

*Financial Statements and  
Supplementary Information*

**Department of Chamorro Affairs –  
Non-Appropriated Funds**  
(A Component Unit of the Government of Guam)

*Years ended September 30, 2016 and 2015  
with Report of Independent Auditors*



**Building a better  
working world**

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Financial Statements and  
Supplementary Information

Years ended September 30, 2016 and 2015

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## Report of Independent Auditors

The Board of Trustees  
Department of Chamorro Affairs

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Department of Chamorro Affairs – Non-Appropriated Funds (DCANAF), a component unit of the Government of Guam, as of September 30, 2016 and 2015, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the Department of Chamorro Affairs – Non-Appropriated Funds’ basic financial statements as listed in the table of contents.

#### *Management’s Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

#### *Auditor’s Responsibility*

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

***Auditor's Responsibility, continued***

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

As discussed in Note 1, the financial statements of the Department of Chamorro Affairs – Non-Appropriated Funds, Government of Guam, are intended to present the statements of net position, the related statements of revenues, expenses and changes in net position, and cash flows of only that portion of the Government of Guam that is attributable to the transactions of the DCANAF.

***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the DCANAF as of September 30, 2016 and 2015, and the respective changes in financial position and cash flows, for the years then ended in conformity with U.S. generally accepted accounting principles.

***Required Supplementary Information***

U.S. generally accepted accounting principles require that the Management's Discussion and Analysis on pages 4 through 13 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

***Supplementary Information***

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the DCANAF's basic financial statements. The accompanying combining statements of net position and combining statements of revenues, expenses and changes in net position included in pages 24 through 27 are presented for purposes of additional analysis and are not a required part of the basic financial statements.

***Supplementary Information, continued***

The supplementary information included in pages 24 through 27 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we also have issued our report dated May 8, 2017 on our consideration of the DCANAF's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the DCANAF's internal control over financial reporting and compliance.

*Ernst + Young LLP*

May 8, 2017

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Management’s Discussion and Analysis

Year ended September 30, 2016

This section of the Department of Chamorro Affairs - Non-Appropriated Funds (DCANAF) annual financial statement report presents management’s discussion and analysis of DCANAF’s financial performance during the year ended September 30, 2016. Please use this information in conjunction with the information furnished in DCANAF’s financial statements. This will provide better understanding of DCANAF’s financial status in accordance with U. S. generally accepted accounting principles promulgated by the Standards of the Government Accounting Standards Board (GASB).

**Our Mission**

To create, develop, implement and maintain an integrated program for the preservation, promotion, and advancement of the native Chamorro and other Asian/Pacific Islander residents of Guam. It is intended that the public corporation be the guiding force in all aspects of Chamorro Culture, language, preservation, education, arts, humanities’, and history, through public policy, advocacy, research, publication, authentication, restoration, presentation, and production, and by providing and overseeing a repository for historical documents, cultural artifacts and documentary and narrative film and video.

**Introduction**

Department of Chamorro Affairs (DCA) was created in 1999 through Guam Public Law 25-69 as a non-stock, non-profit public corporation to implement an integrated program for the preservation, development and promotion of the Chamorro Heritage of Guam, for the public benefit and to provide specific services to the Chamorro people of Guam. The enabling statute further stated that the DCANAF be the catalyst in the preservation, development and promotion of language, arts, historic and cultural preservation, research, restoration, presentation, museum activities and support programs significant to Guam’s history and culture, and to enhance the future of the Chamorro people of Guam. DCA has been an integral component in the promotion of the Chamorro culture and represents a unique effort in government to bring together cultural programs, agencies and divisions within government which have a shared vision. The department has produced a series of books called “HALE`TA” (Our “Roots” Foundation) which chronicles the history of the Chamorro people through 4,000 years of existence on the island of Guam.

The purpose of DCA (non-appropriated funds and appropriated funds) is to assist in the implementation of an integrated program for the preservation, development, and promotion of the Chamorro heritage of Guam for the public benefit and to provide specific services to the Chamorro people. It is a catalyst for the preservation, development, and promotion of the language, arts, humanities, historic and cultural preservation, research, restoration, presentation, museum activities, and support programs significant in Guam’s history and culture, and to enhance the future of the Chamorro people of Guam.

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management's Discussion and Analysis, continued

**Introduction, continued**

DCA has the following specific purposes and is authorized to:

- Formulate and develop standards and procedural requirements with regard to the development, promotion, and preservation of the Chamorro language and culture with all relevant restitutions and programs. **5 GCA. Ch. 87, Section 87104(w) Historic Language Preservation**
- Establish a joint appointment program with Guam colleges and universities in the teaching of the Chamorro language, culture and history; and further to establish reciprocal relationships with other institutions. **5 GCA. Ch. 87, Section 87104(x) Elementary/Intermediate Education**
- Promote increased understanding of Guam's geology, biota, prehistory, history and contemporary culture. Serves as the official repository and custodian of historical artifacts of Guam and to acquire, preserve, and make available for public viewing, artifacts and archival materials relating to the cultural, historical and natural heritage of Guam. **5 GCA. Ch. 87, Section 87136(a) Geographical and Archaeological Validation**
- To provide for the preservation of all government publications including any printed or processed paper, books, periodicals, pamphlets or maps, originating in or printed with the imprint of, or at the expense and by the authority of the Government of Guam; including public records and other papers not in current use of the Executive, Judicial and Legislative Branches of the government of Guam and have been determined to have sufficient legal, historical or other value to warrant their continued preservation by the government of Guam; and also be the custodian of non-governmental historical records that contain significant information about the past or present, and are therefore worthy of long-term preservation and systematic management for historical or other research purposes. **5 GCA. Ch. 87, Section 87130(a) Heritage Archival Collection**
- Ensure the retention and preservation of our documentary heritage as the official repository and custodian of historical government and non-government records of Guam. Acquire, preserve and make available for public use, records relating to the cultural and documentary heritage of Guam; and foster research on the records in its inventory and shall disseminate the results of this and other research to the public through the media as public exhibitions, demonstrations, lectures, scholarly activities, television programs, publications and other public programs contributing to and encouraging enlightenment. **5 GCA. Ch. 87, Section 87130(c) Collective Historic Preservation & Cultural Authentication**

