

Copy of Bid Register

Copy of Amendment No. 1 and Acknowledgement Copies

Eddie Baza Calvo

Governor



Benita A. Manglona
Director, Dept. of Administration

GENERAL SERVICES AGENCY

**(Ahensian Setbision Hinirat)
Government of Guam
P.O. Box FG, Agana, Guam 96910**

Ray Tenorio

Lt. Governor

George A. Santos
Deputy Director


February 22, 2011

**Invitation to Bid GSA-028-11
60 Month Lease Agreement for a Color Multifunction Copier/Printer/Scanner/Fax**



Amendment # 1

- 1. Amend to include updated Wage Determination Listing, See attachment "A".**

All others remain unchanged.


Claudia S. Acfalle
Chief Procurement Officer

2/22/11

WD 05-2147 (Rev.-12) was first posted on www.wdol.gov on 08/24/2010

REGISTER OF WAGE DETERMINATIONS UNDER
 THE SERVICE CONTRACT ACT

U.S. DEPARTMENT OF LABOR
 EMPLOYMENT STANDARDS ADMINISTRATION
 WAGE AND HOUR DIVISION
 WASHINGTON D.C. 20210

By direction of the Secretary of Labor

Shirley F. Ebbosen Division of
 Director Wage Determinations

Wage Determination No.: 2005-2147
 Revision No.: 12
 Date Of Revision: 08/19/2010

States: Guam, Northern Marianas, Wake Island

Area: Guam Statewide
 Northern Marianas Statewide
 Wake Island Statewide

Fringe Benefits Required Follow the Occupational Listing

OCCUPATION CODE - TITLE	FOOTNOTE	RATE
01000 - Administrative Support And Clerical Occupations		
01011 - Accounting Clerk I		12.50
01012 - Accounting Clerk II		13.53
01013 - Accounting Clerk III		15.59
01020 - Administrative Assistant		17.67
01040 - Court Reporter		15.30
01051 - Data Entry Operator I		10.40
01052 - Data Entry Operator II		11.99
01060 - Dispatcher, Motor Vehicle		13.06
01070 - Document Preparation Clerk		12.25
01090 - Duplicating Machine Operator		12.25
01111 - General Clerk I		10.29
01112 - General Clerk II		11.20
01113 - General Clerk III		12.32
01120 - Housing Referral Assistant		17.15
01141 - Messenger Courier		10.12
01191 - Order Clerk I		11.23
01192 - Order Clerk II		12.25
01261 - Personnel Assistant (Employment) I		14.33
01262 - Personnel Assistant (Employment) II		14.90
01263 - Personnel Assistant (Employment) III		16.48
01270 - Production Control Clerk		18.34
01280 - Receptionist		9.67
01290 - Rental Clerk		11.10
01300 - Scheduler, Maintenance		13.75
01311 - Secretary I		13.75
01312 - Secretary II		15.30
01313 - Secretary III		17.15
01320 - Service Order Dispatcher		11.57
01410 - Supply Technician		17.67
01420 - Survey Worker		15.26
01531 - Travel Clerk I		11.61
01532 - Travel Clerk II		12.57
01533 - Travel Clerk III		13.44
01611 - Word Processor I		12.25
01612 - Word Processor II		13.75
01613 - Word Processor III		15.30
05000 - Automotive Service Occupations		
05005 - Automobile Body Repairer, Fiberglass		13.34
05010 - Automotive Electrician		13.06
05040 - Automotive Glass Installer		12.10
05070 - Automotive Worker		12.10
05110 - Mobile Equipment Servicer		8.59
05130 - Motor Equipment Metal Mechanic		13.06
05160 - Motor Equipment Metal Worker		12.10
05190 - Motor Vehicle Mechanic		13.06
05220 - Motor Vehicle Mechanic Helper		10.12
05250 - Motor Vehicle Upholstery Worker		12.10
05280 - Motor Vehicle Wrecker		12.10
05310 - Painter, Automotive		12.10
05340 - Radiator Repair Specialist		12.37
05370 - Tire Repairer		12.10
05400 - Transmission Repair Specialist		7.81
07000 - Food Preparation And Service Occupations		12.10
07010 - Baker		
07041 - Cook I		10.47
07042 - Cook II		9.54
07070 - Dishwasher		11.70
07130 - Food Service Worker		7.25
07210 - Meat Cutter		7.78
07260 - Waiter/Waitress		11.86
09000 - Furniture Maintenance And Repair Occupations		7.59

09010 - Electrostatic Spray Painter	14.38
09040 - Furniture Handler	8.85
09080 - Furniture Refinisher	14.38
09090 - Furniture Refinisher Helper	10.66
09110 - Furniture Repairer, Minor	12.51
09130 - Upholsterer	14.38
11000 - General Services And Support Occupations	
11030 - Cleaner, Vehicles	8.23
11060 - Elevator Operator	8.23
11090 - Gardener	10.99
11122 - Housekeeping Aide	8.33
11150 - Janitor	8.23
11210 - Laborer, Grounds Maintenance	9.14
11240 - Maid or Houseman	7.25
11260 - Pruner	8.23
11270 - Tractor Operator	10.33
11330 - Trail Maintenance Worker	9.14
11360 - Window Cleaner	9.14
12000 - Health Occupations	
12010 - Ambulance Driver	15.81
12011 - Breath Alcohol Technician	15.81
12012 - Certified Occupational Therapist Assistant	21.70
12015 - Certified Physical Therapist Assistant	21.70
12020 - Dental Assistant	13.20
12025 - Dental Hygienist	29.05
12030 - EKG Technician	23.96
12035 - Electroneurodiagnostic Technologist	23.96
12040 - Emergency Medical Technician	15.81
12071 - Licensed Practical Nurse I	14.14
12072 - Licensed Practical Nurse II	15.01
12073 - Licensed Practical Nurse III	17.63
12100 - Medical Assistant	11.54
12130 - Medical Laboratory Technician	14.14
12160 - Medical Record Clerk	11.02
12190 - Medical Record Technician	13.59
12195 - Medical Transcriptionist	14.14
12210 - Nuclear Medicine Technologist	34.75
12221 - Nursing Assistant I	10.03
12222 - Nursing Assistant II	11.30
12223 - Nursing Assistant III	12.31
12224 - Nursing Assistant IV	13.84
12235 - Optical Dispenser	15.81
12236 - Optical Technician	14.14
12250 - Pharmacy Technician	13.41
12280 - Phlebotomist	13.84
12305 - Radiologic Technologist	22.64
12311 - Registered Nurse I	20.70
12312 - Registered Nurse II	25.32
12313 - Registered Nurse II, Specialist	25.32
12314 - Registered Nurse III	30.64
12315 - Registered Nurse III, Anesthetist	30.64
12316 - Registered Nurse IV	36.72
12317 - Scheduler (Drug and Alcohol Testing)	19.59
13000 - Information And Arts Occupations	
13011 - Exhibits Specialist I	15.06
13012 - Exhibits Specialist II	18.66
13013 - Exhibits Specialist III	22.83
13041 - Illustrator I	15.06
13042 - Illustrator II	18.66
13043 - Illustrator III	22.83
13047 - Librarian	20.66
13050 - Library Aide/Clerk	12.00
13054 - Library Information Technology Systems Administrator	18.66
13058 - Library Technician	
13061 - Media Specialist I	15.06
13062 - Media Specialist II	13.46
13063 - Media Specialist III	15.06
13071 - Photographer I	16.80
13072 - Photographer II	12.82
13073 - Photographer III	14.32
13074 - Photographer IV	17.75
13075 - Photographer V	21.73
13110 - Video Teleconference Technician	26.30
14000 - Information Technology Occupations	12.91
14041 - Computer Operator I	13.65
14042 - Computer Operator II	15.76
14043 - Computer Operator III	17.56
14044 - Computer Operator IV	19.50
14045 - Computer Operator V	21.81
14071 - Computer Programmer I	(see 1) 15.73
14072 - Computer Programmer II	(see 1) 19.50
14073 - Computer Programmer III	(see 1) 23.84
14074 - Computer Programmer IV	(see 1)

