

#### Jerrick Hernandez <jhernandez@guamopa.com>

# OPA-PA-24-005 In the Appeal of Pacific Federal Management, Inc. - Appellant's Hearing Materials

Mon, Jan 13, 2025 at 4:58 PM

To: Jerrick Hernandez < jhernandez@guamopa.com>

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Dear Mr. Hernandez:

Please see attached (1) Appellant's Issue List, (2) Appellant's Witness List, and (3) Appellant's Admissions of Fact for e-filing in the above-referenced matter. Kindly confirm receipt via return e-mail.

Should you have any questions or concerns, please let us know.

Thank you,

#### R. Marsil Johnson

#### **BLAIR STERLING JOHNSON & MARTINEZ**

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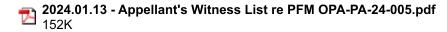
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### 3 attachments



2024.01.13 - Appellant's Admissions of Fact re PFM OPA-PA-24-005.pdf

2024.01.13 - Appellant's Witness List re PFM OPA-PA-24-005.pdf 152K

1	R. Marsil Johnson				
2	BLAIR STERLING JOHNSON & MARTINEZ				
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4	TELEPHONE: (671) 477-7857				
5	Attorneys for Appellant Pacific Federal Management, Inc.				
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9	PROCUREM	1ENT A	PPEAL		
10	In the Appeal of		Docket No. OPA PA-24-005		
11	THEIR PEDEMIE MANAGEMENT,		) APPELLANT'S		
12	INC.,	)	ADMISSIONS OF FACT		
13	Appellant.				
14	COMES NOW, Pacific Federal Management, Inc. ("PFM") and, through undersigned				
15					
16	counsel, submits this Appellant's Admissions of Fact.				
17	1. On May 22, 2024, GIAA issue	ed Invita	tion for Bid No. GIAA-C07-FY24, Project		
18	No. GIAA-FY22-02-1, AIP No. 3-66-0001-TBD, concerning the bid for the Terminal Building				
<ul><li>19</li><li>20</li></ul>	Roof Replacement and Renewable Energy System – Phase I at GIAA (the "IFB").				
21	2. Three bids were submitted in re	esponse	to the IFB.		
22	3. Green Community Developme	ent dba	Surface Solutions ("Surface Solutions")		
23	submitted a bid in the amount of \$7,898,800.00.				
24	4. PFM submitted a bid in the amo	ount of S	\$15,922,865.41		
25	<ol><li>Core Tech International Corpor</li></ol>	ration ("	Core Tech") submitted a bid in the amount		
<ul><li>26</li><li>27</li></ul>	of \$20,068,296.00.				
28					
20	6. Core Tech's bid was \$12,168,4	196.00 hi	gher than Surface Solution's bid.		
	7. Core Tech's bid was \$4,145,43	80.59 hig	her than PFM's bid		

- 8. GIAA awarded the contract to Core Tech International Corporation.
- 9. In rejecting PFM's bid, GIAA stated that it "was found to be nonresponsive and not responsible as Bidder failed to submit and does not hold all required Contractor's License classifications required in the IFB Package, Special Reminders (Bidder failed to submit and does not hold C-8, C-41, C-42, C-48).
- 10. With its bid, PFM submitted copies of its Contractor's License Board licenses in the following categories:
- 11. PFM holds a General Engineering Contractor license (also known as an "A License").
- 12. The statutory definition of a General Engineering Contractor (an "A License" holder) specifically states that "[a] General Engineering Contractor is a contractor whose principal contracting business is in connection with fixed works requiring specialized engineering knowledge and skill, including ... **airports and airways**." 21 GCA § 70106(b) (emphasis added).
- 13. The list of skills and trades General Engineering Contractors ("A License" Holders) can perform is found in 25 GAR §12106(a)(1) and includes the following skills and trades: Cement Concrete, Reinforcing Steel, Structural Steel, Water Proofing, and Welding.
  - 14. PFM holds a General Building Contractor license (also known as a "B License").
- 15. The list of skills and trades General Building Contractor ("B License" Holders) can perform is found in 25 GAR §12106(a)(2) and includes the following skills and trades: Cement Concrete, Reinforcing Steel, Roofing Contractor, Structural Steel, Waterproofing, and Welding.
  - 16. A C-8 license is a Cement Concrete Contractor license.
  - 17. A C-41 license is a Reinforcing Steel Contractors license.
  - 18. A C-42 license is a Roofing Contractor license.

1	19.	A C-48 license is a Structural Steel Contractor license.		
2	20.	20. A C-55 license is a Waterproofing Contractor license.		
3	21.	A C-56 license is a Welding Contractor license.		
4				
5	22.	PFM also submitted copies of CLB licenses of its subcontractor: Guam Pacific		
6	Mechanical & Electrical, LLC ("GPME").			
7	23.	GPME holds the following CLB licenses: C-13, C-37, and C-51.		
8	<b>DATED</b> this 13th day of January, 2025.			
9		BLAIR STERLING JOHNSON & MARTINEZ		
10 11		A PROFESSIONAL CORPORATION		
12		P Marsi D		
13		R. MARSIL JOHNSON		
14		Attorneys for Appellant Pacific Federal Management, Inc.		
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