

March 16, 2009

Honorable Vicente C. Pangelinan
Chairman
Committee on Appropriations, Taxation, Banking
Insurance, Retirement, and Land
30th Guam Legislature
155 Hesler Place
Hagatna, Guam 96910

Subject:

FY 2010 Budget Request

Reference:

Office of the Public Auditor and Procurement Appeals

Hafa Adai Senator Pangelinan,

In response to your letter dated March 4, 2009 relative to Fiscal Year 2010 budget requests, enclosed are one (1) original, twenty (20) copies, and one (1) electronic format on compact disc (CD) of the budget call documents for the Office of the Public Auditor and Procurement Appeals.

Should your staff have any questions, please contact Anne Camacho at 475-0390 ext. 201.

Senseramente,

Doris Flores Brooks, CPA, CGFM

Public Auditor

Receipt Acknowledgement:

Geole - Anjelia Okala Akliq

Signature / Date









Office of the Public Auditor

FY 2010 - Budget Presentation





Mission Statement

• To improve the public trust, we audit assess, analyze, and make recommendations for accountability, transparency, effectiveness, efficiency, and economy of the government of Guam, independently, impartially, and with integrity.

• Our motto: "Auditing for Better Government"



- The issues of classification, compensation, promotion, and hiring new staff remain our primary concerns.
- OPA operations have been hindered largely due to the shortage of staff.
- Over the last three years OPA staffing has declined 50% going from 18 in FY 2006 to 9 as of March 2009.
- Most recently, the OPA lost its Deputy Public Auditor, and one senior auditor to autonomous agencies, who offered higher compensation.



- In spite of these challenges, OPA continued its commitment and dedication to "Auditing for Better Government", issuing 10 performance audits/legislative mandates.
- The 10 audits collectively identified over \$9.6 million (M) in questioned costs, involving possible fraud at GPD and misspent expenditures for government procurement at GPSS and DPW.
- These reports made **28 recommendations** to the audited government entities to improve accountability and operational efficiency.



- In May 2008, the OPA achieved "Full Compliance" in its Quality Control Review performed by APIPA.
- General Auditing Standards, require the OPA to undergo a quality control review every three years. 2008 marked the third consecutive time (since 2002) the OPA received a rating of "Full Compliance" by a peer review team.
- The "Full Compliance" rating is the highest of three levels of compliance given to audit organizations.



- OPA's strategic plan was updated yielding a new vision, and new goals and objectives for the next three years. Our mission statement and motto remains the same.
- OPA's Vision: "Guam is the model for good governance in the Pacific."
- Goals:
 - Maintain the independence of OPA
 - Deliver timely, reliable, and nonpartisan reports
 - Advance staff competence
 - Increase public knowledge of OPA's mission and work
 - Build and improve relations with government entities



- OPA established five core values in our strategic plan to serve as guiding principles as we execute the mandates of OPA's enabling legislation.
- Independence
- Accountability
- Integrity
- Transparency
- Impartiality



- Through extensive deliberations, the OPA established the 2009 Audit Work plan with 7,700 total available auditing hours for the year (based on audit staff of 7).
- OPA Mandates to be completed in 2009:
 - Quarterly Reports (4)
 - CLTC Commercial Leases
 - GPSS Meals Program
- Performance Audits to be Initiated in 2009
 - MIP
 - Leave Sharing
 - Audit of Government Facilities
 - Responses to Audit Requests as Appropriate
 - Ongoing review of Federal Receivership Activities



- Government auditing continues to evolve. It has become a more complex and comprehensive activity involving **Oversight**, **Insight**, and **Foresight**.
- OPA completed 4 **oversight** reviews during the year:
 - -1st, 2nd and 3rd quarter financial reporting requirements
 - -GPSS Payroll Analysis,
- 5 audits offered **insight**:
 - GPSS Textbook Management GPSS Procurement of Construction and Air Conditioning,
 - GPD Records and ID Collections,
 - DPW Landfill Contract, and
 - DOA Promissory Notes
- 1 audit provided **insight** as well as **foresight**:
 - Government of Guam Overtime



• Of the 10 audits, analyses, and reviews, 5 were mandated by public law, 4 were self initiated and 1 came at the request of a Department Head.

Mandates

- GPSS Textbook Management Pursuant to P.L.
 29-106
- GPSS Payroll Analysis FY 2008.
- Three quarterly financial reports submitted by government entities (P.L.29-19)



• OPA initiated four performance audits :

- Government of Guam Wide Overtime
- DPW Landfill Design Contract
- GPSS Procurement of Construction and Air-Conditioning
- DOA Promissory Notes



- The remaining report was done at the request of the Chief of Police:
 - Evaluation of GPD Records and Identification
 Section's Revenue Collections

In a joint effort, OPA auditors worked with GPD's criminal investigation division.



Report No. 08-01 Department of Administration's Promissory Notes

The General Fund's deficit continues to impose a cash crisis affecting line agencies' operations, and leaving some vendor's contractual obligations unpaid.

- In one Fiscal Year (2007), the Government of Guam issued 22 promissory notes totaling \$3.2M.
- Over 70% of these notes, or \$1.9M was issued for GPSS vendors for janitorial, photocopying, security and air conditioning services.
- In January 2008, nearly \$2.2M were used to offset gross receipt taxes.
- The audit found as many as 25 transfers occurred where vendors sold promissory note balances to other local business allowing them to claim tax credits, thereby reducing cash receipts for other government of Guam obligations.



Report Nos. 08-02, 08-05, 08-07, Submission of 1^{st, -} 3rd Quarterly Financial Reports

- The FY 2008 Budget Act required 58 entities to submit various reports manually, electronically, and to be posted on the entity's website, to avoid penalties.
- P.L. 29-02 placed the de-appropriation penalty of a 20% salary reduction for directors, deputies, and CFOs who fail to comply with the reporting requirements.
- To date, no agency head and related staff have been penalized with a 20% salary reduction for non-compliance with the reporting requirements.
 - ➤ In the 1st qtr, 45 entities or 78% complied with all the reporting requirements.
 - ➤ The 2nd qtr showed improvement with 49 entities or 84% complying with all the requirements.
 - ➤ In the 3rd qtr, the Tax Review commission was added to make 59 agencies and 83% were in full compliance.



Report No. 08-03 GPSS Payroll Analysis

- GPSS' cash disbursement schedule for FY 2008, dated December 6, 2007, totaled \$173.1M for payroll and operating expenditures.
- GPSS allotted \$151.4M to payroll, which was \$7M less than the authorized \$158.3M. We estimated GPSS would have a \$7.6M surplus in its personnel budget.
- OPA supported Bill 268 since GPSS may need to utilize its estimated surplus for other obligations, such as contractual, past retirement obligations, and utility payments.

Report No. 08-04, GPSS Procurement of Construction and Air-Conditioning

• GPSS was authorized to procure goods and services outside of the General Services Agency pursuant to 5 GCA §5125.

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- From FY 2003 through FY 2006, GPSS issued 718 purchase orders totaling \$13.2M to air-conditioning and construction vendors.
- GPSS did not award construction and air-conditioning contracts in accordance with Guam Procurement Law.
- Emergency procurement was used excessively and unnecessarily for nonemergencies. GPSS used emergency procurement for 105 to 423 days after the emergency, and had multiple invoices issued to the same vendor on the same day.
- OPA found questioned costs totaling \$2.9M as a result of a lack of separation of duties, excessive emergency procurement, and artificial division of PO's.
- OPA concluded GPSS cannot effectively or efficiently process construction and air-conditioning procurements without improvements in internal control.
- Recommendations were made to automate GPSS procurement process and for GSA to periodically monitor and provide oversight and review of GPSS procurements.



Report No. 08-06 Department of Public Works Landfill Design

- DPW did not have controls to ensure that the landfill design contract. Project No. DPW-SW-2004 was procured according to Guam procurement laws and regulations.
- There was minimal documentation, monitoring, training, and planning. The integrity of the procurement process cannot be ascertained.
- No independent government estimate exists to justify the DPW contracted for necessary services at a fair and reasonable price.
- In May 2005, a private engineering firm was awarded a \$1.3M contract to develop design plans, specifications and estimates. The contract grew to \$6.7M and was amended six times in 19 months.
- There was no justification as to why the cumulative cost for design and development exceeded the negotiated price by \$3.1M or 135%.
- The \$6.7M landfill design contract was not funded from the onset. \$5M in intra agency transfers were made to four of the five accounts tapped for funding the landfill design contract.
- Questioned costs, totaling \$6.7M were identified.



Report No. 08-08 Evaluation of Guam Police Department Records and Identification Section's Revenue Collections

- The audit found that 6,100 sequentially numbered transaction receipts totaling \$29,747 from October 1, 2007 through July 31, 2008, were missing and not reported to TOG or deposited.
- Discrepancies ranging from \$1 to \$1,761 were identified on the reports prepared by one employee. This employee overrode the collection, reconciliation, deposit, and record keeping functions, and even arbitrarily removed GPD from the Department of Administration's Point-of-Sale (POS) system in 2006.
- The Administration Division Chief and the Administration Operations Chief did not provide sufficient review, oversight, and monitoring of the Records and ID Section. The lack of internal controls created an opportunity for the theft of government funds.
- Questioned costs totaling \$29,747 was identified as possible fraud.
- To date, no prosecution has been initiated.



