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Renewal Authority (GHURA)*

RECEIVED
OFFICE OF THE PUBLIC AUDITOR
PROCUREMENT APPEALS

JUN 27 2008

TIME: 5:01 pm

BY: [Signature]

FILE No. OPA-PA 08-009

6 **BEFORE THE PUBLIC AUDITOR OF GUAM**
7 **PROCUREMENT APPEAL**

8 IN THE APPEAL OF
9 CAPTAIN, HUTAPEA & ASSOCIATES,
10 INC.,

11 Appellant.

DOCKET NO. OPA-PA-08-009

**SUBMISSION OF RECORD OF
PROCUREMENT**

12 **TO: THE PUBLIC AUDITOR OF GUAM:**

13 In accordance with 2 GAR 12104(c)(3), and the extensions granted by Robert G.P. Cruz,
14 Esq., the Procurement Appeals Hearing Officer, GHURA hereby lodges the Record of
15 Procurement Action. The requirements of the Record of Procurement Actions are codified in 5
16 GCA § 5249. This Submission supplements the Notice of Appeal filed by Captain, Hutapea &
17 Associates, Inc. ("Captain"). The Notice of Appeal already includes key documents including the
18 Request for Proposal, the Appeal, and Captain's Proposal.
19

20 Submitted herewith are the following:

- 21 1. The Proposal of PCR Environmental, Inc. ("PCR") minus all information that has
22 been deemed Proprietary and Confidential.
- 23 2. Correspondence from Counsel for PCR concerning their designation of confidential
24 and proprietary information in PCR's Proposal and Pricing Data. This is submitted in
25 accordance with 2 GAR 12104(c)(6) and 12106.
- 26 3. Announcement for the Request for Proposal
- 27 4. Vendor Information and Correspondence with Potential Vendors.
- 28

ORIGINAL

1 Further information may be forthcoming to supplement the Procurement Record as may
2 be necessary and required.

3 Dated this 27th day of June, 2008.

4 **LUJAN AGUIGUI & PEREZ LLP**

5
6 By: 

7 **ANTHONY C. PEREZ, ESQ.**
8 *Attorneys for Guam Housing & Urban*
9 *Renewal Authority (GHURA)*

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CERTIFICATE OF SERVICE

I certify that the foregoing Submission of Record of Procurement was filed with the Office of Public Auditor at Suite 401, DNA Building, 238 Archbishop Flores Street, Hagåtña, Guam on June 27, 2008. I shall cause a copy to be served upon the following by personal delivery:

W. Nicolas Captain, MAI, CRE, FRICS
President
Siska S. Hutapea, MAI, MRE
Vice President
CAPTAIN, HUTAPEA & ASSOCIATES
101 Chalan Santo Pap, Suite 201
Hagåtña, Guam 96910

Kevin J. Fowler, Esq.
DOOLEY, ROBERTS & FOWLER, LLP
865 S. Marine Corps Drive
Orlean Pacific Plaza, Suite 201
Tamuning, Guam 96911

Janalynn Cruz-Damian, Esq.
CALVO & CLARK, LLP
259 Martyr Street, Suite 100
Hagåtña, Guam 96910

Dated this 27th day of June, 2008.

LUJAN AGUIGUI & PEREZ LLP

By:

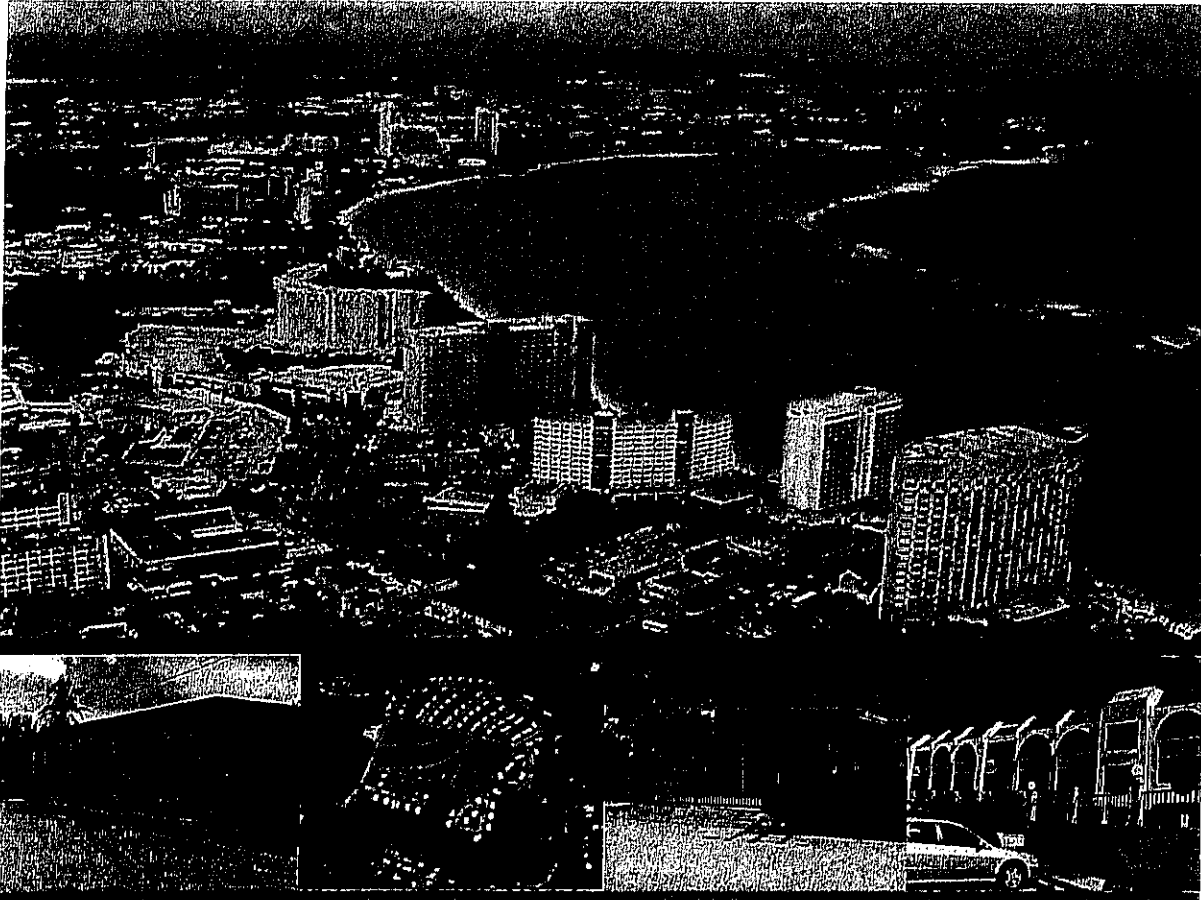


ANTHONY C. PEREZ, ESQ.

Proposal and Statement of Qualifications for Guam Housing and Urban Renewal Authority

RFP#-GHURA-RP&E-08-002
GUAM Comprehensive Housing Study 2008

February 29, 2008, 3:00 p.m.



Prepared for:

Executive Director
Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suldat Guahan
117 Bien Venida Avenue
Sinajana, Guam 96910
Tel: 671-477-9851

Prepared by:

PCR Environmental, Inc.
111 East Sunset Blvd.
Barrigada, Guam 96913
(Tel) 671-473-3560
POC - Paul E.R. Packbier



In association with:

SMS Research & Marketing Services, Inc.
1042 Fort Street Mall, Suite 200
Honolulu, HI 96813



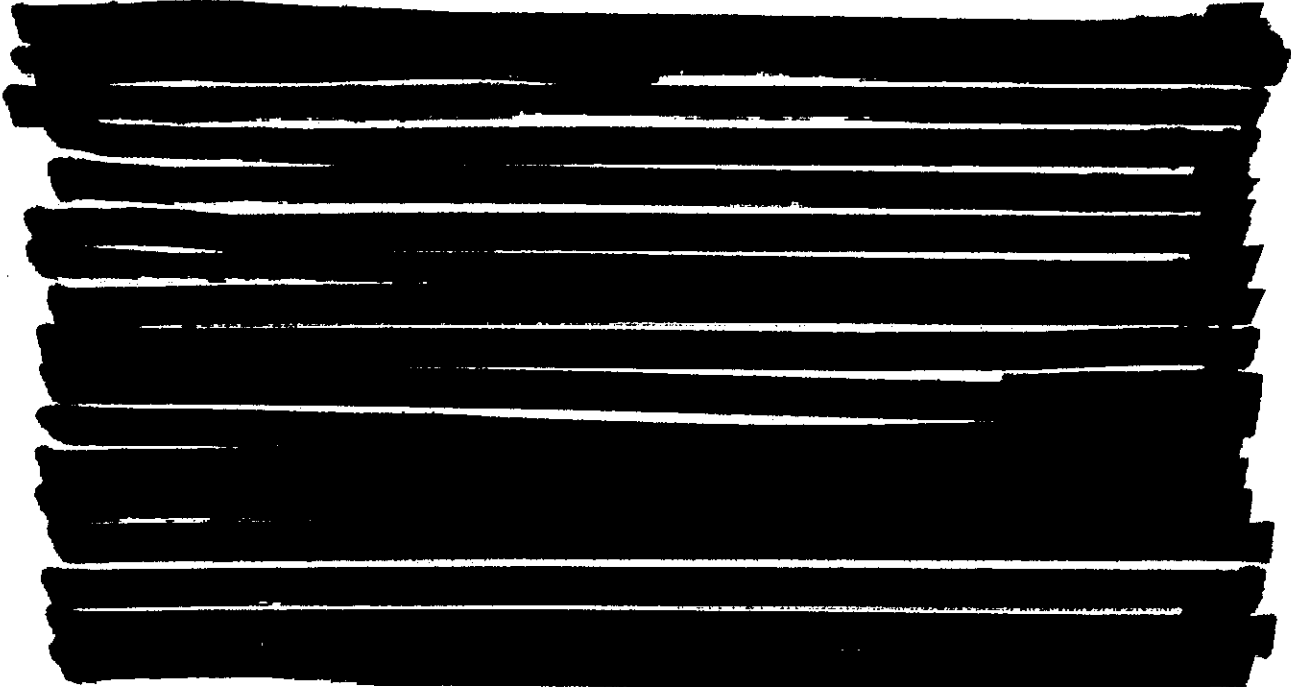
Confidential Business Information Disclosure

This proposal includes data that shall not be disclosed outside the Guam Housing and Urban Renewal Authority (GHURA) and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than to evaluate this proposal. If however, a contract is awarded to PCR Environmental, Inc. as a result of, or in connection with, the submission of this data, the GHURA shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the GHURA's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in the sheets of this proposal.



TABLE OF CONTENTS

COVER LETTER	1
INTRODUCTION	1
Background.....	1
Approach	1
PROJECT TEAM	2
Introduction of the Team	2
PCR Environmental, Inc.....	2
SMS Research & Marketing Services, Inc.....	2
Key Personnel Summaries	3
EXPERIENCE	6



CONFIDENTIALITY	22
PROJECT SCHEDULE	23
REQUIRED PROPOSAL FORMS	25
Non-Collusive Affidavit	26
Section 3 Certifications and Compliance Agreement.....	27

Appendix A - Staff Resumes

Appendix B - Representative Projects



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Tel: 671.646.3560 • Fax: 671.646.3563 • Email: info@pcrguam.com
Web: <http://www.pcrguam.com>

February 29, 2008

Mr. Ronald S. De Guzman
Executive Director
Guam Housing and Urban Renewal Authority
117 Bien Venida Avenue
Sinajana, Guam 96910

**Subject: Proposal and Statement of Qualifications for
RFP#: GHURA-RP&E-08-002
Consultant Services for GUAM Comprehensive Housing Study 2008**

Hafa Adai Mr. De Guzman!

PCR Environmental, Inc. (PCR), in association with our partner firm, SMS Research and Marketing Services, Inc. (SMS) appreciates the opportunity to submit our proposal for Consultant Services for the Guam Comprehensive Housing Study 2008. PCR and SMS are excited to be of service to the Guam Housing and Urban Renewal Authority (GHURA) and to work along with the Civilian/Military Task Force Subcommittees.

PCR holds over 18 years of experience in Guam in project management, planning and environmental projects for government clients. Because of our insights into locally available resources and our almost two decades of business relationships in the Pacific, we have been able to assemble an exceptional team for this project. PCR as Project Manager will provide GHURA with on-site administration and coordination, as well as the local experience and cultural sensitivity for an effective Guam housing study. SMS will provide the experience and expertise in large-scale housing studies and housing modeling.

One original and four (4) copies of our proposal are enclosed. The following documents are signed by authorized representatives of PCR Environmental, Inc.:

1. Cover Letter
2. Non-Collusion Affidavit
3. Section 3 Certifications and Compliance Agreement

As a Guam-based firm, PCR has the required resources and will dedicate experienced project management professionals to perform the direction and management associated with this project. PCR is committed to perform the services required by the RFP scope of work, within the prescribed timeframes. PCR also agrees with all the contract terms and conditions of the RFP document.

The primary contact from PCR for negotiations and contract administration is Mr. Paul E.R. Packbier. His contact information follows.

Proposal Primary Point of Contact

Paul E.R Packbier
111 East Sunset Blvd.
Barrigada, Guam 96913
Tel: (671) 473-3560
Fax: (671) 473-3563
Cell: (671) 687-2999
Email: paul@pcrguam.com

The combined experience and extensive local knowledge of our PCR/SMS team and our proposed key personnel provides GHURA and the C/MTF with a strong consultant team to manage this project. We are very confident in the capabilities of our firms and we hope that the PCR/SMS team will prove to be the best candidate for this endeavor.

If you have any questions or would like to discuss the proposal further, please do not hesitate to contact Paul Packbier at (671) 473-3560 or paul@pcrguam.com. We look forward to meeting with you to discuss our approach and qualifications for this project.

Sincerely,



PCR Environmental, Inc.

Tara N. Perez-Steffy
CEO/General Manager

Enclosures





INTRODUCTION

BACKGROUND

The Guam Housing and Urban Renewal Authority (GHURA) has issued a Request For Proposals (RFP) to conduct a Guam Comprehensive Housing Study in 2008 and develop an interactive housing model to generate forecasts of housing needs for Guam. The study is being developed on behalf of the Housing Subcommittee of the Governor's Civilian/Military Task Force (C/MTF). The C/MTF is acting in response to a major increase in U.S. Military presence on the Island of Guam, which is expected to have significant impacts on Guam's housing market and subsequently on the availability of safe and affordable housing for Guam residents.

The goal of the proposed Comprehensive Housing Study is to develop relevant data and a housing model to understand future housing needs and to plan for mitigation of impacts of the military expansion.

This proposal presents the plan developed by **PCR Environmental, Inc.** (PCR), and its partner, **SMS Research & Marketing Services, Inc.** (SMS), to provide the research and analysis required in the RFP.

APPROACH

The PCR/SMS Team will develop an overall approach to the project that is particularly suited to the information needs of GHURA and the C/MTF and its Housing Subcommittee. In general, PCR will provide the on-site administration and coordination required by the large and complex project, as well as the local experience and cultural sensitivity required for an effective Guam housing study. SMS will provide the experience and expertise in large-scale housing studies and housing modeling. Our PCR/SMS team will work closely with GHURA and the Subcommittee to assure that the project makes the best use of time and resources to deliver useful data and support development of effective housing policy for the people of Guam.

As suggested in the RFP, an effective housing study to support the development of housing policy must have several components. The components must be completed in order, each feeding the next, and resulting in a policy-relevant compilation of facts and a working model of the Guam housing market. The time frame for this work is 180 calendar days. Our team expects to work closely with GHURA and the Housing Subcommittee to produce the required report and housing model. Our work plan will present details on the methods we will employ to achieve that objective.



PROJECT TEAM

INTRODUCTION OF THE TEAM

PCR Environmental, Inc. (PCR), a Guam based corporation, has partnered for this project with SMS Research & Marketing Services, Inc. (SMS), with offices in Hawaii. PCR and SMS bring complementary expertise to this project. As the managing partner of the team, PCR will provide contract administration and coordination, as well as the local experience and cultural sensitivity required for an effective Guam Housing Study. SMS will provide the experience and expertise in large-scale housing studies and housing modeling. Our team's combined corporate assets provide all the support and resources for us to successfully complete the tasks required in the RFP. The experience and capabilities of each team member are briefly described below.

PCR ENVIRONMENTAL, INC.