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management’s Discussion and Analysis, continued

**Introduction, continued**

- Operate under its control a public market, or markets, for Guam products at such places or places deem proper. Any such market shall be maintained and operated at all times in a sanitary and orderly manner, beneficial to both producers and patrons alike. Producers and sellers desiring to use space within such market to display or sell their produce shall be levied a uniform fee based upon the amount of space used and period of such use. **Public Law 28-68, 5GCA.Ch.87, Section 87103(a)(viii) Chamorro Village, “I Sengsong Chamorro”**
- The Public Market Revolving Fund was created to deposit all funds collected from fees levied pursuant to Ch. 87 of 5 GCA, and to used exclusively for the administration, operation and maintenance of the I Sengsong Chamorro”, the Chamorro Village. **5 GCA, Ch.87, Section 87152 Public Market Revolving Fund**
- Serve as the depository for certain specimens and objects of natural history and of botanical, ethnological, or archaeological value or interest, and any book, treatise, or pamphlet relating to natural history, botany, ethnology, or archaeology now in procession of the University of Guam, or any territorial department, bureau, or boards. **5 GCA, Ch. 83 & 87; 21 GCA, Ch. 76, Section 76114 Guam Museum**

DCA reorganized all cultural and learning resources by merging the Hagåtña Restoration and Redevelopment Authority, Guam Council on the Arts and Humanities Agency, Guam Public Library System and Guam Education Telecommunications Corporation dba PBS Guam/KGTF. The reorganization centralized the culturally relevant programs and services, to include preservation and the perpetuation of education of all citizens of Guam. This is a step in the right direction and right-sized management and planning within the Government of Guam, essential in the enhancement of procedural and administrative efficiencies, thus reducing personnel and capital costs. This move streamlined the Administrative Support Unit: Administrative Support, Budget and Finance, Maintenance, Human Resources (Personnel), Grants Management and Fixed Assets, Policy Reviews and Procedures, Procurement, Special Projects, Research, Planning and Development.

DCA is now comprised of:

- **The President’s Office** - responsible for the day-to-day operations, and administers its programs and policies. The President’s Office is also mandated to submit to the Governor and the Guam Legislature a detailed annual report of activities and an audited, annual financial report.
- **The Research, Publications and Training** - conducts, researches, publishes and produces multi-media and print materials relating to the Guam Heritage.



Department of Chamorro Affairs – Non-Appropriated Funds  
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Management’s Discussion and Analysis, continued

**Introduction, continued**

- **The Chamorro Language and Culture** - develops, promotes and preserves the Chamorro language and culture through various initiatives and activities. The Chamorro Language and Culture also studies and updates the orthographic rules of the Chamorro Language and updates the Chamorro-English and English-Chamorro Dictionary. The Chamorro Language and Culture division is included in the Research, Publication, and Training division on the supplemental schedules.
- **The Guam Museum** - provides museum services, preservation of all government of Guam publications, fostering research on the records and its inventory, providing public exhibits, demonstrations, lectures, scholarly activities, television programs, publications, and other public programs contributing to and encouraging an understanding of the Chamorro culture, its language and rich history and promotes Guam’s geology, biota, prehistory, history, and contemporary culture. The Guam Museum is also the official repository and custodian of historical artifacts of Guam and the Chamorro people and provides venues for the appreciation of Guam’s unique relationship with its sister islands in Micronesia and Asia through the understanding of shared regional cultures, traditions, practices and lore museums.
- **The Guam Archives** - serves as the official repository for all government publications including any printed or processed paper, book, periodical, pamphlet or map, originating in or printed with the imprint of, or at the expense and by the authority of the government of Guam. The Guam Archives is included in the Guam Museum division on the supplemental schedules. Under the Guam Museum, this program promotes an increased understanding of Guam’s geology, biota, prehistory, history and contemporary culture.
- **The Chamorro Village** - provides a venue for local art and local retailers who sell Chamorro food, local Chamorro handmade arts and crafts, and perform cultural dance and music. The Department of Chamorro Affairs is authorized to promulgate rules and regulations to encourage the expansion and development of markets on Guam and to encourage and develop new businesses with emphasis on culture and tourism. The Chamorro Village promotes an incubator environment for entrepreneurial businesses to grow and eventually expand in the open market. The Chamorro Village also provides support for seminars, workshops, fairs and special activities for the local community; a popular attraction is the Wednesday Night Market, which offers entertainment and a variety of food, aquaculture and produce/nursery for sale by local vendors.
- **Guam Public Library System** - protects intellectual freedom, promotes literacy, encourages lifelong learning, and maintains cultural materials. This Division’s goal is to extend library resources into the community in collaboration with the University of Guam’s John F. Kennedy Library and the Micronesia Area Research Center. Work closely with the Archives Section of the Division of Museum to enhance Guam cultural and historical data (General Reference, Federal Documents, Serials, and Guam Documents). This Division shall provide programs that will assist in literacy programs for both children and adults.