Report No. 08-09 GPSS Public School System Textbook Management Pursuant to P.L. 29-106

- The audit found no reliable inventory exists to efficiently and effectively acquire, distribute, and account for textbooks and that locally-funded textbooks are not managed as well as federally funded textbooks.
- GPSS did not establish district-wide standard operating procedures for textbook management and accountability as required by Guam Education Policy Board Policy No. 601.
- The past and current Superintendents failed to oversee and monitor the Division of Curriculum and Instruction Associate Superintendent's management of textbooks.
- Despite these conditions, the four schools we assessed developed and adopted their own policies and procedures to manage and account for textbooks. These efforts, though not uniform, provided a degree of accountability which we applaud.
- Recommendations included (1) Identifying a District Textbook Coordinator, (2) Compile a district wide textbook inventory, (3) Begin Bar coding textbooks, and (4) reconcile inventory.



Report No. 08-10 Government of Guam Wide Overtime for the period October 1, 2002 through September 30, 2008

- The government of Guam General Fund expended \$40M in overtime compensation in the six-year period from October 1, 2002 to September 30, 2008. With little scrutiny and oversight, annual cost for overtime average \$6M for GPD, GFD and DOC.
- The average overtime for GPD, GFD and DOC ranged between 15% and 21% of their total personnel costs, more than double other U.S. cities.
 - GPD overtime ranged from 11% to 19%, higher than the 4.1% average in Police Departments in U.S. cities.
 - GFD overtime ranged from 13% to 18%, higher than the 7.5% average in Fire Departments in other U.S. cities average.
 - DOC overtime ranged from 9% to 27%, we did not identify a a comparable benchmark.
- We found that overtime among like positions in these agencies was inequitably distributed and overtime payments were made up to five months late.
- With the enactment of P.L. 29-105, annual 10% salary increases are expected for public safety officials over the next four years. As a result, an estimated \$25M in overtime costs is expected. The large amount of overtime will increase employees retirement and pension benefits.



Summary of Audit Focus

- Since its inception, OPA audits have focused on uncovering fraud, waste, and abuse in our government; OPA will continue to focus resources in these areas as warranted.
- In our fourth and fifth years, we performed accountability and internal control audits of non-appropriated funds.
- In our sixth year, we conducted audits mandated by public laws, follow-up reviews of past audits, and other core accountability and compliance audits.
- In our seventh year and eight years, mandated audits and requests for audits by government officials have averaged over 30% of our shrunken workforce hours.
- In our ninth year, the OPA looks to provide better **oversight**, **insight** and **foresight** for our government. Our audits will focus on economy, efficiency, accountability and transparency of all instrumentalities of the government of Guam.



High Risk Audit Areas

- When conducting audits, we apply a risk-based approach to audit selection; identifying those areas that have the highest risk of loss or possible mismanagement of funds.
- High risk audit areas have been widespread among various government entities and programs. OPA audits of these entities have consistently shown:
 - Lack of understanding of the importance of internal controls, checks, and balances
 - Lack of monitoring and oversight
 - Improper procurement and
 - Lack of financial reporting

Financial Impacts Identified by OPA

Financial impacts are the questioned costs, waste and abuse, lost revenue opportunities, dormant bank accounts, unreported amounts, and un-reconciled accounts identified by OPA audits.

2008: \$ 9.6M

2007: \$ 33.3M

2006: \$ 20.9M

2005: \$ 6.2M

2004: \$ 16.4M

2003: \$ 26.8M

2001 & 2002: \$ 3.8M

TOTAL: \$117M

OPA has recognized a total of \$117M in financial impact to our government over the last eight years.

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Audits in Progress

- Quarterly financial reporting mandated by the FY 2009 Budget Act
- Chamorro Land Trust Commission Commercial Leases
- GPSS Meals Program
- Medically Indigent Program
- Leave Sharing



- 1 GCA §1909(a) and Federal Single Audit Act require all financial audits to be issued by June 30 (9 months after year end).
- The FY 2007 government of Guam audit was submitted in June 2008, the third consecutive year of timely issuance in our government.
- For the first time ever, the 2007 government of Guam financial audit was issued with an unqualified "clean" opinion, an historic feat.
- This accomplishment was a result of OPA oversight and the collaborative efforts between OPA staff, DOA, DRT, GMHA, autonomous agencies, and independent auditors.



- We supervised, reviewed, and analyzed 18 financial audits of autonomous agencies and the General Fund which identified:
 - \$3.3M in questioned costs
 - 61 audit findings and
 - 48 management letter comments
- Overall, questioned costs decreased by 18 % which is attributed to the resolution of \$607K at GMHA, \$330K at GWA, \$60K at PAG, and \$30K at GPT.
- However, questioned costs increased for both the General Fund and GPSS. General Fund questioned costs increased from \$2.7M to \$2.8M. Questioned costs at GPSS increased from \$245K to \$510K in FY 2007.



- The OPA has worked closely with DOA and the autonomous entities to resolve questioned costs for all Executive Branch agencies.
- Between Fiscal Years 2002 and 2007 DOA resolved \$50.7M, leaving \$5.8M in unresolved General Fund costs.
- The FY 2007 audits were issued timely, with less audit findings, and with lower questioned costs.
- We have seen improvement in certain government agencies these past few years, particularly at Retirement Fund and GMHA.
 - Retirement Fund was commended by independent auditors for its ability to prepare financial statements in their entirety.
 - -GMHA received a clean opinion for the first time in 5 years after reconciling accounts receivable, bad debt expenses, and contractual adjustments.



- While there has been improvement in the accounting infrastructure, we still need improvement at some agencies due in part to weak internal controls.
- GPSS and the General Fund were the only FY 2007audits issued with questioned costs.
- GPSS had questioned costs of \$510K a 108% increase from the \$245K in FY 2006, GPSS remains on high-risk status with the US Dept. of Education.
- General Fund questioned costs in FY 2007 were \$2.8M. Of these questioned costs, \$2.5M or 90% are primarily procurement-related. \$1.5M of the \$2.8M, came from procurement findings at Homeland Security.



Financial Audits

Over the past eight years, financial audits have improved with timely issuance, lower questioned costs, and fewer findings.

- CY 2008
 - 18 Financial Audits Issued
 - \$3.3M in Questioned Costs
 - 61 Audit Findings and 48 Management Letter Comments
- CY 2007
 - 18 Financial Audits Issued
 - \$4M in Questioned Costs
 - 136 Audit Findings and 66 Management Letter Comments
- CY 2006
 - 19 Financial Audits Issued
 - \$4.4M in Questioned Costs
 - 188 Audit Findings and 79 Management Letter Comments



Financial Audits

Financial audits issued from CY 2005 through CY 2003

- CY 2005
 - 26 Financial Audits Issued
 - \$2.1M in Questioned Costs
 - 236 Audit Findings and 21 Management Letter Comments
- CY 2004
 - 25 Financial Audits Issued
 - \$13.1M in Questioned Costs
 - 485 Audit Findings and 29 Management Letter Comments
- CY 2003
 - 15 Financial Audits Issued
 - \$22.4M in Questioned Costs
 - 260 Audit Findings



Financial Audits

- Financial audits issued in CY 2002 through CY 2001
- CY 2002
 - 14 Financial Audits Issued
 - \$10M in Questioned Costs
 - 181 Audit Findings
- CY 2001
 - 11 Financial Audits Issued
 - \$15K in Questioned Costs
 - 39 Audit Findings

General Fund Deficit

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- While the government of Guam deficit decreased by \$14M from \$524M in 2006, it still stands at over half a billion \$510M in 2007
- In 2007 actual revenues exceeded the budgeted revenues by \$19.2M, whereas in 2006 actual amounts were \$11.1M less than the budgeted amount of \$443.6M
- Total revenues of \$514.4M and total expenditures and net transfers of \$517.6M resulted in an operational deficit of \$3.2M. However, a \$17.2M audit adjustment reduced the Earned Income Tax Credit judgment resulting in a positive general fund balance for the year.
- The impending military buildup is a catalyst for growth. However, if all increases in revenues go entirely to fund current operations, leaving little, if any, new cash to pay past debt, cash shortfall problems will continue.
- Our government should continue to increase its revenues, contain its spending, or a combination of both in order to set aside cash to pay down the deficit.



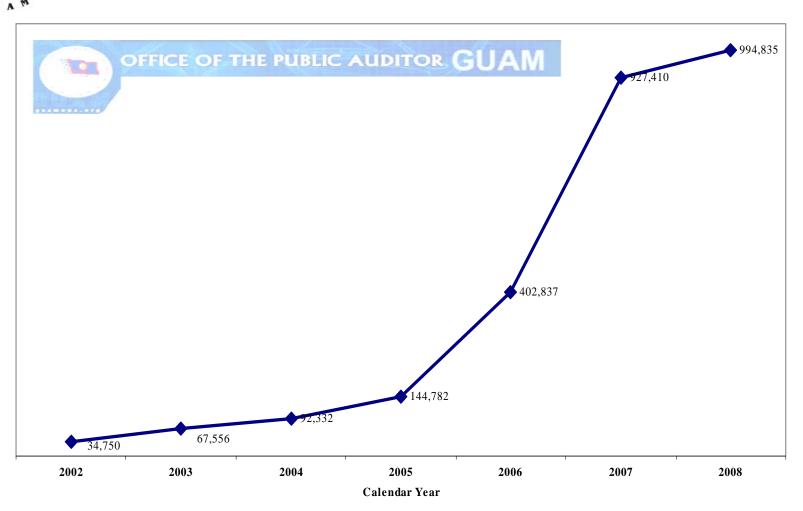
• To ensure public accountability and enhance transparency in our government, all OPA audit reports and financial audits of government entities are posted on OPA's website,

www.guamopa.org

- In addition to performance and financial audit information, the OPA website also contains budget, expenditure, and staffing patterns required by the various Budget Acts.
- In 2006 our website recorded 402,837 hits. In 2007, the hits doubled to 927,410. 2008 marks the largest number of website hit thus far totaling 994,835 hits.
- The OPA website has become an important source of reliable transparent information about the financial condition of our government.