PCR Environmental, Inc. (PCR) is a Guam-based firm, providing a complete range of project management, planning, environmental, and technical consulting services throughout the Pacific Rim. PCR has provided planning and environmental services to the Government of Guam, the Department of Defense and commercial clients in the Pacific for more than 18 years.

PCR's current staff includes fifteen (15) planning and environmental professionals, which enables us to service our current workload and provide resources for the proposed project. Our staff members selected for this project have experience in project management, public involvement planning, survey research, housing needs assessments, land use planning, and environmental impact statements and assessments.

PCR takes pride in completing our projects on-time and within budget. Our principals and senior management each bring over 20 years of experience in their specialty areas.

SMS RESEARCH & MARKETING SERVICES, INC.

SMS staff members assigned to this project team were selected for their experience in past housing research in Hawai'i, and for their particular expertise in survey research, data analysis, model building, and report preparation. Even the newest member of the team has a dozen projects under her belt, and the project leaders are career researchers with more than 30 years of experience each.

Seven team members have worked on The Hawai'i Housing Policy Study in the past and understand its requirements for task coordination, timely delivery, and high quality work. The SMS staff comes from diverse academic and professional backgrounds including business, marketing, social sciences, mathematics and statistics. They bring with them a valuable set of training, skills, accomplishments, and viewpoints to match the components for this project.



KEY PERSONNEL SUMMARIES

Resumes for each person are included in the Appendix to this proposal. Here we briefly describe their expertise and roles in the proposed project.

Paul E.R. Packbier
Contract Manager

Mr. Packbier is President of PCR and has over 21 years of planning and environmental experience. As Contract Manager, Paul will be GHURA's primary point of contact for this project. He will lead on negotiations of scope, schedule and budget, oversee all team member staff efforts, and conduct contract coordination. Paul is a proven contract/program manager, with an outstanding track record and local experience.

Tara N. Perez-Steffy
PCR Project Coordinator

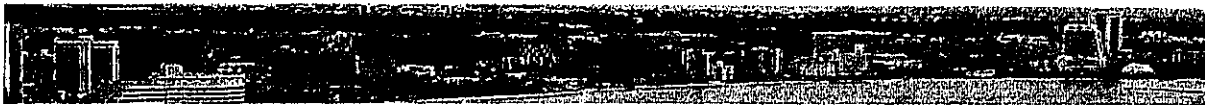
Ms. Perez-Steffy is the CEO of PCR. She has direct oversight and final review of all company work products for accuracy, quality and consistency with relevant contract and corporate quality objectives. Tara has served as PCR's principal on land use planning projects, housing needs assessment surveys for Government of Guam land acquisition and relocation projects, and public participation planning. [REDACTED]

Hersh Singer
SMS Project Coordinator

Mr. Singer is the most experienced, skilled, and effective project administrator at SMS. His single-minded insistence on timeliness, quality, and constant communication with clients will serve this project well. Hersh is the CEO at SMS and keeps in constant contact with all functions of the research and consulting process. He will serve this project as the SMS project administrator, maintaining focus throughout the project period. [REDACTED]

James E. Dannemiller
Design Consultant

Mr. Dannemiller is President of SMS and has more than 30 years of experience in housing research. He has served as principal for nearly all of the relevant projects described in this proposal. He will serve as primary SMS Research liaison to the Team and the client and will be available as needed for consultation, planning and interpretation. [REDACTED]



Proposal for GUAM Comprehensive Housing Study 2008

Kristin P. Bailey
Analyst

Ms. Bailey was the chief analyst for the Hawai'i Policy Studies of 2003 and 2006. She is an experienced project director and data analyst with special expertise in charts and maps. She also has extensive knowledge of the HPS data over the past years and has worked on several projects that required the integration of HPS data with Census and other data sources. Kristin will serve as a data analyst, tab and chart producer, and report writer for this project.

Aaron R. Peterson
Modeling Specialist

Mr. Peterson has been with SMS since 2000. He is a mathematician by education, and economist by training, and a modeling expert by choice and experience. He recently completed the beta version of his own modeling software package. There is simply no more qualified person to develop the new Housing Supply and Demand Model this year. Aaron built the most recent version of our housing model in 2006 and has worked with Jim Dannemiller on many modeling projects in the past. Aaron will be in charge of model development for the Guam project as well.

Cathy T. Fujihana
Report Coordination

Ms. Fujihana is a 12-year veteran at SMS. She is skilled and experienced as a report designer, and expert at layout, a superb editor, and a levelheaded coordinator of complex project products. Perhaps most important, Cathy has worked on the last four Hawai'i Housing Policy Studies and knows the ropes. She will assist Mr. Singer and Mr. Dannemiller in developing the full list of reports and other deliverables for the proposed project.

Amy Lee
Housing Supply and Demand Survey

Ms. Lee has been the Director of Fielding at SMS since 2005. During that time she has managed some of our largest and most demanding projects including the HPS 2006, Hawai'i Health Survey, and Behavioral Risk Factors Surveillance System. She is a cool-headed, strategic, manager who came up through the ranks over the last ten years.



Proposal for GUAM Comprehensive Housing Study 2008

Corine Takiguchi Rasmussen
Analyst

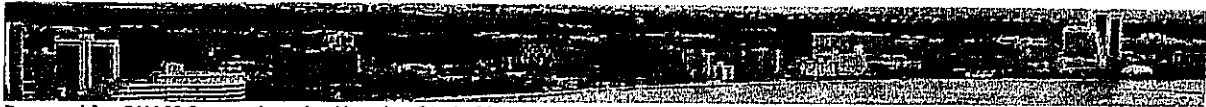
Corine has been with SMS for almost ten years. She has served as project director for scores of projects and has proven experience as an organizer and an analyst. Corine was the chief analyst for HPS 1997 and developed the tabulations and charts still used today. She will assist Mr. Dannemiller as a project analyst and report writer this year.

Portia N. Camp
Database Specialist

Ms. Camp, who has led our database development work since 1997, will work on integration of datasets for the project.



In addition to these personnel, PCR and SMS each has a large staff, including analysts, interviewers, and data entry personnel, who can be assigned to the project as needed. We believe we understand the staffing demands of the project and that we have the depth to handle a project with this scope.



EXPERIENCE

PCR

For over 18 years now, PCR has conducted research and provided technical consultant services for agencies of the Government of Guam. PCR's Project Management experience is extensive. We currently provide overall program and contract management on projects valued at over \$20 million for our Government clients. As lead firm of our Team, PCR will provide GHURA with a Project Manager fully cognizant of local issues and concerns.

PCR has performed research on the Environmental Impact Statement/Overseas Environmental Impact Statement (EIS/OEIS) associated with the relocation of Marine Corps components to Guam, transient berthing of a CVN (nuclear aircraft carrier), and a ballistic missile defense task force. Because of this, we are in a unique position to understand both the Marine Corps relocation logistics and phasing, as well as the local initial and longer-term changes in housing requirements consequent to that action.

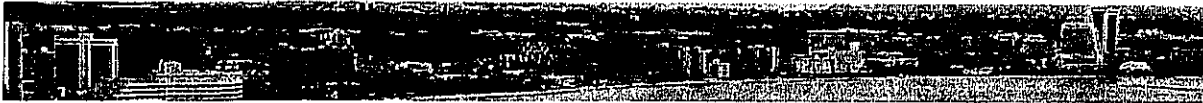
Public participation is a critical component of each EIS we've completed, and we look forward to working with GHURA and the Housing Subcommittee on developing the appropriate model of public participation for this project.

Although PCR was formed with a focus on environmental studies, our core services have grown to include a wide range of planning, impact analysis, and land use studies that are relevant to this project. Since 2000, we have performed a number of housing needs assessments for the Land Acquisition and Relocation Assistance Program of the Guam International Airport Authority. Additionally, as the Program Manager for GIAA's Noise Exposure and Land Use Compatibility Program, PCR has completed studies analyzing land use policy, zoning, and real estate development.

SMS

SMS Research is the oldest and largest survey research firm Hawai'i. Their 48 years of experience includes a major share of the housing research conducted in Hawai'i by private sector, state, and county agencies. SMS is proud of their research in Hawai'i's visitor industry, the healthcare industry in Hawai'i and other States, planning and evaluation studies for government agencies, and the research they have done for Native Hawaiian agencies in Hawai'i.

SMS began working with large scale housing studies with the County of Maui Housing Study in 1989. Their team then developed and executed the original Hawai'i Housing Policy Study (HPS) in 1992 for a consortium of government and private sector agencies interested in providing affordable housing for Hawai'i's people. The company did the first HPS update in 1997, designed and executed the Census 2000 update, and completed the 2003 version of the project according to similar design and procedures.



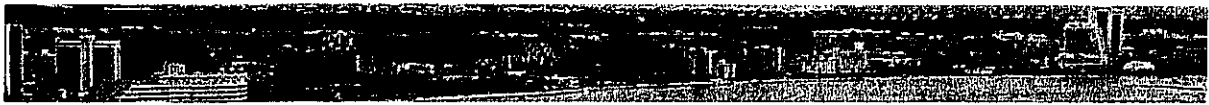
Proposal for GUAM Comprehensive Housing Study 2008

At the request of the agencies involved, SMS redesigned the Hawai'i Housing Study, and developed a new Housing Model in 2006. They have also been available for consultation and to provide assistance in applying Housing Policy Study data since 1992.

In addition SMS performs other types of housing research, including market feasibility studies, socio-economic and agricultural assessments, environmental impact studies, and other types of research in support of housing policy development and real estate development in Hawai'i.

The Appendix describes other relevant experience of our Team. We believe it will demonstrate:

- (1) That we have a broad experience with housing research;
- (2) That we have experience conducting research for government agencies; and
- (3) That we have the specific experience that is required for this project.



WORK PLAN

[REDACTED]

APPROACH

[REDACTED]

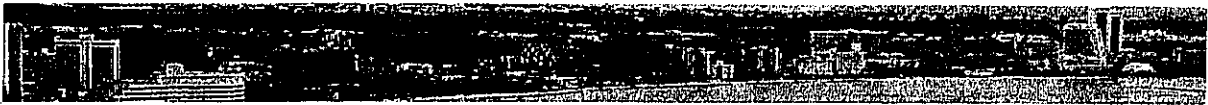
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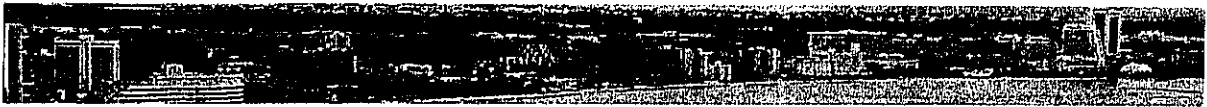
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Proposal for GUAM Comprehensive Housing Study 2008

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Proposal for GUAM Comprehensive Housing Study 2008

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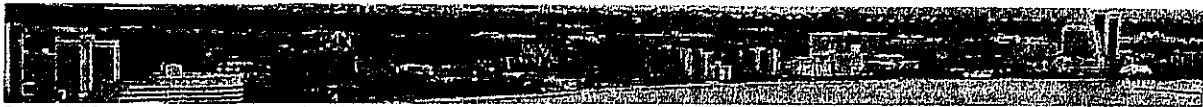
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Proposal for GUAM Comprehensive Housing Study 2008

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Proposal for GUAM Comprehensive Housing Study 2008

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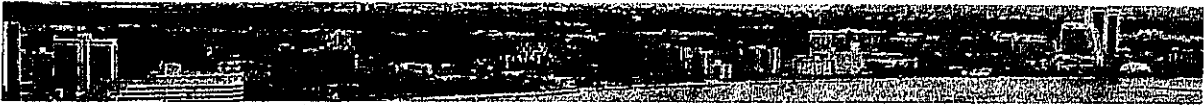
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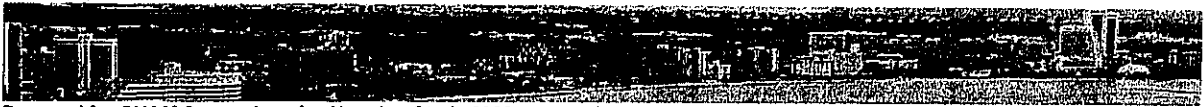
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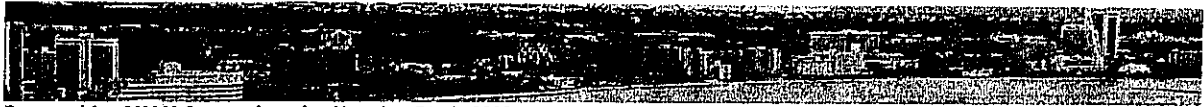
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Proposal for GUAM Comprehensive Housing Study 2008

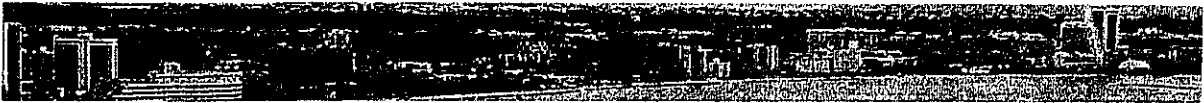
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WORK PRODUCTS

The RFP calls for four specific product deliverables: an interim report on current housing conditions on Guam, a final project report (preceded by a draft version for review and approval), a working version of the Guam Housing Model, and a set of two presentations of study results. Our team will present those work products as required.

[REDACTED]



PROJECT MANAGEMENT & COMMUNICATIONS

It is clear from the RFP that the lead firm in any project team must have responsibility for project management and communications. PCR will be the contact for the project and will be responsible for communications with clients. SMS will report to PCR to support project management, and be available for direct communication with clients as needed.

Initial Project Meeting

We will begin the project by scheduling and facilitating a meeting with project principals to discuss the scope and schedule of the project. [REDACTED]

[REDACTED] The objective will be to insure all parties are in agreement about schedules and deliverables. Within seven (7) working days after the meeting, we will deliver a revised project plan. When approved, that plan will serve as the basis for measuring project progress, contract monitoring, deliverables due dates, and invoicing.

Progress Reports

The central progress reporting mechanism will be the monthly progress report. On the last Thursday of each month we will submit a project status report to GHURA. That report will include the following information:

1. the percentage of work completed to date
2. accomplishments in the past month
3. objectives for the next month
4. current significant activities
5. critical actions/concerns requiring completion/resolution priority, and
6. a summary of project status.

We will plan the project so that we will produce a significant deliverable on or about the date of the monthly progress report. This will insure that real progress is demonstrated during the course of the project. It will also provide early opportunities for all clients to review and comment on the work products as we go along.

Project Meetings

Project Meetings will be held at the discretion of the client. Our team will be present at all meetings assuming a reasonable lead time. SMS can be present at some of these meetings as well, again, with appropriate lead time to arrange travel. Meetings that can be conducted by audio or video conferencing will be honored on shorter time frames. We are currently estimating that the project may require progress meetings once a month.



Communications

Both PCR and SMS hold a "customer focus" philosophy. To this end, we propose to maintain close formal and informal lines of communication with GHURA. Monthly project meetings, regular progress reports, as well as ad-hoc meetings, will ensure that the project conforms to schedule, that objectives are clear, and that concerns are identified and addressed in a timely manner.

The RFP is clear that all communication between our Team and other parties in the project shall be routed through GHURA. At the start of the Initial Project Meeting, we will work with GHURA to identify the project principals from GHURA, the C/MTF Housing Subcommittee, other subcommittees, PCR, and SMS, and establish the agreed upon lines of communication for all modes of correspondence.

It is understood that all contractual communications will be between GHURA as the lead agency and PCR as the Prime Consultant.

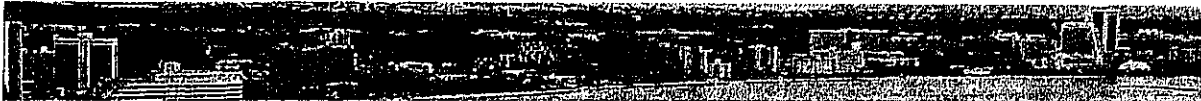


Proposal for GUAM Comprehensive Housing Study 2008

CONFIDENTIALITY

All documents developed during the course of this project are considered to be the property of GHURA. [REDACTED]

[REDACTED] Under no condition will any type of information be released to any agency or individual other than the GHURA project director without the Executive Director's written permission.



