



Guam Memorial Hospital Authority Aturidåt Espetåt Mimuriåt Guåhan



850 GOV. CARLOS CAMACHO ROAD
OKA, TAMUNING, GUAM 96913
TEL: (671) 647-2444 or 647-2330
FAX: (671) 649-0145

RECEIVED
OFFICE OF THE PUBLIC AUDITOR
PROCUREMENT APPEALS

February 19, 2008

FEB 20 2008
TIME: 4:30 PM
BY: A Camacho
FILE No. OPA-PA 07-011

Office of the Public Auditor
Pacific News Building, Suite 401
238 Archbishop Flores Street
Hagatna, Guam 96910

Fax: (671) 472-7951

RE: Docket No. OPA-PA-07-011,
Appeal of JMI Medical Systems
(GMHA Bid 024-2007)


Sirs:

Enclosed are copies of documents we inadvertently left out of the three (3) sets of GMHA's Agency Reports, submitted previously to your office. These copies should be incorporated into the three sets of our report at your office. We have also sent a copy of the documents to our Legal Counsel, The Law Offices of John S. Unpingco & Associates, LLC to be included in their set of the report.

Please be advised, a complete set of our agency report, inclusive of the aforementioned documents inadvertently left out, will be transmitted to both the Appellant and the other interested party.

We apologize to your office and to all parties concerned for our administrative oversight and for any inconvenience it may have caused.

Sincerely,


PETER JOHN D. CAMACHO, M.P.H.
Hospital Administrator / CEO

Enclosure(s)

CC: Ben Sison (477-0001)
Procurement Folder

**THE LAW OFFICES OF JOHN S. UNPINGCO
& ASSOCIATES, LLC**

777 Route 4

Suite 12B

Sinajana, Guam 96910

RECEIVED
OFFICE OF THE PUBLIC AUDITOR
PROCUREMENT APPEALS

FEB 20 2008

FACSIMILE TRANSMITTAL SHEET

TIME: 4:30 PM
BY: A. Calma
FILE NO. OPA-PA 07-011

TO:	FROM:
Mr. Daniel C. Matanane	John S. Unpingco, Esq.
COMPANY:	DATE:
Guam Memorial Hospital Authority	FEBRUARY 15, 2008
FAX NUMBER:	TOTAL NO. OF PAGES INCLUDING COVER:
649-3640	2
PHONE NUMBER:	SENDER'S REFERENCE NUMBER:
RE:	YOUR REFERENCE NUMBER:
GMHA / JMI Systems, Inc. Docket No. OPA-PA-07-011	

URGENT FOR REVIEW PLEASE COMMENT PLEASE REPLY PLEASE RECYCLE

NOTES/COMMENTS:

Please see attached letter dated 02/14/08

THIS MESSAGE IS INTENDED FOR THE USE OF THE INDIVIDUAL OR ENTITY TO WHICH IT IS ADDRESSED. IT MAY CONTAIN INFORMATION THAT IS PRIVILEGED, CONFIDENTIAL AND EXEMPT FROM DISCLOSURE UNDER APPLICABLE LAW. IF THE READER OF THIS MESSAGE IS NOT THE INTENDED RECIPIENT, OR THE EMPLOYEE OR AGENT RESPONSIBLE FOR DELIVERING THIS MESSAGE TO THE RECIPIENT, YOU ARE HEREBY NOTIFIED THAT ANY DISSEMINATION OR COPYING OF THIS COMMUNICATION IS STRICTLY PROHIBITED. IF YOU HAVE RECEIVED THIS TRANSMISSION IN ERROR, PLEASE DESTROY THIS MESSAGE AND NOTIFY US IMMEDIATELY AT (671) 475-8545. THANK YOU.

The Law Offices of John S. Unpingco & Associates, LLC

777 Route 4

Suite 1EB

Sinajana, Guam 96910

Telephone: (671) 475-8545

Facsimile: (671) 475-8550

www.ualawguam.com

February 14, 2008

Sent via facsimile and hand delivery

(671) 472-7951

Robert G. P. Cruz, Esq.
Hearing Officer
Procurement Appeals
Office of the Public Auditor
Hagatna, Guam 96910

***RE: Docket No. OPA-PA-07-011
Appeal of JMI Medical Systems***

Dear Mr. Cruz,

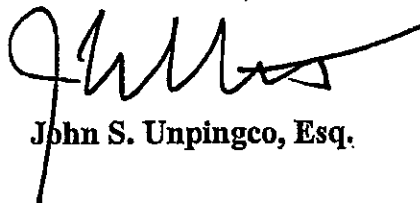
Further to our last hearing I write to inform you that a copy of the Agency record in this procurement was served today on Appellant's counsel, Mr. Ben Sison by Guam Memorial Hospital (GMH) personnel. After making inquiries, I must inform you that GMH personnel had not served a copy of the record on Appellant prior to today due to an inadvertent oversight. We regret this error and apologize for any inconvenience it may have caused.