OPA Website Hits / Visits

Website Hits





HOTLINE Tips

- The OPA HOTLINE provides the public with the means to pass on questions and concerns about our government.
- HOTLINE tips are investigated and addressed accordingly.
- In HOTLINE's first year, 2001, we received 163 tips.
- Our highest number of tips was 175 in 2004 and our lowest number of tips was 62 in 2008. This is the lowest number of tips since the establishment of the hotline in 2001
- OPA's sole investigator addressed more than 85% of the 2006 tips.



HOTLINE Tips

- With the loss of our Investigator, nearly 98% of our 2007 and 2008 tips have remained unaddressed.
- Now, in addition to audit duties, audit staff are assigned to handle HOTLINE tips and to follow-up and coordinate with the Attorney General's Office for indictment and prosecution.
- OPA will undergo an evaluation as to whether an investigative section is viable at this time given the limited resources.



Staff Certifications

In CY 2007, 18 Staff had these Certifications

- 4 Certified Public Accountants
- 2 Certified Internal Auditors
- 1 Certified Fraud Examiner
- 7 Certified Government Financial Managers
- 3 Masters of Business Administration
- 1 Master of Arts in Organizational Management

As of March 2009, 9 Staff had these Certifications

- 2 Certified Public Accountants
- 1 Certified Internal Auditors
- 4 Certified Government Financial Managers
- 2 Certified Government Auditing Professionals
- 2 Master of Business Administration
- 1 Master of Arts in Organizational Management



Training Grant

Working with Department of the Interior's Office of Insular Affairs (DOI/OIA), the OPA received the following

Technical Assistance Grant No. G-109

Description	Grant Amount	Date Approved
Initial Grant	\$38,100	Oct. 9, 2003
Amendment #1	19,050	Jul. 15, 2004
Amendment #2	95,200	Nov. 3, 2004
Amendment #3	<u>66,500</u>	Feb. 2, 2007
Total Grant G-109:	\$218,850	

• To date, we have expended \$218,773 of this grant leaving a remaining balance of \$77. Overall 7 OPA staff members completed DOI/OIA internships, and 3 staff members attended IG Academy for basic non-investigator training at Glynco, GA. This grant has been closed as of October 31, 2008.

Technical Assistance Grant No. TA-Guam-OPA-2008-1

Description	Grant Amount	Date Approved
Initial Grant	\$80,000	Feb 19, 2008

- A training grant request for \$80,000 was approved by DOI OIA in Feb. 2008. As of this date, our office has submitted one reimbursement totaling \$4,435 under this grant.
- An extension was requested to extend the grant period to March 2009 through October 31, 2010. This extension has been approved.



GovGuam Audit Spending

- GovGuam spends \$1.8M on audits, or less than a quarter cent of every dollar of general fund and special revenues of \$797.4M on audits.
- The \$1.8M is comprised of \$1M for financial audits and \$865K for OPA.
- With a \$865K appropriation for FY 2008, we completed 10 audits, analyses, and reports that identified \$9.6M in questioned costs; and supervised 18 financial audits that identified \$3.3M in questioned costs.



Loss of Staff

- From January 2006, OPA went from a staff complement of 18 (15 in audit & 2 in procurement appeals, and 1 investigator) to 9 as of March 2009 (8 in audit and 1 in procurement appeals), a 50% reduction over 3 years.
- The audit side of the house with 8 personnel is less today than in 2001 when there were 9 staff in the first year of the elected PA.



Hiring via DOA

- In October 2008, OPA submitted requests to DOA HR to hire in the classified service.
- In March 2009, DOA approved the hiring of one new auditor above step and the promotion of three existing staff to step 10.
- Police clearance, drug testing, and other documentation is on going before the actual hiring and promotion can occur in the classified service.



Hiring via DOA

- We are awaiting the outcome of the second new recruitment above step and the promotion of one existing staff.
- Hiring and promoting staff in the classified service through DOA has been a very time consuming and laborious undertaking. The detailed narrative justifications and production of documents is exhaustive.
- A process of over six months to hire new staff and/or promote existing staff is not conducive to sound personnel management policies.



Deputy PA Salary Not Comparable

- In December 2008, OPA submitted a request to DOA to reconsider the salary of the Deputy Public Auditor of \$60,528 to be equivalent to that of the DRT Deputy of \$73,020.
- In February 2009, DOA approved an increase from \$60,528 to \$66,364.
- DOA did not find that the Deputy Public Auditor position to be comparable to the DRT Deputy.
- DOA stated that the OPA Deputy position did not meet the know how, complexity and accountability for a higher grade.



Deputy PA Salary Lowest Among States

- Even with a salary of \$66,364, according to the 2008 edition of Auditing of the States, updated annually by the National Association of State Auditors, out of 52 states and territories, Guam's Deputy salary is the lowest.
- At \$73,020, the Deputy salary would still remain the lowest.



Existing Salary Ranges Lowest Among States

- Similarly the starting salaries of entry level, middle level and upper level auditors are also the lowest of the 52 states and territories.
- Auditor I \$24,656 to \$52,170
- Auditor II \$26,520 to \$56,114
- Auditor III \$28,768 to \$60,681
- Chief Auditor \$33,811 to \$71,541



OPA Staff Recruited to Autonomous Entities

- Since 2006, OPA has lost 9 professional staff.
- Nearly all the 9 individuals left because of significantly higher salaries.
- An Audit Supervisor earning \$71,541 was recruited by UOG for a salary of \$85,500.
- An Auditor II earning \$39,780 was hired by GPA for \$62,765 (M-05B).
- Most recently, the Deputy Public Auditor with a salary of \$60,528 was recruited by GWA for a salary of \$73,596 (M9B). The protracted effort to upgrade the deputy salary took its toll.



Personnel Flexibility Given to Other Entities

- Autonomous entities have flexibility to hire personnel as appropriate.
- Precedents have been established by statute to allow piece meal legislation.
- Autonomous entities have their own pay plan and most recently GPA, PAG, and GIAA have updated their compensation plans.
- Attorneys at Dept. of Law have a separate pay plan by statute.
- Dept. of Rev. & Tax. in P.L. 29-113 adopted the Federal Internal Revenue Service pay structure.



Hiring Policies

- We ask Senators to review the hiring policies and practices of DOA to find a more expeditious, efficient and equitable method to hire, promote, recruit, and retain qualified personnel.
- Retention of qualified individuals remains an ongoing challenge. OPA, under the purview of DOA HR personnel management, is unable to respond to autonomous entities who have greater personnel flexibility.



OPA Compensation Plan

- With this 2010 budget, OPA requests a new Compensation and Classification Plan for OPA personnel by statute. The plan is:
- Patterned after the Federal government pay structure.
- Mirrors the job descriptions of the Department of Interior Office of Inspector General Auditor and Evaluator series.
- Adopts the Federal General Schedule (GS) pay structure.



OPA Compensation Plan

- Should attract qualified candidates, retain existing professionals, promote career advancement and remain competitive in the market place.
- OPA's competition for entry level and mid level auditors and evaluators are private CPA firms, autonomous entities, and the federal government.



Hay Methodology

- Maintaining the Hay Methodology requires periodic appropriation to update salary levels.
- Hay Methodology has not been updated in over 15 years.
- Why is GovGuam married to the Hay Methodology?
- Why not adopt the Federal government pay structure?



Adopt Federal Pay Structure

- Adoption of the Federal GS pay structure does not require appropriation as the GS pay structure is regularly updated.
- Job descriptions for thousands of positions already available.



DOA Opposition

- DOA is not supportive of OPA's Compensation and Classification Plan.
- DOA HR acknowledges that GovGuam currently lack sufficient compensation levels to be competitive in today's labor market.
- DOA states that this issue cannot be solved through piece-meal legislation that approve differential pay increases for such positions as nurses, lawyers, law-enforcement/public safety, and teachers, but it is done repeatedly.



DOA Opposition

- DOA classification and compensation staff are not familiar with the federal government methodology and therefore it would be the responsibility of the OPA to administer the methodology for the specific positions.
- OPA seeks to hire staff following the federal pay structure without DOA HR involvement.
- Review and post audit instead would be conducted by the Civil Service Commission.



DOA Opposition

• Piece meal legislation has been and continues to be the manner in which the vast majority of positions such as nurses, lawyers, law enforcement, public safety, and teachers have received increased compensation while other positions lagged.



Salary Adjustment for OPA Personnel

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• We ask the Legislature to adjust the salaries of OPA personnel via statute similar to what has been enacted in P.L. 29-113 for DRT personnel, with the adoption of the IRS federal GS pay structure.



Appropriation History

- Over the last 4 years, appropriated funds have varied considerably.
- FY 2006 \$972,395
- FY 2007 \$946,477
- FY 2008 \$856,547 (after Governor's transfer of \$320,692; originally \$1,177,239)
- FY 2009 \$1,108,676



FY 2010 Budget Request

- Given the General Fund's over half billion deficit and the fiscal challenges of financing the closure of the Ordot Dump and the opening of a new landfill, the FY 2010 Budget leaves little for growth.
- OPA requests a lump sum budget of \$1,100,000 a modest reduction of \$8,676. A 1.13% increase in retirement contribution from 25.20% in FY 2009 to 26.33% for FY 2010 and increases in medical and dental insurance premiums are absorbed within the request.



Cost of Implementation of New Plan

• The cost of implementation the federal GS pay schedule of \$65K has also been factored in the budget request.