Proposal for GUAM Comprehensive Housing Study 2008

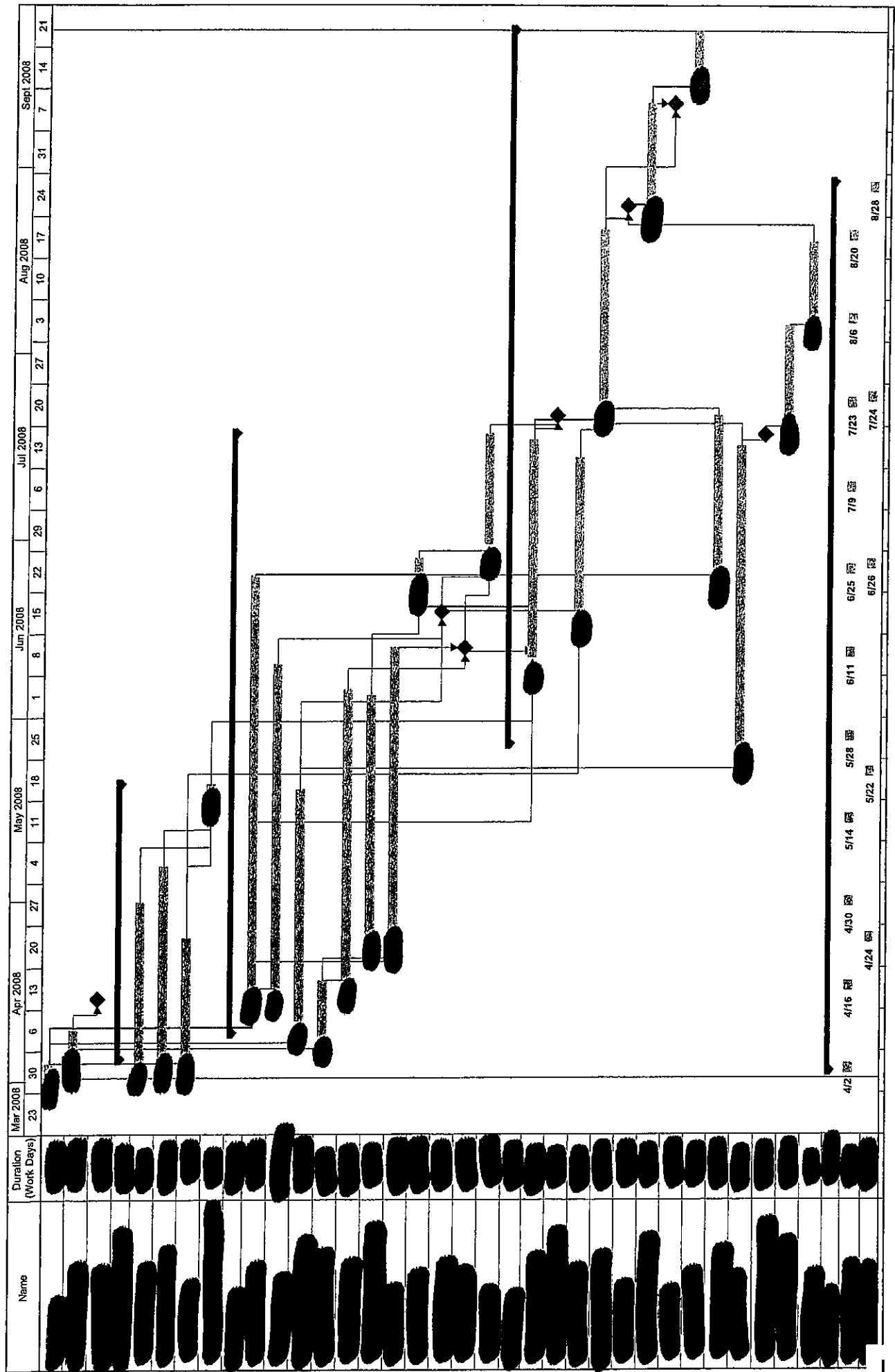
PROJECT SCHEDULE

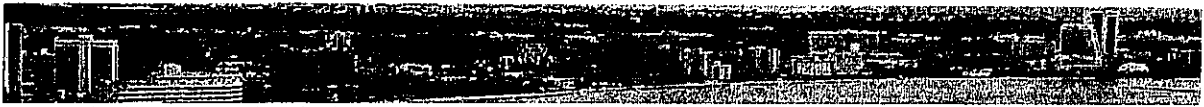
Our team is available to begin work on this project immediately. We see no reason why all deliverables cannot be delivered within 180 days of project start.

We have prepared a project timeline as shown in Exhibit 7. The timeline assumes an April 3 start date and presents only the higher-level project components. After the Initial Meeting, our team will develop a revised project timeline including any optional project components that may be requested by the clients. The revised timeline can be used to monitor project progress, monitor contracts, and schedule invoices.



Our team will be flexible about scheduling components and delivering progress reports. We look forward to working with all of you in the Initial Meeting to develop the schedule.





Proposal for GUAM Comprehensive Housing Study 2008

REQUIRED PROPOSAL FORMS

This section includes the forms attached to the RFP, which are a requirement for submittal of a proposal. These forms are the Non-collusive Affidavit, and the Section 3 Certifications and Compliance Agreement.

Non-collusive Affidavit

Note: Failure to submit this affidavit by that date specified in this solicitation may render the bid nonresponsive. No contract award will be made without a properly executed affidavit.

By submission of this bid or offer, each Vendor and each person signing on behalf of any Vendor certifies, and in the case of a joint bids or offers each party thereto certifies as to its own organization, under penalty of perjury, that to the best of his knowledge and belief:

1. The prices in this quotation have been arrived at independently without collusion, consultation, communications, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other bidder/offeror or with any competitor;
2. Unless otherwise required by law, the prices which have been offered in this bid/offer have not been knowingly disclosed by the bidder/offeror and will not knowingly be disclosed by the bidder/offeror, directly or indirectly to any other bidder/offeror or to any competitor;
3. No attempt has been made or will be made by the bidder/offeror to include any other person, partnership or corporation to submit or not to submit a bid/offer for the purpose of restricting competition and,
4. No employee or Board member of GHURA or their consultants has received or will receive any payment or any other form of financial compensation from the bidder/offeror as a result of award of a contract or promise of award to the bidder/offeror.

Name: Tara N. Perez-Steffy Name: _____
 Signature: _____ Signature: _____
 Title: CEO / General Manager Title: _____
Bidder/offeror, if the Bidder/offeror is an Individual Partner, if the Bidder/offeror is a Partnership Officer, if the Bidder/offeror is a Corporation Bidder/offeror, if the Bidder/offeror is an Individual Partner, if the Bidder/offeror is a Partnership Officer, if the Bidder/offeror is a Corporation

Company Name: PCR Environmental, Inc. Company Name: _____
 Date: February 29, 2008 Date: _____

Subscribed and sworn to before me MAXIMA C. ROQUE
 This 29th day of February, 2008.
 My Commission expires 8/1/2010, 20 .

Maxima C. Roque
MAXIMA C. ROQUE
NOTARY PUBLIC
 In and for Guam, U.S.A.
 My Commission Expires: Aug. 01, 2010
 400 Route 8 Mongmong, Guam 96910

Section 3 Certifications and Compliance Agreement

Requirements for Compliance with Requirements of Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u) (Section 3) Part 135 - Economic Opportunities for Low- and Very Low-Income Persons.

Purpose: The purpose of Section 3 of the Housing and Urban Development of 1968 (12 U.S.C. 1701u) (Section 3) is to ensure that employment and other economic and business opportunities generated by HUD Financial Assistance shall be directed to Housing Authority Residents and other low- and very low-income persons, particularly those who are recipients of government housing assistance and to business concerns which provide economic opportunities to Guam Housing and Urban Renewal Authority (GHURA) Residents and other low- and very low-income persons.

General Policy Statement: It is the declared policy of GHURA that Equal Employment Opportunities shall be provided for every employee and applicant for employment regardless of race, color, religion, sex, national origin, handicap, or economic status; and, that through the award of contracts to contractors, vendors, and suppliers, that employment and business opportunities be created for residents of GHURA properties and other qualified low- and very low-income persons residing on the island of Guam. This policy does not end with the mere prohibition of discriminatory practices by programs receiving HUD financial assistance or contractors, subcontractors, and vendors contracting with GHURA. GHURA recognizes its obligation as well as the obligation of potential contractors, subcontractors, and vendors, to develop practical steps to achieve the goal of providing meaningful, full-time permanent employment opportunities, as well as business opportunities to GHURA Residents and other Section 3 eligible persons.

Such obligation shall be demonstrated not merely through inclusion of positive or "best effort" steps, but shall result in a reasonable level of success in the recruitment, employment, and utilization of GHURA Residents and other Section 3 eligible persons and businesses in the workforce and subcontracting of work resulting out of the expenditure of HUD funding. GHURA's Board of Commission, through official resolution, shall examine and consider a contractor/vendor's success in providing employment and business opportunities to Authority Residents prior to acting on any proposed contract award.

Numerical Goals for Section 3 Compliance: Consistent with 24 CFR 85.36 (c)(2), Section 3 is a federal statute that expressly encourages, to the maximum extent feasible, a geographic preference in the evaluation of bids or proposals. To that end, GHURA has adopted the following numerical goals for meeting the greatest extent feasible requirement to provide economic opportunities to Section 3 Residents and Section 3 Business Concerns in the procurement and awarding of modernization-funded construction and professional service contracts:

Numerical Goals for Section 3 Compliance

Areas of Focus (Applies to all contracts)	Numerical Goal
Contractor and Sub-contractor Hiring (full-time, part-time, temporary, seasonal) applies to construction and professional service contracts.	30%
Contract Awards (applies to construction contracts.	30%
ALL Other Contract Awards (i.e., services, supplies, professional services)	30%

Recipients and Contractors may demonstrate compliance with the "greatest extent feasible" requirement of Section 3 by meeting the numerical goals set forth in this Section 3 Program for providing training, employment, and contracting opportunities to Section 3 Residents and Section Business Concerns. Efforts to employ Section 3 Residents to the greatest extent feasible should be made at all job levels.

GHURA, in its own operations, shall endeavor to achieve the goals of Section 3 and shall provide equal responsibility to its contractors, vendors, and suppliers to implement progressive efforts to also attain compliance. In doing so, GHURA shall evaluate contractors' compliance towards achieving the goals of Section 3 and ensure a system of leveling sanctions against contractor, vendor, or supplier for non-compliance and endeavor to take appropriate steps to ensure any such concern is not permitted to participate in future GHURA procurement activities.

The numerical goals established above represent minimum numerical targets and all prospective contractors shall be advised and encouraged to seek Section 3 participation to the greatest extent feasible. Any contractor that meets the minimum numerical goals set forth above will be considered to have complied with the Section 3 requirements. Any contractor that does not meet the numerical goals set forth above has the burden of demonstrating why it was not feasible to meet the numerical goals. In the event no competing contractors were successful in meeting the minimum goals set forth above, GHURA shall consider documentation provided by the contractor evidencing impediments encountered despite actions taken to comply with the Section 3 Requirements. Such evidence shall be subject to the satisfaction of GHURA. Any contractor found to be in non-compliance with Section 3 shall be considered ineligible for award.

All contractors submitting bids/proposals to the GHURA shall be required to complete certifications, as appropriate, as acknowledgment of the Section 3 contracting and employment provisions as required by this section. Such certifications shall be supported with adequate evidence to support representations made. The certifications required to be submitted with the bid/proposal consist of the following:

- Certification for business concerns seeking Section 3 preference.
- Contractor certification of efforts to fully comply with employment and training provisions of Section 3.

Prior to the award of any contract the contractor shall enter into negotiations with GHURA for the purpose of incorporating into the contract a provision for a specific number of Public Housing residents or other Section 3 residents to be trained or employed on the contract. Such resulting provision shall obligate the contractor toward achieving not less than the numerical goals listed above and shall be based on a detailed workforce analysis to be compiled by the contractor and submitted to GHURA prior to award of contract.

Definitions:

Applicant means any entity which makes an application for section 3 covered assistance, and includes, but is not limited to, any, unit of local government, public housing agency, Indian GHURA, Indian tribe, or other public body, public or private nonprofit organization, private agency or institution, mortgagor, developer, limited dividend sponsor, builder, property manager, community housing development organization (CHDO), resident management corporation, resident council, or cooperative association.

Contractor means any entity which contracts to perform work generated by the expenditure of section 3 covered assistance, or for work in connection with a section 3 covered project.

Department or HUD means the Department of Housing and Urban Development, including its Field Offices to which authority has been delegated to perform functions under this part.

Employment opportunities generated by section 3 covered assistance means all employment opportunities generated by the expenditure of section 3 covered public and Indian housing assistance (i.e., operating assistance, development assistance and modernization assistance, as described in § 135.3(a)(1)).

Housing development means low-income housing owned, developed, or operated by public housing agencies or Indian housing authorities in accordance with HUD's public and Indian housing program regulations codified in 24 CFR Chapter IX.

HUD Youthbuild programs means programs that receive assistance under subtitle D of Title IV of the National Affordable Housing Act, as amended by the Housing and Community Development Act of 1992 (42 U.S.C. 12699), and provide disadvantaged youth with opportunities of employment, education, leadership development, and training in the construction or rehabilitation of housing for homeless individuals and members of low- and very low-income families.

JTPA means the Job Training Partnership Act (29 U.S.C. 1579(a)).

Metropolitan area means a metropolitan statistical area (MSA), as established by the Office of Management and Budget.

New hires means full-time employees for permanent, temporary or seasonal employment opportunities.

Other HUD programs means HUD programs, other than HUD public and Indian housing programs, that provide housing and community development assistance for "section 3 covered projects," as defined in this section.

Public housing resident has the meaning given this term in 24 CFR part 963.

Recipient means any entity which receives section 3 covered assistance, directly from HUD or from another recipient and includes, but is not limited to, any State, unit of local government, PHA, IHA, Indian tribe, or other public body, public or private nonprofit organization, private agency or institution, mortgagor, developer, limited dividend sponsor, builder, property manager, community housing development organization, resident management corporation, resident council, or cooperative association.

Section 3 means section 3 of the Housing and Urban Development Act of 1968, as amended (12 U.S.C. 1701u).

Section 3 business concern means a business concern, as defined in this section:

- (1) That is 51 percent or more owned by section 3 residents; or
- (2) Whose permanent, full-time employees include persons, at least 30 percent of whom are currently section 3 residents, or within three years of the date of first employment with the business concern were section 3 residents; or
- (3) That provides evidence of a commitment to subcontract in excess of 25 percent of the dollar award of all subcontracts to be awarded to business concerns that meet the qualifications set forth in paragraphs (1) or (2) in this definition of "section 3 business concern."

Section 3 covered activity means any activity which is funded by section 3 covered assistance and Indian housing assistance.

Section 3 covered assistance means:

- (1) Public and Indian housing development assistance provided pursuant to section 5 of the 1937 Act;
- (2) Public and Indian housing operating assistance provided pursuant to section 9 of the 1937 Act;
- (3) Public and Indian housing modernization assistance provided pursuant to section 14 of the 1937 Act.

Section 3 covered contract means a contract or subcontract (including a professional service contract) awarded by a recipient or contractor for work generated by the expenditure of section 3 covered assistance, or for work arising in connection with a section 3 covered project.

Section 3 covered project means the construction, reconstruction, conversion, rehabilitation of housing (including reduction and abatement of lead-based paint hazards), other public construction which includes buildings or improvements (regardless of ownership) assisted with housing or community development assistance.

Section 3 resident means:

- (1) A public housing resident; or
- (2) An individual who resides in the metropolitan area or non-metropolitan county in which the section 3 covered assistance is expended, and who is:
 - (i.) A low-income person, as this term is defined in section 3(b)(2) of the 1937 Act (42 U.S.C. 1437a(b)(2)). Section 3(b)(2) of the 1937 Act defines this term to mean families (including single persons) whose incomes do not exceed 80% of the median income for the area, as determined by the Secretary, with adjustments for smaller and larger families, except that the Secretary may establish income ceilings higher or lower than 80% of the median for the area on the basis of the Secretary's findings that such variations are necessary because of prevailing levels of construction costs or unusually high or low-income families; or
 - (ii) A very low-income person, as this term is defined in section 3(b)(2) of the 1937 Act (42 U.S.C. 1437a(b)(2)). Section 3(b)(2) of the 1937 Act (42 U.S.C. 1437a(b)(2)) defines this term to mean families (including single persons) whose incomes do not exceed 50% of the median family income for the area, as determined by the Secretary with adjustments made for smaller or larger families, except that the Secretary may establish income ceilings higher or lower than 50% of the median for the area on the basis of the Secretary's findings that such variations are necessary because of unusually high or low family incomes.
- (3) A person seeking the training and employment preference provided by section 3 bears the responsibility of providing evidence (if requested) that the person is eligible for the preference.