With respect to the Sunshine Act request, GMH personnel just informed me that GMH did not respond to it. However, the materials sought are in the agency record. Again, we apologize for this administrative oversight.

If Appellant should need additional time to review the record just received, we shall not oppose a continuance beyond the March 3, 2008 hearing date.

Sincerely,

THE LAW OFFICES OF JOHN S. UNPINGCO
& ASSOCIATES, LLC



John S. Unpingco, Esq.

cc: Ben Sison (477-0001)

The Law Offices of John S. Unpingco & Associates, LLC

777 Route 4

Suite 12B

Sinajana, Guam 96910

Telephone: (671) 475-8545

Facsimile: (671) 475-8550

www.ualawguam.com

December 13, 2007

Rey Vega
JMI Medical Systems, Inc.
125 N. Marine Corps. Drive
Tamuning, Guam 96931

RECEIVED
OFFICE OF THE PUBLIC AUDITOR
PROCUREMENT APPEALS

FEB 20 2008

TIME: 4:30 PM
BY: A Camacho
FILE No. OPA-PA 07-011

RE: **Sunshine Reform Act of 1999**
GMHA Bid 024-2007

Dear Mr. Vega:

We have been retained by the Guam Memorial Hospital Authority (GMHA) to represent it in the above referenced matter. This letter will serve as notice in accordance with 5 G.C.A. § 10103(e) that GMHA will need a ten (10) day extension from Tuesday, December 11, 2007 to respond to your Sunshine Act request as our client needs additional time to search and collect the requested records.

Thank you for your prompt attention to this matter. If you have any questions regarding this matter, you may call me at 475-8545.

Sincerely,

THE LAW OFFICES OF JOHN S. UNPINGCO
& ASSOCIATES, LLC


Georgette Bello Concepcion, Esq.

DEC 13 2007
Rec'd. Self Time 3:52pm

cc: PeterJohn Camacho, MPH
Daniel Matanane
Ben C. Sison, Esq.

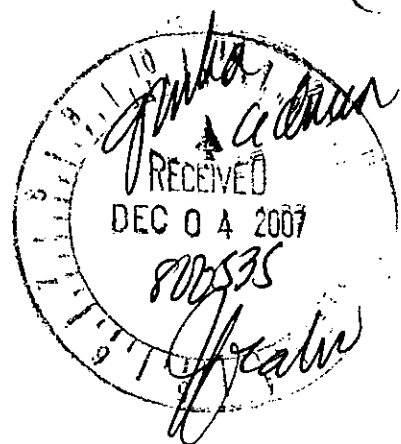


Medpharm A



December 4, 2007

PETERJOHN D. CAMACHO, M.P.H.
Hospital Administrator/CEO
850 Governor Carlos G. Camacho Road
Oka, Tamuning, Guam



Re: Sunshine Reform Act of 1999
GMHA Bid 024-2007

Dear Mr. PeterJohn Camacho:

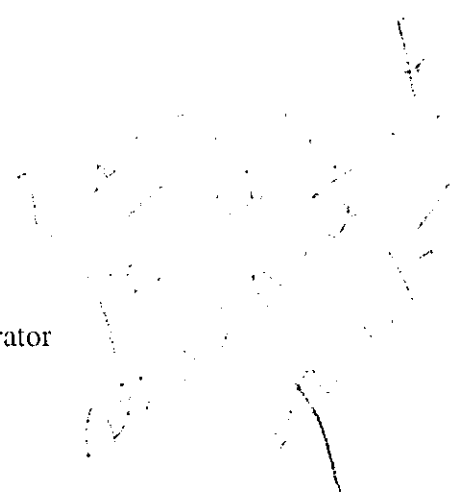
Pursuant to 5 GCA Government Operations, Chapter 10- Freedom of Information commonly known as Sunshine Reform Act of 1999, I am respectfully requesting for a copy of Medpharm's bid proposal on GMHA Bid No. 024-2007. Please include any and all documents but not limited to correspondence, emails, evaluation factors and evaluation findings and recommendations.

