

OFFICE OF PUBLIC ACCOUNTABILITY

Doris Flores Brooks, CPA, CGFM

Public Auditor

PROCUREMENT APPEALS

IN THE APPEAL OF,

MORRICO EQUIPMENT, LLC

Appellant

APPEAL NO: OPA-PA-13-015

DECISION

I. INTRODUCTION

This is the Decision of the Public Auditor for appeal number OPA-PA-13-015 which was filed by MORRICO EQUIPMENT, LLC, (Hereafter Referred to as "MORRICO") on October 30, 2013 regarding the Guam Power Authority's (Hereafter Referred to as "GPA") October 15, 2013 denial of MORRICO's August 20, 2013 Protest concerning GPA-IFB-064-11 (55' Bucket Trucks) (Hereafter referred to as "IFB"). The Public Auditor holds that: (1) MORRICO's August 20, 2013 Protest was timely; (2) GPA violated the terms of the IFB, and 5 G.C.A. §5211(g) and 2 G.A.R., Div. 4, Chap. 3, §3109(n)(1) by re-awarding the IFB Contract to MID PAC FAR EAST, whose bid could not be the second lowest bid because it was rejected by GPA as being non-conforming to the IFB specifications. Accordingly, MORRICO's appeal is hereby SUSTAINED.

II. FINDINGS OF FACT

The Public Auditor in reaching this Decision has considered and incorporates herein the procurement record and all documents submitted by the parties, and all arguments made during the December 16, 2013 hearing for Appellant's Appeal. Based on the aforementioned record in this matter, the Public Auditor makes the following findings of fact:

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² Page 133, Id.

4 Testimony of Jaime Pangelinan, GPA Supply Management Administrator, December 16, 2014.

Page 132, IFB, TAB 18, Procurement Record filed on November 8, 2013.

- ⁵ Paragraph 23, Award, Cancellation, & Rejection, General Terms and Conditions, page 151, Id.
- ⁶ Paragraph C.7.2, IFB Specifications, page 135, Id.
- ⁷ Page 1, Abstract of Bids, TAB 10, Id.
- Id.

1. On or about June 14, 2011, GPA issued the IFB.¹

2. The IFB required, in relevant part, the following:

- a. That the bidders submit bids for two (2) bucket trucks, which complied with the IFB specifications, that would be delivered in two-hundred-forty (240) calendar days.²
- b. That the bidder submit bids for an additional two (2) bucket trucks, for each of three (3) Option Years, 2013, 2014, and 2015, and that GPA reserves the right to exercise subsequent option years.³ However, GPA's Supply Management Administrator testified that GPA did not intend to purchase any bucket trucks from the successful bidder during any of these options years.⁴
- That award shall be made to the lowest responsible and responsive bidder, whose bid is determined to be the most advantageous to the government, taking into consideration the evaluation factors set forth in the IFB.5
- That the bucket truck's aerial platform have a polyethylene liner with a 69KV AC rating.6
 - 3. On July 12, 2011, GPA received the following bids in response to the IFB:
- a. MORRICO bid the amount of \$237,486 for each truck, and the amounts of \$244,528 for each truck for Option Year 2013, \$251,833 for each truck for Option Year 2014, and \$259,413 for each truck for Option Year 2015.⁷
- TRIPLE J. ENTERPRISES bid the amount of \$279,809 for each truck, and the amounts of \$299,777 for each truck, for Option Year 2013, \$311,090 for each truck for Option Year 2014, and \$319,574 for each truck for Option Year 2015.8
 - PACIFIC WASTE SYSTEMS bid the amount of \$262,885 for each truck,

⁹ Id.

¹⁰ Id., at page 2.

and the amounts of \$282,601.37 for each truck for Option Year 2013, \$303,796.43 for each truck for Option Year 2014, and \$326,581.21 for each truck for Option Year 2015.⁹