Service area means the geographical area in which the persons benefiting from the section 3 covered project reside.

Subcontractor means any entity (other than a person who is an employee of the contractor) which has a contract with a contractor to undertake a portion of the contractor's obligation for the performance of work generated by the expenditure of section covered assistance, or arising in connection with a section 3 covered project.

Section 3 joint venture means an association of business concerns, one of which qualifies as a section 3 business concern, formed by written joint venture agreement to engage in and carry out a specific business venture for which purpose the business concerns combine their efforts, resources, and skills for joint profit, but not necessarily on a continuing or permanent basis for conducting business generally, and for which the section 3 business concern:

- (1) Is responsible for a clearly defined portion of the work to be performed and holds management responsibilities in the joint venture; and
- (2) Performs at least 25% of the work and is contractually entitled to compensation proportionate to its work.

Preference for Section 3 Business Concerns (Contracting). GHURA in accordance with Section 3 of the Housing and Urban Development Act of 1968, requires contractors and sub-contractors (including professional service contracts) to direct their efforts towards awarding contracts to Section 3 business concerns in the following order of priority and expend greatest extent feasible efforts to achieve, at minimum, the numerical goals established in this section:

1st Priority - Category 1 Section 3 Businesses

Business concerns that are 51% or more owned by residents of the housing development(s) for which work is performed, or whose full-time, permanent workforce includes 30% of these persons as employees.

2nd Priority - Category 2 Section 3 Businesses

Business concerns that are 51% or more owned by residents of outside development. GHURA Public Housing developments other than the development(s) where the work is performed or whose full-time permanent workforce includes 30% of these persons s employees.

3rd Priority - Category 3 Section 3 Businesses

Business concerns that are designated HUD Youthbuild programs.

4th Priority - Category 4 Section 3 Businesses

Business concerns that are 51% or more owned by a Section 3 resident(s), or whose permanent, full-time workforce includes no less than 30% Section 3 residents (category 4 businesses), or that subcontract in excess of 25% of the total amount of sub-contracts to Section 3 business concerns. *Under this category, the bidder must submit clear document and certifications for the qualification claimed.*

Preference for Section 3 Residents (Employment & Training) GHURA, in accordance with Section 3 of the Housing and Urban Development Act of 1968, requires contractors and sub-contractors (including professional service contracts) to direct their efforts toward providing training and employment opportunities to Section 3 residents in the following order of priority and expend greatest extent feasible efforts to achieve at minimum, the numerical goals established in this section:

1st Priority - Category 1 Section 3 Residents

Residents of the development for which work is performed.

2nd Priority - Category 2 Section 3 Residents

Residents of other Public Housing developments outside of the development(s) where the work is performed.

3rd Priority - Category 3 Section 3 Residents

Residents of Guam who are participants in HUD Youthbuild programs.

4th Priority - Category 4 Section 3 Residents

Other Section 3 Residents.

Certification Procedure. GHURA has its own program of self-certification for individuals and business concerns seeking recognition as a Section 3 resident or Section 3 business concern as defined in this Section 3 Program. GHURA's Resident & Community Services department is charged with administering GHURA's Section 3 certification program. Any individual or business concern seeking Section 3 preferences in the awarding of contracts or purchase agreements shall complete appropriate certification forms and provide adequate documentation as evidence of eligibility for preference under the Section 3 program. An individual or business concern may apply for certification as a Section 3 resident or Section 3 business concern either prior to bidding for Authority work or during the actual bidding process. Any business concern that submits certification for preference after receipt of bid will not be considered eligible for Section 3 preference in the evaluation of that specific bid award. Certifications for Section 3 preference for business concerns must be received by GHURA prior to the submission of bids or along with the bid. Certifications for eligibility as a Section 3 resident may be made at any time. Individuals or business concerns seeking to file for Section 3 preference shall contact:

A resident seeking preference in training and employment shall certify that he/she is a Section 3 resident by completing the appropriate certification form and attaching adequate proof of Section 3 eligibility.

A business concern seeking preference in the awarding of a contract or purchase shall certify that the business concern is a Section 3 business by completing the appropriate certification form and attaching adequate proof of Section 3 eligibility as required.

Protest Procedure. GHURA desires to offer to concerned parties a procedure whereby complaints alleging non-compliance with the Section 3 Statute can receive prompt and equitable hearing and resolution. Protests surrounding GHURA's Section 3 program may be submitted in writing to the following person hereby designated as the Section 3 Coordinator:

All complaints of non-compliance with the Section 3 Statute shall conform with the following requirements:

- Complaints shall be filed in writing and shall contain the name, address, and phone number of the person filing the complaint, and a brief description of the alleged violation of the regulations.
- Complaints shall be filed within thirty (30) calendar days after the complainant becomes aware of the alleged violation.
- An investigation as may be appropriate, will follow the filing of a complaint. The investigation will be conducted by GHURA's Section 3 Coordinator. These rules contemplate informal, but thorough investigations, affording all interested persons and their representatives, if any, an opportunity to submit testimony and/or evidence as may be available and relevant to the complaint.
- Written documentation as to the validity of the complaint and a description of the findings or resolution, if any, will be issued by the Section 3 Coordinator no later than thirty (30) days after the filing of a complaint.

In cases where concerned parties wish to have its complaint considered outside of GHURA, a complaint may be filed with the Assistant Secretary for Fair Housing and Equal Opportunity, Department of Housing and Urban Development, Washington, D.C., 20410. A complaint must be received not later than 180 days from the date of the action or omission upon which the complaints based, unless the time for filing is extended by the Assistant Secretary for good cause shown.

**Contractor Certification of Efforts to Fully Comply with
 Employment and Training Provisions of Section 3**

The bidder represents and certifies as part of its bid/offer the following:

- Is a Section 3 Business concern and has submitted the required certification with the bid. A Section 3 Business concern means a business concern:
 1. That is 51% or more owned by Section 3 Resident(s); or
 2. Whose permanent, full-time employees include persons, at least 30% of whom are currently Section 3 residents, or within the last three years of the date of first employment with the business concern were Section 3 residents; or
 3. That provides evidence of a commitment to subcontract in excess of 25% of the dollar value of all subcontracts to be awarded to business concerns that meet the qualifications set forth in paragraphs 1 or 2 herein.
- Is Not a Section 3 Business concern but who has and will continue to seek compliance with Section 3 by certifying to the following efforts to be undertaken.

Efforts to award subcontractor to Section 3 concerns (check all that apply.)

- By contacting business assistance agencies, minority contractors associations and community organizations to inform them of the contracting opportunities and requesting their assistance in identifying Section 3 businesses which may solicit bids for a portion of the work.
- By advertising contracting opportunities by posting notices, which provide general information about the work to be contracted and where to obtain additional information, in the common areas of the applicable development(s) owned and managed by the Housing Authority.
- By providing written notice to all known Section 3 business concerns of contracting opportunities. This notice should be in sufficient time to allow the Section 3 business concerns to respond to bid invitations
- By following up with Section 3 business concerns that have expressed interest in the contracting opportunities

- By coordinating meetings at which Section 3 business concerns could be informed of specific elements of the work for which subcontract bids are being sought
- By conducting workshops on contracting procedures and specific contracting opportunities in a timely manner so that Section 3 business concerns can take advantage of contracting opportunities
- By advising Section 3 business concerns as to where they may seek assistance to overcome barriers such as inability to obtain bonding, lines of credit, financing, or insurance, and aiding Section 3 businesses in qualifying for such bonding, financing, insurance, etc.
- Where appropriate, by breaking out contract work into economically feasible units to facilitate participation by Section 3 businesses
- By developing and utilizing a list of eligible Section 3 business concerns
- By actively supporting and undertaking joint ventures with Section 3 businesses

Efforts to provide training and employment to section 3 residents

- By entering into a "first source" hiring agreements with organizations representing Section 3 residents
- By establishing training programs, which are consistent with the requirements of the Department of Labor, specifically for Section 3 residents in the building trades
- By advertising employment and training positions to dwelling units occupied by Category 1 and 2 residents
- By contacting resident councils and other resident organizations in the affected housing development to request assistance in notifying residents of the training and employment positions to be filled
- By arranging interviews and conducting interviews on the job site
- By undertaking such continued job training efforts as may be necessary to ensure the continued employment of Section 3 residents previously hired for employment opportunities.

Name: Tara N. Perez-Steffy

Name: _____

Signature: _____

Signature: _____

Title: CEO / General Manager

Title: _____

Bidder/offeror, if the Bidder/offeror is an Individual
Partner, if the Bidder/offeror is a Partnership
Officer, if the Bidder/offeror is a Corporation

Bidder/offeror, if the Bidder/offeror is an Individual
Partner, if the Bidder/offeror is a Partnership
Officer, if the Bidder/offeror is a Corporation

Company Name: PR Environmental, Inc.

Company Name: _____

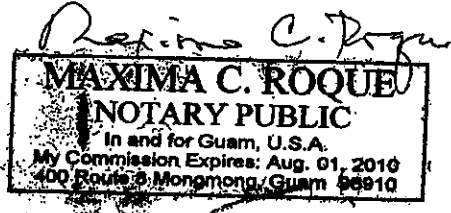
Date: February 29, 2008

Date: _____

Subscribed and sworn to before me MAXIMA C. ROQUE

This 29th day of February, 2008.

My Commission expires 8/1/2010.





DEPARTMENT OF REVENUE AND TAXATION

GOVERNMENT OF GUAM

P.O. Box 23907

Hagåtña, Guam 96921

www.guamtax.com

Phone: (671) 498-5111

FAX: (671) 498-5112

BUSINESS LICENSE

SPI NO: 98-1831

Service: M

ACCOUNT NO. 15-000061298-002

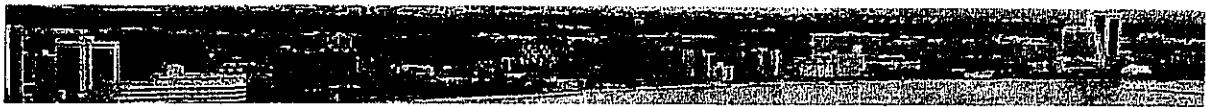
ISSUED TO: PCE ENVIRONMENTAL, INC.	FEE	\$0.00
DOING BUSINESS AS: PCE ENVIRONMENTAL, INC.	PENALTY	00
TYPE OF LICENSE: ENVIRONMENTAL CONSULTANT	TOTAL FEE	\$0.00
(OPERATOR ONLY)		
BUSINESS LOCATION: 4111 ROAD BOUNDARY BLVD HAGATNA GUAM		
MAILING ADDRESS: 4111 ROAD BOUNDARY BLVD HAGATNA GUAM		
TELEPHONE HOME:	BUSINESS:	671-46733 671-1660

APPROVED: [Signature]
 DATE: 12/2007
 FREEDOM OF INFORMATION ACT

Antonio B. Illagan
 ANTONIO B. ILAGAN

DIRECTOR OF REVENUE AND TAXATION

KEEP POSTED IN A CONSPICUOUS PLACE.
 LICENSE MUST BE PRODUCED UPON
 DEMAND TO ANY AUTHORIZED GOVT
 OFFICIAL.



APPENDIX A

STAFF RESUMES

PAUL PACKBIER **President, PCR**

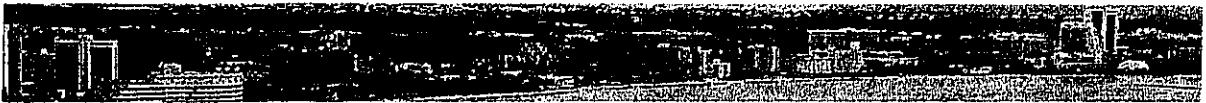
Mr. Packbier has over 21 years of experience in the management of environmental and planning projects. He has served as Principal-In-Charge, Principal Investigator, and/or Project Manager on a number of large planning projects and assessments. He holds technical expertise in environmental planning, impact analysis, and permitting for urban, resort, and coastal development; transportation facilities, dredging and waste disposal; municipal infrastructure improvements; subsurface investigations, hazardous materials management, regulatory compliance, pollution prevention, environmental training, project management, and process engineering. He is the President and founder of PCR Environmental, Inc.

As a frequent speaker on environmental issues at educational institutions and government-sponsored seminars throughout Micronesia, he has been instrumental in working with local and federal agencies, and private commercial firms in developing cooperative approaches for management of various complex environmental issues relating to Guam's unique conditions. He is an active member of the business community, the Guam Hotel and Restaurant Association, the Guam Contractors Association, and the Guam Chamber of Commerce where he has chaired various Committees. Mr. Packbier has also been actively involved in drafting local legislation and regulations pertaining to environmental protection. As a technical writer, his informative articles describing various areas of environmental concern for businesses are regularly featured in local publications. Mr. Packbier is a former co-host on K57's "Where We Live" environmental talk show.

Mr. Packbier is Past President of the Rotary Club of Northern Guam, Awards Chairman for the Employer Support of the Guard and Reserves (ESGR), a former Commissioner of the Public Utilities Commission (PUC) of Guam, and a member of the Andersen Air Force Base Restoration Advisory Board.

EDUCATION

B.E. Chemical Engineering, Stevens Institute of Technology, Hoboken, NJ, 1986
Formal training in Project Management, Environmental Investigations, Environmental Documentation, Hydrogeological Investigations, Water and Wastewater Treatment, and Human Resource Management
Hazardous Waste Worker Training OSHA 1910.120 Course (Instructor)
Construction Safety OSHA 29 CFR 1926



Proposal for GUAM Comprehensive Housing Study 2008

TARA N. PEREZ-STEFFY
CEO/General Manager, PCR

Ms. Perez-Steffy is the CEO/General Manager and majority stockholder of PCR Environmental, Inc. and is responsible for overall administrative, and managerial support of PCR's projects in Micronesia, including business development, contract negotiations, and direct oversight and final review of all company work products for accuracy, quality, and consistency with the Corporate Quality Management Objectives.

She has a background in environmental impact analysis, baseline surveys, land use studies, environmental communications, marketing research, public involvement planning, contract management and program implementation. She also is responsible for PCR's Quality Assurance and Quality Control Programs for the company's projects and operations. Ms. Perez-Steffy holds a Bachelor of Arts in English Literature and Mass Communications from the University of California, at Berkeley.

Ms. Perez-Steffy consistently serves as PCR's project manager for our government clients. She is currently the Project Manager for the preparation of the Navy's Submerged Lands Management Plan, and the GIAA's Land Use and Zoning Compatibility Projects. She was the Project Manager for impact assessments recently completed for clients such as the Port Authority of Guam, the GIAA, and Andersen Air Force Base. She also led the development of Guam's Disaster Debris Management Plan, which was completed in 2007 for Guam EPA and DPW, and she currently manages the Airport's multi-million dollar Sound Solutions Program.

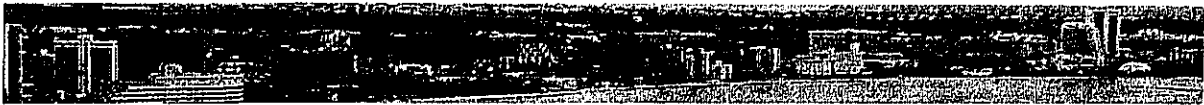
Ms. Perez-Steffy's unrelenting demand for quality and the adherence of strict and aggressive project deadlines has won her praise from local and federal government officials.

EDUCATION

B.A., *magna cum laude*, English Literature and Mass Communications, University of California at Berkeley, Berkeley, CA.

PROFESSIONAL REGISTRATIONS/AFFILIATIONS

National Contract Management Association (NCMA)
Society of American Military Engineers (SAME)
Guam Chamber of Commerce, Small Business Committee



Proposal for GUAM Comprehensive Housing Study 2008

HERSH SINGER
Chairman, SMS Research

Mr. Singer was educated at McGill University in Montreal, Canada, in business, with majors in Marketing and International Business. Upon graduation he joined Colgate Palmolive limited. Mr. Singer started in the Product Management department of Colgate Palmolive Canada. He was then promoted to Vice President of Marketing Colgate Palmolive Brazil. For the next six years, Mr. Singer held positions as Vice President of Marketing International, Managing Director of Germany and President and managing Director of the English Colgate subsidiary, Helena Rubenstein. The ten years of line management experience at Colgate Palmolive provided Mr. Singer with a strong base of management and administrative skills as well as a broad range of strategic planning and implementation.