Please let me know when requested documents can be made available for pick up.

Should you have any question, please call me at 688-7616.

Rey M. Vega
Rey M. Vega

Cc: Danny Matanane, Supply Management Administrator



[Fwd: Re: [Fwd: Automated Microbiology System]]

Subject: [Fwd: Re: [Fwd: Automated Microbiology System]]

From: William Kando <william.kando@gmha.org>

Date: Thu, 15 Nov 2007 07:32:11 -0800

To: PeterJohn Camacho <peterjohn.camacho@gmha.org>, Joseph Mesa <joseph.mesa@gmha.org>, Wilfred Aflague <wilfred.aflague@gmha.org>, "danny.matanane@gmha.org" <danny.matanane@gmha.org>, "jim.barnhart@gmha.org" <jim.barnhart@gmha.org>, "john.benavente@gmha.org" <john.benavente@gmha.org>, "craig.guevara@gmha.org" <craig.guevara@gmha.org>, "glenda.pangelinan@gmha.org" <glenda.pangelinan@gmha.org>, Debbie Alicto <debbie.alicto@gmha.org>

Folks,

As you can see from Mollie Mahany's email response, there can be no further extension of the FY05 HPP funding. As a result of the delayed procurement of the subject system (Bid Opening July 2007; protest with Legal Counsel since September 2007), we are about to lose approx. \$160,000 in federal funding.

William

--

William N. Kando, M.S.M.
Hospital Chief Planner
Guam Memorial Hospital Authority
Operations Division
Tamuning, Guam 96913
(671) 647-2502
Email - william.kando@gmha.org
Website - <http://www.gmha.org>

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Subject: Re: [Fwd: Automated Microbiology System]

From: "Mahany, Mollie (HHS/ASPR)" <Mollie.Mahany@hhs.gov>

Date: Wed, 14 Nov 2007 12:54:14 -0500

To: william.kando@gmha.org

William, I'm sorry to say that I ran this by Grants, and was told that there can be no further extension to the FY 2005 money.

Mollie Mahany

-----Original Message-----

From: William Kando <william.kando@gmha.org>

To: Mahany, Mollie (HHS/ASPR)

Sent: Wed, Nov 14, 2007 10:16:29 AM

Subject: [Fwd: Automated Microbiology System]

[Fwd: Re: [Fwd: Automated Microbiology System]]

Hi Mollie,

I'm just following up on this email. I'm assuming that this is a difficult issue that is still being pondered by the "powers that be," but it is making me a little nervous. Patiently waiting for HHS's decision on this matter.

Thanks,

William

--

William N. Kando, M.S.M.
Hospital Chief Planner
Guam Memorial Hospital Authority
Operations Division
Tamuning, Guam 96913
(671) 647-2502
Email - william.kando@gmha.org
Website - <http://www.gmha.org>

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Re: [Fwd: Automated Microbiology System]

Content-Type: message/rfc822

Content-Encoding: 7bit

Subject: Automated Microbiology System

From: William Kando <william.kando@gmha.org>

Date: Thu, 01 Nov 2007 10:24:11 -0800

To: PeterJohn Camacho <peterjohn.camacho@gmha.org>

CC: Joseph Mesa <joseph.mesa@gmha.org>, "danny.matanane@gmha.org" <danny.matanane@gmha.org>, "craig.guevara@gmha.org" <craig.guevara@gmha.org>, "glenda.pangelinan@gmha.org" <glenda.pangelinan@gmha.org>, "john.benavente@gmha.org" <john.benavente@gmha.org>, Debbie Alicto <debbie.alicto@gmha.org>

PeterJohn,

The 2005 Hospital Preparedness Program (HPP) is at the end of its extension period this month of November 2007. We are required to liquidate the total \$485,000 HPP funding by the end of November 2007, or return it to the U.S. Government ("use it, or lose it"). The good news, with the latest drawdown package submitted this week for \$160,928, we will have worked the total fund balance down to approx. \$161,000. The last project to complete is the procurement ("Bid") of Automated Microbiology Systems (qty. 2), which is currently under protest by JMI and has been with our Legal Counsel since the middle of September 2007 (Bid Opening was July 2007; Bid Protests were August 2007). As this project represents a substantial amount of federal funding for GMHA, I ask for assistance in bringing this bid to closure. This will also help me to then communicate the current status of this particular project to Mollie Mahany, our Federal Project Officer.