- d. MID PAC FAR EAST bid the amount of \$235,750 for each truck, and the amounts of \$247,540 for each truck for Option Year 2013, \$259,995 for each truck for Option Year 2014, and \$273,000 for each truck for Option Year 2015.¹⁰
- e. FAR EAST EQUIPMENT COMPANY bid the amount of \$228,125 for each truck, and the amounts of \$244,095 for each truck for Option Year 2013, \$261,180 for each truck for Option Year 2014, and \$279,463 for each truck for Option Year 2015.¹¹
- 4. On October 5, 2011, GPA notified MORRICO that its bid had been rejected due to high price and GPA advised MORRICO that the bid is recommended for award to FAR EAST EQUIPMENT LLC, for two (2) bucket trucks for the total amount of \$456,250.¹²
- 5. On October 5, 2011, GPA notified MID PAC FAR EAST that its bid was rejected because it did not conform with the IFB's specifications because the trucks that MID PAC FAR EAST bid did not meet the minimum di-electric rating for the platform polyethylene liner, and because of the bid's high price.¹³
- 6. GPA awarded the IFB contract to FAR EAST EQUIPMENT LLC, which required FAR EAST EQUIPMENT LLC, to supply GPA with two (2) bucket trucks at a cost of \$228,125 each for a total cost of \$456,250 with delivery required by June 15, 2012.¹⁴
- 7. However, FAR EAST EQUIPMENT LLC, subsequently defaulted on its obligation to deliver the two (2) bucket trucks by June 15, 2012 and GPA terminated its contract with FAR EAST EQUIPMENT LLC, on January 16, 2013 after no bucket trucks were delivered to GPA.¹⁵
 - 8. Sometime after GPA terminated its contract with FAR EAST EQUIPMENT LLC,

 $^{^{12}}$ GPA Bid Status dated October 5, 2011, Exhibit A, Notice of Appeal filed on October 30, 2013.

 $^{^{\}rm 13}$ GPA Bid Status dated October 5, 2011, MORRICO's Exhibit 2, December 16, 2013 Hearing.

 $^{^{14}}$ Consolidated Commission on Utilities (CCU) Resolution No. 2011-41 Amended, page 16, TAB 5, Id. 15 Id., at page 17.

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Jimmy Pangelinan, GPA's Fleet Support Services Manager, talked to GPA's Procurement Personnel to "salvage" the IFB. Pangelinan, with the assistance of GPA's Procurement Personnel, formed a bid evaluation committee, whose members included Pangelinan, Enrique V. Quidachay, GPA's Power Systems Superintendent, and Jose M. Ichihara, GPA's Heavy Mechanic Leader, and this committee met with a representative from MID PAC FAR EAST sometime between January 16, 2013 and February 11, 2013. This representative confirmed that MID PAC FAR EAST would provide two (2) bucket trucks to GPA at its bid price of \$235,750 each for the total amount of \$471,500.16

- 9. However, MID PAC FAR EAST had to make various deviations from its original bid submittal, such as requiring GPA to pay additional shipping charges, and by changing its bucket truck manufacturer from International to Altec, changing the color of the trucks from John Deere Yellow to white, changing the trucks' tool box compartments from fiberglass to steel, changing the truck's horsepower (HP) from 250 HP to 245 HP, changing the trucks' battery capacity from 1875 to 1850, and by changing the trucks' outriggers from A-Frames to X-Frames.¹⁷
- 10. Despite these deviations, on February 11, 2013, GPA's bid evaluation committee recommended that these deviations were acceptable and the committee recommended reawarding the IFB contract to MID PAC FAR EAST. This recommendation was approved by Melinda R. Camacho, P.E., GPA's Assistant General Manager of Operations, and by Joaquin C. Flores, P.E., GPA's General Manager.¹⁸
- 11. On February 12, 2013, the CCU, which serves as GPA's governing board, found the procurement of the two (2) bucket trucks from MID PAC FAR EAST to be reasonable and prudent, and the CCU authorized GPA's management to purchase two (2) bucket trucks from MID PAC FAR EAST for the amount of \$471,500.¹⁹
 - 12. On February 13, 2013, GPA awarded the IFB contract to MID PAC FAR EAST by

¹⁶ Id., and GPA Memorandum dated February 11, 2013, page 19, TAB 5, and Testimony of Jimmy Pangelinan, GPA Fleet Services Manager, December 16, 2013. ¹⁷ Letter dated January 31, 2013 from Mark S. Cruz, MID PAC FAR EAST Sales Manager, to Joaquin Flores, GPA General Manager, page 21, TAB 8, Id. 18 GPA Memorandum dated February 11, 2013, page 19, TAB 6, Id. 19 CCU Resolution No. 2011-41 Amended, page 16, TAB 5, Id.