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management’s Discussion and Analysis, continued

**Introduction, continued**

- **Hagåtña Restoration and Redevelopment Authority** - provides restoration and redevelopment to the historic city of Hagåtña by means of planning, development, preplanning, redesign, clearance, reconstruction, or rehabilitation, or any combination of these, of all Hagåtña, and the provisions of such residential, commercial, industrial, public, or other structures or spaces as may be appropriate or necessary in the interest of the general welfare, including recreational and other facilities incidental or appurtenant to them. This Division shall develop a Plan that includes: planning, preparation, development, construction, acquisition, lease, disposition, reconstruction, improvement, alteration, extension, repair, maintenance and operation of the Hagåtña Restoration and Redevelopment Project. The Project includes the “reuse of properties; standardizes eligibility for ownership or occupancy of housing, dwellings and facilities; to include installation, construction or reconstruction of streets, utilities, parks, playgrounds and other public improvements”. The Plan development, the Division is authorized to conduct surveys, appraisals, test borings or any other technical investigations.
- **Guam Council of the Arts and Humanities (CAHA)** - encourages and fosters the opportunity for participation in the arts and humanities with programs designed to benefit citizens of all ages and from every sector of the community. It is also the responsibility of the arts council to insure that the role of the arts in the life of the community will grow and play a more significant part in the welfare and educational experience of our island residents. The Guam Council of the Arts and Humanities assists in the Festival of Pacific Arts (Fest Pac) a traveling festival hosted every four years by a different county in Oceania (Micronesia, Melanesia and Polynesia) established in 1972, by the Secretariat of the Pacific Community formerly known as the South Pacific Commission as a means to stem erosion of traditional cultural practices by exchanging and sharing cultures at each festival. The festival is recognized as a major international cultural event and is the largest gathering in which Pacific peoples from twenty-seven island nations unite to gain respect and appreciation of one another within the context of the changing Pacific. Beginning in 1976, Guam has had representation at Fest Pac for the last ten festivals. For a majority of the festivals, CAHA has been appointed by the sitting Governor to serve as the lead Government of Guam agency to spearhead Guam’s participation at the quadrennial event. Guam hosted the 12<sup>th</sup> Festival of Pacific Arts in 2016.

In addition to promoting the arts on Guam, Public Law 20-27 relative to “Arts in Public Buildings and Facilities” as amended by Public Law 31-118 was created. I Liheslatura (the legislature) declares it to be policy that a portion of appropriations for capital expenditures for public buildings be set aside either for the acquisition of works of art to be used in such buildings and in any buildings intended for use of the general public to the extent that the construction or improvement of such non-public buildings is supported by either federal or government of Guam tax incentives or other subsidy arrangement or the funds may be given to the Guam Council on the Arts and Humanities Agency for the purpose of fostering culture and the arts for the development of local artists, children and the community as a whole.

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management’s Discussion and Analysis, continued

**Introduction, continued**

The Division’s governing board consists of eleven (11) members, from male and female resident of Guam, appointed by the Governor of Guam with the advice of the Legislature.

- **PBS (Public Broadcasting System) KGTF** - continues the tradition of providing Guam with outstanding television, educational outreach services and events. The Division is committed to serving the public interest by providing the people of Guam with quality educational and cultural programming which not only entertains, but offers important information about the world around us. The Division’s mission and goal is one of providing alternatives to current commercial television, providing educational assistance to our classrooms, and serving the interest not only for the majority, but the minority as well. The Division seeks the means to inform the public of the importance of public broadcasting, and to secure the support, both financial and moral from the public it serves. Nationally, PBS reaches more than 120 million people through television and nearly 21 million people online, inviting them to experience the worlds of science, history, nature and public affairs; to hear diverse viewpoints; and to take front row seats to world-class drama and performances. PBS’ broad array of programs has been consistently honored by the industry’s coveted award competitions. Teachers of children from pre-K through 12<sup>th</sup> grade turn to PBS for digital content and services that help bring classroom lessons to life.

**Financial Highlights**

- The total assets of DCANAF exceeded its liabilities at September 30, 2016 by \$73,071. The amount of \$362,432 is restricted for CAHA’s “Percent for the Arts” program and Guam’s participation at the FESTPAC. This is a decrease of \$180,109 over net assets of \$253,180 at September 30, 2015.
- Total operating revenue increased in the current year by \$2,943,034 or 474% and total operating expenses increased by \$3,072,762 or 458%.

**Overview of the Financial Statements**

The Financial Statements consist of management’s discussion and analysis (this section) and the basic financial statements. The basic financial statements include the Statements of Net Position, the Statements of Revenues, Expenses and Changes in Net Position, the Statements of Cash Flows and the Notes to Financial Statements.

The Statements of Net Position are presented in a format that displays net position (assets less liabilities equal net position). The Statement of Net Position details the assets and liabilities of DCANAF based on their liquidity. The resulting net position in this statement is displayed as either unrestricted or restricted. Under GASB Statement Nos. 34, 37 and 38, assets are restricted when their use is subject to external restrictions (such as bond resolutions, legal agreements, statutes, etc.), with assets not falling under this category being characterized as unrestricted.

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management’s Discussion and Analysis, continued

**Overview of the Financial Statements, continued**

The Statements of Revenues, Expenses and Changes in Net Position present the increase (decrease) in net position, which consists of operating revenues less operating expenses. The resulting amount (revenues less expenses) is the change in net position for fiscal year 2016, which amount is then added to the ending balance of net assets from fiscal year 2015 to arrive at net assets for fiscal year 2016.

The Statements of Cash Flows reports the net increase (decrease) in cash for the fiscal year. This statement includes cash flows from operating activities. The resulting net increase (or decrease) in cash is then added to the balance of cash and cash equivalents at the beginning of the year to determine the fiscal year 2016 ending cash and cash equivalent balance.

**Department-Wide Financial Analysis**

The following information is condensed from the Statements of Net Position:

	<u>2016</u>	<u>2015</u>	<u>2014</u>	2016 % increase (decrease) from 2015
Total assets	\$435,304	\$343,611	\$398,431	27%
Total liabilities	\$362,233	\$ 90,431	\$ 94,870	301%
Net position	\$ 73,071	\$253,180	\$303,561	(71%)

The following information is condensed from the Statement of Revenues, Expenses and Changes in Net Position:

	<u>2016</u>	<u>2015</u>	<u>2014</u>	2016 % increase from 2015
Total revenues	\$3,563,512	\$ 620,478	\$776,472	474%
Total expenses	3,743,621	\$ 670,859	\$638,095	458%
(Decrease) increase in net position	\$( 180,109)	\$( 50,381)	\$138,377	257%

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management’s Discussion and Analysis, continued

**Economic Outlook**

The state of the economy of Guam in FY2016 is anticipated to be influenced positively by a continuation of the global economic expansion; America’s rebalancing of its strategic focus and posture toward the pacific; and increased investment and expansion related to resident and tourist facilities, public utilities and infrastructure.

The cumulative effect of positive trends in the major drivers of Guam’s economy, tourism, defense and construction point the economy in the direction of moderate expansion in FY2016.

The construction of the Senator Antonio “Tony” M. Palomo Guam and Chamorro Educational Facility (GCEF) has been completed. Of note, the facility has opened its doors on the first floor with a soft opening in November 2016 which showcased the changing exhibit, the theatre and gift shop. The second floor that will house the permanent exhibit work component is anticipated to be completed at the last quarter of 2017, with doors scheduled to open to the public. In FY2018, the division’s facility will fully be functional showcasing aspects of Chamorro culture, such as: “Collections of artifacts, Art, Chants, Crafts, Cuisine, Dance, Language, Music, Storytelling, Special events, performances, seasonal celebrations, and demonstrations will make the facility a Community asset that encourages repeat visitation, not just a place for passive education but also a center for interactive informal learning.

The Guam Museum will provide a rich environment for lifelong learning and a variety of opportunities for adult learners. The museum will also focus on education on programs for our youth. In this changing educational landscape, we expect to find rich and varied continuing educational programs (art appreciation, drama, workshops, art classes, music appreciation, and the like) offered by the Guam Museum. Our elders are also a valuable museum cultural resource. The personal recollections and shared experiences they have had with Guam history with each other and with the museum staff will enhance our programs as well. The museum will foster links between the schools and the museum as an extension of the classroom. Our Guam Museum will be a rich source of lifelong learning opportunities for our adults and children.

The Guam Museum will have an increase in professional staffing and an anticipated increase of revenues generated primarily from admissions fees collected, museum store sales, promotions, conferencing venue fees assessed, cultural performances and multi-level fundraising activities.

Galaide Group has been contracted for the Guam Museum Management Operations & Maintenance Services for two (2) years with an option to renew annually and not to exceed five (5) years total. Although an account was to be established per contract agreement, the Guam Museum doors were not officially open until November 2016 and the bank account was established in March 2017.

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management’s Discussion and Analysis, continued

**Economic Outlook, continued**

DCA in collaboration with the Guam Economic Development Authority and Guam Visitors Bureau are in the process of updating its 2005 Feasibility Study to further project current economic and sustainability for the GCEF viability. The updated information will show that tourism alone will drive major income resources for the GCEF’s economic sustainability in the maintenance of the continued maintenance of the facility.

DCA will ensure

- Sustainable development of Guam’s tangible and intangible heritage.
- Continuous improvement of visitor experiences.
- Active engagement to maintain and strengthen relationships with the various Island communities, thereby ensuring a sense of place, community ownership and pride.
- Diversification and expansion of the Guam Museum funding resources.
- The concept for the new Guam Museum is centered on a “living museum” approach: “Museums of tomorrow must partner with the community-at-large to address issues of culture, traditions, and social issues that affect the island population. Educational outreach and humanities outreach are very important segments of what museums espouse today.
- That Guam’s Civilian-Military relationship be enhanced with worthwhile orientation programs for military personnel and their dependents for a mutual sense of belonging: history of Guam, understanding and respecting the Chamorro culture and traditions. Language and values, along with mutual respect and understanding of cultural diversity creates a sense of place for all Guamanians.

Department of Chamorro Affairs – Non-Appropriated Funds  
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Management's Discussion and Analysis, continued

**Contacting DCA's Financial Management**

This financial report is intended to provide its readers with a general overview of DCANAF's finances and to show DCANAF's accountability for the money it receives. If you have any questions about this report or wish to request additional information, contact the Administrative Office: Terlaje Professional Building 1<sup>st</sup> Floor 194 Herman Cortez Avenue, Hagåtña, Guam 96910. Phone: 671-475-4278/9.

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Statements of Net Position

	September 30,	
	<u>2016</u>	<u>2015</u>
<b>Assets</b>		
Cash:		
Unrestricted	\$ 22,753	\$ 20,133
Restricted	362,432	265,933
Accounts receivable	7,419	11,492
Inventory, net of allowance for obsolescence of \$33,923 in 2016 and 2015	39,002	42,355
Other assets	<u>3,698</u>	<u>3,698</u>
Total assets	<u>435,304</u>	<u>343,611</u>
<b>Liabilities</b>		
Accounts payable	340,954	68,324
Security deposits	<u>21,279</u>	<u>22,107</u>
Total liabilities	<u>362,233</u>	<u>90,431</u>
<b>Net Position</b>		
Unrestricted	(289,361)	( 12,753)
Restricted - expendable	<u>362,432</u>	<u>265,933</u>
Total net position	<u>\$ 73,071</u>	<u>\$253,180</u>

*See accompanying notes.*



Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Statements of Revenues, Expenses and Changes in Net Position

	Year ended September 30,	
	<u>2016</u>	<u>2015</u>
Revenues:		
Appropriations	\$2,584,003	\$ ---
Lease revenue	513,576	493,109
Fundraising	210,889	27,430
Other income	210,034	74,618
Donations	42,383	15,823
Book sales	2,627	1,998
Grants	<u>---</u>	<u>7,500</u>
Total revenues	<u>3,563,512</u>	<u>620,478</u>
Expenses:		
Capital outlay	2,194,500	---
Contractual	1,039,889	231,181
Utilities	286,626	243,926
Supplies	87,233	77,530
Meals and entertainment	51,513	66,822
Miscellaneous	45,254	9,034
Marketing and promotions	10,805	793
Communication	9,495	12,407
Cost of goods sold	5,647	10,262
Grant expense	4,695	6,139
Office expense	4,295	4,519
Rent	3,149	3,262
Advertising	520	1,265
Cost of fundraising activities	---	2,430
Provision for inventory losses and obsolescence	<u>---</u>	<u>1,289</u>
Total expenses	<u>3,743,621</u>	<u>670,859</u>
Change in net position	( 180,109)	( 50,381)
Net position at beginning of year	<u>253,180</u>	<u>303,561</u>
Net position at end of year	<u>\$ 73,071</u>	<u>\$253,180</u>

*See accompanying notes.*

Department of Chamorro Affairs – Non-Appropriated Funds  
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Statements of Cash Flows

	Year ended September 30,	
	<u>2016</u>	<u>2015</u>
<b>Cash flows from operating activities:</b>		
Receipts from appropriations	\$2,584,003	\$ ---
Receipts from lease revenue	517,649	518,911
Receipts from fundraising activities	210,889	27,430
Receipts from other income	203,693	74,618
Receipts from grants and donations	48,724	23,323
Receipts from book sales	2,627	1,998
Payments to vendors	<u>(3,468,466)</u>	<u>(662,959)</u>
Net cash provided by (used in) operating activities	99,119	( 16,679)
Cash at beginning of year	<u>286,066</u>	<u>302,745</u>
Cash at end of year	<u>\$ 385,185</u>	<u>\$286,066</u>
<b>Consisting of:</b>		
Unrestricted	\$ 22,753	\$ 20,133
Restricted	<u>362,432</u>	<u>265,933</u>
	<u>\$ 385,185</u>	<u>\$286,066</u>
<b>Reconciliation of operating revenues net of operating expenses to net cash provided by (used in) operating activities:</b>		
Change in net position	\$( 180,109)	\$( 50,381)
Adjustments to reconcile change in net position to net cash provided by (used in) operating activities:		
Provision for inventory obsolescence	---	1,289
Changes in assets and liabilities:		
Accounts receivable	4,073	25,802
Inventory	3,353	11,050
Accounts payable	272,630	( 1,564)
Security deposits	<u>( 828)</u>	<u>( 2,875)</u>
Net cash provided by (used in) operating activities	<u>\$ 99,119</u>	<u>\$( 16,679)</u>

*See accompanying notes.*

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Notes to Financial Statements

Years ended September 30, 2016 and 2015

**1. Organization and Summary of Significant Accounting Policies**

**Organization**

The Department of Chamorro Affairs (DCA) was created by Public Law (P.L.) 25-69 which became effective on July 6, 1999. DCA is a non-stock, non-profit public corporation. DCA operates out of the Government of Guam and has non-appropriated funds within each division of the department. DCA is under the control and operation of a ten-member Board of Trustees appointed by the Governor of Guam with the advice and consent of the Guam Legislature. DCA is a line agency within the executive branch of the Government of Guam and receives appropriated funds from the Government of Guam.

In October 2011, as a result of Reorganization Advisory No. 6, the Hagatna Restoration and Redevelopment Authority, the Guam Council on the Arts and Humanities Agency, the Guam Public Library System and the Guam Education Telecommunications Corporation dba PBS Guam were merged into DCA. Although the intent of Reorganization Advisory No. 6 was to integrate PBS Guam into the oversight of DCA, the financial statements of PBS Guam, which is audited separately by other auditors, are not included with the financial statements of DCA.

Only the non-appropriated funds are within the scope of this report.

The Department of Chamorro Affairs – Non-Appropriated Funds (DCANAF) is a culmination of the following divisions:

- President's Office – This department promotes the Chamorro culture within Guam and outside of Guam and provides oversight for the other departments within DCA.
- Research, Publication and Training – This program provides training, certifications, conferences and seminars thus promoting increased understanding of the Chamorro heritage. Included in Research, Publication and Training division is the Chamorro Language and culture division. The division is mandated to develop, promote and preserve the Chamorro language and culture through various initiatives and activities.
- Guam Museum – This division fosters an appreciation for Guam's culture and natural heritage by promoting increased understanding for the island's geology, biota, prehistory, and contemporary culture. The Museum serves as the official repository and custodian of historical artifacts and also acquires, preserves and makes available for public viewing, artifacts relating to the island's heritage. The Museum's other responsibilities include research on inventory and the dissemination of its results to the public through exhibitions, publications, and demonstrations. Included in the Guam Museum division is the Guam Archives division.

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Notes to Financial Statements, continued

**1. Organization and Summary of Significant Accounting Policies, continued**

**Organization, continued**

The Guam Museum is mandated to be the official depository for all government publications including printed or processed paper, book, periodical pamphlet or map, originating in or printed with imprint of, or at the expense and by the authority of the Government of Guam. There were no financial activities involving non-appropriated funds in 2016 and 2015.

- The Chamorro Village – This division maintains day-to-day operations of the Chamorro Village to provide a market and foster an environment that promotes local products, native cultures, and tradition of Guam. The main source of revenues for DCANAF is from the Chamorro Village through its leasing activities.
- Guam Council on the Arts and Humanities Agency (CAHA) – This division, which is the sole arts entity for Guam, is charged with developing programs in music, visual arts, cultural heritage, literature, and arts education. CAHA is also responsible for administering Festival of the Pacific Arts and the Percent for the Arts program.
- Hagatna Restoration and Redevelopment Authority – This division provides restoration and redevelopment of Hagatna. There were no financial activities involving non - appropriated funds in 2016 and 2015.
- Guam Public Library System – This division is in charge of the administration of library resources. There were no financial activities involving non - appropriated funds in 2016 and 2015.

**Basis of Accounting**

The DCANAF is considered a special-purpose government component unit engaged only in business-type activities. Accordingly, DCANAF's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. All significant internal activity within the departments has been eliminated. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. DCANAF reports as a business-type activity, as defined by GASB Statement No. 34, *Basic Financial Statements – and Management's discussion and Analysis – for State and Local Governments*. Business-type activities are those that are financed in whole or in part by fees charged to external parties for goods or services.

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Notes to Financial Statements, continued

**1. Organization and Summary of Significant Accounting Policies, continued**

**Upcoming Accounting Pronouncements**

In December 2015, GASB issued Statement No. 79, *Certain External Investment Pools and Pool Participants*. This Statement addresses accounting and financial reporting for certain external investment pools and pool participants. GASB Statement No. 79 will be effective for the DCANAF for fiscal year ending September 30, 2017.

In January 2016, GASB issued Statement No. 80, *Blending Requirements for Certain Component Units*. The Statement is intended to provide clarity about how certain component units incorporated as not-for-profit corporations should be presented in the financial statements of the primary state or local government. GASB Statement No. 80 will be effective for the DCANAF for fiscal year ending September 30, 2017.

In March 2016, GASB issued Statement No. 81, *Irrevocable Split-Interest Agreements*. This Statement is to improve accounting and financial reporting for irrevocable split-interest agreements by providing recognition and measurement guidance for situations in which a government is a beneficiary of the agreement. GASB Statement No. 81 will be effective for the DCANAF for fiscal year ending September 30, 2018.

In November 2016, GASB issued Statement No. 83, *Certain Asset Retirement Obligations*. This Statement addresses accounting and financial reporting for certain asset retirement obligations. GASB Statement No. 83 will be effective for the DCANAF for fiscal year ending September 30, 2019.

In January 2017, GASB issued Statement No. 84, *Fiduciary Activities*. The objective of this Statement is to improve guidance regarding the identification of fiduciary activities for accounting and financial reporting purposes and how those activities should be reported. GASB Statement No. 84 will be effective for the DCANAF for fiscal year ending September 30, 2020.

In March 2017, GASB issued Statement No. 85, *Omnibus 2017*. The objective of this Statement is to address practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits). GASB Statement No. 85 will be effective for the DCANAF for fiscal year ending September 30, 2018.

The DCANAF is currently evaluating the effects the above pronouncements may have on its financial statements.

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Notes to Financial Statements, continued

**1. Organization and Summary of Significant Accounting Policies, continued**

**Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash**

For the purpose of the statements of cash flows, cash is defined as cash on hand and in banks.

**Accounts Receivable**

Accounts receivable are non-interest bearing and are primarily due from tenants of the Chamorro Village.

The DCANAF performs periodic credit evaluations of its customers, and generally does not require collateral. Receivables are considered past due when payment is not received within 90 days from the date of billing. The DCANAF does not accrue finance charges on past due receivables. Receivables are stated net of estimated allowances for doubtful accounts.

The allowance for doubtful accounts is stated at an amount which management believes will be adequate to absorb possible losses on accounts receivable that may become uncollectible based on evaluations of the collectability of these accounts and prior collection experience.

**Inventory**

Inventory as of September 30, 2016 and 2015 consists of book inventory which is recorded at the lower of cost (using first-in, first-out method) or market value.

**Capital Assets and Depreciation**

Capital assets acquired with non-appropriated funds, whether purchased or constructed, are recorded at historical cost. Donated capital assets are recorded at estimated fair market value at the date of donation.

Purchases and gifts valued at more than \$50,000 and having a useful life exceeding one year are capitalized. Depreciation is computed under the straight-line method using an estimated useful life of seven years for equipment.

The costs of normal maintenance and repairs that do not add to the value of the asset or do not materially extend the lives of the assets are not capitalized.

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Notes to Financial Statements, continued

**1. Organization and Summary of Significant Accounting Policies, continued**

**Use of Restricted/Unrestricted Net position**

When an expense is incurred for purposes for which both restricted and unrestricted net position are available, DCANAF's policy is to apply restricted net position first.

**Net Position**

Net position represents the residual of all other elements presented in the statement of net position and is presented in the following categories:

*Net investment in capital assets*

Capital assets, net of accumulated depreciation, reduced by the outstanding balances of bonds, notes or other borrowings that are attributable to the acquisition, construction, or improvement of those assets.

*Restricted*

Nonexpendable – Net position subject to externally imposed stipulations that require an entity to maintain them permanently.

Expendable – Net position whose use by an entity is subject to externally imposed stipulations that can be fulfilled by actions of an entity pursuant to those stipulations or that expire with the passage of time.

All of the DCANAF's restricted net position at September 30, 2016 and 2015 is expendable.

*Unrestricted*

The unrestricted component of net position is the net amount of the assets and liabilities that are not included in the determination of net investment in capital assets or the restricted components of net position.

**2. Lease Revenue**

The Chamorro Village leases retail outlets to various tenants under operating leases with terms ranging from one year to twenty years. The lease agreements call for various minimum monthly payments based on leased area. In addition to the minimum monthly rent, some leases also provide for percentage rent based on the tenant's revenue. Lease revenues earned under the aforementioned agreements for the years ended September 30, 2016 and 2015, totaled \$513,576 and \$493,109, respectively, which is reported as lease revenue in the accompanying statements of revenues, expenses, and changes in net position.

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Notes to Financial Statements, continued

**3. Percent for the Arts Program**

The Percent for the Arts Program (the Program), enacted in 1979 through P.L. 15-50, *the Art in Public Places Program*, and amended through P.L. 20-27 and P.L. 31-118, stipulates that plans for public buildings and buildings supported by federal or Government of Guam subsidy which contain public areas, and plans for remodeling or renovation of public buildings or facilities where the total cost of construction, remodeling or renovation exceeds the sum of \$100,000 shall contain provisions for the inclusion of works of art, by local artists if available, including, but not limited to sculptures, paintings, murals or objects relating to or consisting of native art. The owner of the building shall also have the option of allotting at least one percent (1%) of the overall construction, remodeling or renovation cost of a building to CAHA in lieu of the inclusion of works of art. The appropriations received under this Program shall continue to be available until expended and are not subject to transfer or use for any other purpose.

During the year ended September 30, 2016, program funding received by CAHA totaled \$103,254 and is presented as a component other income in the accompanying 2016 statement of revenues, expenses and changes in net position.

**4. Appropriations from the Government of Guam**

P.L. 33-43 authorizes the appropriation amounting to \$2.0 million from the Tourist Attraction Fund to the Guam Visitors Bureau (GVB) for the Festival of the Pacific Arts. This appropriation shall continue to be available until expended and is not subject to transfer or use for any other purpose.

P.L. 33-150 authorizes the appropriation amounting to \$1.3 million from the Fiscal Year 2015 Hotel Occupancy Tax Surplus Fund to the GVB for the Festival of the Pacific Arts.

During the year ended September 30, 2016, DCANAF received pass through appropriations for the Festival of the Pacific Arts amounting to \$4,289,776. Of the total amount received, \$1,705,773 was returned to GVB. The net amount of \$2,584,003 is presented as appropriations in the accompanying 2016 statement of revenues, expenses and changes in net position. Of the net appropriations received, \$2,194,500 was disbursed during 2016 for the construction of the Festival of the Pacific Arts huts. The total cost, which represents the contract price, is recorded as Capital outlay in the accompanying 2016 statement of revenues, expenses and changes in net position.



Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Notes to Financial Statements, continued

**5. Commitments and Contingencies**

DCA entered into a management, operations and maintenance services contract with a third party vendor for the administration of the Guam Museum. The Agreement is for two years with an option to extend for an additional three years subject to availability of funding. The contract requires that all admission and event fees, membership fees, endowments, donations, corporate contributions, local, federal and private grants, government of Guam appropriations and other revenue streams shall be deposited into a special and separate account within the DCA specifically for museum operations from which all compensation to the contractor for award fees shall be paid. As the Guam Museum has not commenced operations as of September 30, 2016, the bank account was not established.

**6. Subsequent Events**

In February 2017, the Governor of Guam signed Executive Order 2017-02 which effectively transfers the function of the Chamorro Village to the Guam Economic Development Authority. Transition plans are underway, with an anticipated transfer date of late May 2017.

The DCANAF has evaluated subsequent events through May 8, 2017 which is also the date that the financial statements were available to be issued.

## Supplementary Information

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Combining Statement of Net Position

September 30, 2016

	<u>President's Office</u>	<u>Chamorro Village</u>	<u>Research Publication and Training</u>	<u>Guam Council on the Arts and Humanities</u>	<u>Festival of the Pacific Arts</u>	<u>Percent for the Arts</u>	<u>Combined Balance</u>
<b>Assets</b>							
Cash:							
Unrestricted	\$ 1,386	\$ 9,244	\$ 3,726	\$ 8,397	\$ ---	\$ ---	\$ 22,753
Restricted	---	---	---	---	251,196	111,236	362,432
Accounts receivable, net	---	4,674	2,497	248	---	---	7,419
Inventory, net	---	---	39,002	---	---	---	39,002
Other assets	---	1,849	1,849	---	---	---	3,698
Total assets	<u>1,386</u>	<u>15,767</u>	<u>47,074</u>	<u>8,645</u>	<u>251,196</u>	<u>111,236</u>	<u>435,304</u>
<b>Liabilities</b>							
Accounts payable	---	121,504	---	---	219,450	---	340,954
Security deposits	---	21,279	---	---	---	---	21,279
Total liabilities	<u>---</u>	<u>142,783</u>	<u>---</u>	<u>---</u>	<u>219,450</u>	<u>---</u>	<u>362,233</u>
<b>Net Position</b>							
Unrestricted	1,386	( 127,016 )	47,074	8,645	( 219,450 )	---	( 289,361 )
Restricted - expendable	<u>---</u>	<u>---</u>	<u>---</u>	<u>---</u>	<u>251,196</u>	<u>111,236</u>	<u>362,432</u>
Total net position	<u>\$ 1,386</u>	<u>\$( 127,016 )</u>	<u>\$ 47,074</u>	<u>\$ 8,645</u>	<u>\$ 31,746</u>	<u>\$ 111,236</u>	<u>\$ 73,071</u>

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Combining Statement of Net Position

September 30, 2015

	<u>President's Office</u>	<u>Chamorro Village</u>	<u>Research Publication and Training</u>	<u>Guam Council on the Arts and Humanities</u>	<u>Festival of the Pacific Arts</u>	<u>Percent for the Arts</u>	<u>Combined Balance</u>
<b>Assets</b>							
Cash:							
Unrestricted	\$ 1,744	\$ 5,232	\$ 1,631	\$ 11,526	\$ ---	\$ ---	\$ 20,133
Restricted	---	---	---	---	257,951	7,982	265,933
Accounts receivable, net	---	8,692	2,497	303	---	---	11,492
Inventory, net	---	---	42,355	---	---	---	42,355
Other assets	---	1,849	1,849	---	---	---	3,698
Total assets	<u>1,744</u>	<u>15,773</u>	<u>48,332</u>	<u>11,829</u>	<u>257,951</u>	<u>7,982</u>	<u>343,611</u>
<b>Liabilities</b>							
Accounts payable	---	68,324	---	---	---	---	68,324
Security deposits	---	22,107	---	---	---	---	22,107
Total liabilities	<u>---</u>	<u>90,431</u>	<u>---</u>	<u>---</u>	<u>---</u>	<u>---</u>	<u>90,431</u>
<b>Net Position</b>							
Unrestricted	1,744	( 74,658 )	48,332	11,829	---	---	( 12,753 )
Restricted - expendable	---	---	---	---	257,951	7,982	265,933
Total net position	<u>\$ 1,744</u>	<u>\$( 74,658 )</u>	<u>\$ 48,332</u>	<u>\$ 11,829</u>	<u>\$ 257,951</u>	<u>\$ 7,982</u>	<u>\$ 253,180</u>

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Combining Statement of Revenues, Expenses and Changes in Net Position

Year ended September 30, 2016

	<u>President's Office</u>	<u>Chamorro Village</u>	<u>Research Publication and Training</u>	<u>Guam Council on the Arts and Humanities</u>	<u>Festival of the Pacific Arts</u>	<u>Percent for the Arts</u>	<u>Combined Balance</u>
<b>Revenues:</b>							
Appropriations	\$ ---	\$ ---	\$ ---	\$ ---	\$ 2,584,003	\$ ---	\$ 2,584,003
Lease revenue	---	513,576	---	---	---	---	513,576
Fundraising	---	---	---	---	210,889	---	210,889
Other income	3	15,542	5	9,818	81,412	103,254	210,034
Donations	7,500	---	10	7,500	27,373	---	42,383
Book sales	---	---	2,627	---	---	---	2,627
<b>Total revenues</b>	<u>7,503</u>	<u>529,118</u>	<u>2,642</u>	<u>17,318</u>	<u>2,903,677</u>	<u>103,254</u>	<u>3,563,512</u>
<b>Expenses:</b>							
Capital outlay	---	---	---	---	2,194,500	---	2,194,500
Contractual	698	156,794	550	12,548	869,299	---	1,039,889
Utilities	---	286,626	---	---	---	---	286,626
Supplies	---	29,993	---	2,067	55,173	---	87,233
Meals and entertainment	213	51,300	---	---	---	---	51,513
Miscellaneous	3,357	38,202	20	3,570	105	---	45,254
Marketing and promotions	---	---	---	---	10,805	---	10,805
Communication	---	9,495	---	---	---	---	9,495
Cost of goods sold	---	---	3,330	2,317	---	---	5,647
Grant expense	2,313	2,382	---	---	---	---	4,695
Office expense	220	4,075	---	---	---	---	4,295
Rent	---	3,149	---	---	---	---	3,149
Advertising	1,060	( 540 )	---	---	---	---	520
<b>Total expenses</b>	<u>7,861</u>	<u>581,476</u>	<u>3,900</u>	<u>20,502</u>	<u>3,129,882</u>	<u>---</u>	<u>3,743,621</u>
<b>Change in net position</b>	<u>( 358 )</u>	<u>( 52,358 )</u>	<u>( 1,258 )</u>	<u>( 3,184 )</u>	<u>( 226,205 )</u>	<u>103,254</u>	<u>( 180,109 )</u>
<b>Net position at beginning of year</b>	<u>1,744</u>	<u>( 74,658 )</u>	<u>48,332</u>	<u>11,829</u>	<u>257,951</u>	<u>7,982</u>	<u>253,180</u>
<b>Net position at end of year</b>	<u>\$ 1,386</u>	<u>\$ ( 127,016 )</u>	<u>\$ 47,074</u>	<u>\$ 8,645</u>	<u>\$ 31,746</u>	<u>\$ 111,236</u>	<u>\$ 73,071</u>

Department of Chamorro Affairs – Non-Appropriated Funds  
(A Component Unit of the Government of Guam)

Combining Statement of Revenues, Expenses and Changes in Net Position

Year ended September 30, 2015

	President's Office	Chamorro Village	Research Publication and Training	Guam Council on the Arts and Humanities	Festival of the Pacific Arts	Percent for the Arts	Combined Balance
<b>Revenues:</b>							
Lease revenue	\$ ---	\$ 493,109	\$ ---	\$ ---	\$ ---	\$ ---	\$ 493,109
Other income	3	6,348	72	8,161	54,680	5,354	74,618
Fundraising	---	---	---	---	27,430	---	27,430
Donations	5,284	---	31	10,008	500	---	15,823
Grants	---	7,500	---	---	---	---	7,500
Book sales	---	---	1,998	---	---	---	1,998
<b>Total revenues</b>	<b>5,287</b>	<b>506,957</b>	<b>2,101</b>	<b>18,169</b>	<b>82,610</b>	<b>5,354</b>	<b>620,478</b>
<b>Expenses:</b>							
Utilities	---	243,926	---	---	---	---	243,926
Contractual	---	162,724	1,300	11,277	1,200	54,680	231,181
Supplies	---	22,471	---	379	---	54,680	77,530
Meals and entertainment	1,072	65,750	---	---	---	---	66,822
Communication	---	12,407	---	---	---	---	12,407
Cost of goods sold	---	---	9,244	1,018	---	---	10,262
Miscellaneous	2,013	3,120	120	3,769	---	12	9,034
Grant expense	---	6,139	---	---	---	---	6,139
Office expense	411	2,953	1,155	---	---	---	4,519
Rent	---	3,262	---	---	---	---	3,262
Cost of funding activities	---	---	---	---	2,430	---	2,430
Provision for inventory losses and obsolescence	---	---	1,289	---	---	---	1,289
Advertising	145	1,120	---	---	---	---	1,265
Marketing and promotions	---	---	---	---	793	---	793
<b>Total expenses</b>	<b>3,641</b>	<b>523,872</b>	<b>13,108</b>	<b>16,443</b>	<b>4,423</b>	<b>109,372</b>	<b>670,859</b>
<b>Change in net position</b>	<b>1,646</b>	<b>( 16,915 )</b>	<b>( 11,007 )</b>	<b>1,726</b>	<b>78,187</b>	<b>( 104,018 )</b>	<b>( 50,381 )</b>
Net position at beginning of year	98	( 57,743 )	59,339	10,103	179,764	112,000	303,561
Net position at end of year	<u>\$ 1,744</u>	<u>\$ ( 74,658 )</u>	<u>\$ 48,332</u>	<u>\$ 11,829</u>	<u>\$ 257,951</u>	<u>\$ 7,982</u>	<u>\$ 253,180</u>