Thanks,

William

--

William N. Kando, M.S.M.
Hospital BT Preparedness Coordinator
Guam Memorial Hospital Authority
Operations Division
Tamuning, Guam 96913
(671) 647-2502
Email - william.kando@gmha.org
Website - www.gmha.org

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Automated Microbiology System

Subject: Re: GMHA Bid 034-2007; Automated Microbiology Analyzer
From: "jim.barnhart@gmha.org" <jim.barnhart@gmha.org>
Date: Wed, 05 Sep 2007 11:21:56 +1000
To: "glenda.pangelinan" <glenda.pangelinan@gmha.org>
CC: John Benavente <john.benavente@gmha.org>, Danny Matanane <danny.matanane@gmha.org>, Lola Pangelinan <lola.pangelinan@gmha.org>, theojoshua Pangelinan <theojoshua.pangelinan@gmha.org>

glenda.pangelinan wrote:

Any time tomorrow is fine with me.
Glenda

jim.barnhart@gmha.org wrote:

Glenda & John B.:

On August 31, 2007 Materials Management received a protest letter from JMI. A stay is in effect at this time, and no award shall be made until we resolve the protest. I would like to have the two of you - as evaluators - review and formulate a formal response to JMI and to other bidders for GMHA. I believe that JMI contends; Medpharm did not provide or include as part of their bid submittal the following information as requested in the solicitation:

1. In the Scope of Service section: the cost/price for the reagents & supplies for a minimum of 3000 test per year, and.
2. In the Technical Support section: Medpharm did not include as part of the bid the following;
 - a. one (1) year maintenance support based on the Mfg's recommendation, and
 - b. a 24 hour service hotline.

A copy of the original protest letter is available at Materials Management for review.

Let us know what you would like to schedule a time for both of you to review the bid packets and address the protest. The sooner we respond to this issue the sooner we can award the P.O. and close the solicitation.

Jim

John B. Benavente

Re: GMHA Bid 034-2007; Automated Microbiology Ana...

Glenda is available tomorrow 9/6/07, I hope you can spare some time to meet with Lola, Glenda & myself at 0930 on 9/6/07 in Materials office, I will try not to take up to much of everyone's time.

Jim

Subject: Re: GMHA Bid 034-2007; Automated Microbiology Analyzer

From: "glenda.pangelinan" <glenda.pangelinan@gmha.org>

Date: Tue, 04 Sep 2007 17:00:05 +1000

To: "jim.barnhart@gmha.org" <jim.barnhart@gmha.org>

CC: John Benavente <john.benavente@gmha.org>, Danny Matanane <danny.matanane@gmha.org>, Lola Pangelinan <lola.pangelinan@gmha.org>, theojoshua Pangelinan <theojoshua.pangelinan@gmha.org>

Any time tomorrow is fine with me.
Glenda

jim.barnhart@gmha.org wrote:

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1. In the Scope of Service section: the cost/price for the reagents & supplies for a minimum of 3000 test per year, and.

2. In the Technical Support section: Medpharm did not include as part of the bid the following;

- a. one (1) year maintenance support based on the Mfg's recommendation,
- and
- b. a 24 hour service hotline.

A copy of the original protest letter is available at Materials Management for review.

Let us when would be a good time to schedule a sit down with both of you to review the bid packets and address the protest. The sooner we respond to this issue the sooner we can award the P.O. and close the solicitation.

Jim

Glenda & John B.:

On August 31, 2007 we received a protest letter from JMI. I would like to have the two of you - as evaluators - review and formulate a formal response to JMI as well as to other bidders. A stay is in effect on this bid, no award can be made until we resolve the protest. JMI contends, Medpharm did not provide or include in their bid the following information at the time of submittal, as requested in the solicitation:

1. Scope of Service: the cost/price for the reagents & supplies for a minimum of 3000 test per year, and.
2. Technical Support: Medpharm did not include as part of the bid:
 - a. one (1) year maintenance support based on the Mfg's recommendation, and
 - b. a 24 hour service hotline.

Please let me know when is a good time for you two to review the bid packets again. The sooner we clear up this issue the sooner we can award the P.O. and close this solicitation.