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the issuance of Purchase Order No. 19011 for the amount of \$471,500 for two (2) bucket trucks priced at \$235,750 each.²⁰

- 13. MID PAC FAR EAST subsequently delivered the bucket trucks to GPA, received its payment, and the bucket trucks are currently operating in GPA's vehicle fleet.²¹
- 14. On or about August 7, 2013, GPA published a press release concerning its new bucket trucks which stated that they cost \$236,000 each, that they were manufactured by International/Altec and that MID PAC FAR EAST provided extensive training to GPA on the operation and maintenance of the trucks.²²
- 15. On or about August 8, 2013, MORRICO's President, Allan Morrison, read the GPA Press Release regarding the bucket trucks GPA procured from MID PAC FAR EAST and filed a protest with GPA concerning this procurement, twelve (12) days later, on August 20, 2013.²³
- 16. MORRICO's protest alleged: (1) That MID PAC FAR EAST's bid did not comply with and was unresponsive to the IFB; (2) That the bucket trucks MID PAC FAR EAST provided GPA were not the same trucks that MID PAC FAR EAST offered in its bid; and (3) The bucket trucks supplied by MID PAC FAR EAST did not comply with the IFB's color specifications.²⁴
- 17. On October 15, 2013, GPA denied MORRICO's protest. Although GPA agreed with MORRICO that originally, MID PAC FAR EAST's bid was a different manufacturer than the manufacturer of the bucket trucks it delivered, GPA stated that when the original low bidder FAR EAST EQUIPMENT LLC defaulted on delivery, GPA contacted the next lowest responsive bidder, MID PAC FAR EAST and inquired whether they would still honor the original bid price they submitted, and that MID PAC FAR EAST agreed to do so but requested

²⁰ GPA Purchase Order No. 19011 dated January 24, 2013 and signed by Joaquin Flores, GPA General Manager on February 13, 2013, page 8, TAB 3, Id.
²¹ Testimony of Jimmy Pangelinan, December 16, 2013

²² GPA Press Release dated August 7, 2013, New Bucket Trucks Added to Utility Fleet, Pacific Daily News Website, Exhibits B and C, Notice of Procurement Appeal filed on October 30, 2013

 $^{^{23}}$ Testimony of Allan Morrison, MORRICO's President, December 16, 2013, and MORRICO's Protest Dated August 20, 2013, Exhibit D, Notice of Procurement Appeal filed on October 30, 2013 24 Id.

deviations which GPA determined that the revised submission still met the requirements of the original bid submission. GPA found that MORRICO's allegations that the bucket trucks did not meet the IFB's specifications had no factual basis and GPA denied MORRICO's protest on this ground. GPA also found that MORRICO'S protest was untimely because MID PAC FAR EAST delivered the bucket trucks prior to MORRICO's protest.²⁵

18. On October 30, 2013, fifteen (15) days after GPA issued its Protest Decision, MORRICO filed this appeal.

III. ANALYSIS

Pursuant to 5 G.C.A. §5703, the Public Auditor shall review GPA's October 15, 2013, Decision denying MORRICO's August 20, 2013 Protest *de novo*. As a threshold matter, the Public Auditor must first determine if GPA's denial of MORRICO's protest on the grounds that it was untimely was correct.

A. MORRICO's Protest was Timely.

GPA's initial finding that MORRICO's protest was untimely has no merit. As stated above, GPA found that MORRICO's protest was untimely because MID PAC FAR EAST delivered the bucket trucks prior to MORRICO's protest. However, whether an item or service has been received by the purchasing agency is not the legal standard to determine whether a protest is timely. Protests shall be filed with the purchasing agency fourteen (14) days after the protestor knows or should have known of the facts giving rise thereto. 5 G.C.A. §5425(a) and 2 G.A.R. Div. 4, Chap. 9, §9101(c)(1). Applying this standard to this matter, the Public Auditor finds that MORRICO could not have known about GPA's Award of the IFB to MID PAC FAR EAST any earlier than August 7, 2013, which is the date GPA issued the press release regarding its receipt of the bucket trucks from MID PAC FAR EAST because GPA failed to issue any

 $^{^{25}}$ GPA's Protest Decision dated October 15, 2013, page 1, TAB 1, Procurement Record filed on November 8, 2013

20, 2013 Protest.