Personnel Lapses

- For FY 2009, with a staff complement of 9 and 9 vacancies we estimate personnel lapses of \$300K.
- This represents 30% of our appropriation that can be used toward deficit reduction. However if these personnel lapses are transferred to other entities to increase their overall budget as what occurred in FY 2008 deficit reduction will not occur.



OPA Personnel Lapses

- In FY 2008, personnel lapses of \$321K would have contributed to deficit reduction, however these lapses were transferred out to cover over expenditures in other areas.
- The budgetary process tends to reward entities who are short as over expenditures are covered and penalizes entities who are frugal.



FY 2010 Budget Request

 Salaries & Benefits 	\$ 917,088
• Rent	86,000
 Contractual 	50,000
 Travel 	12,000
 Supplies 	9,312
 Equipment 	10,000
 Telephone 	7,600
 Miscellaneous 	8,000
• Total	\$1,100,000



Lease to Expire 9/30/09

- After salaries and benefits, the next largest expenditure is rent.
- OPA's lease will expire Sept. 30, 2009. An IFB was issued March 2009. Rent is budgeted at a slight increase to reflect increase in utilities.



Office of the Public Auditor

FY 2010 - Budget Presentation / Procurement Appeals



- Procurement Appeals became fully operational and OPA began accepting appeals in October 2006, when the rules of procedures were promulgated through the AAA.
- The designation of OPA as the hearing authority for Procurement Appeals indicates trust and confidence in OPA. We are appreciative of the Legislature's trust and will continue to ensure fair and balanced procedures for all procurement appeals.



- Since OPA first accepted appeals in October 2006, 26 appeals have been filed:
 - 3 appeals were filed in CY 2006
 - 11 appeals were file in CY 2007
 - 12 appeals were file in CY 2008



- During CY 2008, OPA addressed 18 appeals.
 - Six received Decisions following a Hearing;
 - Five received Decisions on the Record;
 - Three received either a Hearing or Pre-Hearing but remained open at year end;
 - Three were Dismissed due to PA conflict, and
 - One was Dismissed due to resolution by party & agency



- Of the three which remained open at year end:
 - One received a Hearing in 2008 and the Decision was issued in January 2009, and
 - Two had Hearings in January 2009 and the Decisions were issued in February 2009



- Beginning in FY 2008, OPA contracted two private attorneys to serve as Hearing Officers and reassigned one audit staff to handle the large workload.
- Prior to hiring two Hearing Officers, the OPA had a single in-house counsel to handle all appeals filed.
- OPA also contracted a third attorney to handle OPA's growing caseload for FY 2009-2011.

March 2009

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- Having three attorneys allowed OPA to close out a number of pending appeals and move swiftly.
- Conflicts were also considered should any Hearing Officer be in conflict with a specific appellant or appellee involved in an appeal.
- A Year in Review Follows...



• Dismissals:

- 08-001 (Far East Equipment vs. GSA / PAG)
- 08-002 (Far East Equipment vs. GSA / PAG)
 - Both dismissed due to the Public Auditor's personal impairment with PAG's attorneys
- 08-005 (Guam Cleaning Masters vs. UOG)
 - Appeal resolved between parties and dismissed
- 08-010 (Teal Pacific LLC vs. GMHA)
 - Dismissed due to the Public Auditor's personal impairment with principal of Teal Pacific



- 07-005 (Jones and Guerrero vs. GMHA)
 - OPA determined that J&G was responsive but GMHA was ordered to make a determination on whether J&G was responsible. OPA also clarified the differences between responsible and responsiveness and reiterated that an interested bidder must have both to receive an award.
- 07-006 (Great-West Retirement Services vs. GGRF)
 - The appeal of Great West was upheld and GGRF was ordered to re-enter negotiations with Great West. OPA found that GGRFs termination of price negotiations with Great West lacked justification as no price analysis or explanation was offered for the "reasonable" rates GGRF preferred.



- 07-007 (Dick Pacific Construction Inc. vs. GIAA)
 - The appeal was denied as OPA found that GIAA properly rejected Dick Pacific's bid as non-responsive for failure to submit a specialty C41 contractor's license and resumes of key engineering staff.
- 07-009 (Pacific Security Alarm vs. GMHA)
 - The appeal was upheld as GMHA improperly cancelled the IFB after opening. Based on GMHA's rules, GMHA should have "rejected" PSA's bid instead of "cancelling." As a result, PSA became prejudiced by the bid cancellation as it occurred after opening. OPA also determined that GMHA was correct in not going forward due to funding as PSA proposed an amount over budget.
- 07-010 (Far East Equipment Company vs. PAG)
 - The appeal was denied as OPA found that GSA correctly awarded the bid to Morricco the lowest priced bidder who was both responsible and responsive. Far East was properly rejected as non-responsive.



- 08-003(Jones and Guerrero Co. dba Island Business Systems vs. GPSS)
 - No decision was made on the merits of the appeal, as GPSS failed to respond to IBSS's protest. GPSS was ordered to issue a Decision on the protest, and the appeal was re-filed and decided on its merits in OPA-PA-08-011.
- 08-004 (O&M Energy vs. GPA)
 - The appeal was upheld in part and denied in part. OPA determined that GPA was incorrect to reject O&M on its price as the criteria for price proposals were not made clear. GPA was ordered to cancel and re-do the multi-step bid, with clarification on limits for escalation rates, discounts, and other costs.



- 08-006 (Oceania Collection Services vs. DCA)
 - The appeal was upheld and DCA was ordered to cancel the bid. OPA found the procurement process flawed as DCA issued an RFP instead of an IFB. Further, DCA improperly awarded a contract to both a late and higher priced bidder.
- 08-007 (Guam Publications Inc. vs. GSA)
 - The appeal was upheld and GSA was ordered to cancel the award. OPA found that GSA incorrectly awarded the contract to a non-responsive bidder who failed to submit a statement of qualifications.



- 08-009 (Captain Hutapea & Assoc. vs. GHURA)
 - The appeal was denied as OPA determined that GHURA correctly awarded the RFP to the most responsible and responsive offeror.
- 08-011 (Jones and Guerrero Co. dba Island Business Systems vs. GPSS)
 - The appeal was upheld and GPSS was ordered to cancel their contract with Xerox. GPSS could not provide any evidence of competitive procurement in its determination to award Xerox the contract.



At the close of CY 2008, 3 appeals were in progress:

- 07-011 (JMI Medical Systems vs. GMHA)
 - Decision issued in January 2009
- 08-008 (Latte Treatment Center vs. DMHSA)
- 08-012 (IBSS vs. GSA)
 - -Both Decisions issued in February 2009

To date, no appeals remain open.



Decisions Taken to Superior Court

- Following the issuance of a Decision, parties have 14 days to exercise their right to appeal a Decision to the Superior Court.
- In CY 2008, three OPA Decisions were appealed to the Superior Court:
 - 06-003 (L.P. Ganacias vs. GSA and Guam OHS / filed in March 2007)
 - Appealed by S.E.S. Inc., party whose contract was cancelled as OPA Decision determined that its sole source award was improper.
 - 07-002 (Emissions Technologies Inc. vs. GPA / filed in August 2007)
 - Appealed by TRC Environmental, party whose contract was cancelled for failure to obtain a Guam business license at the time of RFP submission.
 - 08-011 (IBSS vs. GPSS / filed in December 2008)
 - Appealed by Xerox Corp. whose contract was determined by OPA as invalid since no evidence of competitive procurement for award was provided by GPSS.



Decisions Taken to Superior Court

- Of the three, only the 07-002 Decision has gone to Hearing in the Superior Court.
- The other two await Hearings.
- The Judgment for the appealed 07-002 Decision was issued in December 2008.
 - The Superior Court ruled that OPA's Decision was invalid.



Decisions Taken to Superior Court

- According to the Decision and Order re 07-002, the 15-day deadline for the disappointed vendor to file the appeal with OPA had expired. On the business license, the Court did not agree with OPA on the "immediate need" for a business license at the time of the RFP's closing as negotiations and acceptance of a price offer were still to be developed.
- GPA was allowed to re-enter price negotiations with TRC.

FY 2010 Budget Request Procurement Appeals

It is the OPA's goal to have its Hearing Officers

- (1) be readily available to handle the time sensitive appeals, considering potential conflicts and time constraints and
- (2) resolve filed appeals within a 90-day time frame.



FY 2010 Budget Request Procurement Appeals

- In FY 2010, we request a budget of \$150,000 a decrease of 8% or \$13,106 from FY 2009. The decrease reflects the reduced number of appeals filed in CY 2009 and also recognizes the government's fiscal problems.
 - To date, only one appeal has been filed for CY 2009
 - Despite this, it is difficult to determine if OPA can expect fewer appeals in CY 2009 as appeals can be filed at any time throughout the year.
 - Should the number of appeals decrease lapsed funds will return to the General Fund.