Jim

Re: [Fwd: Fy2005 funds]

Subject: Re: [Fwd: Fy2005 funds]

From: Bea Aquino <bea.aquino@gmha.org>

Date: Mon, 13 Aug 2007 07:48:14 +1000

To: William Kando <william.kando@gmha.org>

CC: "glenda.pangelinan@gmha.org" <glenda.pangelinan@gmha.org>, "john.benavente@gmha.org" <john.benavente@gmha.org>, "jim.barnhart@gmha.org" <jim.barnhart@gmha.org>

William,

The Microbiology Analyzer Machine was budgeted & approved in FY 2006 NBHPP-HRSA Funds for \$150,000. Special Order Requisition No. R7-7500-1086 was cut on 3/29/07. As of today, there's still no purchase order. A PO needs to be cut on or before 8/31/07 to show that GMHA have committed and its considered unliquidated obligations in FY2006. As in past years, the intent of the extension is to allow more time to finish the already proposed activities that have been approved by HRSA for the federal fiscal year (FY 2005). Awardees that try to conduct activities outside the scope of the FY 2005 Program will not have those funds or activities approved per CDR, USPHS Branch Chief, Ms. Melissa Sanders Letter dated 6/23/06. If any discrepancies or further information is needed, to contact the Grants Management Specialist. If GMHA chooses to undertake activities being proposed without approval being obtained, funds may not be available and awardees will be responsible for reimbursing those costs to the cooperative agreement.

As long as you have an official approval from Mollie, then its all up to you.

Bea

William Kando wrote:

Folks,

As I discussed with Glenda today, we need to finalize the bid selection this coming week so that we can cut a P.O. for the Microbiology System. As you can see by this email from HHS, we need to obligate funds this month (there will be no deviations from this requirement and no continuations for this funding period). Please expedite.

William

Subject:

Fy2005 funds

From: "Mahany, Mollie (HHS/ASPR)" <Mollie.Mahany@hhs.gov>

Date: Thu, 9 Aug 2007 16:35:48 -0400

To: "Teresa Ehnert" <TEHNERT1@hhs.gov>, "Aronoff, Bart" <baronoff@hhs.gov>, "Heidi Sakelarios" <hsakelarios@health.hhs.gov>, "William Kando" <william.kando@gmha.org>, "William Kando" <wekando@guamcell.net>, ped/unt@aol.com, "masiano lemusu"

Re: [Fwd: Fy2005 funds]

<tiamasiano@hotmail.com>, "David Rykken" <dtrykken@gmail.com>, "Arthy G. Nena"
<anena@fsmhealth.fm>, "Kay Fruhwirth" <kfruhwirth@ladhs.org>, "Francis Silk"
<mohbt@ntamar.net>, "Lyman, Betsey (CDPH)" <Betsey.Lyman@cdph.ca.gov>
To: "Teresa Ehnert" <EHNERTT@azdhs.gov>, "Aronoff, Bart" <baronoff@doh.hawaii.gov>,
"Heidi Sakelarios" <hsakelarios@health.nv.gov>, "William Kando" <william.kando@gmha.org>,
"William Kando" <wekando@guamcell.net>, ped7unt@aol.com, "masiano lemusu"
<tiamasiano@hotmail.com>, "David Rykken" <dtrykken@gmail.com>, "Arthy G. Nena"
<anena@fsmhealth.fm>, "Kay Fruhwirth" <kfruhwirth@ladhs.org>, "Francis Silk"
<mohbt@ntamar.net>, "Lyman, Betsey (CDPH)" <Betsey.Lyman@cdph.ca.gov>

Please send me an email stating that all FY2005 will be obligated by August 31, 2007. There will be no additional deviations or continuations of this funding.

Thank you,

Mollie Mahany, MPH
U.S. Department of Health and Human Services (HHS)
Office of the Assistant Secretary for Preparedness and Response (ASPR)
Phone: (202) 205-8648
E-mail: Mollie.Mahany@hhs.gov

Fwd: Fy2005 funds]

Subject: [Fwd: Fy2005 funds]

From: William Kando <william.kando@gmha.org>

Date: Fri, 10 Aug 2007 18:00:59 -0700

To: "glenda.pangelinan@gmha.org" <glenda.pangelinan@gmha.org>, "john.benavente@gmha.org" <john.benavente@gmha.org>

CC: "jim.barnhart@gmha.org" <jim.barnhart@gmha.org>, "bea.aquino@gmha.org" <bea.aquino@gmha.org>

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William

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William N. Kando, M.S.M.
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Subject: Fy2005 funds

From: "Mahany, Mollie (HHS/ASPR)" <Mollie.Mahany@hhs.gov>

Date: Thu, 9 Aug 2007 16:35:48 -0400

To: "Teresa Ehnert " <EHNERTT@azdhs.gov>, "Aronoff, Bart" <baronoff@doh.hawaii.gov>, "Heidi Sakelarios" <hsakelarios@health.nv.gov>, "William Kando" <william.kando@gmha.org>, "William Kando" <wekando@guamcell.net>, ped7unt@aol.com, "masiano lemusu" <tiamasiano@hotmail.com>, "David Rykken" <dtrykken@gmail.com>, "Arthy G. Nena" <anena@fsmhealth.fm>, "Kay Fruhwirth" <kfruhwirth@ladhs.org>, "Francis Silk" <mohbt@ntamar.net>, "Lyman, Betsey (CDPH)" <Betsey.Lyman@cdph.ca.gov>

Please send me an email stating that all FY2005 will be obligated by August 31, 2007. There will be no additional deviations or continuations of this funding.