B. GPA's Re-Award of the IFB Contract to MID PAC FAR EAST violates Guam's Procurement Laws and Regulations.

notices whatsoever to MORRICO or any of the other bidders of the termination of its contract

GPA's denial of MORRICO's protest on the grounds that it re-awarded the IFB contract to the next lowest bidder which was MID PAC FAR EAST has no merit. Generally, in the event that a successful bidder fails to complete delivery of supplies or services as required in the contract between such vendor and the Government of Guam, the Government of Guam may proceed to procure such supplies or services from the next lowest bidder who is able to deliver such supplies or services. 5 G.C.A. §5212(d). Here, as stated above, FAR EAST EQUIPMENT LLC defaulted on the IFB contract resulting in GPA terminating it. GPA then turned to the second lowest bidder to re-award the IFB contract and this is where GPA erred. Here, as stated above, the IFB expressly states that award shall be made to the lowest responsible and responsive bidder, whose bid is determined to be the most advantageous to the government, taking into consideration the evaluation factors set forth in the IFB. This IFB provision complies with Guam Procurement Law and Regulations which mandate that an IFB contract must be awarded

²⁶ Testimony of Allan Morrison, MORRICO'S President, Testimony of Jaime Pangelinan, GPA Supply Management Administrator, and Testimony of Jimmy Pangelinan, GPA's Fleet Services Manager, December 16, 2013

1 with reasonable promptness by written notice to the lowest responsible bidder whose bid meets 2 the requirements and criteria set forth in the invitation for bids. 5 G.C.A. §5211(g) and 2 3 G.A.R., Div. 4, Chap. 3, §3109(n)(1). Here, although MID PAC FAR EAST submitted the 4 second lowest bid, the Public Auditor finds that its bid was nonresponsive. As stated above, the 5 IFB specifications required the bidders to bid bucket trucks with aerial platform having a 6 polyethylene liner with a 69KVAC rating. Further, as stated above, GPA specifically found that 7 the bucket trucks bid by MID PAC FAR EAST did not meet this specification and it rejected MID PAC FAR EAST's bid for this reason. MID PAC FAR EAST could have filed a protest on 9 this rejection but did not, and its rejection on this ground is final. Thus, the Public Auditor finds 10 that the next lowest bidder whose bid met the requirements and criteria set forth in the IFB was 11 MORRICO, and GPA violated the terms of the IFB, and 5 G.C.A. §5211(g) and 2 G.A.R., Div. 12 4, Chap. 3, §3109(n)(1) by re-awarding the IFB Contract to MID PAC FAR EAST, whose bid 13 could not be the second lowest bid because it was rejected by GPA as being non-conforming to 14 the IFB specifications. Further, the Public Auditor finds, pursuant to 5 G.C.A. §5212(d), that the 15 re-award of the IFB contract must be made to MORRICO as it is the next lowest bidder whose 16 bid meets the requirements and criteria set forth in the IFB. As the Public Auditor has found that GPA could not re-award the IFB contract to MID PAC FAR EAST, MORRICO's remaining arguments concerning the late, post-bid modifications GPA allowed MID PAC FAR EAST to

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make, are moot and will not be reviewed.

C. The Re-Award of the IFB Contract to MID PAC FAR EAST Must Be Terminated

MORRICO argues that the re-award of the IFB Contract to MID PAC FAR EAST must be terminated.²⁷ The Public Auditor Agrees. If after an award it is determined that an award of a contract is in violation of law, if the person awarded the contract has not acted fraudulently or in bad faith, the contract may be terminated and the person awarded the contract shall be compensated for the actual expenses reasonably incurred under the contract, plus a profit, prior

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²⁷ Page 8, MORRICO's Arguments and Remedies Brief, filed on December 18, 2013.

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GPA argues that MORRICO is not entitled to any remedies because MID PAC FAR EAST has delivered the bucket trucks, GPA paid for them, and because GPA has no intention of procuring any additional bucket trucks under the IFB contract.²⁹ However, the Public Auditor finds this argument to be disingenuous. First, the record does not support this argument. As stated above, the IFB solicited for two (2) bucket trucks that would be delivered in two-hundred-forty (240) calendar days after the award of the IFB contract, and it solicited for an additional two (2) bucket trucks, for each of three (3) Option Years 2013, 2014, and 2015. Hence, the IFB contract is a multi-year contract and not limited to the initial delivery of two (2) bucket trucks. Additionally, the CCU specifically found that GPA, prior to receiving the two (2) bucket trucks

²⁸ Testimony of Jimmy Pangelinan, GPA's Fleet Services Manager, and Testimony of Jaime Pangelinan, GPA's Supply Management Administrator, December 16, 2013.

²⁹ Lines 7 through 11 and 15, page 2, GPA's Remedies Brief, filed on December 18, 2013.