In 1979, Mr. Singer decided to move to Hawai'i to raise a family, and utilize his experience in the local market. Mr. Singer moved to Hawai'i as President of Maui Divers of Hawai'i, where he is still a shareholder and advisor. In 1981 he entered the research and consulting business. He has been Chairman of SMS since 1986.

Mr. Singer's experience nationally, internationally and locally have encompassed all areas of management and planning. He brings extensive strategic planning experience from the national and international markets, as well as his work in Hawai'i with organizations such as Duty Free Shoppers, Bishop Museum, Campbell Estate, Alexander & Baldwin, Castle & Cooke, AIG, Castle Medical Center, and many others.

Education:

Bachelor of Commerce, Major in Marketing
McGill University, Montreal, Canada



Proposal for GUAM Comprehensive Housing Study 2008

JAMES E. DANNEMILLER
President, SMS Research

Mr. Dannemiller is a veteran with 30 years of professional research experience. His technical expertise covers research design, questionnaire design, sampling, data collection, all areas of project design, plus univariate, bivariate, and multivariate statistical techniques. Mr. Dannemiller has been principal investigator for many types of research. His expertise ranges from marketing and consumer research, through media measurement and advertising impact, to market segmentation and customer satisfaction. His public opinion research experience ranges from political polling, through issues research, to program evaluation.

He is responsible for many important research projects conducted in Hawai'i over the past three decades. He has directed seminal research in visitor marketing, health status monitoring, visitor expenditure measurement, homelessness assessment, housing needs, sovereignty for Native Hawaiians, and charitable contribution research. He has conducted research in a broad and diverse range of fields including health, education, human services, transportation, media, banking, retailing, consumer behavior, customer satisfaction, and many others.

Prior to joining SMS Research, Mr. Dannemiller spent nine years as the Director of the Survey Research Office at the University of Hawai'i at Mānoa. In that capacity, he directed all of the survey and institutional research for the University's nine campuses, and provided consultation to faculty and staff on research design and analysis.

Mr. Dannemiller is an accomplished speaker and frequent lecturer at the University of Hawai'i. He is a member of the adjunct faculty at Hawai'i Pacific University and teaches at Chaminade University. He teaches marketing research, consumer behavior, and business statistics. He is a member of the Travel and Tourism Research Association, the American Marketing Association, and the American Statistical Association. He serves on the Board of Directors for Catholic Charities Hawai'i.

Education:

BA, History, Miami University, Oxford, Ohio
BA, East Asian History, University of Hawai'i, Mānoa
MA, Sociology, University of Hawai'i, Mānoa

Professional References:

George Willoughby, Director of Research Development, Hawaiian Electric Company, Inc.,
543-4741
Alvin Onaka, Dept. of Health, Office of Health Status Monitoring, 586-4600
Frank Haas, University of Hawai'i School of Travel Industry Management, 956-7111



Proposal for GUAM Comprehensive Housing Study 2008

KRISTIN P. BAILEY

Project Director, SMS Research

Kristin Bailey brings a solid understanding of the application of statistical methods to socio-psychological problems. Her ability to process raw data into meaningful, actionable information and strong statistical background brings an added capability to the SMS team.

Kristin's recent projects at SMS have covered a wide range of topics: insurance, health care, charitable giving, housing development and shopping patterns. She has expertise with awareness, consumer satisfaction, and behavioral survey data.

Prior to joining SMS, Kristin worked at the Charlotte-Mecklenburg Police Department as a Crime & Geographic Information Systems (GIS) Analyst. She has directed such projects as multi-agency evaluations of domestic violence and homicide and the development of an ArcIMS Intranet application that provided mapping and basic analysis capabilities to police officers. She also served as the analyst for the Highway Interdiction and Traffic Safety (HITS) unit. With the officers in this division, she directed a number of studies examining DUI and driving with a revoked license offenses, which resulted in targeted enforcement and other changes in policy. Kristin is highly skilled at fostering strong partnerships between organizations and pursues a team approach to problem solving.

Kristin has also taught classes for Pfeiffer College's Carolinas Institute of Community Policing and been a guest lecturer at the University of North Carolina at Charlotte.

Education:

B.A. – Psychology, Davidson College

M.Sc. – Investigative Psychology, University of Liverpool, U.K.

Professional Associations:

International Association of Crime Analysts

Environmental Criminology & Crime Analysis Association

American Psychological Association

North Carolina Criminal Justice Association



Proposal for GUAM Comprehensive Housing Study 2008

AARON PETERSON

Senior Project Director, SMS Research

Aaron Peterson joined SMS in the spring of 2003. He brought with him significant expertise in tourism research, higher order mathematics, and demographic and economic modeling. He currently manages the DBEDT tourism projects, overseeing all aspects of the project. He has assumed the role of sampling expert for some of our more technically challenging projects, including the Hawai'i Health Survey, the Behavioral Risk Factors Surveillance System, and the Housing Policy Studies. Aaron also leads the "Hawai'i Trends" project.

Mr. Peterson has the responsibility for managing major research development at SMS, including personnel development, maximizing procedural efficiency, maintaining quality control standards, ensuring timely delivery of products, and guiding product improvement.

Aaron has also made important contributions to our EIS, evaluation, and economic studies division. His facility with mathematical modeling has improved the speed and accuracy of our economic impact assessment procedures. He has re-developed our population growth model and our housing supply and demand model. He quickly mastered latent class segmentation modeling, providing a valuable new tool for analysis, and he is moving the company toward the future with his understanding of multi-agent modeling.

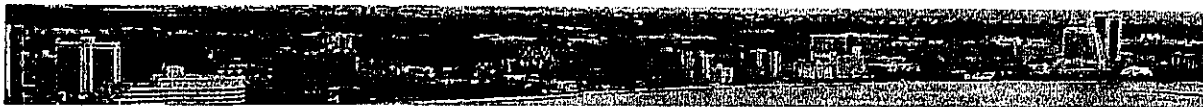
Prior to coming to SMS, he worked for DBEDT in the Research and Economic Analysis Division for several years. He served as a statistician in the Tourism Research Branch, working on tourism statistics. He was responsible for overseeing the visitor expenditure program, to which he contributed significant improvements. He also worked within DBEDT as an economist, and was responsible for building the Hawai'i State Input-Output model, which is the major economic model used in the State today.

In his work at SMS, Mr. Peterson has further developed his knowledge and understanding of visitor characteristics and expenditures, Hawai'i population and economic growth models, customer satisfaction, and research and analysis methods. He has supplied SMS with a new level of mathematical and technical acumen and he has been an agent for change, leading the corporate movement toward faster, more accurate, more timely and economical data systems.

Education:

Bachelor of Arts in Mathematics, University of Hawai'i at Mānoa

Bachelor of Arts in Economics, University of Hawai'i at Mānoa



Proposal for GUAM Comprehensive Housing Study 2008

CORINE T. RASMUSSEN

Project Director / Research Analyst, SMS Research

Corine combines experience in quantitative survey research with a knack for creative problem solving. At SMS, she is responsible for taking a project through all phases of the research process: designing the questionnaire and analysis plan, developing the sample, overseeing data collection, analyzing the data, and reporting the findings.

Corine has been a research analyst with SMS since 1994. Her research work for the private sector has included studies to measure and track customer satisfaction, to determine product or brand positioning, to identify competitive threats in the marketplace, to project the feasibility or non-feasibility of specific business ventures, and to pinpoint optimal pricing levels or product mix. This work has encompassed the health care, insurance, not-for-profit, communications, financial services, retail, restaurant, and visitor industries.

Some examples of health-related studies Corine has conducted for the private sector are a month-to-month patient satisfaction study for a network of out-of-state hospitals, a physician satisfaction study for a network of hospitals in Hawai'i, a study of women's health care needs, and a study to determine how people select their doctor, hospital, and health plan.

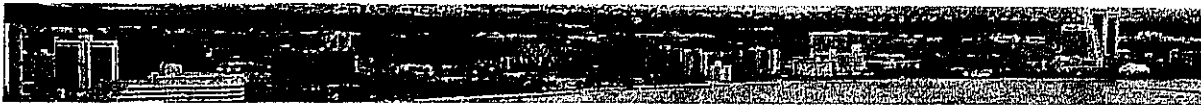
For the government sector, Corine has conducted several large quantitative studies. The *Hawai'i Child Health Survey 2000* for the Hawai'i State Department of Health involved collecting data for more than 2,000 children aged 0 to 21 and more than 1,500 children aged 5 to 11. Data collected for the latter group included question sets for health insurance, medical and dental care, safety, nutrition, exercise, and exposure to drugs and violence. Other large-sample studies included the *County of Maui Human Needs Assessment, 1999* which covered over 1,500 households in Maui County and the *Hawai'i Housing Policy Study Update 1997* which covered almost 5,500 households statewide.

Corine also contributed to SMS's evaluations of the BabyS.A.F.E. Demonstration Project for the Maternal and Child Health Branch of the Hawai'i State Department of Health, the Hui Hoola o Na Nahulu o Hawai'i Demonstration Project for the Alcohol and Drug Abuse Division of the Hawai'i State Department of Health, and the Ohana Conferencing Demonstration Project.

Education:

BS, The Wharton School, University of Pennsylvania

BA, College of Arts and Sciences, University of Pennsylvania



Proposal for GUAM Comprehensive Housing Study 2008

PORTIA N. CAMP

Database Specialist, SMS Research

Portia Camp has worked in statistical agencies in the Philippines prior to migrating to Hawai'i in early 1997. She began her career with the National Statistical Office as a Senior Statistician working on agriculture and fisheries censuses. Two years later, she was promoted to a Statistical Coordinator position and acted as Division Chief of the Housing Census Division and at the same time monitored the activities of the Population Census Division. Her technical expertise ranged from planning of censuses/surveys to data collection, processing, analyses and dissemination of information. Due to the nature of the work, she also acquired more training and experience in computer programming.

The next four years, Ms. Camp worked as Survey Specialist working on different agricultural and fisheries surveys of the Bureau of Agricultural Statistics, a government agency under the Department of Agriculture. Her stay in the Bureau also allowed her to be involved in several national and international research projects. The Research Prioritization Project funded by the Australian Centre for International Agricultural Research lead her to a membership at the Australian Agricultural Economics Society. Because of involvement in several research projects, she also became a Life Member of the Philippine Statistical Association. From then on, she did consultancy work and acted as trainer in various short-term training in basic statistics.

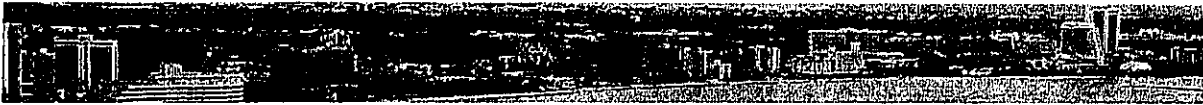
During the past five years, Ms. Camp worked as full-time employee of the International Center for Living Aquatic Resources Management, which is a member of the Consultative Group on International Agricultural Research. She was initially hired as a statistician but her interest and expertise in computer programming eventually turned her into a database programmer. Her major contribution was converting the database program (from DOS-based to Windows-based) of the FishBase Project, which is jointly funded by the European Communities and the Food and Agriculture Organization. She continued working on the said project until such time that she has to move to Hawai'i.

In addition to this full-time work, for the last two years, she also worked as consultant to the Preventive Nephrology Project of the National Kidney and Transplant Institute. As such, she assisted in the survey design and data collection and subsequently prepared the system for data processing.

Three months after moving to Honolulu in 1997, Ms. Camp joined SMS as a Project Director. She initially did statistical work but her knowledge and expertise in computer programming and database work led her to devote more time doing the latter. Early this year, she spent time in Denver, Colorado to learn more of the AnalytiX database marketing system from the Customer Insight Company. She is now a Certified Advanced User of AnalytiX.

Education:

Bachelor of Science in Statistics, University of the Philippines
Masters in Applied Statistics, Polytechnic University of the Philippines



Proposal for GUAM Comprehensive Housing Study 2008

AMY KEALOHA LEE

Fielding Director, SMS Research

Ms. Lee has been with SMS for six years. She is a product of Hawai'i schools and worked in the education field (Preschool Level) prior to being employed by our company. Amy is our Horatio Alger story, having worked her way up from the interviewer's chair to the Director of Fielding. She truly knows the job from the ground up and has empathy for the respondent, the interviewer, and our clients.

Over the course of her career with SMS, Ms. Lee has worked with virtually every sort of survey project we have done at SMS, including some outside of the Call Center. She has managed projects as small as recruiting ten people for a single focus group, and as large as our major health and housing surveys, each of which gathers data from over 6,000 households every year. Amy knows marketing surveys, government surveys, political polls, and children's surveys. She has mastered the intricacies of CATI software and sample development, and can spot problems in survey instruments and fielding plans long before they "go live" in the Call Center.

Amy began her duties as Director of Fielding in 2006. Her new responsibilities include the operation of the Call Center as well as the direction of all fielding projects and managing as many as 200 interviewers over the course of a year. Amy has quickly risen to the task, demonstrating her abilities at operations management and human resources management. Amy is a stickler for maintaining schedule and at the same time an effective leader of people. Her skills have been put to good use in our Call Center and we are pleased to have her at the wheel.

In addition to a full-time job as Fielding Director, Ms. Lee is continuing her education. She is seeking her next degree in the field of business management with a specialty in the health area – not unlike her work at SMS.



Proposal for GUAM Comprehensive Housing Study 2008

CATHY T. FUJIHANA

Executive Assistant, Production Manager, SMS Research

Cathy Fujihana joined SMS in 1996. Before that, Cathy garnered nine years of legal office experience where she specialized in corporation and conveyance law. She then transferred to the research field, working for another Hawai'i research company where she was responsible for database management and other data processing tasks.

During her tenure at SMS, Ms. Fujihana has demonstrated considerable expertise in the design and execution of documents, including proposals, reports, and interim program reporting documents. For the last seven years she has been responsible for design and layout of most of our documents. She also designs our progress reporting systems, procedures manuals, and technical documents. All of these are particularly important in program evaluation research.

Cathy also serves as manager for projects with long and complicated timelines. Her training and experience have provided her with the skills necessary to sort out the complexities of long projects, manage the details over a protracted timeline, and recognize how changes in scope or timing can affect project outcomes. She is our go-to manager for projects that require a sharp and consistent eye.

Cathy is a veteran of some of our most important research projects and a member of the Sales team. She knows SMS systems and staff and clients. She is strong on communications and likes to keep in touch with clients. She is a current Notary Public and has been certified since 1988. Her educational background includes marketing and real estate and her experience includes considerable work with health and tourism projects.

Education:

Bachelor of Business Administration, University of Hawai'i at Mānoa in Marketing
Bachelor of Business Administration, University of Hawai'i at Mānoa in Real Estate
Associate in Science in Legal Secretarial Science
Notary Public, 1988-2008



APPENDIX B

SMS EXPERIENCE

Selected Housing Projects

The Hawai'i Housing Policy Study, 1992, 1997, 2000, 2003, and 2006

This project was the largest and most relevant housing study ever conducted in the State of Hawai'i. The Prudential Locations, Inc., and SMS conducted it as a joint venture for a consortium of clients. Clients included the State's HFDC and OSP, housing agencies for all four counties, and eight of the State's major landowners and housing developers. The study involved a housing stock study, a housing demand survey (n=5,328), and development of a housing demand model. The study has become the major source of housing data in the state, and its data are the basis for the State Housing Information System.

Analysis of Impediments for the County of Hawai'i, 2007

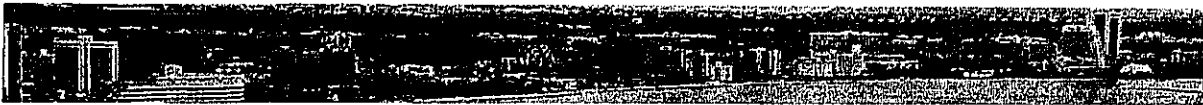
The Hawai'i County's Office of Housing and Community Development selected SMS to conduct an analysis of impediments for the Hawai'i County. The objectives include: preparing a fair housing analysis of impediments for the County; identifying any impediments to housing choice; comparing results with the 2003 benchmarks and measure change in AFFH status; developing a plan to remove impediments identified in the analysis; and providing the necessary support methodology and records reflecting the analysis and actions.