Thank you,

Mollie Mahany, MPH
U.S. Department of Health and Human Services (HHS)

Subject: GMHA Bid 024-2007-Microbiology
From: "glenda.pangelinan" <glenda.pangelinan@gmha.org>
Date: Mon, 06 Aug 2007 11:34:18 +1000
To: Lola Pangelinan <lola.pangelinan@gmha.org>, Danny Matanane <danny.matanane@gmha.org>
CC: John Benavente <john.benavente@gmha.org>, Theojoshua Pangelinan <theojoshua.pangelinan@gmha.org>

Lola,
 Can I get additional information from 2 vendors (JMI and Medpharm) regarding reagent cards and pricing. These are cards specifically for the BioMerieux analyzer they are both proposing. Here are the product numbers:

Gram Positive Susceptibility Test Cards:

AST-GP63 (22101)

AST-GP66 (22175)

Gram Negative Susceptibility Test Cards:

AST-GN20 (22184)

AST-GN07 (22006)

Streptococcus Pneumoniae Susceptibility Test Cards:

AST-GP65 (22149)

Thank you.
 Glenda

These prices with to each vendor to above to clarify the evaluation. JMI

Subject: GMHA Bid 024-2007-Microbiology
From: "glenda.pangelinan" <glenda.pangelinan@gmha.org>
Date: Mon, 06 Aug 2007 11:34:18 +1000
To: Lola Pangelinan <lola.pangelinan@gmha.org>, Danny Matanane <danny.matanane@gmha.org>
CC: John Benavente <john.benavente@gmha.org>, Theojoshua Pangelinan <theojoshua.pangelinan@gmha.org>

Lola,
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Gram Negative Susceptibility Test Cards:

AST-GN20 (22184)
AST-GN07 (22006)

Streptococcus Pneumoniae Susceptibility Test Cards:
AST-GP65 (22149)

Thank you.
Glenda

Re: [Fwd: Re: [Fwd: Bid no. 024-2007, Microbiology An...

Subject: Re: [Fwd: Re: [Fwd: Bid no. 024-2007, Microbiology Analyzer]]
From: "john.benavente@gmha.org" <john.benavente@gmha.org>
Date: Wed, 11 Jul 2007 10:12:25 +1000
To: Lola Pangelinan <lola.pangelinan@gmha.org>, "glenda.pangelinan" <glenda.pangelinan@gmha.org>
CC: Danny Matanane <danny.matanane@gmha.org>

Lola and Glenda,
What is the issue with item number 3? This is the first I heard of this clarification from JC Marketing . In respond to Glenda's comments on Item 3. The Dimension specification is outline base on the current space for this new analyzer. The dimension that is outline is not base on the current equipment it is base on the available space. So if a bigger analyzer is being offered by a vendor, were going to encounter space issues.

John

Lola Pangelinan wrote:

Gentlemen;

Please see Glenda's response.

Lola

7/11
Dan
Here's
reply
to
John
Benavente
Could
you
pls. advise
what
we
need
to
do
next?

Subject:
Re: [Fwd: Bid no. 024-2007, Microbiology Analyzer]
From:
"glenda.pangelinan" <glenda.pangelinan@gmha.org>
Date:
Mon, 09 Jul 2007 17:15:19 +1000
To:
Lola Pangelinan <lola.pangelinan@gmha.org>

Lola
Does he have
any more
info
Glenda
can

Resend

Lola,

My answers are in red.
Glenda

In Reply to the message from [redacted] on 11/07/07, I have
opening to it will be assigned into this bid. I am looking for
consideration of the estimated 1,000 units per annum.