14101 - Computer Systems Analyst I	(see 1)	24.23
14102 - Computer Systems Analyst II	(see 1)	
14103 - Computer Systems Analyst III	(see 1)	
14150 - Peripheral Equipment Operator		13.65
14160 - Personal Computer Support Technician		19.50
15000 - Instructional Occupations		
15010 - Aircrew Training Devices Instructor (Non-Rated)		24.23
15020 - Aircrew Training Devices Instructor (Rated)		29.32
15030 - Air Crew Training Devices Instructor (Pilot)		33.30
15050 - Computer Based Training Specialist / Instructor		24.23
15060 - Educational Technologist		22.82
15070 - Flight Instructor (Pilot)		33.30
15080 - Graphic Artist		20.47
15090 - Technical Instructor		17.65
15095 - Technical Instructor/Course Developer		21.58
15110 - Test Proctor		13.87
15120 - Tutor		13.87
16000 - Laundry, Dry-Cleaning, Pressing And Related Occupations		
16010 - Assembler		8.08
16030 - Counter Attendant		8.08
16040 - Dry Cleaner		9.34
16070 - Finisher, Flatwork, Machine		8.08
16090 - Presser, Hand		8.08
16110 - Presser, Machine, Drycleaning		8.08
16130 - Presser, Machine, Shirts		8.08
16160 - Presser, Machine, Wearing Apparel, Laundry		8.08
16190 - Sewing Machine Operator		9.66
16220 - Tailor		10.33
16250 - Washer, Machine		8.46
19000 - Machine Tool Operation And Repair Occupations		
19010 - Machine-Tool Operator (Tool Room)		14.49
19040 - Tool And Die Maker		18.20
21000 - Materials Handling And Packing Occupations		
21020 - Forklift Operator		12.49
21030 - Material Coordinator		18.34
21040 - Material Expediter		18.34
21050 - Material Handling Laborer		10.65
21071 - Order Filler		9.66
21080 - Production Line Worker (Food Processing)		12.49
21110 - Shipping Packer		13.33
21130 - Shipping/Receiving Clerk		13.33
21140 - Store Worker I		13.23
21150 - Stock Clerk		18.58
21210 - Tools And Parts Attendant		12.49
21410 - Warehouse Specialist		12.49
23000 - Mechanics And Maintenance And Repair Occupations		
23010 - Aerospace Structural Welder		20.69
23021 - Aircraft Mechanic I		19.70
23022 - Aircraft Mechanic II		20.69
23023 - Aircraft Mechanic III		21.74
23040 - Aircraft Mechanic Helper		13.70
23050 - Aircraft, Painter		18.50
23060 - Aircraft Servicer		16.09
23080 - Aircraft Worker		17.38
23110 - Appliance Mechanic		14.49
23120 - Bicycle Repairer		9.74
23123 - Cable Splicer		15.43
23130 - Carpenter, Maintenance		13.00
23140 - Carpet Layer		13.55
23160 - Electrician, Maintenance		14.99
23181 - Electronics Technician Maintenance I		14.72
23182 - Electronics Technician Maintenance II		15.05
23183 - Electronics Technician Maintenance III		18.31
23260 - Fabric Worker		12.60
23290 - Fire Alarm System Mechanic		15.43
23310 - Fire Extinguisher Repairer		11.67
23311 - Fuel Distribution System Mechanic		15.43
23312 - Fuel Distribution System Operator		13.01
23370 - General Maintenance Worker		11.95
23380 - Ground Support Equipment Mechanic		19.70
23381 - Ground Support Equipment Servicer		16.09
23382 - Ground Support Equipment Worker		17.38
23391 - Gunsmith I		11.67
23392 - Gunsmith II		13.55
23393 - Gunsmith III		15.43
23410 - Heating, Ventilation And Air-Conditioning Mechanic		15.76
23411 - Heating, Ventilation And Air Contditioning Mechanic (Research Facility)		16.55
23430 - Heavy Equipment Mechanic		15.15
23440 - Heavy Equipment Operator		13.73
23460 - Instrument Mechanic		15.43
23465 - Laboratory/Shelter Mechanic		14.49
23470 - Laborer		10.65