Procurement Appeals FY 2010 Budget Request

• Total	\$150,000
• Misc	500
• Rent	7,500
 Equipment 	6,000
 Supplies 	1,500
• Travel	6,000
 Salaries & Benefits 	58,628
• Contractual	\$ 69,872



Past Procurement Appeal Appropriations

• FY 2006

\$ 100,000

• FY 2007

\$ 115,000

• FY 2008

\$ 173,193

• FY 2009

\$ 163,106



Procurement Appeals Savings

- If Procurement Appeals were a separate entity, there would have been additional costs. Cost savings and other benefits include:
 - OPA staff provides administrative support, including back-up personnel when on leave
 - Common Use of OPA equipment, telephone and fax numbers, fax and copy machines, and the website
 - OPA audits provide historical perspective of procurement



Procurement Appeals Savings

- Cost savings have also been realized through hiring contractual attorneys vs. a full-time attorney:
 - In FY 2007, OPA's full time attorney received a salary of \$80,000 plus benefits of \$21,900
 - In FY 2008, OPA paid two attorneys just under \$70,000 for procurement appeal work
 - Unused funds lapsed and returned to the General Fund



Proposed Amendments to Procurement Appeals Rules & Law

Proposed Rule Changes

- Issuing Separate Findings of Fact
 - Amend 2 GAR Section 12110 to eliminate the requirement for the Hearing Officer (HO) to issue a separate Findings of Fact and provide for only one Decision issued by the PA, with guidance from the HO
- Disqualification of Public Auditor
 - Amend 2 GAR Section 12602 to allow for other OPA officers (i.e. audit supervisor or HO) to hear appeals should the PA be disqualified rather than have appeals be taken to Superior Court, provided the alternates are not in conflict.
 - Amend 2 GAR Section 12104 to remove the seven-day deadline requiring parties to file their motion to object to the PA hearing an appeal as the section conflicts with Section 12602 which allows parties to raise these objections at any time prior to hearing.

Proposed Law Changes

- Decisions of the Public Auditor
 - Amend 5 GCA Section 5702 to allow other officers of OPA (i.e. audit supervisor or HO) to issue a
 decision once the Public Auditor is disqualified or in conflict and cannot take appropriate action on an
 appeal.

OPA will go through the AAA for all proposed rule changes and will request any amendments to law to the Legislature.

Government of Guam Fiscal Year 2010 Budget

Department/Agency Budget Certification

Department/Agency:

Office of the Public Auditor and Procurement Appeals

Department/Agency Head:

Doris Flores Brooks, CPA, CGFM, Public Auditor

This is to certify that I have carefully reviewed the attached budget documents and find the amounts budgeted are within the Governor's established ceiling and are in order of priority to execute the mission, goals, and objectives of this department for Fiscal Year 2010. I further certify the accuracy of the information contained in this document.

Department/Agency Head:

Brosh Date: 3/16/09



BUREAU OF BUDGET AND MANAGEMENT RESEARCH FY 2010 BUDGET DOCUMENT CHECKLIST

Department/Agency: Division/Program:	Office of the Public Auditor and Procurement Appeals Office of the Public Auditor and Procurement Appeals	_ Date Receive _ Date Reviewe			
Conord		<u>Departme</u> <u>Yes</u>	nt/Agency <u>No</u>	BB Yes	MR No
General Is the department/ager Is the summary digest Are the required budge	ncy request within the Governor's established ceiling? consistent with detail pages?	N/A x			
a. Agency Budget Cb. Agency Narrativec. Decision Packaged. Program Budget	Certification Form [BBMR ABC] Form [BBMR AN-N1] (See OPA PowerPoint Presentation) E [BBMR DP-1] (See OPA PowerPoint Presentation) Digest Forms [BBMR BD-1, BBMR TA-1, BBMR 96A)	x x x x			
f. FY 2009 (Current g. Federal Program	ted) Agency Staffing Pattern Forms [BBMR SP-1] t) Agency Staffing Pattern Forms [BBMR SP-1] Inventory Form [BBMR FP-1] al Listing & Space Requirement Form [BBMR EL-1]	x x x x			
Has the Departm Governor's estat	ertification Form [BBMR ABC] nent/Agency certified that all amounts budgeted are within the blished ceiling and are in order of priority to execute Is and objectives of this department for FY 2010?	×			
II. Agency Narrative 1. Is the mission agency's ena	e Form [BBMR AN-N1] (See Power Point Presentation) in statement correct and consistent with the department/ bling act?	×	***************************************	4	
agency's miss		×			
III. Decision Package 1. Is activity des 2. Is major object 3. Are short term 4. Is workload o	scription correct?	x x x			
IV. Program Budget I A.) BBMR BD-1 Personnel Ser	Digest Forms [BBMR BD-1, BBMR TA-1, BBMR 96A]	x		-	
2. Are amoun	reflected consistent with the attached staffing pattern(s)? ts reflected in each column accurate? tations correct?	x x x			
Are the am each object (Schedule A (BBMR TA-	ounts reflected under columns, "Governor's Request", for category consistent with respective schedules A - E) as detailed in the budget digest subforms 1 & BBMR 96A)?	v			
Are amount	ts reflected in each column accurate? tations correct?	x x x			WARRY STORY OF THE STORY
Are amounts r	eflected in each column correct?	X	4-90-4	***************************************	
Are amounts re with schedule	eflected under columns, "Governor's Request", consistent F as detailed in the budget digest subform, [BBMR 96A]?	x	WAR III	****	
Are the numbe	valencies (FTEs) or of FTEs for both "Unclassified" and "Classified" ected under each column?	x			

BUREAU OF BUDGET AND MANAGEMENT RESEARCH FY 2010 BUDGET DOCUMENT CHECKLIST

Department/Agend Division/Program:	y: Office of the Public Auditor and Procurement Appeals Office of the Public Auditor and Procurement Appeals	Date Received by BBMR:	•
B.) BBMR TA	N-1	<u>Department/Agency</u> <u>Yes</u> <u>No</u>	BBMR Yes No
Is the pu Is/Are th Is/Are th Are all caccurate	urpose/justification for travel defined? the travel date(s) and number of travelers reflected? the position title(s) of the traveler(s) reflected? the position title(s) of the traveler(s) reflected? tolumns (Air Fare, Per Diem, Registration, and Total Cost)	x x x	
2. Is the "C 3. Is the "U	Ans" under schedules B - F listed in <u>detail</u> ? Quantity" under schedules B - F reflected for respective items? Init Price" and "Total Price" accurate for each item under es B - F?	x	
 Are position Are position Are the sale Classification Are filled p Are increment 	n Pattern Forms [BBMR SP-1] n titles correct? n numbers reflected? ary levels consistent with the Civil Service Commission, on and Pay Plan? ositions funded? sent amounts reflected (should be no per Public Law)? eflected under "Benefits" correct?	x x x	
7. Are compuVI. Federal Progra	m Inventory Form [BBMR FP-1] mplete and accurate?	x	
Is the desc Is the "qua	bital Listing & Space Requirement Form [BBMR EL-1] ription of the equipment and/or capital item(s) detail? ntity" and "percentage of use" reflected? requirements descriptive and total space reflected and	x	
DEPARTMENT: Prepared By:	Anne T. S. Camacho, Administrative Officer March 16, 2009	BBMR ACTION: Recommendation	
Approved By:	Doris Flores Brooks, APA, CGPM Public Auditor March 16, 2003 Date	Approval Disapprova Analy	
		Dat	e



Government of Guam Fiscal Year 2010 Budget Department / Agency Narrative

FUNCTION: Office of the Public Auditor and Procurement Appeals

DEPT. / AGENCY: Office of the Public Auditor and Procurement Appeals

See Power Point Presentation for Complete Narrative Details

MISSION STATEMENT:

To improve the public trust, we audit, assess, analyze, and make recommendations for accountability, transparency, effectiveness, efficiency, and economy of government of Guam independently, impartially, and with integrity.

GOALS AND OBJECTIVES:

- 1) Maintain the independence of the Office of the Public Auditor.
- 2) Deliver timely, reliable, and quality reports.
- 3) Advance staff competence.
- 4) Increase public knowledge of OPA's mission, work, and impact.
- 5) Build and improve relations with audited entities.

Decision Package FY 2010

Department/Agency:	Office of the Public Auditor	Division/Section:	OPA & Procurement Appeals
Program Title: Office	e of the Public Auditor and Procu	rement Appeals	
Activity Description:	(See Power Point Presentation)		
Major Objective(s):	(See Power Point Presentation)		
Short-term Goals:	(See Power Point Presentation)		
	Worki	oad Output	

	Workload O	ıtput		
Workload Indicator:	FY 2008 Level of Accomplishment	FY 2009 Anticipated Level	FY 2010	Projected el
(See Power Point Presenation)				

Government of Guam Fiscal Year 2010 Budget Digest

Function: Office of the Public Auditor
Department/Agency: Office of the Public Auditor
Program: Office of the Public Auditor

ASLAD				Design and Control														
Account	FY 2008	FY 2009	FY 2010	FY 2010	FY 2010	FY 2010	FY 2010	FY 2010	FY 2010	FY 2010	EV 2010	0104.72		8 8 8				
	Expenditures &	Asthorized	General	Federal Match	Other	Total Req.	October						_	•	_			-
Appropriation Classification	Encumbrances	Level	Fund	Fund(s)	Fund 1/	(C+D+E)	2009-10	2009-11				2010-03	2010-04	May	JERRE J	July August	August September	ber Total
	***																	ž.
111 Regular Salaries/Increments	\$514.491	C727 000	- 10073		i													
112 Overtime/Special Pay			701'4904	3 9	3 . '	\$689,152	\$57,429	\$57,429	\$57,429	\$57,429	\$57,429	\$57,429	\$57,429	\$57,429	\$57,429	\$57,429	\$57,429	\$57,433 \$689,152
113 Benefits	142 149	140 167		> 1														
TOTAL PERSONNEL SERVICES	\$657,339	\$892,676	\$917,088	° 2	- S	327,936	18,994	18,994	18,994	18,994	18.994	18,994	18,994	18,994	18,994	18,994	18,994	19,002 \$227,936
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233 OFFICE SPACE RENTAL:	74,026	82,000	86,000	•	•	84,000	6,420	6,420	6.420	7,400	7,400	7,420	7,420	7,420	7,420	7.420	7.420	7.430
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270 WORKERS COMPENSATION			•	•	•													
DRUG TESTING		•	•	•	•	•												
SUB-RECIPIENT/SUBGRANT:	•	•	•															
MICCELL AMENIC						•												
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TOTAL OPERATIONS	096'0918	5208,000	\$175,312	8	8	175,312	\$12,496	514,796	9.146	\$12.076	510.026	704	787 713	700 713			: .	
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Water/ Sewer	858	1,000	909			8 5	Ş		:									
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TOTAL UTILITIES	\$6,647	28,000	87,600	8	8	87,600	. Se30	\$630	8630	9636	2630	0. y	B	980 98. 93	96. 93	260	280	590 \$7,000
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1/ Specify Fund Source	\$824,947	\$1,108,676 #	\$1,100,000	95	8	\$1,196,000	\$13,126	\$15.426	59,776	\$12,796	\$10,656	\$18,426	\$17,326	\$17,526	\$18,236	\$22,736 \$12	\$12,936 \$14,036	36 \$1,100,000
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Government of Guam Fiscal Year 2010 Budget Digest