The reagent and supplies cost will be separate from the instrument itself. It will not be incorporated to the equipment (in other words, it is not a reagent agreement in the sense that they will throw in the equipment for free like our current Dade contract for Chemistry or the Roche Accuchek agreement). Because the funding source is the Bioterrorism grant money, we have to outright purchase the equipment. I think John B. and I included the part of the reagents and supplies so that the vendor can give us pricing on them at the same time as our equipment purchase price. If we include the part of the reagents on the agreement to begin with then we were hoping to get almost like a locked in price for the reagents for like a 4 to 5 year contract (the vendors should give us some deal with reagents since we will be purchasing their equipment).

BT grant money however, can only pay for the equipment. The reagents and supplies will come out of lab's operating budget..

2) Is the Microbiology Analyzer to be linked with the existing equipments to facilitate the laboratory's work flow or it will be stand alone. Should it be compatible and be linked, is cost of computer software to be provided at time of bid.

The one thing that is an absolute requirement in terms of interoperability is with the lab's information system. This part is stated on page 2 of the specs "Interoperability with LIS". Vendor will have to ensure that their product can link up to our LIS computer. If they can answer yes to the requirement on page 2 then they will not have any problems. I believe the specs do say that they do cover the costs for the LIS interface with their equipment.

Glenda's Respond - The lab's LIS vendor is CERNER. Most major equipment vendors are able to link to the CERNER systems.

3) Dimension specification limited to a specific brand or brands. Is GMHA limiting the acceptable brand of Microbiology Analyzer to be considered. Please note virtually every equipment manufacturer differ in dimensions.

John's Respond - I can take care of the dimension thing. I'll look at what is on the specs. I think the dimensions he put were the dimensions of our current instrument.

The dimensions aren't necessarily restricted to what is on the specs. I'm sorry, I didn't catch this before it went out. I took it for granted that what was on the specs were okay since John took care of it.

Ideally, I would like for the instrument to fit our current work space. However, if necessary, we can do minor renovations to fit whatever instrument we get. I'll take care of that. I'll also make sure that I'll put in the specs as to what can be taken out. More important is the vendor meeting the requirements in terms of the number of tests it can perform.

Re: [Fwd: Re: [Fwd: Bid no. 024-2007, Microbiology An...

space. Instrument size usually corresponds with the workload numbers. Our workload is about medium therefore, the instruments offered are usually very similar in size between vendors.

Looking forward to hearing from your office. Please let us know in the event of any concerns regarding the above queries.

Kind regards,

Eric Canovas
JC Marketing, Inc.

Re:[Fwd: Bid no. 024-2007, Microbiology Analyzer]

Subject: Re: [Fwd: Bid no. 024-2007, Microbiology Analyzer]

From: "glenda.pangelinan" <glenda.pangelinan@gmha.org>

Date: Mon, 09 Jul 2007 10:55:52 +1000

To: Lola Pangelinan <lola.pangelinan@gmha.org>

Lola,

My answeres are in red.
Glenda

1) Prices for supplies (panels) are also to be provided at time of bid opening or it will be incorporated to the cost of the equipment with consideration of the estimated 3,000 tests per annum.

The reagent and supplies cost will be separate from the instrument itself. It will not be incorporated to the equipment (in other words, it is not a reagent agreement in the sense that they will throw in the equipment for free like our current Dade contract for Chemistry or the Roche Accuchek agreement). Because the funding source is the Bioterrorism grant money, we have to outright purchase the equipment. I think John B. and I included the part of the reagents and supplies so that the vendor can give us pricing on them at the same time as our equipment purchase price. If we include the part of the reagents on the agreement to begin with then we were hoping to get almost like a locked in price for the reagents for like a 4 to 5 year contract (the vendors should give us some deal with reagents since we will be purchasing their equipment).

BT grant money however, can only pay for the equipment. The reagents and supplies will come out of lab's operating budget..

2) Is the Microbiology Analyzer to be linked with the existing equipments to facilitate the laboratory's work or will it be stand alone. Should it be compatible and be linked, is cost of computer software to be provided at time of bid.

The one thing that is an absolute requirement in terms of interoperability is with the lab's information system. This part is stated on page 2 of the specs "Interoperability with LIS". Vendor will have to ensure that their product can link up to our LIS computer. If they can answer yes to the requirement on page 2 then they will not have any problems. I believe the specs do say that they do cover the costs for the LIS interface with their equipment.

The lab's LIS will be linked with the existing equipments to link to the FINER systems.

3) Dimension specification limited to a specific brand or brands. Is GMHA limiting the acceptable brand of Microbiology Analyzer to be considered. Please note virtually every equipment manufacturer differ in dimensions.