1 provided by MID PAC FAR EAST, had a fleet of twenty-four bucket trucks, and that fourteen 2 (14) of these bucket trucks are more than ten (10) years old, and that eight (8) of these trucks are 3 constantly out of service for various maintenance and repair issues.³⁰ Hence, the Public Auditor 4 finds that it is still likely that GPA may need additional bucket trucks in the remaining 2014 and 5 2015 Option Years of the IFB contract. Second, and most troubling, is the testimony of GPA's 6 Supply Management Administrator who, as set forth above, stated that GPA never intended to purchase any bucket trucks from the successful bidder during any of these options years. The 8 Public Auditor does not find this statement credible. GPA is reminded that one of underlying 9 policies of Guam's Procurement Law and Regulations is to ensure the fair and equitable 10 treatment of all persons who deal with the Government of Guam's procurement system. 5 11 G.C.A. §5001(b)(4) and 2 G.A.R., Div. 4, Chap. 1, §1102(3). Additionally, in negotiating. 12 performing, or administering its contracts, GPA must act in good faith. 5 G.C.A. §5003 and 2 13 G.A.R., Div. 4, Chap. 1, §1105. GPA would be violating the aforementioned policy and the 14 requirement to act in good faith if it intentionally forced the bidders to unnecessarily divulge 15 their prices for the bucket trucks they were bidding for the three (3) Option Years that the bid 16 after the bid was awarded. Thus, the Public Auditor finds that the appropriate remedy is to 17 require to GPA to award the remaining option years of the IFB contract to MORRICO, pursuant 18 to 5 G.C.A. §5212(d), because MORRICO was the next lowest responsive bidder after GPA 19 terminated the IFB contract with FAR EAST EQUIPMENT LLC Should GPA require and have 20 the funding to procure additional bucket trucks in 2014 and 2015, it should exercise its options

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 $^{\rm 30}$ CCU Resolution No. 2011-41 Amended, page 16, TAB 5, Procurement Record filed on November 8, 2013

IV. CONCLUSION

Based on the foregoing the Public Auditor hereby determines the following:

1. MORRICO's August 20, 2013 Protest was timely.

for those years under the IFB contract and procure them from MORRICO.

- 2. GPA violated the terms of the IFB, and 5 G.C.A. §5211(g) and 2 G.A.R., Div. 4, Chap. 3, §3109(n)(1) by re-awarding the IFB contract to MID PAC FAR EAST, whose bid could not be the second lowest bid because it was rejected by GPA as being non-conforming to the IFB specifications.
 - 3. MORRICO's Appeal is hereby SUSTAINED.
- 4. No later than thirty (30) days after this Decision is issued, pursuant to 5 G.C.A. §5212(d), GPA must re-award of the IFB contract to MORRICO because it is the next lowest bidder whose bid meets the requirements and criteria set forth in the IFB.
- 5. Pursuant to 5 G.C.A. §5452(a)(1)(ii) and 2 G.A.R., Div. 4, Chap. 9, §9106(a)(ii), GPA's re-award of the IFB contract to MID PAC FAR EAST is hereby terminated, GPA shall compensate MID PAC FAR EAST for its actual expenses reasonably incurred under the contract, plus a profit, prior to this termination.
- 6. The Public Auditor finds that MORRICO is entitled to its reasonable costs incurred in connection with the IFB's solicitation and MORRICO's protest, excluding attorney's fees, pursuant to 5 G.C.A. §5425(h), because there was a reasonable likelihood that MORRICO may have been awarded the contract because it had the second lowest bid but for GPA's violations of Guam Procurement Law and Regulations as set forth herein. GPA may object to MORRICO's cost demand by filing the appropriate motion with the Public Auditor no later than fifteen (15) days after MORRICO submits such cost demand to GPA.

This is a Final Administrative Decision. The Parties are hereby informed of their right to appeal from a Decision by the Public Auditor to the Superior Court of Guam, in accordance with Part D of Article 9, of 5 G.C.A. within fourteen (14) days after receipt of a Final Administrative Decision. 5 G.C.A. §5481(a).

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A copy of this Decision shall be provided to the parties and their respective attorneys, in accordance with 5 G.C.A. §5702, and shall be made available for review on the OPA Website www.guamopa.org.

DATED this 24th day of January, 2014.

DORIS FLORES BROOKS CPA CGF

DORIS FLORES BROOKS, CPA, CGFM PUBLIC AUDITOR