Office of the Public Auditor - Procurement Appeals
Procurement Appeals
Procurement Appeals

Function: Departme Program:

																				2002
AS400	90	FY 2008	FY 2009	FY 2010	V 2010 FV 2010	FV 2010	20.20					**								9900
Account		Expenditures &	Authorized	General	Federal Match	Other	Total Ban			FY 2010				_	_	_		FY 2010	_	
Code	de Appropriation Classification	Escumbrances	Level	Frad	Fund(s)	Fund 1/	(C+D+E)		2009-11		2010-01	2010-02 2	March /	April M 2010-04 201	May June 2010-06	ne July 2010-07	August 70		Total	
		· ·																		
111	Regular Salaries/Jaco Overtime/Snecial Pay	540,075	\$38,122	\$43,018	8	8	\$43,018	53,585	\$95,03	\$15,985	585,03	\$3,585	\$3,585	\$3,585	\$85'53	\$85,03	E3.585	51,585 51,583	3 \$43,018	
1 21	Benefits	12,372	11.900	9 17.610	•			į												
	TOTAL PERSONNEL SERVICES	552,447	\$50,022	558,628	' &	2 %	558,628	3	1 300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,306 1,	1,300 1,300	0 15,600	_
220	TRAVEL Off-Island	X3,608	\$4,000	\$6,000		8	900'9	•								3.000	3,000		000 9	
230	CONTRACTUAL SERVICES.	71,296	95,100 0	278,69	•	•	69,872	5,822	5,822	5,822	5,822	5,822	5.822	5,822	5,822			5.822		
233	OFFICE SPACE RENTAL:	•	7,500	7,500	Θ,	•	7,500	624	624	3	3	3	5	624	779					
240	SUPPLIES & MATERIALS:	999	1,500	1,500	•		1,500	. 8	2	700	100	200	8	100	200	. 001				
250	EQUIPMENT:	2,768	3,000	6.060	•	•	9,000					1.500	1,500	1,500	904	200	•			
270	WORKERS COMPENSATION	• , ;		. •		•	•													
172	DRUG TESTING	•			•	•	•													
280	SUB-RECIPIENT/SUBGRANT:			•.	•															
290	MISCELLANEOUS:	\$8	1,984	005		•	200													
	TOTAL OPERATIONS	578,684	\$113,084	275,192	8	8	91,372	\$6.526	\$6.526	\$6,646	\$6,546	58,146	\$8,046	SR. 046	57,046	\$9,746	59,586 \$6,946	997.25	90.672	
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362	Fower Water/ Sever	8 •	8	82	8	2	8 1												. 8	
363	Telephone/ Toll	•	•			•	3 ; &												2 5	
	TOTAL UTILITIES	3	8	3 :	S	8	8	8	8	8	8	23	S	8	83	. 2	2	SS	3 3	
450		2.	8	8	3 :	8	8				: :									
	1/ Specify Fund Source	\$131,131	\$163,106 #	\$150,000	3:	8	\$150,000	\$6,526	925'98	\$6,646	\$6,546	\$3.146	3. 046	S3,046 S	\$7,046 S	59.746 \$9.	59,586 \$6,946	\$7,066	2287068	

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UNCLASSIFIED

Department/Agency: Office of the Public Auditor

Division: Office of the Public Auditor Program: Office of the Public Auditor

Purpose / Justification for Travel

To attend National State Auditor Association (NSAA) Annual Conference and Association of Government Auditors (ALGA) Annual Conference held in the summer of each year.

Travel Date: Summer 2010 No. of Travelers: 1

Position Title of Traveler(s)	Air Fare	P	er diem	Re	gistration	T	otal Cost
Public Auditor (NSAA)	\$ 1,500.00	\$	1,000.00	\$	700.00	\$	3,200.00
Public Auditor (ALGA)	\$ 1,500.00	\$	1,000.00	\$	500.00	\$	3,000.00

Purpose / Justification for Travel

To attend the Association of Government Accountants (AGA) Annual Professional Development Conference (PDC) held in the summer of each year.

Travel Date: Summer 2010 No. of Travelers: 1

Position Title of Traveler(s)	Air Fare	P	er diem	Re	gistration	7	Total Cost
Public Auditor	\$ 1,500.00	\$	800.00		600.00		2,900.00
	\$ -	\$	***	\$	-	\$	_

Purpose / Justification for Travel

To attend the Association of Pacific Island Public Auditors (APIPA) Annual Conference held in the summer of each year.

Travel Date: Summer 2010 No. of Travelers: 1

Position Title of Traveler(s)	Air Fare	Pe	er diem	Re	gistration	T	otal Cost
Public Auditor	\$ 1,500.00	\$	800.00	\$	600.00	\$	2,900.00
	\$ -	\$	-	\$	-	\$	

- 1/ Provide justification for multiple travelers attending the same conference / training / etc.
- 2/ Rates must be consistent with Title 5 GCA, Div.2, Ch.23, §23104 and federal Joint Travel Regulations

Schedule A - Off-Island Travel

Department/Agency: Office of the Public Auditor - Procurement Appeals

Division: Procurement Appeals
Program: Procurement Appeals

	Purpose / Justification	for Travel		
To attend American Bar Association (ABA) Annual Governm	ent Contracts Co	onference.	
Travel Date: Fall 2010		No.	of Travelers: 2	
Position Title of Traveler(s)	Air Fare	Per diem 2/	Registration	Total Cost
Hearing Officer (Primary)	\$ 1,500.00	\$ 1,000.00	\$ 500.00	\$ 3,000.00
Hearing Officer (Secondary)	\$ 1,500.00	\$ 1,000.00	\$ 500.00	\$ 3,000.00

	Purpose / Justification	for Travel		
To attend Annual Federal Procureme	ent Institute Conference.			
Travel Date:		No.	of Travelers: 1	
Position Title of Traveler(s)	Air Fare	Per diem 2/	Registration	Total Cost
	\$ -	\$ -	\$ -	\$ -

	Purpose / Justification	for Travel		
Travel Date:		No.	of Travelers: 1	
Position Title of Traveler(s)	Air Fare	Per diem 2/	Registration	Total Cost
	\$ -	\$ -	\$ -	\$ -

^{1/} Provide justification for multiple travelers attending the same conference / training / etc.

^{2/} Rates must be consistent with Title 5 GCA, Div.2, Ch.23, §23104 and federal Joint Travel Regulations

Schedule B- Contractual

		Unit	Т	otal	Funded in FY 2009?				
<u> </u>	Quantity	Price	P	rice	Yes	No			
Website Hosting/Maintenance	12	1100	\$	13,200.00	X				
CPA Consulting Services	12	1000	\$	12,000.00	X				
OPA Legal Services	12	1200	\$	14,400.00	X				
OPA Leased Copier + Add'l Copy Usage	12	550	\$	6,600.00	X				
Professional Assn. Memberships	111	300	\$	3,300.00	X				
Professional Publications Subscriptions	2	250		500.00	X				
Total Contractual			\$	50,000,00					

Schedule C - Supplies & Materials

		Unit	Total	Funded in FY 2009?				
Item neral Office Supplies	Quantity	Price	Price	Yes	No			
General Office Supplies	12	776	\$ 9,312.00	X				
			\$ -					
			\$ -					
			\$ -					
			\$ -					
			\$ -					
otal Supplies & Materials			\$ 9,312.00					

Schedule D - Equipment

		Unit	Total		Funded in FY 2009?				
Item	Quantity	Price		Price	Yes	No			
Laptop Computers	4	1500	\$	6,000.00	X				
Laser Printers	4	350	\$	1,400.00	X				
Monitors	4	300		1,200.00	X				
Computer Accessories (Flash Drives, USB cables, etc)	10	100	S	1,000.00	X				
JPS Power Surge Protectors	4	100		400.00	X				
			\$	-					
Total Equipment			\$	10,000.00					

Schedule E - Miscellaneous

		Unit	Total	Funded in FY 2009?				
Item	Quantity	Price	Price	Yes	No			
OPA Vehicles - General Maintenance and Repairs	12	300	\$ 3,600.00	X				
omputer Antivirus and Maintenance Repairs	9	200	\$ 1,800.00	X				
ublic Notice Print Advertising	4	500	 2,000.00	X				
rint Advertising (Procurement Bids, etc)	2	300	 600.00	X				
			\$ -					
			\$ -					
Total Miscellaneous			\$ 8,000.00					

Schedule F - Capital Outlay

TA		Unit	Total	Funded in FY 2009?				
Item	Quantity	Price	Price	Yes	No			
			\$ -					
			\$ -					
			\$ -					
			\$ -					
			\$ -					
			\$ -					
tal Capital Outlay			\$					