John took care of the dimensions for me. I took a look at what is on the specs. I think the dimensions he put were the dimensions of our current instrument. The dimensions aren't necessarily restricted to what is on the specs. I'm sorry, I didn't catch this before it went out. I took it for granted that what was on the specs were okay since John took care of it.

Ideally, I would like for the instrument to fit our current work space. However, if necessary, we can do minor renovations to fit whatever instrument we get (i.e. take out over head cabinet space.). The height that John put in the specs is too restrictive in my opinion. It should be taken out. More important is the vendor meeting our workload requirements in terms of the number of tests it can perform more so than space. Instrument size usually corresponds with the workload numbers. Our workload is about medium therefore, the instruments offered are usually very similar in size between vendors.

Looking forward to hearing from your office. Please let us know in the event of any concerns regarding the above queries.

Kind regards,

Eric Canovas
JC Marketing, Inc.

Subject: Re: [Fwd: Bid no. 024-2007, Microbiology Analyzer]

From: "glenda.pangelinan" <glenda.pangelinan@gmha.org>

Date: Mon, 09 Jul 2007 17:15:19 +1000

To: Lola Pangelinan <lola.pangelinan@gmha.org>

Resend

Lola,

My answers are in red.
Glenda

1) Prices for supplies (panels) are also to be provided at time of bid opening or it will be incorporated to the cost of the equipment with consideration of the estimated 3,000 tests per annum.

The reagent and supplies cost will be separate from the instrument itself. It will not be incorporated to the equipment (in other words, it is not a reagent agreement in the sense that they will throw in the equipment for free like our current Dade contract for Chemistry or the Roche Accucheck agreement). Because the funding source is the Bioterrorism grant money, we have to outright purchase the equipment. I think John B. and I included the part of the reagents and supplies so that the vendor can give us pricing on them at the same time as our equipment purchase price. If we include the part of the reagents on the agreement to begin with then we were hoping to get almost like a locked in price for the reagents for like a 4 to 5 year contract (the vendors should give us some deal with reagents since we will be purchasing their equipment).

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The one thing that is an absolute requirement in terms of interoperability is with the lab's information system. This part is stated on page 2 of the specs "Interoperability with LIS". Vendor will have to ensure that their product can link up to our LIS computer. If they can answer yes to the requirement on page 2 then they will not have any problems. I believe the specs do say that they do cover the costs for the LIS interface with their equipment.

The Lab's LIS vendor is CERNER. Most major equipment vendors are able to link to the CERNER systems.

3) Dimension specification limited to a specific brand or brands. Is OMHA limiting the acceptable brand of Microbiology Analyzer to be considered. Please note virtually every equipment manufacturer differ in dimensions.

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Ideally, I would like for the instrument to fit our current work space.

Re: [Fwd: Bid no. 024-2007, Microbiology Analyzer]

However, if necessary, we can do minor renovations to fit whatever instrument we get (i.e. take out over head cabinet space.). The height that John put in the specs is too restrictive in my opinion. It should be taken out. More important is the vendor meeting our workload requirements in terms of the number of tests it can perform more so than space. Instrument size usually corresponds with the workload numbers. Our workload is about medium therefore, the instruments offered are usually very similar in size between vendors.

Looking forward to hearing from your office. Please let us know in the event of any concerns regarding the above queries.

Kind regards,

Eric Canovas
JC Marketing, Inc.

Subject: Bid no. 024-2007, Microbiology Analyzer
From: "Sales @ JC Marketing, Inc." <jcme@ite.net>
Date: Sat, 30 Jun 2007 11:39:37 +1000
To: "danny. >> Danny Matanane" <danny.matanane@gmha.org>
CC: jcme@ite.net, Lola Pangelinan <lola.pangelinan@gmha.org>

Hello Mr. Matanane,

Hope things are well with you.

Please confirm of the following reference to the above stated bid no.:

1) Prices for supplies (panels) are also to be provided at time of bid opening or it will be incorporated to the cost of the equipment with consideration of the estimated 3,000 tests per annum.

2) Is the Microbiology Analyzer to be linked with the existing equipments to facilitate the laboratory's work flow or it will be stand alone. Should it be compatible and be linked, is cost of computer software to be provided at time of bid.

3) Dimension specification limited to a specific brand or brands. Is GMHA limiting the acceptable brand of Microbiology Analyzer to be considered. Please note virtually every equipment manufacturer differ in dimensions.

Looking forward to hearing from your office. Please let us know in the event of any concerns regarding the above queries.

Kind regards,

Eric Canovas
JC Marketing, Inc.