The Hawai'i Impediments to Fair Housing Study, 2003

This study was conducted for the Housing and Community Development Corporation of Hawai'i and the four County Fair Housing agencies. The objective of the study was to identify impediments to Fair Housing that may exist in each county, and to make recommendations for improvement in the next year. The method was the standard method for AI studies recommended by HUD, and results were delivered to each county to support their planning efforts.

Hawai'i Homeless Point-In-Time Survey, 1990, 1992, 2003, 2006

This study, commissioned by the Housing and Community Development Corporation of Hawai'i, Homeless Division, is conducted regularly at five-year intervals. The objectives are to measure the number of homeless individuals in Hawai'i (sheltered and unsheltered), to identify their characteristics and conditions, and to identify their most pressing needs. Results are used to develop homeless services policy for Hawai'i and each of its four counties. The project components include agency surveys, a major statewide survey of homeless persons, and estimation of the numbers and types of homeless people in the State. SMS developed the method of surveying and estimating the numbers of homeless individuals in 1990. The Urban Institute featured that method in a review of acceptable homeless study procedures in 1992.



Proposal for GUAM Comprehensive Housing Study 2008

Department of Hawaiian Home Lands Beneficiary Study, 1994-1996 and 2003

This project provides a comprehensive analysis of applicant and lessee for the Department of Hawaiian Home Lands. It is designed to help the Department respond constructively to beneficiaries concerns. SMS devised a plan that was based on both primary and secondary data collection, and is organized as a single, comprehensive information system, designed to produce needed information on an economical basis.

Castle & Cooke Homes Hawai'i, 2002 to Present

SMS worked with Castle & Cooke staff to integrate and make sense of several different market studies and research projects, adding meaningful market trends to provide them with a meaningful overview of the market for housing in Central Oahu and the longer term trends that will impact future development. A clear market understanding will provide the basis for future planning. SMS has participated in the Castle & Cooke planning team for its new Koa Ridge project and will be working with them to ensure that future plans meet potential customer needs.

Maui County Community Plan Area Socio-Economic Forecasts, 1992 – 1994, 2001- 2002

CRI served as a technical consultant to the Maui County Planning Department, preparing regional forecasts of population, housing, and employment and a model that could later be adapted by the Department. CRI produced further analyses for the Department and the Citizens Advisory Committees, and presented findings to the CACs. SMS has updated the software, assumptions, and historical data for the model, and has developed a new version (to 2020) for Maui County. We also developed a Socio-Economic Impact Assessment of the changes forecast in the new model.

Transient Vacation Rentals Survey, 2002

For Maui County, SMS conducted a survey and real property analysis to understand the impact of transient vacation rentals on local communities.

Market Update For Villages of Laiopua, 1995

A market feasibility study done for the Housing Finance and Development Corporation (HFDC) assessed the demand for affordable and market housing, emphasizing potential products in Village 5 of HFDC's major West Hawai'i planned community. The report covered socio-economic trends and housing supply and demand in West Hawai'i through 1997.

Preliminary Feasibility Studies, Affordable Housing Projects, 1994-2003

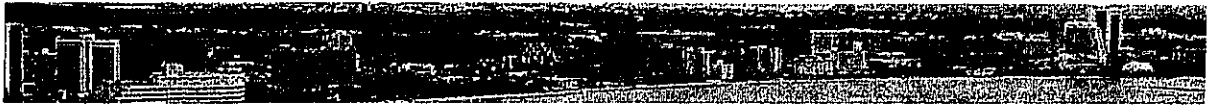
After conducting the 1992 and 1997 Hawai'i Housing Policy Studies, SMS provided non-profit developers with small-scale studies based on secondary data to assess market feasibility as defined by the Rental Housing Trust Fund. SMS has also conducted larger feasibility studies for HUD and private sector applications.



Proposal for GUAM Comprehensive Housing Study 2008

Barbers Point NAS Master Plan, 1994-1995; EIS 1998-1999

SMS served as economic consultant to the Master Plan process. As such, it was responsible for preparing studies of economic development, housing, and the homeless. SMS personnel served as planning staff for the Barbers Point Reorganization Commission Task Forces on Economic Development, and Housing, the Homeless, and Education with the aim of integrating community, agency, and planning concerns in a plan for redevelopment of the base. SMS went on to prepare socio-economic impact studies for the closure EIS.



Proposal for GUAM Comprehensive Housing Study 2008

PCR EXPERIENCE

Selected Planning and Program Management Projects

Housing Needs Assessment Surveys, 2001-2005

This project was a component of the A.B. Won Pat International Airport Authority's Land Acquisition and Relocation Assistance Program for noise compatible land use surrounding the Airport. The impetus for the study was the Airport's need to relocate families within non-compatible land use areas. The needs assessments and relocation plans were prepared for displacees of the relocation. Surveys followed the requirements of the Uniform Act and involved a housing inventory study, economic impact studies, public meetings, and relocation assistance requirements.

Land Use and Noise Compatibility Study and Residential Sound Insulation Program, 2003-2008

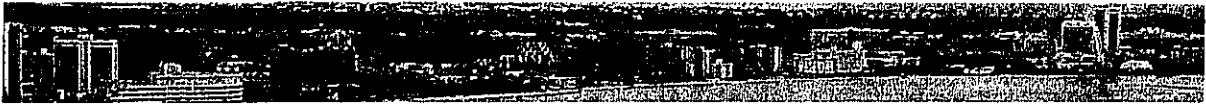
PCR currently manages the Airport's \$15 million residential sound insulation program, which will mitigate more than 500 single-family dwellings and 200 multi-family units. PCR also prepared a Part 150 Noise and Land Use Compatibility Study for GIAA in accordance with Part 150 of the Federal Aviation Regulations. The Part 150 study included an in depth analysis of the noise and land use impacts associated with airport operations, and produced remedial and operational mitigation measures to reduce the airport's impact on surrounding communities. The Integrated Noise Model was used to model noise impacts and create all required Noise Exposure Maps (NEMs) for the study.

Environmental Impact Statement for the Proposal to Relocate Select Marine Corp Units from Okinawa to Guam, 2008

PCR is a subconsultant on the development of the EIS/OEIS for the proposal to relocate select Marine Corps units from Okinawa to Guam. The EIS is being developed in accordance with the National Environmental Policy Act (NEPA) of 1969, Council on Environmental Quality (CEQ) regulations (40 CFR Part 1500 *et seq.*), the most current version of OPNAVINST 5090.1 (*Environmental and Natural Resources Program Manual*), and all applicable Executive Orders. The geographic scope of the EIS study area includes lands on Guam and the CNMI for operational/training facilities, residential accommodations, and training ranges.

Natural Resource Assessment of Guam and CNMI for the Marine Corps Relocation, 2007

PCR was a subconsultant on this effort to prepare natural resource development constraints assessments of Guam and certain islands of the CNMI. The assessment was for (1) the establishment of new port facilities for naval vessels, (2) the construction of various new operations facilities supporting the Marine Expeditionary Force, (3) the construction of family housing and bachelor quarters, (4) the addition of new and/or upgraded utility systems, and (5) the procurement of new training areas and associated facilities. The document identified and assessed the lawfully protected natural resources of Guam and specified islands (Tinian, Saipan, Rota, Aguijan, FDM, Sarigan, and Pagan) of the Commonwealth of the Northern Marianas Islands (CNMI) through a natural resources literature review of Guam and the



Proposal for GUAM Comprehensive Housing Study 2008

specified islands of CNMI. In addition, the report identified the potential impacts and mitigation measures necessary for prospective land and coast utilization.

Seafood Consumption Survey/Human Health Risk Assessment, Orote Landfill, 2000

PCR prepared a Seafood Consumption Survey to assess the human health risks associated with PCB contaminated fish found in the area of the Orote Landfill. A survey was conducted on residents of three southern villages to measure potential exposure pathways. A telephone survey of local fishermen was also completed in support of the human health risk assessment.

Land-Use Control Plans, Remedial Action Work Plans, and Decision Documents, 2008

Under an Indefinite Delivery/Indefinite Quantity (ID/IQ) Contract with the US Naval Facilities Engineering Command, Pacific Division, PCR prepared Land-Use Control Plans, Remedial Action Work Plans, Proposed Plans, Public Presentations, and Decision Documents for various sites on Guam, performed Operations and Maintenance Support for various Remedial Actions, assisted in the organization of facilitator sessions between federal agencies and the Government of Guam, and the preparation of an ASTM 1527-05 compliant Environmental Site Assessments.

Environmental Impact Statement for Proposed Wharf Improvements and Fill at Apra Harbor, Guam, Air Quality Impact Assessment, 2007

PCR prepared an Air Quality Impact Assessment for the EIS for Apra Harbor Wharf Improvements and Fill, Apra Harbor, Guam. The proposed action includes 1) construction of a new 1,500-foot wharf to the east of Hotel Wharf, 2) placement of approximately 500,000 cubic yards of fill over 18 acres of submerged lands in three areas along the east end of the Glass Breakwater, and 3) dredging of submerged lands to depths of 55 to 60 feet in waters adjacent to the proposed 1,500-foot wharf to accommodate larger deep draft commercial and military vessels.

Environmental Assessment for the Relocation of the Instrument Landing System Sustaining Runway 6R/24L Approach, 2006

Under contract with GIAA, PCR prepared a Noise and Land Use Impact Study for the relocation of the ILS to the runway 6R/24L approach. The study was conducted in accordance with the FAA regulations and modeled using the Integrated Noise Model Version 6c. Noise and land use impacts due to the relocation were analyzed and mitigation measures were developed.

Brownfields Redevelopment and Program Management, 2008

PCR authored three federal grant applications for Brownfields redevelopment projects in Guam and was successful in securing funding for Brownfields cleanups of three GIAA operated sites in Tiyan, Guam. As Program Manager, PCR is responsible for the implementation of Brownfields Cleanup Projects at 3 Land-Use Control (LUC) sites, which are formerly-used Navy facilities. Cleanup project includes the removal of soils that have elevated levels of certain metals, the re-use of these soils underneath new taxiways or the perimeter road within the Airport's Airport Operating Area (AOA). Innovative technologies to be deployed include the use of an XRF Analyzer to determine metals levels at the sites during the actual remedial effort.



Proposal for GUAM Comprehensive Housing Study 2008

Environmental Impact Statement (EIS) for Ritidian to Jinapsan Access Study

PCR was the Project Manager to the GEDA for the Environmental Impact Statement (EIS) in compliance with all requirements of the National Environmental Policy Act (NEPA) for the Ritidian to Jinapsan Access Study. The project included: an Environmental Impact Statement (EIS) meeting Federal Highway Administration (FHWA) Section 4(f) and USFWS biological assessment requirements; interaction with USFWS representatives, including Section 7 consultation; consultation with the Office of State Historic Preservation (OHP) regarding cultural resources that could be affected directly or indirectly by the project; interaction with other relevant agencies, including FHWA.

Selected Public Participation Highlights

FAR Part 150 Noise Exposure and Land Use Compatibility Program and Residential Sound Insulation Program, 2003

PCR is the Program Manager for a \$13 million dollar residential sound insulation project which requires an extensive Public Education Program, including public education and outreach activities, including newsletters, fact sheets, brochures, websites, handbooks, video presentations, and public hearings and meetings.

Guam Disaster Debris Management Plan, 2005

Under the Plan, PCR prepared public education and outreach program which included public hearings, fact sheets, a presentation and interactive booth at Guam EPA Earth Day Festivities, interactive displays, appearances on radio talk show programs, training programs, and media press releases.

June 27, 2008

VIA HAND DELIVERY

Anthony C. Perez, Esq.
LUJAN, AGUIGUI & PEREZ, LLP
DNA Bldg., Ste. 300
238 Archbishop Flores St.
Hagatna, Guam 96910

RE: *In the Appeal of Captain, Hutapea & Associates, Inc.,*
Docket No. OPA-PA-08-009; Designation of Confidential and
Proprietary Information in PCR's Proposal and Pricing Data

Dear Tony:

As you know this office represents PCR Environmental, Inc ("PCR"). Per the Guam Housing & Urban Renewal Authority's ("GHURA") request, I am providing to you a redacted version of PCR's Proposal and Statement of Qualifications ("Proposal") for RFP#-GHURA-RP&E-08-002. The redacted portions of the Proposal are those sections that PCR designates as confidential and proprietary. In addition, PCR believes that the pricing data it submitted is also confidential and proprietary and thus also designates its Cost Proposal dated April 8, 2008 (all sixteen pages), Budget Estimate as of April 17, 2008 (all four pages), and spreadsheet of Other Direct Costs as of April 17, 2008 (all three pages) (the Cost Proposal, Budget Estimate, and Other Direct Costs are collectively referred to as "pricing data") as confidential and proprietary. I am providing you with copies of the pricing data with a cover sheet designating each document as confidential and proprietary. Please note that this designation applies to all copies of the Proposal and pricing data provided to GHURA, including, without limitation, copies transmitted to GHURA via email.

Per §12104(c)(6) and § 12106 of the Rules and Regulations for Procurement Appeals to the Public Auditor, PCR requests that GHURA include this correspondence and its attachments as part of the Procurement Record being transmitted to the Office of the Public Auditor ("OPA") to properly alert the OPA of the designated confidential and proprietary data. PCR also requests that any unredacted versions of the Proposal or pricing data submitted to the OPA for internal review be submitted under seal to avoid the possibility of public dissemination of PCR's confidential and proprietary information.

CALVO & CLARK LLP

Anthony C. Perez, Esq.
June 27, 2008
Page 2 of 2

PCR stands behind its proposal and understands that the Proposal and pricing data will become part of any resulting contract between PCR and GHURA. However, while this protest is pending PCR believes that disclosure of the confidential and proprietary information contained in the Proposal and pricing data will provide PCR's competitors, including the Appellant, with an unfair advantage in the unlikely event that GHURA is required to redo this procurement. Unless and until a contract is executed by PCR and GHURA, PCR expects that the confidential and proprietary data will remain confidential.

If you have any questions or concerns, please do not hesitate to contact me.

Sincerely,

CALVO & CLARK, LLP



Janalynn C. Danian

Enclosures

cc: Tara N. Perez-Steffy
PCR Environmental, Inc.

JCD:dacG0032557

RPE Div - 2/20/08
jlc

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GHURA



Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Siudat Guahan
 117 Bien Venida Avenue, Sinajana, Guam 96910
 Phones: (671) 477-9851 to 4 • Fax: (671) 472-7565 • TTY: (671) 472-3701



Felix P. Camacho
Governor

Michael W. Cruz, M.D.
Lieutenant Governor

REQUEST FOR PROPOSAL

RFP#: GHURA-RP&E-08-002

GUAM Comprehensive Housing Study 2008

This AD is paid with HUD Funds by GHURA

The Guam Housing and Urban Renewal Authority (GHURA), on behalf of the Housing Subcommittee of the Governor's Civilian/Military Task Force (C/MTF), is seeking the professional services of an Individual, Firm, or Team of individuals or firms to provide the services necessary to 1) Conduct a **Comprehensive Housing Study** for Guam and 2) Develop a dynamic, interactive **Housing Model** that will be used to generate forecasts of housing needs for Guam.

All entities interested in submitting a proposal may pick up copies of the Request for Proposals (RFP) and Scope of Work, beginning **February 1, 2008** at the GHURA main office located at 117 Bien Venida Ave, Sinajana, Guam between the hours of 8:00 a.m. and 5:00 p.m. Chamorro Standard Time (+15EST), Monday through Friday. A non-refundable fee of fifty U.S. dollars (\$50) will be assessed. No personal checks will be accepted.

All proposals must be submitted to the GHURA main office located at 117 Bien Venida Ave, Sinajana, Guam, no later than 3:00 P.M., Chamorro Standard Time (+15 EST), **Friday, February 29, 2008.**

GHURA hereby notifies all firms that it will affirmatively ensure that in any contract entered into pursuant to this advertisement, small business enterprises will be afforded full opportunity to submit Proposals and will not be discriminated against on grounds of race, color, religion, sex, or handicapped status, or national origin.

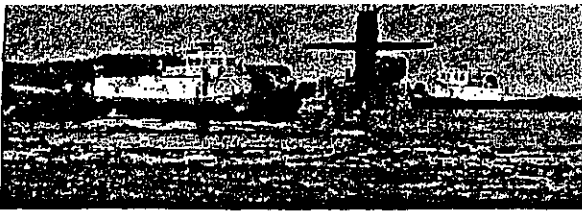
GHURA reserves the right to waive any minor informalities and reject any and all proposals.

This project is subject to the conditions under Section 3 of the Housing and Urban Development Act of 1968, 12 U.S.C. 1701u.

For additional information, please contact Nora K. Camacho, the Research Planning and Evaluation Division at (671) 477-9851, extension 323 or fax at (671) 477-5057 or email at ncamacho@ghura.org.

EQUAL OPPORTUNITY EMPLOYER

/s/ RONALD S. DE GUZMAN
 Executive Director, GHURA



The Ohio is tugged by two pilot boats after its maiden voyage off Guam, on Feb. 5. AP

force," or trying to control far-away shipping lanes.

But its long-term goals remain opaque.

In 2006, a Chinese sub shocked the Navy by surfacing within torpedo range of the aircraft carrier Kitty Hawk near the Japanese island of Okinawa. Beijing claimed the sub was in international waters and was not "stalking" the carrier, which was taking part in a naval exercise.

The growing rivalry was underscored in November, when Beijing refused a scheduled port call by the Kitty Hawk's battle group to Hong Kong, forcing thousands of sailors to spend Thanksgiving at sea. In January, however, China allowed a visit to the port by another U.S. Navy vessel.

Washington has repeatedly expressed concern that China is pouring money into expanding its forces. Beijing increased its military budget by nearly 18 percent to about \$45 billion last year, the largest annual hike in more than

power and the ability to deploy quickly to wherever it's needed.

It has 24 launch tubes, 15 of which have been fitted for multiple Tomahawks — more than 100 in total. That's more than were launched in the entire first Gulf War. From an offshore position in the Pacific, it could strike Pyongyang, North Korea. From the Indian Ocean, it could hit anywhere in Afghanistan.

The switch to conventional missiles is a concept borne of necessity.

Under a 1992 disarmament treaty, the Navy had to give up four of its 18 "boomers," huge submarines that have for decades served as mobile launch platforms for long-range nuclear missiles and were primary players in the Cold War game of cat-and-mouse between Washington and Moscow.

Instead of scrapping the ships, however, the Navy converted them. The nuclear weapons were replaced with conventional Tomahawk guided missiles and sev-



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima'Yan Rinueban Siudad Guahan
117 Bien Venida Avenue • Sinajana, Guam 96910
Phone: (671) 477-9851 • Fax: (671) 472-7565 • TTY #: (671) 472-3701



Felix P. Camacho
Governor

Michael W. Cruz, M.D.
Lieutenant Governor

REQUEST FOR PROPOSAL RFP#: GHURA-RP&E-08-002

This ad is paid with HUD Funds by GHURA

The Guam Housing and Urban Renewal Authority (GHURA), on behalf of the Housing Subcommittee of the Governor's Civilian / Military Task Force (C/MTF), is seeking the professional services of an individual, firm, or team of individuals or firms to provide the services necessary to 1) Conduct a Comprehensive Housing Study for Guam and 2) Develop a dynamic, interactive Housing Model that will be used to generate forecasts of housing needs for Guam.

All entities interested in submitting a proposal may pick up copies of the Request for Proposals (RFP) and Scope of Work, beginning **February 1, 2008** at the GHURA main office located at 117 Bien Venida Ave, Sinajana, Guam between the hours of 8:00 a.m. and 5:00 p.m. Chamorro Standard Time (+15 EST), Monday through Friday. A non-refundable fee of fifty U.S. dollars (\$50) will be assessed. No personal checks will be accepted.

All Proposals must be submitted to the GHURA main office located at 117 Bien Venida Ave, Sinajana, Guam, no later than 3:00 p.m., Chamorro Standard Time (+15 EST), **Friday, February 29, 2008.**

GHURA hereby notifies all firms that it will affirmatively ensure that in any contract entered into pursuant to this advertisement, small business enterprises will be afforded full opportunity to submit Proposals and will not be discriminated against on grounds of race, color, religion, sex, or handicapped status, or national origin.

GHURA reserves the right to waive any minor informalities and reject any and all proposals.

This project is subject to the conditions under Section 3 of the Housing and Urban Development Act of 1968, 12 U.S.C.1701u.

For additional information, please contact Nora K. Camacho, the Research Planning and Evaluation Division at (671) 477-9851, extension 323 or fax to (671) 477-5057 or email ncamacho@ghura.org.

EQUAL OPPORTUNITY EMPLOYER

/s/ RONALD S. DE GUZMAN
Executive Director



GHURA



Guam Housing and Urban Renewal Authority
Atoridet Ginima' Yan Rinueban Siudad Guahan
117 Bien Venida Avenue • Sinajana, Guam 96910

Phone: (671) 477-9851 • Fax: (671) 472-7565 • TTY #: (671) 472-3701

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EQUAL OPPORTUNITY EMPLOYER

/s/ **RONALD S. DE GUZMAN**
Executive Director

5 RFP PACKETS TO BE SENT TO:

Quadel Consulting
1250 Eye St. NW
Washington D.C. 20005

MAILED
2-4-08 *BM*

ABT Associates
4800 Montgomery Lane
Bethesda, MD 20814

MAILED
2-4-08 *BM*

Spectrum Consulting
1155 Connecticut NW
Washington D.C. 20036

MAILED
2-4-08 *BM*

North American Mgmt
100 N. Pitt St.
Alexandria, VA 22314

MAILED
2-4-08 *BM*

SMS
1042 Fort Street Mall
Suite 200
Honolulu, HI 96813

MAILED
2-4-08 *BM*



Guam Housing & Urban Renewal Authority
117 Bien Venida Avenue,
Sinajana, Guam 96910

ABT Associates
4800 Montgomery Lane
Bethesda, MD 20814

MAILED
FEB 04 2008



Guam Housing & Urban Renewal Authority
117 Bien Venida Avenue,
Sinajana, Guam 96910

MAILED
FEB 04 2008
PBA

Quadel Consulting
1250 Eye St. NW
Washington D.C. 20005



Guam Housing & Urban Renewal Authority
117 Bien Venida Avenue,
Sinajana, Guam 96910

MAILED
FEB 04 2008
PH

North American Mgmt
100 N. Pittt St.
Alexandria, VA 22314



Guam Housing & Urban
Renewal Authority
117 Bien Venida Avenue,
Sinajana, Guam 96910

Renewal Authority

MAILED
FEB 04 2008
BL

Spectrum Consulting
1155 Connecticut NW
Washington D.C. 20036



Guam Housing & Urban Renewal Authority
117 Bien Venida Avenue,
Sinajana, Guam 96910

MAILED
FEB 04 2008
HL

SMS
1042 Fort Street Mall
Suite 200
Honolulu, HI 96813

IFB/RFP/RFQ INDIVIDUAL VENDOR INFORMATION

RFP# - GHURA- RP&E - 08 - 002

Purpose: Housing Study

NAME OF VENDOR: U.G

VENDOR ADDRESS: SBPA Mangilao, Guam 96923
Room #119

NAME OF INDIVIDUAL PICKING UP RFP PACKET:
Possum Jones

VENDOR PHONE #: 671 735 2511

VENDOR FAX #: 671 734 5737

COST FOR EACH BID PACKET: \$50

GHURA Receipt #: 2016a

DATE: 2/25/08

GHURA
P.O. BOX 66 AGANA, GUAM 96902
PHONE: (671) 477-9851/4 FAX: (671) 472-7585

PAYMENT RECEIPT

DATE: 02/25/08
TIME: 09:22:57
RECEIPT # 2016a

NAME: UNIVERSITY OF GUAM
SCH1: 0 SCH2: 0
PROGRAM: REV
BANK/ACCOUNT: 0601-005715
ADDRESS:
UNIT:
ACCT#: RFP#-GHURA-RP&E-08-002
RFP#: 0
NAME:
SSN:
LOT/BLOCK/TRACT#: 0
MANUAL RECEIPT#: 0
PAYMENT LIPH RECPT#: 0
SEC DEP LIPH RECPT#: 0
COMMENTS: BID FEE FOR HOUSING STUDY
CASHIER: ROS

RENT 0.00
LT CHG 0.00
SEC DEP 0.00
RETRO 0.00
PROR NOTE 0.00
WORK ORD 0.00
UTILITY 0.00
BAD CHK 0.00
MISC 50.00
COURT COST 0.00
INTEREST 0.00
CLEAN UP 0.00
PET DEP 0.00
AST PRIM 0.00
AST INT 0.00
TOTAL: 50.00

PAYMENT TYPE:
CASH: 50.00
CHECK: 0
LESS: 50.00
DUE: 0.00

CUSTOMER SIGNATURE

IFB/RFP/RFQ INDIVIDUAL VENDOR INFORMATION

RFP# - GHURA- RP&E - 08 - 002

Purpose: Housing Study

NAME OF VENDOR: Market Research & Development Inc.

VENDOR ADDRESS: 677 Harmon Loop Rd #312
Dededo Guam 96929

NAME OF INDIVIDUAL PICKING UP RFP PACKET:
Jay Marshall

VENDOR PHONE #: 635-1122

VENDOR FAX #: 637-5850

COST FOR EACH BID PACKET: \$50

GHURA Receipt #: 20157

DATE: 2/20/08

PAYMENT RECEIPT

DATE: 02/20/08
TIME: 15:34:03
RECEIPT # 20157

IRA
3 BOX CS AGANA, GUAM 96932
PHONE: (671) 477-9851/4 FAX: (671) 472-7565

ME: MARKET RESEARCH & DEVELOPMENT IN C
NT: 0 SSM2: 0
OGRAM: REV
WK/ACCOUNT: 0601-005715
DRESS:
IT: RFP#-GHURA-RP&E-08-002
CT#: CK#9645 DTD 2/20/08
P#: 0
ME:
IN:
IT/BLOCK/TRACT#: 0
ANUAL RECEIPT#:
PAYMENT LIPH RECPT#:
OFF LIPH RECPT#:

RENT 0.00
LT CHG 0.00
SEC DEP 0.00
RETRO 0.00
PROM NOTE 0.00
WORK ORD 0.00
UTILITY 0.00
BAD CHK 0.00
MISC 50.00
COURT CST 0.00
INTEREST 0.00
CLEAN UP 0.00
PET DEP 0.00
EST DEBN 0.00

PAYMENT TYPE:
CASH: 0
CHECK: 50.00
LESS: 50.00
DUE: 0.00

JR 7.0

LAP0068

IFB/RFP/RFQ INDIVIDUAL VENDOR INFORMATION

RFP# - GHURA- RP&E - 08 - 002

Purpose: Housing Study

NAME OF VENDOR: PCR ENVIRONMENTAL, INC.

VENDOR ADDRESS: 111 E. SUNSET BLVD., BARRIGADA, GU
96913

NAME OF INDIVIDUAL PICKING UP RFP PACKET:
valerie Sablan

VENDOR PHONE #: 473-3560

VENDOR FAX #: 473-3563

COST FOR EACH BID PACKET: \$50

GHURA Receipt #: 20149

DATE: 2/15/08

GHURA
P.O. BOX 65 AGANA, GUAM 96932
PHONE: (671) 477-9851/4 FAX: (671) 472-7565

PAYMENT RECEIPT

DATE: 02/15/08
TIME: 13:42:10
RECEIPT # 20149

NAME: PCR ENVIRONMENTAL, INC
SSN1: 0 SSN2: 0
PROGRAM: REV
BANK/ACCOUNT: 0601-005715
ADDRESS:
UNIT:
ACCT#: RFP#-GHURA-RP&E-08-002
HAP#:
NAME:
SSN: 0
LOT/BLOCK/TRACT#:
MANUAL RECEIPT#:
PAYMENT LTR RECEIPT#:
SEC DEP LTR RECEIPT#:
COMMENTS: BID FEE FOR HOUSING STUDY

RENT	0.00
LT CHG	0.00
SEC DEP	0.00
RETRO	0.00
PROM NOTE	0.00
WORK ORD	0.00
UTILITY	0.00
BAD CHK	0.00
MISC	50.00
COURT CST	0.00
INTEREST	0.00
CLEAN UP	0.00
PET DEP	0.00
AST PRIN	0.00

PAYMENT TYPE:
CASH: 50.00
CHECK: 0
LESS: 50.00
DUE: 0.00



LAP0069

IFB/RFP/RFQ INDIVIDUAL VENDOR INFORMATION

RFP# - GHURA- RP&E - 08 - 002

Purpose: Housing Study

NAME OF VENDOR: SANKYO PACIFIC INC.

VENDOR ADDRESS: P.O. Box 12787 TAM. GU 96931

NAME OF INDIVIDUAL PICKING UP RFP PACKET:

KAZUHIRO SAITO

VENDOR PHONE #: 646-4520, 687-1731 (Cell.)

VENDOR FAX #: 646-5753

COST FOR EACH BID PACKET: \$50

GHURA Receipt #: _____

DATE: Feb. 14, 2008

GHURA
P.O. BOX CS AGANA, GUAM 96932
PHONE: (671) 477-9851/4 FAX: (671) 472-7565

PAYMENT RECEIPT

DATE: 02/14/08
TIME: 15:30:21
RECEIPT # 20146

NAME: SANKYO PACIFIC INC.,
SSN1: 0
SSN2: 0
PROGRAM: REV
BANK/ACCOUNT: 0601-005715
ADDRESS:
CITY:
CCT#: RFP#-GHURA-RP&E-08-002
AP#: 0
AME:
SH: 0
LOT/BLOCK/TRACT#: 0
ANUAL RECEIPT#: 0
PAYMENT LIPH RECPT#: 0
EC DEP LIPH RECPT#: 0
COMMENTS: BID FEE HOUSING STUDY
ACQUIR. V.I.H

RENT	0.00
IT CHG	0.00
SEC DEP	0.00
RETRO	0.00
PROM NOTE	0.00
WORK ORD	0.00
UTILITY	0.00
BAD CHK	0.00
MISC	50.00
COURT CST	0.00
INTEREST	0.00
CLEAN UP	0.00
PET DEP	0.00
AST PRIN	0.00
AST INT	0.00

PAYMENT TYPE:
CASH: 50.00
CHECK: 0
LESS: 50.00
DUE: 0.00

Kazuhiro Saito
SIGNATURE

LAP0070

IFB/RFP/RFQ INDIVIDUAL VENDOR INFORMATION

RFP# - GHURA- RP&E - 08 - 002

Purpose: Housing Study

NAME OF VENDOR: Jaedra Development, Inc.

VENDOR ADDRESS: P.O. Box 27747
Tamuning, Gu 96921

NAME OF INDIVIDUAL PICKING UP RFP PACKET:
Lina Rojas

VENDOR PHONE #: 646-1714

VENDOR FAX #: 646-1715

COST FOR EACH BID PACKET: \$50

GHURA Receipt #: 20141

DATE: 2/10/08

PAYMENT RECEIPT

DATE: 02/10
TIME: 09:37
RECEIPT #

GHURA
P.O. BOX GS ARANA, GUAM 96932
PHONE: (671) 477-9951/4 FAX: (671) 472-7565

ME: JAEDRA DEVELOPMENT, INC.
M1: 0 SSN2: 0
PROGRAM: REV
HW/ACCOUNT: 0601-005715
ADDRESS: RFP#-GHURA-RP&E-08-002

RENT	0.00
LT CHG	0.00
SEC DEP	0.00
RETRO	0.00
PROR NOTE	0.00
WORK ORD	0.00
UTILITY	0.00
BAD CHK	0.00
MISC	50.00
COURT CST	0.00
INTEREST	0.00
CLEAN UP	0.00
PET DEP	0.00
AST PRIN	0.00
AST INT	0.00

PAYMENT TYPE:
CASH: 50.00
CHECK: 0
LESS: 50.00
DUE: 0.00

CT#: 0
P#: 0
ME: 0
N:
Y/BLOCK/TRACT#:
NUAL RECEIPT#:
YMENT LIPH RECPT#:
C DEP LIPH RECPT#:
MENTS:
BID FEE FOR HOUSING STUDY

CUSTOMER SIGNATURE

LAP0071

IFB/RFP/RFQ INDIVIDUAL VENDOR INFORMATION

RFP# - GHURA- RP&E - 08 - 002

Purpose: Housing Study

NAME OF VENDOR: Captains Real Estate

VENDOR ADDRESS: 131 Chalan Santo pape sweet 200
Agaña
96910

NAME OF INDIVIDUAL PICKING UP RFP PACKET:
Jacob Beza Garcia

VENDOR PHONE #: 472-1819

VENDOR FAX #: 472-1820

COST FOR EACH BID PACKET: \$50

GHURA Receipt #: 20129

GHURA
P.O. BOX CS AGANA, GUAM 96932
PHONE: (671) 477-9851/4 FAX: (671) 472-7565

PAYMENT RECEIPT

DATE: 02/06/08
TIME: 11:04:24
RECEIPT # 20129

NAME: CAPTAINS REAL, ESTATE
INITIALS: 0
PROGRAM: SSH2: 0
WORK/ACCOUNT: REV 0601-005715
ADDRESS:
CITY: IFB#-GHURA-RP&E-08-002
PHONE:
FAX:
N:
T/BLOCK/TRACT#: 0
QUAL RECEIPT#:
INMENT LIPH RECPT#:
DEP LIPH RECPT#:
MENTS:
INTER: RQS BID FEE FOR HOUSING STUDY

RENT	0.00
LT CHG	0.00
SEC DEP	0.00
RETRO	0.00
PROM NOTE	0.00
WORK ORD	0.00
UTILITY	0.00
BAD CHK	0.00
MISC	50.00
COURT CST	0.00
INTEREST	0.00
CLEAN UP	0.00
PET DEP	0.00
AST PRIN	0.00
AST INT	0.00
TOTAL:	50.00

PAYMENT TYPE:
CASH: 50.00
CHECK: 0
LESS: 50.00
DUE: 0.00

~~CUSTOMER SIGNATURE~~

LAP0072

IFB/RFP/RFQ INDIVIDUAL VENDOR INFORMATION

RFP# - GHURA- RP&E - 08 - 002

Purpose: Housing Study

NAME OF VENDOR: EPS Resource Group

VENDOR ADDRESS: P.O. Box 12073
Tamuning Guam 96931

NAME OF INDIVIDUAL PICKING UP RFP PACKET:
Kam Per

VENDOR PHONE #: 488-2526

VENDOR FAX #: _____ *Kperezini@yahoo.com*

COST FOR EACH BID PACKET: \$50

GHURA Receipt #: 102178

DATE: 2/5/08

GHURA	RECEIPT		Date <u>02/05/08</u>	102178
	Received From <u>EPS Resource Group</u>			
	Address _____			
	For <u>Bid Fee RP&E - 08-002</u>		Dollars \$ <u>50.00</u>	
	By <u>[Signature]</u>			
ACCOUNT		HOW PAID		
AMT. OF ACCOUNT		CASH	<input checked="" type="checkbox"/>	
AMT. PAID	<u>50.00</u>	CHECK	<input type="checkbox"/>	
BALANCE DUE		MONEY ORDER	<input type="checkbox"/>	

Plan Rite

February 25, 2008

Mr. Ron DeGuzman
Executive Director
~~Guam Housing and Urban Renewal Authority~~
117 Bien Venida Avenue
Sinajana, Guam 06910

Subject: Request for Extension

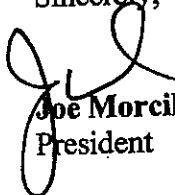
Dear Mr. DeGuzman:

This letter is to request an extension of the deadline for the submission of the Guam Comprehensive Housing Study proposal (GHURA RFP-RP&E-08-002), due February 29, 2008.

The purpose for the request is to provide an off-island partner, who is presently unavailable to provide key company information to be included in our proposal, ample time to submit the required information. . We are requesting that the deadline to submit the subject proposals be extended an additional ten days to March 10, 2008.

Thank you for your attention to this request.

Sincerely,


Joe Morcilla
President

P.O. Box 3944 Hagatna, Guam 96932 (671) 482-5720 kondo@guam.net
Master Planning/Project Management/Feasibility Studies/Design Planning/Land Use Permitting

LAP0074



● GHURA ●

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 to 4 · Fax: (671) 472-7565 · TTY: (671) 472-3701



Felix P. Camacho
Governor

Dr. Michael W. Cruz, M.D.
Lieutenant Governor

PROCUREMENT DIVISION

Telephone: 475-1356 (Bernard Lastimoza)
475-1371 (Tina Nelson)
Fax #: 472-7512

FAX

To: Karen Perez From: Bernard Lastimoza

Company: EPS Resource Pages: 2 Including Cover Sheet

Fax #: _____ Date: _____

Subject: _____

Urgent For review Please comment Please reply



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 · Fax: (671) 472-7565 · TTY: (671) 472-3701



February 27, 2008

Karen Perez
EPS Resource Group
P.O. Box 12073
Tamuning, Guam 96931

SUBJECT: REQUEST FOR EXTENSION (RFP# -GHURA-RP&E - 08 - 002)
Guam Comprehensive Housing Study

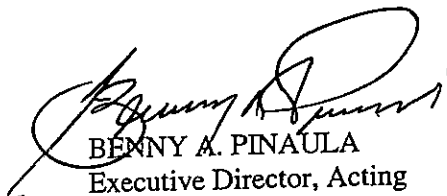
Dear Ms. Perez,

The Guam Housing and Urban Renewal Authority (GHURA) received a letter from a prospective contractor/consultant requesting an extension of the deadline for the submission of the Guam Comprehensive Housing Study proposal.

After careful consideration and review of the request by the Research, Planning and Evaluation (RP&E) staff, the request was denied. The RP&E staff maintains that ample time for the review and submission of the RFP was provided to each potential contractor/consultant.

Therefore, the deadline for the submission of the proposal shall remain as indicated on the Request for Proposal.

Should you require additional information, please contact Mr. Bernard Lastimoza, Supply Management Administrator at 475-1356 or via fax at 472-7512.


BENNY A. PINAULA
Executive Director, Acting

*Received
Kaw T. Pinaula
2/29/08
4:13 pm*



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Gualan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 to 4 Fax: (671) 472-7565 TTY: (671) 472-3701



Felix P. Camacho
Governor

Dr. Michael W. Cruz, M.D.
Lieutenant Governor

PROCUREMENT DIVISION

Telephone: 475-1356 (Bernard Lastimoza)
475-1371 (Tina Nelson)
Fax #: 472-7512

FAX

To: Roseana Jones From: Bernard Lastimoza

Company: UOG SBPA Pages: 2 Including Cover Sheet

Fax #: 734-5362 Date: 2/27/08

Subject: RPP# - GHURA - RPE - 08-002

Urgent For review Please comment Please reply

FAXED *BT*
2/28/08
2:40PM



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 · Fax: (671) 472-7565 · TTY: (671) 472-3701



February 27, 2008

Roseann Jones
University of Guam
SBPA Room 119
Mangilao, Guam 96923

SUBJECT: REQUEST FOR EXTENSION (RFP# -GHURA-RP&E - 08 - 002)
Guam Comprehensive Housing Study

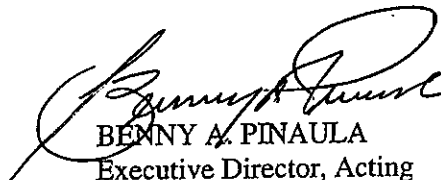
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BENNY A. PINAULA
Executive Director, Acting



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 to 4 Fax: (671) 472-7565 TTY: (671) 472-3701



Felix P. Camacho
Governor

Dr. Michael W. Cruz, M.D.
Lieutenant Governor

PROCUREMENT DIVISION

Telephone: 475-1356 (Bernard Lastimoza)
475-1371 (Tina Nelson)
Fax #: 472-7512

FAX

To: Jay Merrill From: Bernard Lastimoza

Company: Market Research Pages: 2 Including Cover Sheet

Fax #: 637-3850 Date: 2/27/08

Subject: RPP# - GHURA - RPE'E - 08-002

Urgent For review Please comment Please reply

FAXED 4.257



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 · Fax: (671) 472-7565 · TTY: (671) 472-3701



February 27, 2008

Jay Merrill
Market Research & Development
674 Harmon Loop Rd 312
Dededo, Guam 96929

SUBJECT: REQUEST FOR EXTENSION (RFP# -GHURA-RP&E - 08 - 002)
Guam Comprehensive Housing Study

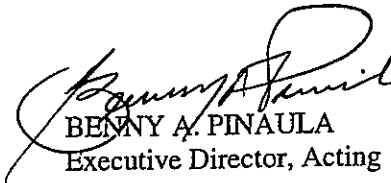
Dear Mr. Merrill,

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Should you require additional information, please contact Mr. Bernard Lastimoza, Supply Management Administrator at 475-1356 or via fax at 472-7512.


BENNY A. PINAULA
Executive Director, Acting



● GHURA ●

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 to 4 · Fax: (671) 472-7565 · TTY: (671) 472-3701



Felix P. Camacho
Governor

Dr. Michael W. Cruz, M.D.
Lieutenant Governor

PROCUREMENT DIVISION

Telephone: 475-1356 (Bernard Lastimoza)
475-1371 (Tina Nelson)
Fax #: 472-7512

FAX

To: Lina Rojas From: Bernard Lastimoza

Company: Taedra Dev Pages: 2 Including Cover Sheet

Fax #: 646-1715 Date: 2/27/08

Subject: RFP# - GHURA - RPEE - 08-002

Urgent For review Please comment Please reply

FAXED 4:22



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 · Fax: (671) 472-7565 · TTY: (671) 472-3701



February 27, 2008

Lina Rojas
Jaedra Development, Inc
P.O. Box 27747
Tamuning, Guam 96921

SUBJECT: REQUEST FOR EXTENSION (RFP# -GHURA-RP&E - 08 - 002)
Guam Comprehensive Housing Study

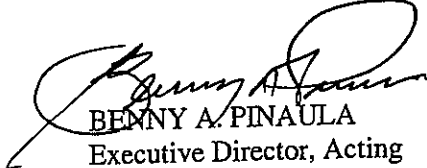
Dear Ms. Rojas,

The Guam Housing and Urban Renewal Authority (GHURA) received a letter from a prospective contractor/consultant requesting an extension of the deadline for the submission of the Guam Comprehensive Housing Study proposal.

After careful consideration and review of the request by the Research, Planning and Evaluation (RP&E) staff, the request was denied. The RP&E staff maintains that ample time for the review and submission of the RFP was provided to each potential contractor/consultant.

Therefore, the deadline for the submission of the proposal shall remain as indicated on the Request for Proposal.

Should you require additional information, please contact Mr. Bernard Lastimoza, Supply Management Administrator at 475-1356 or via fax at 472-7512.


BENNY A. PINAULA
Executive Director, Acting



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Gualan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 to 4 · Fax: (671) 472-7565 · TTY: (671) 472-3701



Felix P. Camacho
Governor

Dr. Michael W. Cruz, M.D.
Lieutenant Governor

PROCUREMENT DIVISION

Telephone: 475-1356 (Bernard Lastimoza)
475-1371 (Tina Nelson)
Fax #: 472-7512

FAX

To: Jacob Garcia From: Bernard Lastimoza

Company: Captains Real Estate Pages: 2 Including Cover Sheet

Fax #: 472-1820 Date: 2/24/08

Subject: RFP# - GHURA - KP&E-08-002

Urgent For review Please comment Please reply

FAXED 4:30P



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 · Fax: (671) 472-7565 · TTY: (671) 472-3701



February 27, 2008

Jacob Garcia
Captains Real Estate
101 Chalan Santo Papa, Suite 200
Hagatna, Guam 96910

SUBJECT: REQUEST FOR EXTENSION (RFP# -GHURA-RP&E - 08 - 002)
Guam Comprehensive Housing Study

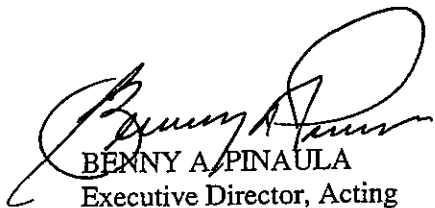
Dear Mr. Garcia,

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BENNY A. PINAULA
Executive Director, Acting



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 · Fax: (671) 472-7565 · TTY: (671) 472-3701



February 27, 2008

Valerie Sablan
PCR Environmental Inc
111 E. Sunset Blvd
Barrigada, Guam 96913

SUBJECT: REQUEST FOR EXTENSION (RFP# -GHURA-RP&E - 08 - 002)
Guam Comprehensive Housing Study

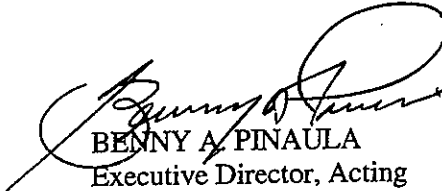
Dear Ms. Sablan,

The Guam Housing and Urban Renewal Authority (GHURA) received a letter from a prospective contractor/consultant requesting an extension of the deadline for the submission of the Guam Comprehensive Housing Study proposal.

After careful consideration and review of the request by the Research, Planning and Evaluation (RP&E) staff, the request was denied. The RP&E staff maintains that ample time for the review and submission of the RFP was provided to each potential contractor/consultant.

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BENNY A. PINAULA
Executive Director, Acting



● GHURA ●

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 to 4 · Fax: (671) 472-7565 · TTY: (671) 472-3701



Felix P. Camacho
Governor

Dr. Michael W. Cruz, M.D.
Lieutenant Governor

PROCUREMENT DIVISION

Telephone: 475-1356 (Bernard Lastimoza)
475-1371 (Tina Nelson)
Fax #: 472-7512

FAX

To: Kazuhide Saito From: Bernard Lastimoza

Company: Sankyo Pacific Pages: 2 Including Cover Sheet

Fax #: 646-5753 Date: 2/27/08

Subject: RFP# - GHURA-RPE-E-08-002

Urgent For review Please comment Please reply

FAXED 4:07p
[Signature]



GHURA

Guam Housing and Urban Renewal Authority
Aturidat Ginima' Yan Rinueban Suidat Guahan
117 Bien Venida Avenue, Sinajana, Guam 96910
Phones: (671) 477-9851 · Fax: (671) 472-7565 · TTY: (671) 472-3701



February 27, 2008

Kazuhide Saito
Sankyo Pacific, Inc.
P.O. Box 12787
Tamuning, Guam 96931

SUBJECT: REQUEST FOR EXTENSION (RFP# -GHURA-RP&E - 08 - 002)
Guam Comprehensive Housing Study

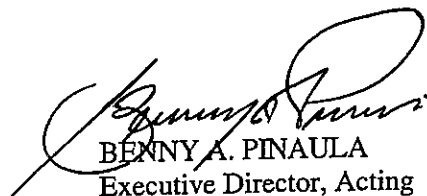
Dear Mr. Saito,

The Guam Housing and Urban Renewal Authority (GHURA) received a letter from a prospective contractor/consultant requesting an extension of the deadline for the submission of the Guam Comprehensive Housing Study proposal.

After careful consideration and review of the request by the Research, Planning and Evaluation (RP&E) staff, the request was denied. The RP&E staff maintains that ample time for the review and submission of the RFP was provided to each potential contractor/consultant.

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Should you require additional information, please contact Mr. Bernard Lastimoza, Supply Management Administrator at 475-1356 or via fax at 472-7512.


BENNY A. PINAULA
Executive Director, Acting

HP Officejet 6210
Personal Printer/Fax/Copier/Scanner

Log for
G H U R A
671 472 7512
Feb 27 2008 2:03PM

Last Transaction

<u>Date</u>	<u>Time</u>	<u>Type</u>	<u>Identification</u>	<u>Duration</u>	<u>Pages</u>	<u>Result</u>
Feb 27	2:02PM	Fax Sent	6490716	0:00	0	No answer

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~~; N 3751 953 M 6207 953 I K~~
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1 0 scol L ; N 6206 1147 M 201 1147 I 201 1158 I 6206 1158 I C
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; FOS42YFFFFFFBD Ji
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Log for
G H U R A
671 472 7512
Feb 27 2008 12:57PM

Last Transaction

<u>Date</u>	<u>Time</u>	<u>Type</u>	<u>Identification</u>	<u>Duration</u>	<u>Pages</u>	<u>Result</u>
Feb 27	12:56PM	Fax Sent	6490716	0:00	0	No answer

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547

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; 3055 4639 M (Page 243) [45 37 37 37 19 37 37 0]xS

201 4651 M (Date: 02/22/2008

L ; 4995 633 M (Tax) [41 37 0]xS

938 651 M (Item) [19 19 37 0]xS

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