Schedule B- Contractual

	Γ	Unit		Total	Funded i	n FY 2009?
Item	Quantity	Price		Price	Yes	No
Hearing Officer	11	5822	\$	64,042.00	X	
Hearing Officer	1	5830	\$	5,830.00	X	
			\$	-		
			\$	-		
			\$	-		
			\$	-		
Total Contractual			\$	69,872.00		

$Schedule \ C \ \hbox{--} Supplies \ \& \ Materials$

	Γ	Unit	Total	Funded in FY 2009?				
Item eral Office Supplies	Quantity	Price	 Price	Yes	No			
General Office Supplies	12	125	\$ 1,500.00	X				
			\$ -					
			\$ -					
			\$ -					
			\$ -					
			\$ -					
Fotal Supplies & Materials			\$ 1,500.00					

Schedule D - Equipment

_		Unit	 Total	Funded in FY 2009?				
Item	Quantity	Price	Price	Yes	No			
Microphones	2	100	\$ 200.00	X				
Office Furniture: (2) Desk with credenza	2	1400	\$ 2,800.00		X			
Office Furniture: (3) Bookshelves	3	500	\$ 1,500.00					
Office Furniture: (2) Lateral File Cabinets	2	750	\$ 1,500.00					
			\$ -					
			\$ -					
Total Equipment			\$ 6,000.00					

Schedule E - Miscellaneous

		Unit	Total	Funded in	FY 2009?
Item	Quantity	Price	Price	Yes	No
Transcription Fees	1	300	\$ 300.00	X	
Legal procurement reference materials	1	200	\$ 200.00	X	
			\$ -		
			\$ -		
			\$ -		
			\$ -		
Total Miscellaneous			\$ 500.00		

Schedule F - Capital Outlay

		Unit		Total	Funded in FY 2009?				
Item	Quantity	Quantity Price Price		Price	Yes	No			
			\$	-					
			\$	-					
			\$	-					
			\$	-					
			\$	-					
			\$	-					
otal Capital Outlay			\$						

Government of Guam Fiscal Year 2009 Agency Staffing Pattern As of 03/16/09

FUNCTIONAL AREA: DEPARTMENT/AGENCY:

PROGRAM:

FUND:

	Ø	H	(J+R)					2 87 536	,	1 24 160		+Cninc		**************************************	3 51 773		85 005				200471					100		0
	(<u>R</u>		Total Benefits	S27.361	14.743			21.172		171	16.854	2064	15 51	2604	11.993		21.589	14.459	11 279							A CONTRACTOR OF THE PROPERTY O		9
partment	(0)		Dental (Pramium)	\$156	312			312			312		468	•	156		468	156	951								-	9
Input by Department	(P)		(Premium)	\$1,512	3.751			3,751		0	3.751		4.741		1,512		4.741	1,512	1.512	0								
	6)	1 16		\$173	173			173		173	173		173		173		173	173	173	•						5	-	
	(N)	Benefits	(1.45% * J)	\$1,450	597			362		624	577		577		577		921	577	536	174							-	, (
	(M)	Social Security	(6.2% * J)	S	0			0		•	2,466		0		0		0	2,466	0	•						10 May 10	-	
	(T)	Retire (DDD) S		8	0			0		•	0				•		0	•	•	•							6	
	(K)	Retirement	(J * 25.20%)	24,070	9,910			15,974		10,354	9,575		9,575		9,575	9	15,286	9,575	8,902	2,888						* * * * * * * * * * * * * * * * * * * *	0	6
	(J)	(E+F+G+1)	Subtotal	\$100,000	41,172			66,364		43,018	39,780		39,780		39,780		63,506	39,780	36,984	12,000	:	:					0	0
	(I)	nent	Amt.																1,233	0							0	6
	(H)	Increment	Date									3							1/23/2009									
	(g)		Specia	<u> </u>	>		ć	•		> : c	•	:	>		•	•	> <	> :	> 0	-					1		0	0
	(F)		Overtime	S .	:		•	•			>		•	c	•	:	· · ·		•	• ·					3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3		0	0
	(E)		Salary	5100,000			792 99		42.018	30 780	00/1/00	30 790	0,11	19 780	30:160	63.506	39.780	15.751									٥	0
Input by Department	ê l	Grade/	Step	13			1.5-00		M.10	01-1	Š	1.10	}	1,10		N-19	25	K-09	Part-time								1	-
i 1	(c)	Name of	Dorie Flores Desoir	Anne T. S. Camacho	Vacant	Vacant	Vacant	Vacant	Rodalyn May G. Marquez	Maribaz N. Perez	Vacant	Vincent Jon Duenas	Vacant	Franklin J. T. Cooper-Nurse	Vacant	Lourdes R. Perez	Vacant	Llewelyn T. Restuvog	Catherine S. Gault	Vacant	Vacant	Vacant	Vacant	Vacant	Nacre Control	r acani		1.
	(B)	Position Title	Public Auditor	Administrative Officer	Chief Auditor/Audit Supervisor	Auditor I	Deputy (Assistant) Public Auditor	Auditor I	Auditor III	Management Analyst II	Auditor I	Management Analyst II	Management Analyst 1	Auditor II	Investigator	Management Analyst IV	Auditor II	Auditor I	Special Projects Coordinator	Auditor III	Auditor III	Management Analyst I	Management Analyst II	Management Analyst III	Management Anavst IV			
(4)	- (v)	Position Number	_	~ 1	M.	4	۳ به	9	7	90	o	10	_	12	13	7	15	16	17	18	19	20	21	22	23			

Government of Guam Fiscal Year 2009 Agency Staffing Pattern As of 03/16/09

DEPARTMENT/AGENCY:

FUNCTIONAL AREA:

ROGRAM:

'UND:

	ę	(S)		(J+R)	TOTAL		51.773	\$51,773
	É	(K)	_		(KthruQ)		11,993	\$11,993
nartment		(6)	ľ	Dentai	(Fremium)		156	\$156
Inout by De	(a)	(2)	P. Carlings	Medical	(rremium)		1,512	\$1,512
	Ó		1 160			į	173	\$173
	Ź	Renefite	Medicara	7 450/ 4 1/	(6 - e/ c+r)	į	//6	\$577
	(W	7	Retire (DDI) Social Security Medicare	1 * 25.20%) (4.5 57*7 pp) (4.7 * 1) (7.05. * 1)	(6 0/7:0)	•	0	So
	(F)		Retire (DDD) 9	1dd9C+C5 513	11100 00000	٥		OS
	(<u>K</u>		Retirement	(J * 25.20%)) (a) (a) (b)	373 0	2,000	\$9,575
	3	-	ı	Subtotal		30 780	20,100	\$39,780
	(I)		=======================================	Amt.		. c	ļ	20
	(н)	*****	INCLEME	Date				
	(g)			Special*		•	3 03	200
	(F)			Salary Overtime Special*		0	03	06
	(E)			Salary		39,780	C30 780	20,100
Department	(D)			Step		L-10		
Input by De	(2)	i	Name of	Incumbent	By Contractual Agreement	Theresa V. Gumataotao	Grand Total:	tion / etc.
	(B)	(C)	Title The Title Ti	1116	Hearing Officer	Management Analyst II		ll / Hazardous / Worker's Compensation / etc.
	(A)	Position	Number	, amino		2		light Differential

Government of Guam Fiscal Year 2009 Agency Staffing Pattern PROPOSED

SOGRAM: Office of the Public Auditor

INCTIONAL AREA: Office of the Public Auditor EPARTMENT/AGENCY: Office of the Public Auditor

JND: 5100A109959CT001.111.113

		Ispat by Departmen	irtment												Input by De	epartment		
(¥)	(B)	(2)	(g)	(E)	(F)	(9)	(H)	(E)	5	(K)	(1)	(M)	(S)	(0)	(P)	(6)	(R)	8
:	:	;					Increment						Benefits				11	
Position	Position	Name of	Grade/						(E+F+C+I)	Retirement	Retire (DDI)	Social Security	Medicare	Ë	Medical		Total Benefits	(J+R)
Number	Title	Incumbent	Step	Salary	Overtime	Special*	Date	Amt.	Subtotal	(1 * 26.33%)	(\$15.52*26PP)	(6.2% * J)	(1.45% * J)		(Premium)		(KthraQ)	TOTAL
-	Public Auditor	Doris Flores Brooks		\$100,000	20	20			\$100,000	26,330	8	8	\$1,450	\$174	\$1,381	\$180	\$29,515	\$129,515
7	Administrative Officer	Anne T. S. Camacho	=======================================	41,172		•	4/22/2009	1,441	42,613	11,220		.0	618	174	2,233		14,515	57,128
m	Chief Auditor/Audit Supervisor	Rodalyn May G. Marquez	0-10	50,717	0	0	4/1/2011	1,775	52,492	13,821	•	0	19/	174	3,164	385	18,305	70,797
4	Auditor I	Jerrick Hernandez	K-05	30,820	•	•	4/1/2010	1,233	32,053	8,440	•	. •	465	174	1,381	180	10,639	42,692
'n	Deputy (Assistant) Public Auditor	Vacant (75% Annual Salary)	TS-00	49,773	0	0	12/31/2010	2,322	52,095	13,717	0		755	174	1,381	180	16,207	68,302
•	Auditor IMgmt. Analyst I	Vacant (75% Annual Salary)	K-05	23,115	0	•		1,233	24,348	117'9	•	0	353	174	1,381	180	8,499	32,847
7	Auditor III	Maripaz N. Perez	M-10	43,018	0	0	4/1/2011	1,506	44,524	•		2,760	646	174	3,607		7,601	52,125
•	Auditor II/Mgmt. Analyst II	Vacant (75% Annual Salary)	50-7	16,575	•	0		1,392	17,967	4,731		•	261	174	1,381		6,487	27,454
•	Auditor IMgmt. Analyst I	Vacant (75% Annual Salary)	K-05	23,115	0	0		1,233	24,348	6,411	0	0	353	174	1,381	180	8,499	32,847
01	Management Analyst II	Vincent Jon Duenas	L-1	39,780	•	0	4/1/2011	1,392	41,172	10,841	0	•	597	174	3,607		15,633	56,805
11	Auditor IMgmt. Analyst I	Vacant (75% Annual Salary)	K-05	23,115	0	0		1,233	24,348	6,411	0	•	353	174	1,381		8,499	32,847
12	Auditor II	Franklin J. T. Cooper-Nurse	L-10	39,780	•	.0	10/1/2010	1,392	41,172	10,841	0	0	597	174	3,607		15,633	56,805
13	Investigator	Vacant (75% Annual Salary)	N-10	34,947	0	0		1,631	36,578	9,631	0	0	530	174	1,381		11,896	48,474
4	Management Analyst IV	Lourdes R. Perez	N-19	63,506	0			2,222	65,728	17,306	0	0	953	174	3,607	414	22,454	88,182
15		Llewelyn T. Restuvog	L-10	39,780	0	0	4/1/2011	1,392	41,172	10,841	•	0	597	174	1381		13,173	54,345
16	Auditor III	Gopinath Ramakrishnan	M-10	43,108	•	•	4/1/2010	1,434	44,542	11,728		•	956	174	3,164		16,097	60,639
17	Special Projects Coordinator	Catherine S. Gault	Part-time	4,000	•	0		•	4,000	1,053	•	•	8 5	174	0	•	1,285	5,285