23510 - Locksmith	14.49
23530 - Machinery Maintenance Mechanic	17.38
23550 - Machinist, Maintenance	15.43
23580 - Maintenance Trades Helper	9.92
23591 - Metrology Technician I	15.43
23592 - Metrology Technician II	16.41
23593 - Metrology Technician III	17.37
23640 - Millwright	15.43
23710 - Office Appliance Repairer	14.38
23760 - Painter, Maintenance	13.55
23790 - Pipefitter, Maintenance	15.32
23810 - Plumber, Maintenance	14.38
23820 - Pneudraulic Systems Mechanic	15.43
23850 - Rigger	15.43
23870 - Scale Mechanic	13.55
23890 - Sheet-Metal Worker, Maintenance	15.21
23910 - Small Engine Mechanic	13.55
23931 - Telecommunications Mechanic I	19.01
23932 - Telecommunications Mechanic II	19.76
23950 - Telephone Lineman	18.24
23960 - Welder, Combination, Maintenance	14.66
23965 - Well Driller	15.43
23970 - Woodcraft Worker	15.43
23980 - Woodworker	11.67
24000 - Personal Needs Occupations	
24570 - Child Care Attendant	10.00
24580 - Child Care Center Clerk	12.58
24610 - Chore Aide	12.43
24620 - Family Readiness And Support Services Coordinator	12.44
24630 - Homemaker	16.12
25000 - Plant And System Operations Occupations	
25010 - Boiler Tender	15.43
25040 - Sewage Plant Operator	14.49
25070 - Stationary Engineer	15.43
25190 - Ventilation Equipment Tender	10.73
25210 - Water Treatment Plant Operator	14.49
27000 - Protective Service Occupations	
27004 - Alarm Monitor	10.90
27007 - Baggago Inspector	7.35
27008 - Corrections Officer	12.05
27010 - Court Security Officer	12.05
27030 - Detection Dog Handler	10.90
27040 - Detention Officer	12.05
27070 - Firefighter	12.05
27101 - Guard I	7.37
27102 - Guard II	10.90
27131 - Police Officer I	12.05
27132 - Police Officer II	13.40
28000 - Recreation Occupations	
28041 - Carnival Equipment Operator	9.53
28042 - Carnival Equipment Repairer	10.00
28043 - Carnival Equipment Worker	7.78
28210 - Gate Attendant/Gate Tender	13.18
28310 - Lifeguard	11.01
28350 - Park Attendant (Aide)	14.74
28510 - Recreation Aide/Health Facility Attendant	10.76
28515 - Recreation Specialist	18.26
28630 - Sports Official	11.74
28690 - Swimming Pool Operator	17.71
29000 - Stevedoring/Longshoremen Occupational Services	
29010 - Blocker And Bracer	15.20
29020 - Hatch Tender	15.20
29030 - Line Handler	15.20
29041 - Stevedore I	14.22
29042 - Stevedore II	16.25
30000 - Technical Occupations	
30010 - Air Traffic Control Specialist, Center (HFD) (see 2)	35.77
30011 - Air Traffic Control Specialist, Station (HFD) (see 2)	24.66
30012 - Air Traffic Control Specialist, Terminal (HFD) (see 2)	27.16
30021 - Archeological Technician I	17.49
30022 - Archeological Technician II	19.56
30023 - Archeological Technician III	24.21
30030 - Cartographic Technician	23.18
30040 - Civil Engineering Technician	21.93
30061 - Drafter/CAD Operator I	17.49
30062 - Drafter/CAD Operator II	19.56
30063 - Drafter/CAD Operator III	20.74
30064 - Drafter/CAD Operator IV	24.21
30081 - Engineering Technician I	14.62
30082 - Engineering Technician II	16.41
30083 - Engineering Technician III	18.36
30084 - Engineering Technician IV	22.34
30085 - Engineering Technician V	27.83

30086 - Engineering Technician VI	33.66
30090 - Environmental Technician	21.10
30210 - Laboratory Technician	20.74
30240 - Mathematical Technician	23.34
30361 - Paralegal/Legal Assistant I	19.06
30362 - Paralegal/Legal Assistant II	21.53
30363 - Paralegal/Legal Assistant III	26.35
30364 - Paralegal/Legal Assistant IV	30.80
30390 - Photo-Optics Technician	21.93
30461 - Technical Writer I	22.17
30462 - Technical Writer II	27.10
30463 - Technical Writer III	32.79
30491 - Unexploded Ordnance (UXO) Technician I	22.74
30492 - Unexploded Ordnance (UXO) Technician II	27.51
30493 - Unexploded Ordnance (UXO) Technician III	32.97
30494 - Unexploded (UXO) Safety Escort	22.74
30495 - Unexploded (UXO) Sweep Personnel	22.74
30620 - Weather Observer, Combined Upper Air Or Surface Programs	20.74
30621 - Weather Observer, Senior	(see 2)
31000 - Transportation/Mobile Equipment Operation Occupations	23.00
31020 - Bus Aide	
31030 - Bus Driver	8.15
31043 - Driver Courier	9.69
31260 - Parking and Lot Attendant	8.97
31290 - Shuttle Bus Driver	7.25
31310 - Taxi Driver	9.99
31361 - Truckdriver, Light	8.21
31362 - Truckdriver, Medium	8.97
31363 - Truckdriver, Heavy	11.61
31364 - Truckdriver, Tractor-Trailer	12.48
99000 - Miscellaneous Occupations	12.48
99030 - Cashier	7.46
99050 - Desk Clerk	9.70
99095 - Embalmer	22.74
99251 - Laboratory Animal Caretaker I	16.24
99252 - Laboratory Animal Caretaker II	17.04
99310 - Mortician	22.74
99410 - Pest Controller	13.28
99510 - Photofinishing Worker	11.95
99710 - Recycling Laborer	10.76
99711 - Recycling Specialist	16.27
99730 - Refuse Collector	10.24
99810 - Sales Clerk	8.95
99820 - School Crossing Guard	15.03
99830 - Survey Party Chief	20.30
99831 - Surveying Aide	11.54
99832 - Surveying Technician	15.00
99840 - Vending Machine Attendant	20.19
99841 - Vending Machine Repairer	23.57
99842 - Vending Machine Repairer Helper	20.19

ALL OCCUPATIONS LISTED ABOVE RECEIVE THE FOLLOWING BENEFITS:

HEALTH & WELFARE: \$3.50 per hour or \$140.00 per week or \$606.67 per month

VACATION: 2 weeks paid vacation after 1 year of service with a contractor or successor; and 4 weeks after 3 years. Length of service includes the whole span of continuous service with the present contractor or successor, wherever employed, and with the predecessor contractors in the performance of similar work at the same Federal facility. (Reg. 29 CFR 4.173)

HOLIDAYS: A minimum of ten paid holidays per year, New Year's Day, Martin Luther King Jr's Birthday, Washington's Birthday, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans' Day, Thanksgiving Day, and Christmas Day. (A contractor may substitute for any of the named holidays another day off with pay in accordance with a plan communicated to the employees involved.) (See 29 CFR 4174)

THE OCCUPATIONS WHICH HAVE NUMBERED FOOTNOTES IN PARENTHESES RECEIVE THE FOLLOWING:

1) COMPUTER EMPLOYEES: Under the SCA at section 8(b), this wage determination does not apply to any employee who individually qualifies as a bona fide executive, administrative, or professional employee as defined in 29 C.F.R. Part 541. Because most Computer System Analysts and Computer Programmers who are compensated at a rate not less than \$27.63 (or on a salary or fee basis at a rate not less than \$455 per week) an hour would likely qualify as exempt computer professionals, (29 C.F.R. 541.400) wage rates may not be listed on this wage determination for all occupations

within those job families. In addition, because this wage determination may not list a wage rate for some or all occupations within those job families if the survey data indicates that the prevailing wage rate for the occupation equals or exceeds \$27.63 per hour conformances may be necessary for certain nonexempt employees. For example, if an individual employee is nonexempt but nevertheless performs duties within the scope of one of the Computer Systems Analyst or Computer Programmer occupations for which this wage determination does not specify an SCA wage rate, then the wage rate for that employee must be conformed in accordance with the conformance procedures described in the conformance note included on this wage determination.

Additionally, because job titles vary widely and change quickly in the computer industry, job titles are not determinative of the application of the computer professional exemption. Therefore, the exemption applies only to computer employees who satisfy the compensation requirements and whose primary duty consists of:

- (1) The application of systems analysis techniques and procedures, including consulting with users, to determine hardware, software or system functional specifications;
- (2) The design, development, documentation, analysis, creation, testing or modification of computer systems or programs, including prototypes, based on and related to user or system design specifications;
- (3) The design, documentation, testing, creation or modification of computer programs related to machine operating systems; or
- (4) A combination of the aforementioned duties, the performance of which requires the same level of skills. (29 C.F.R. 541.400).

2) AIR TRAFFIC CONTROLLERS AND WEATHER OBSERVERS - NIGHT PAY & SUNDAY PAY: If you work at night as part of a regular tour of duty, you will earn a night differential and receive an additional 10% of basic pay for any hours worked between 6pm and 6am. If you are a full-time employed (40 hours a week) and Sunday is part of your regularly scheduled workweek, you are paid at your rate of basic pay plus a Sunday premium of 25% of your basic rate for each hour of Sunday work which is not overtime (i.e. occasional work on Sunday outside the normal tour of duty is considered overtime work).

HAZARDOUS PAY DIFFERENTIAL: An 8 percent differential is applicable to employees employed in a position that represents a high degree of hazard when working with or in close proximity to ordnance, explosives, and incendiary materials. This includes work such as screening, blending, dying, mixing, and pressing of sensitive ordnance, explosives, and pyrotechnic compositions such as lead azide, black powder and photoflash powder. All dry-house activities involving propellants or explosives. Demilitarization, modification, renovation, demolition, and maintenance operations on sensitive ordnance, explosives and incendiary materials. All operations involving regrading and cleaning of artillery ranges.

A 4 percent differential is applicable to employees employed in a position that represents a low degree of hazard when working with, or in close proximity to ordnance, (or employees possibly adjacent to) explosives and incendiary materials which involves potential injury such as laceration of hands, face, or arms of the employee engaged in the operation, irritation of the skin, minor burns and the like; minimal damage to immediate or adjacent work area or equipment being used. All operations involving, unloading, storage, and hauling of ordnance, explosive, and incendiary ordnance material other than small arms ammunition. These differentials are only applicable to work that has been specifically designated by the agency for ordnance, explosives, and incendiary material differential pay.

**** UNIFORM ALLOWANCE ****

If employees are required to wear uniforms in the performance of this contract (either by the terms of the Government contract, by the employer, by the state or local law, etc.), the cost of furnishing such uniforms and maintaining (by laundering or dry cleaning) such uniforms is an expense that may not be borne by an employee where such cost reduces the hourly rate below that required by the wage determination. The Department of Labor will accept payment in accordance with the following standards as compliance:

The contractor or subcontractor is required to furnish all employees with an adequate number of uniforms without cost or to reimburse employees for the actual cost of the uniforms. In addition, where uniform cleaning and maintenance is made the responsibility of the employee, all contractors and subcontractors subject to this wage determination shall (in the absence of a bona fide collective bargaining agreement providing for a different amount, or the furnishing of contrary affirmative proof as to the actual cost), reimburse all employees for such cleaning and maintenance at a rate of \$3.35 per week (or \$.67 cents per day). However, in those instances where the uniforms furnished are made of "wash and wear" materials, may be routinely washed and dried with other personal garments, and do not require any special treatment such as dry cleaning, daily washing, or commercial laundering in order to meet the cleanliness or appearance standards set by the terms of the Government contract, by the contractor, by law, or by the nature of the work, there is no requirement that employees be reimbursed for uniform maintenance costs.

The duties of employees under job titles listed are those described in the "Service Contract Act Directory of Occupations", Fifth Edition, April 2006,

unless otherwise indicated. Copies of the Directory are available on the Internet. A link to the Directory may be found on the WHD home page at <http://www.dol.gov/esa/whd/> or through the Wage Determinations On-Line (WDOL) Web site at <http://wdol.gov/>.

REQUEST FOR AUTHORIZATION OF ADDITIONAL CLASSIFICATION AND WAGE RATE (Standard Form 1444 (SF 1444))

Conformance Process:

The contracting officer shall require that any class of service employee which is not listed herein and which is to be employed under the contract (i.e., the work to be performed is not performed by any classification listed in the wage determination), be classified by the contractor so as to provide a reasonable relationship (i.e., appropriate level of skill comparison) between such unlisted classifications and the classifications listed in the wage determination. Such conformed classes of employees shall be paid the monetary wages and furnished the fringe benefits as are determined. Such conforming process shall be initiated by the contractor prior to the performance of contract work by such unlisted class(es) of employees. The conformed classification, wage rate, and/or fringe benefits shall be retroactive to the commencement date of the contract. (See Section 4.6 (C) (vi)) When multiple wage determinations are included in a contract, a separate SF 1444 should be prepared for each wage determination to which a class(es) is to be conformed.

The process for preparing a conformance request is as follows:

- 1) When preparing the bid, the contractor identifies the need for a conformed occupation(s) and computes a proposed rate(s).
- 2) After contract award, the contractor prepares a written report listing in order proposed classification title(s), a Federal grade equivalency (FGE) for each proposed classification(s), job description(s), and rationale for proposed wage rate(s), including information regarding the agreement or disagreement of the authorized representative of the employees involved, or where there is no authorized representative, the employees themselves. This report should be submitted to the contracting officer no later than 30 days after such unlisted class(es) of employees performs any contract work.
- 3) The contracting officer reviews the proposed action and promptly submits a report of the action, together with the agency's recommendations and pertinent information including the position of the contractor and the employees, to the Wage and Hour Division, Employment Standards Administration, U.S. Department of Labor, for review. (See section 4.6(b)(2) of Regulations 29 CFR Part 4).
- 4) Within 30 days of receipt, the Wage and Hour Division approves, modifies, or disapproves the action via transmittal to the agency contracting officer, or notifies the contracting officer that additional time will be required to process the request.
- 5) The contracting officer transmits the Wage and Hour decision to the contractor.
- 6) The contractor informs the affected employees.

Information required by the Regulations must be submitted on SF 1444 or bond paper.

When preparing a conformance request, the "Service Contract Act Directory of Occupations" (the Directory) should be used to compare job definitions to insure that duties requested are not performed by a classification already listed in the wage determination. Remember, it is not the job title, but the required tasks that determine whether a class is included in an established wage determination. Conformances may not be used to artificially split, combine, or subdivide classifications listed in the wage determination.

Eddie Baza Calvo

Governor



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Director, Dept. of Administration

GENERAL SERVICES AGENCY

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Ray Tenorio

Lt. Governor

George A. Santos
Deputy Director

February 22, 2011

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60 Month Lease Agreement for a Color Multifunction Copier/Printer/Scanner/Fax**

Amendment # 1

- 1. Amend to include updated Wage Determination Listing, See attachment "A".

All others remain unchanged.

Please Acknowledge and Fax back to
F#475-1727/16

[Handwritten Signature] 2/22/11
 Claudia S. Acfalle
 Chief Procurement Officer

(Acknowledgement Needed)

Vendor Name: IBSS

Received By: Frank C Cruz
PRINT

Signature: *[Handwritten Signature]*

Date: 2/25/11 1:30 pm

Thank-You for your cooperation,

and Reg 2/25/11 Michael TerLaje
CSR/GSA

MESSAGE CONFIRMATION

FEB-25-2011 11:44 AM FRI

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 94777660
PAGE : 8
START TIME : FEB-25-2011 11:42AM FRI
ELAPSED TIME : 01' 35"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo

Governor



Benita A. Manglona
Director, Dept. of Administration

GENERAL SERVICES AGENCY

(Ahensian Setbisjon Hinirat)
Government of Guam

P.O. Box FG, Agana, Guam 96910

Ray Tenorio

Lt. Governor

George A. Santos
Deputy Director

February 22, 2011

**Invitation to Bid GSA-028-11
60 Month Lease Agreement for a Color Multifunction Copier/Printer/Scanner/Fax**

Amendment # 1

- 1. Amend to include updated Wage Determination Listing, See attachment "A".

All others remain unchanged.

Please Acknowledge and Fax back to
#475-1727/16

Claudia S. Acfalle 2/22/11
Claudia S. Acfalle
Chief Procurement Officer

(Acknowledgement Needed)

Vendor Name: IBSS

Received By: _____
PRINT

Signature: _____

Date: _____

Thank-You for your cooperation,

2nd Req 2/25/11

Michael Terlaje
CSR/GSA

671-475-1727

3:22 a.m. 02-23-2011

1/8

Eddie Baza Calvo

Governor



Benita A. Mangiona
Director, Dept. of Administration

GENERAL SERVICES AGENCY

(Añensinn Setbision Hinirat)
Government of Guam
P.O. Box FG, Agaña, Guam 96910

Ray Tenorio

Lt. Governor

George A. Santos
Deputy Director

February 22, 2011

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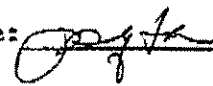
Please Acknowledge and Fax back to
F#475-1727

 2/22/11
 Claudia S. Acfalle
 Chief Procurement Officer

acknowledgement Needed)

Vendor Name: XEROX CORPORATION

Received By: PAM QUINATA
PRINT

Signature: 

Date: 2/23/2011

Thank-You for your cooperation,

Michael Terlaje

Transmission Report

Date/Time
Local ID 1

02-23-2011
671-475-1727

11:32:26 a.m.

Transmit Header Text
Local Name 1

GSA BUYERS XEROX

**This document : Confirmed
(reduced sample and details below)
Document size : 8.5"x11"**

Eddie Buza Calvo

Governor



Denise A. Mangiona
Director, Dept. of Administration

GENERAL SERVICES AGENCY

(Ahensian Setbision Hlnirat)
Government of Guam

P.O. Box FG, Agaña, Guam 96910

Ray Tenorio

Lt. Governor

George A. Santos
Deputy Director

February 22, 2011

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60 Month Lease Agreement for a Color Multifunction Copier/Printer/Scanner/Fax**

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All others remain unchanged.

Please Acknowledge and Fax back to
F#475-1727

Claudia S. Acfallo
 Chief Procurement Officer

(Acknowledgement Needed)

Vendor Name: XEROX CORPORATION

Received By: PRINT

Signature: _____

Date: _____

Thank-You for your cooperation,
Michael Terisaje
CSR/GSA

F#472-3844

Total Pages Scanned : 8

Total Pages Confirmed : 8

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
001	220	671-472-3844	10:58:18 a.m. 02-23-2011	00:04:10	8/8	1	EC	HS	CP14400

Abbreviations:

HS: Host send
HR: Host receive
WS: Waiting send

PL: Polled local
PR: Polled remote
MS: Mailbox save

MP: Mailbox print
RP: Report
FF: Fax Forward

CP: Completed
FA: Fail
TU: Terminated by user

TS: Terminated by system
G3: Group 3
EC: Error Correct

Eddie Baza Calvo

Governor



Benita A. Mangiona
Director, Dept. of Administration

GENERAL SERVICES AGENCY

(Ahensian Sethision Hinirat)
Government of Guam

P.O. Box FG, Agana, Guam 96910

Roy Tenorio

Lt. Governor

George A. Santos
Deputy Director

February 22, 2011


**Invitation to Bid GSA-028-11
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All others remain unchanged.

Please Acknowledge and Fax back to
F#675-1727/16

 2/22/11
 Claudia S. Acfall
 Chief Procurement Officer

Acknowledgement Needed)

Vendor Name: SHARP BUSINESS

Received By: CHRIS BABISA
PRINT

Signature: 

Date: 02-25-11

Thank-You for your cooperation,

Michael Terlaje
CSR/GSA

2nd Recg 2/25/11

MESSAGE CONFIRMATION

FEB-25-2011 11:47 AM FRI

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96472677
PAGE : 8
START TIME : FEB-25-2011 11:45AM FRI
ELAPSED TIME : 01'24"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo

Governor

Benita A. Manglona
Director, Dept. of Administration



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Government of Guam
P.O. Box FG, Agaña, Guam 96910

Ray Tenorio

Lt. Governor

George A. Santos
Deputy Director

February 22, 2011

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60 Month Lease Agreement for a Color Multifunction Copier/Printer/Scanner/Fax**

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All others remain unchanged.

Please Acknowledge and Fax back to
F#475-1727/16

Claudia S. Acfalle
Chief Procurement Officer

Acknowledgement Needed)

Vendor Name: SHARP BUSINESS

Received By: PRINT

Signature: _____

Date: _____

Thank-You for your cooperation,
Michael Terlaje
CSR/GSA

2nd Req 2/25/11

F#647-2677

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

Vacant
Acting Director


George A. Santos
Deputy Director

March 28, 2011

For Procurement Record:

All Star, Inc.

This is to certify that All Star, Inc. received a copy of Amendment No. 1 together when to acquired an invitation for bid copy. Amendment No. 1 was issued on February 22, 2011 and All Star, Inc. picked up a copy of the solicitation on February 28, 2011 and Amendment No. 1 was attached to the solicitation.



INEZ LUJAN
Buyer 1

Copy of Letter of Stay of Procurement

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

Benita Manglona
Director, Dept. of Admin. (Acting)

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Mike Salas
Xerox Corporation
138 Murray Blvd.
Hagatna, Guam 96910
(T)477-4456 (F) 472-3844

Re: Stay of Procurement

Dear Mr. Salas,

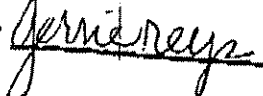
Buenas yan Hafa Adai! A stay of procurement is in effect due to a protest lodged by Island Business System dated 3/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health and Social Services.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

PLEASE PRINT NAME AND PHONE NUMBER
Please print/sign and fax back to
Inez @ 475-1716

RECEIVED BY: 

DATE: 03-11-11

MESSAGE CONFIRMATION

MAR-11-2011 01:56 PM FRI

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 94723844
PAGE : 1
START TIME : MAR-11-2011 01:56PM FRI
ELAPSED TIME : 00' 22"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admn. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

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Xerox Corporation
138 Murray Blvd.
Hagatna, Guam 96910
(T)477-4456 (F) 472-3844

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If you have any questions please contact me at 475-1710.

Sincerely,

CLAUDIA S. ACFALLE
Chief Procurement Officer

Please print/sign and fax back to
Inez @ 475-1716

RECEIVED

DATE: _____

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

Benita Manglona
Director, Dept. of Admin. (Acting)

George A. Santos
Deputy Director

March 04,2011

Attn: Mr. Chris Babasa
SHARP
155 ETC Memorial Parkway, Ste. 201
Tamuning, Guam 96913
(T) 647-2676 (F) 647-2677

Re: Stay of Procurement

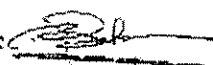
Dear Mr. Babasa,

Buenas yan Hafa Adai! A stay of procurement is in effect due to a protest lodged by Island Business System dated 3/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health and Social Services.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

ACKNOWLEDGEMENT COPY
Please print/sign and fax back to
Inez @ 475-1716
RESOLVED BY: 

DATE: 03-11-11

MESSAGE CONFIRMATION

MAR-11-2011 01:57 PM FRI

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96472677
PAGE : 1
START TIME : MAR-11-2011 01:56PM FRI
ELAPSED TIME : 00' 12"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Chris Babasa
SHARP
155 ETC Memorial Parkway, Ste. 201
Tamuning, Guam 96913
(T) 647-2676 (F) 647-2677

Re: Stay of Procurement

Dear Mr. Babasa,

Buenas yan Hafa Adas! A stay of procurement is in effect due to a protest lodged by Island Business System dated 3/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health and Social Services.

If you have any questions please contact me at 475-1710.

Sincerely,

CLAUDIA S. ACFALLE
Chief Procurement Officer

ACKNOWLEDGE BY PRINTING COPY
Please print/sign and fax back to
Inez @ 475-1716

NAME: _____

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Joseph Slomka,
ALL STAR, INC.
720 South Marine Drive
Tamuning, Guam 96913
(T) 649-9638 (F) 649-7458

Re: Stay of Procurement

Dear Mr. Slomka,

Buenas yan Hafa Adai! A stay of procurement is in effect due to a protest lodged by Island Business System dated 3/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health and Social Services.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

FORNOWNED
Please print/sign and fax back to Inez
@ 475-1716

2nd Req 3/15/11

MESSAGE CONFIRMATION

MAR-15-2011 10:21 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96497458
PAGE : 1
START TIME : MAR-15-2011 10:20AM TUE
ELAPSED TIME : 00' 12"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Joseph Slomka,
ALL STAR, INC.
720 South Marine Drive
Tamuning, Guam 96913
(T) 649-9638 (F) 649-7458

Re: Stay of Procurement

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If you have any questions please contact me at 475-1710.

Sincerely,

CLAUDIA S. ACFALLE
Chief Procurement Officer

ACKNOWLEDGEMENT COPY
Please print/sign and fax back to Inez
@ 475-1716
RECEIVED _____

DATE: _____

2nd Req 3/15/11

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

Benita Manglona
Director, Dept. of Admin. (Acting)

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Rolland Franquez
ISLAND BUSINESS SYSTEM
P.O. Box 7
Hagatna, Guam 96932

Re: Stay of Procurement

Dear Mr. Franquez,

Buenas yan Hafa Adai! A stay of procurement is in effect due your protest lodged on dated 03/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

NOTE: please see

Acknowledgement from
Mr. Cruz on Attachments

ACKNOWLEDGEMENT COPY
Please print/sign and fax back to
Inez @ 475-1716
RECEIVED BY: _____

2nd Reg 3/15/11

Transmission Report

Date/Time
Local ID 1

03-04-2011
671-475-1727

05:41:11 p.m.

Transmit Header Text
Local Name 1

GSA BUYERS XEROX

This document : Confirmed
(reduced sample and details below)

Document size : 8.5"x11"

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Rolland Franquez
ISLAND BUSINESS SYSTEM
P.O. Box 7
Hagatna, Guam 96932

Re: Stay of Procurement

Dear Mr. Franquez,

Buenas yan Hafa Adai! A stay of procurement is in effect due your protest lodged on dated 03/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

Total Pages Scanned : 1

Total Pages Confirmed : 1

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
001	140	671 477 7660	05:40:29 p.m. 03-04-2011	00:00:10	1/1	1	EC	HS	CP28800

Abbreviations:

HS: Host send
HR: Host receive
WS: Waiting send

PL: Polled local
PR: Polled remote
MS: Mailbox save

MP: Mailbox print
RP: Report
FF: Fax Forward

CP: Completed
FA: Fail
TU: Terminated by user

TS: Terminated by system
G3: Group 3
EC: Error Correct

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahenslan Setbislon Hinirat)
Department of Administration

Ray Tenorio
Lieutenant Governor

Benita A. Manglona
Acting Director

148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine)

Dear Mr. Franquez:

Hafa Adai! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

Upon review of your protest it has been determined that your protest is without merit based on the following:

Issue

Given the relatively low volume requirements in the IFB, the print speed requirements are excessively high over the commercial standards, resulting in a disproportionately high cost to the government and noncompetitive requirements. The commercial standard print speed for the indicated volume is only 31-40 ppm, which is less than half the speed you require. The indicated cost of a machine for your required print speed is \$31,500, whereas the indicated cost of a machine that meets the commercial standard print speed is only \$9,400.

Response:

The department needs more than a commercial standard print speed. The department has justified the need to acquire the speed of higher level of utilization the copier has to be able to print at a higher rate of speed to maximize availability in accommodating the continuously high demand of servicing 8,000 WIC clients. Therefore, the minimum speed indicated on the invitation for bid remains the same.

ACKNOWLEDGMENT
Please print/sign & fax back to
Inez @ 475-1716
RECEIVED BY: *Frank C. Cruz*

COMMITTED TO EXCELLENCE DATE: 3/15/11 12:43pm
Island Business System fax 477-7660

Based on the above, it is our determination that your protest is without merit. Upon receipt of this letter, you are, therefore, notified of our determination and that you have a right to seek administrative and or judicial review.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

cc: Office of the Attorney General

MESSAGE CONFIRMATION

MAR-15-2011 10:27 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 94777660
PAGE : 2
START TIME : MAR-15-2011 10:27AM TUE
ELAPSED TIME : 00' 16"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor

Benita A. Manglona
Acting Director



GENERAL SERVICES AGENCY
(Aghenslan Setbision Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine

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ACKNOWLEDGMENT COPY
Please print/sign & fax back to
Inez @ 475-1716
RECEIVED

Eddie Baza Calvo
Governor

GSA

GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration

148 Route 1 Marine Drive, Piti, Guam 96915

Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

George A. Santos
Deputy Director

Benita A. Mangfona
Acting Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine

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ACKNOWLEDGEMENT COPY

Please print/sign & fax back to
Inez @ 475-1716

RECEIVED BY: GERNIE REYES

Xerox

DATE: _____

MESSAGE CONFIRMATION

MAR-15-2011 10:29 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 94723844
PAGE : 2
START TIME : MAR-15-2011 10:29AM TUE
ELAPSED TIME : 00' 34"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor

Benita A. Mangiona
Acting Director



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine)

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FOR KNOWLEDGE OF THE COM
Please print/sign & fax back to
Inez @ 475-1716
RECEIVED BY: _____

Eddie Baza Calvo
Governor



GENERAL SERVICE AGENCY

(Ahensian Setbision Minirat)
Department of Administration

148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

Benita A. Manglona
Acting Director

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine

Dear Mr. Franquez:

Hafa Adai! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

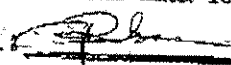
Upon review of your protest it has been determined that your protest is without merit based on the following:

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Response:

The department needs more than a commercial standard print speed. The department has justified the need to acquire the speed of higher level of utilization the copier has to be able to print at a higher rate of speed to maximize availability in accommodating the continuously high demand of servicing 8,000 WIC clients. Therefore, the minimum speed indicated on the invitation for bid remains the same.

ACKNOWLEDGEMENT COPY
PLEASE PRINT/SIGN AND FAX BACK TO
INEZ @ 475-1716
RECEIVED 

COMMITTED TO EXCELLENCE DATE: 03-15-11
SHARP FAX 647-2677

MESSAGE CONFIRMATION

MAR-15-2011 10:30 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96472677
PAGE : 2
START TIME : MAR-15-2011 10:30AM TUE
ELAPSED TIME : 00'16"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor
Benita A. Mangiona
Acting Director



GENERAL SERVICE AGENCY
(Ahensian Setbision Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor
George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine)

Dear Mr. Franquez:

Hafa Adai! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

Upon review of your protest it has been determined that your protest is without merit based on the following:

Issue

Given the relatively low volume requirements in the IFB, the print speed requirements are excessively high over the commercial standards, resulting in a disproportionately high cost to the government and noncompetitive requirements. The commercial standard print speed for the indicated volume is only 31-40 ppm, which is less than half the speed you require. The indicated cost of a machine for your required print speed is \$31,500, whereas the indicated cost of a machine that meets the commercial standard print speed is only \$9,400.

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ACKN... COPY
PLEASE PRINT/SIGN AND FAX BACK TO
INEZ @ 475-1716
NSOLEY

COMMITTED TO EXCELLENCE

SHARP FAX 647-2677

MESSAGE CONFIRMATION

MAR-15-2011 10:20 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96497458
PAGE : 2
START TIME : MAR-15-2011 10:19AM TUE
ELAPSED TIME : 00'16"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahenslan Setbision Hinirat)
Department of Administration

Ray Tenorio
Lieutenant Governor

Benita A. Mangiona
Acting Director

148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine)

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RECEIVED
Please print/sign & fax back to
Inez @ 475-1716

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

Benita A. Manglona
Acting Director

George A. Santos
Deputy Director

March 4, 2011

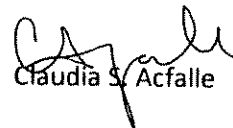
Memorandum

To: Attorney General

From: Chief Procurement Officer

Subject: Protest – GSA-28-11 60 Month Lease Agreement of a Color Multifunction Copier/Pringer/Scanner/Fax

Hafa Adai! Pursuant to 2GAR Chapter 9 §9109 (4) Notification of the Attorney General, attached is a copy of the protest letter lodge by Island Business Systems & Supplies, dated March 3, 2011, Invitation to Bid No: GSA-028-11. The protest was received by the General Services Agency on March 4, 2011.


Claudia S. Acfalle

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration

148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

03-08-11
Ray Tenorio
Lieutenant Governor

Benita A. Manglona
Acting Director

George A. Santos
Deputy Director

Fax

To: Honorable Leonardo M. Rapadas,
Attorney General

From: Claudia S. Acfalle,
Chief Procurement Officer

Agency: Attorney General's Office

Fax: 472-2493

Pages: 4

Phone: 475-1710 (Frasia Lujan)

Date: March 8, 2011

Re: Notice Protest on GSA-028-11

cc:

Urgent For Review Please Comment Please Reply Please Recycle

● **Comments:**

To follow is a letter from the CPO regarding the above subject as well as the Protest letter from the Vendor Island Business System & Supplies. Please acknowledge receipt by re-sending this cover page.

Thank You. Frasia

Acknowledgement Copy (Please Print)

Received By: M. BLAS

Date: 13 MARCH 2011

RECEIVED
03-08-11
Attorney General
Civil/Solicitor

Transmission Report

Date/Time
Local ID 1

03-08-2011
671-475-1727

09:35:24 a.m.

Transmit Header Text
Local Name 1

GSA BUYERS XEROX

**This document : Confirmed
(reduced sample and details below)
Document size : 8.5"x11"**

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahenslan Setbision Hinirat)
Department of Administration

Ray Tenorio
Lieutenant Governor

Benita A. Mangiona
Acting Director

148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

George A. Santos
Deputy Director

Fax

To: Honorable Leonardo M. Rapadas,
Attorney General **From:** Claudia S. Acfalle,
Chief Procurement Officer

Agency: Attorney General's Office

Fax: 472-2493 **Pages:** 4

Phone: 475-1710 (Frasia Lujan) **Date:** March 8, 2011

Re: Notice Protest on GSA-028-11 **cc:**

Urgent For Review Please Comment Please Reply Please Recycle

● **Comments:**

To follow is a letter from the CPO regarding the above subject as well as the Protest letter from the Vendor Island Business System & Supplies. Please acknowledge receipt by re-sending this cover page.

Thank You. Frasia

Acknowledgement Copy (Please Print)

Received By: _____

Date: _____

COMMITTED TO EXCELLENCE

Total Pages Scanned : 4

Total Pages Confirmed : 4

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
001	452	94722493	09:34:13 a.m. 03-08-2011	00:00:39	4/4	1	EC	HS	CP28800

Abbreviations:

HS: Host send
HR: Host receive
WS: Waiting send

PL: Polled local
PR: Polled remote
MS: Mailbox save

MP: Mailbox print
RP: Report
FF: Fax Forward

CP: Completed
FA: Fail
TU: Terminated by user

TS: Terminated by system
G3: Group 3
EC: Error Correct

RECEIVED
3/4/11 3:40



Island Business Systems & Supplies

Canon

Authorized Dealer

Guam Office:

P.O. Box 7 Hagatna, Guam 96902

• Tel (671) 477-7454, 472-2200 • Fax: (671) 477-7660 •
email: support@ibssguam.com

Saipan Office:

P.O. Box 167 CK Saipan MP 96950

• Tel (670) 234-8002, 234-5155 • Fax: (670) 234-8050 •
email: support@ibssguam.com

Date: March 3, 2011

To: General Services Agency

Attn: Ms. Claudia S. Acfalle
Chief Procurement Officer

Re: Letter of Protest for GSA-028-011

IBSS (Island Business Systems and Supplies), is a division of Town House Department Stores, Inc., a J&G affiliate, a locally owned and operated Guam corporation. IBSS provides document management services and equipment and is a potential bidder for the referenced GSA IFB.

The IFB is issued to procure a copier with its own specifications.

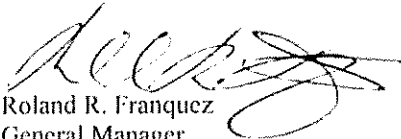
The hardware specifications are overly restrictive by deviating unnecessarily over competitive common industry standards, in a manner that both costs the government far more than necessary and favors Xerox products above others. The specifications thus violate the policy of 5 GCA § 5001(b)(5) and (6) and the requirements of 5 GCA §§ 5268(a) and (b), and 2 GAR §§ 4102(a)(1) and (a)(3).

"It is the general policy of this territory to procure standard commercial products whenever practicable. In developing specifications, accepted commercial standards shall be used and unique requirements shall be avoided to the extent practicable." (2 GAR § 4103(a)(3).)

Having carefully reviewed the specifications, attached is our comparative cost analysis showing commercial standards and the tremendous savings that can be realized by modifying the copying speed/pages per minute in accordance with commercial standards published by independent analytical group Buyers Lab/Feature by Segment Chart.

Given the relatively low volume requirements in the IFB, the print speed requirements are excessively high over the commercial standards, resulting in a disproportionately high cost to the government and noncompetitive requirements. The commercial standard print speed for the indicated volume is only 31-40 ppm, which is less than half the speed you require. The indicated cost of a machine for your required print speed is \$31,500, whereas the indicated cost of a machine that meets the commercial standard print speed is only \$9,400. The thousands of dollars that could be saved, based on the suggested retail prices, can be used for other DPHSS Projects that could include improvements in its facilities.

Sincerely,


Roland R. Franquez
General Manager

Cc: Attorney John Thos. Brown

1	1	85/75ppm	10,000-2,000	Buyers Lab Inc.'s (BLI) Suggested Retail Price Based on GSAs Copier Speed Specifications	BLI's Copier Speed Recommendation Based on Monthly Print Volume	BLI's Average Suggested Retail Price Based on the BLI's Recommended Copier Speed	DPHSS's Estimated Savings)
				\$31,500.00	31-40ppm	\$9,400.00	\$22,100.00

The chart, which cannot be reproduced or reprinted without BLI's approval, can be viewed from their website www.buyerslab.com.

3/4/11 3:40