\$35,418 \$2,958 \$6,68 \$2,760 ight Differential / Hazardous / Worker's Compensation / etc.

alary projections above Step 1 for Vacant Positions are subject to final approval by the DOA Director in accordance with mandated Recruitment Above Step (RAS) requirements.

alary requests for Vacant positions project 75% of annual salary to factor in processing time required to (1) recruit classified staff, and (2) prepare and submit Recruitment Above Step (RAS) petitions to DOA H/R for final approval. S \$666,321 Grand Total:

\$917,088

\$227,936

\$4,316

Government of Guam Fiscal Year 2009 Agency Staffing Pattern PROPOSED

FUNCTIONAL AREA: Office of the Public Auditor
DEPARTMENT/AGENCY: Procurement Appeals

³UND: 5100A109959CT002.111.113

		Input by Department)epartment											L	Input by De	partment		
(V)	(B)	()	(4)	(3)	(6)	5			;	•	•	į	į	I				
		727		(2)			(E)		(2)	(K)	(T)	(M)	Ē.	<u> </u>	<u>-</u>	<u></u>	≅)	<u>S</u>
Position	1 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4						Increment						Benefits					
i denom	Loston	Name of	Crade/						(E+F+G+I)	Retirement	Retire (DDI)	Retire (DDI) Social Security	Medicare	Life	Medical	Dental	Total Benefits	(J+R)
Number		Incumbent	Step	Step Salary	Overtime Special* Date	Special*	H	Amt	_	(%26.97 * 1)	1 + 26 13.9(1) (1 + 20 + 3) (4 db/c+c) 12 1 1/6 1 1 1 1/6 1 1	(4 % (9)	(1 45% # D		(Description)	(December)	(V. th)	TOTAL
-	Hearing Officer	By Contractual Agreement					-			l (av anna a)	((6 8/3-0)	(6 0/Ct-1)	-) (manual)	f (manual)		10191
7	Auditor III	Theresa V. Gumataotao	M-10	43,018	0	0	4/1/2011	1,506	44.524	11.723	0	0	646	174	1381	180	14 104	869 85
		Grand Total:	1	\$43,018	0.5	S	1	\$1.506	\$44,524	\$11,723	9	S	2646	C174	C1 381	6180	C14 104	049 033
ght Differential / Haza	al / Hazardous / Worker's Compensation / etc.	ation / etc.										3.	2		1000	2016	***************************************	0.0000
alary projection at Gra	on at Grade M, Step 10 approved on	ide M, Step 10 approved on Recruitment Above Step (RAS) petition # HRD-OG09.0197 on 03/09/09.) petition # H)	RD-OG09.01	97 on 03/09/09	·ć												

PROGRAM: Procurement Appeals

Government of Guam Federal Program Inventory FY 2009 (Current) / FY 2010 (Estimated) Funding

FUNCTION: Office of the Public Auditor and Procurement Appeals
DEPARTMENT/AGENCY: Office of the Public Auditor and Procurement Appeals
PROGRAM: Office of the Public Auditor and Procurement Appeals

	*		8	.	_ a	l E	24	ပ	**	
					FY 2009				FY 2010	
Federal Grantor Agency / Federal Project Title	C.F.D.A. No./ Enabling Authority	Grant	Award Number	Match Ratio Federal / Local:	Received / Projected	Estimated Funding	Local Matching Funds	Local Federal Matching Funds Matching Funds	100% Federal Grants	Grant Period
US DOI OIA Technical Assistance Division (See Remark 1)	nark 1)	TA-Guam-OPA-2008-1	PA-2008-1		4,436	75,565	0		75,565	75,565 02/19/08 to 03/31/09**
US DOI OIA Technical Assistance Division (See Remark 2)		APIPA Peer	APIPA Peer Review G-116		0	79,000	0		79,000	** Note:
										OPA submitted
 TA-Guam-OPA-2008-1 can only be used to fund eligible airfare, per diem, ground transportation and educational course: 	airfare, per die	m, ground trac	sportation and educati	ional course mate	erials directly related (to the professional an	d technical develop	ment of OPA's audi	materials directly related to the professional and technical development of OPA's auditors. Not available for any other use.	extension request
										to 10/31/2010.
2. APIPA Peer Review G-116 provides funds for insular island government peer review team members to complete the 2008-2009 Peer Review Project and is not available for any other use.	ılar island go	vernment pee	r review team memb	ers to complete	e the 2008-2009 Pee	r Review Project an	nd is not available	for any other use	•	DOI OIA response
										is pending as of
										this date. Request
										submitted on 01/27/09.
1								And the second s		

Government of Guam Fiscal Year 2010 Budget Equipment / Capital and Space Requirement

Function: Office of the Public Auditor and Procurement Appeals
Department/Agency: Office of the Public Auditor and Procurement Appeals
Program: Office of the Public Auditor and Procurement Appeals

EQUIPMENT/CAPITAL LISTING:			
Description	Quantity	Percentage of Use	Comments
Xerox Model 5050 Copier	12 mos. @\$496/month	1	
	<u> </u>		
	 		
	<u> </u>		

SPACE REQUIREMENT (for Personnel and Equipment/Capital)	Total Program Space (Sq. Ft.):		Total Program Space Occupied (Sg. Ft.):	
Description	Square Feet	Percent of Total Program Space		Comments
Suite 401, DNA Bldg., Hagatna, Guam	3,144	100	100	OPA Main Office (\$6,168.80/month)
Suite 401B, DNA Bldg., Hagatna, Guam	380	100	100	Procurement Appeals Main Office (\$623.20/month)
Suite 909, DNA Bldg., Hagatna, Guam	200	100	100	OPA Records Retention and Storage Room (\$250/month)

Bureau of Budget and Management Research Performance Based Budgeting

STRATEGIC PLAN PLANNING PERIOD - FY 2009-2018

Department: Office of the Public Auditor and Procurement Appeals

1. Dept. / Agency Mission (as mandated by pubic law or Governor's Executive Orders):

To improve the public trust, we audit, assess, analyze, and make recommendations for accountability, transparency, effectiveness, efficiency, and economy of government of Guam independently, impartially, and with integrity.

2. Dept. / Agency core values (Over-arching goals):

Accountability Independence Transparency Impartiality Integrity

3. Dept. / Agency's Vision (10-Year vision): (Determine a realistic, credible, and an idealized view of where or what the organization would like to be in the future):

Goals:

- 1) Maintain the independence of the Office of the Public Auditor.
- 2) Deliver timely, reliable, and quality reports.
- 3) Advance staff competence.
- 4) Increase public knowledge of OPA's mission, work, and impact.
- 5) Build and improve relations with audited entities.
- 4. Legislative mandates (Missions defined by public laws):

OPA's enabling legislation is 1GCA, Chapter 19, Sections 1900 to 1921.

- 5. Recommended legislative initiatives (Revisions to existing mandates):
 - 1) Proposed Office name change to Office of Public Accountability.
 - 2) Proposed Compensation and Classification Plan that mirrors federal structure.
 - 3) Work with Guam Legislature on legislation relative to OPA's mandates pursuant to 1GCA, Chapter 19, Sections 1900 to 1921.
- 6. Challenges faced (Major issues that face your departments within the 10-Year Period):

See Power Point Presentation

Bureau of Budget and Management Research Performance Based Budgeting

7. Dept. / Agency stakeholders: Those who are affected by or who are likely to be interested in the organization's strategic plan and planning process):

Taxpayers
General Public
U. S. Federal Government
Other Government of Guam Agencies
Media
Investors

8. Dept. / Agency future environment:

See Power Point Presentation

9. Major new initiatives (Major changes we must make):

See Power Point Presentation

10. Outcomes (Planned accomplishments):

See Power Point Presentation

11. Each outcome must be determined based on the following: by when, how much and who is responsible for each outcome. This must be followed-up by the task that we must do after each outcome.

See Power Point Presentation

- A. The outputs produced, by when, how much, who is responsible?
- B. The inputs requested (Must match to outputs):
- C. How will success be measured?
- D. Identify each performance measures for each output and outcome:

