



Jerrick Hernandez &lt;jhernandez@guamopa.com&gt;

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**Electronic Filing -- GPA Agency Report - OPA-PA-23-004**

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Tue, Oct 3, 2023 at 4:59 PM

To: Jerrick Hernandez &lt;jhernandez@guamopa.com&gt;

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Hafa Adai Mr. Hernandez,

Please find GPA / Appellee Agency Report attached for electronic filing and submission. Please respond with a confirmed stamped receipt so service can be made to the Appellant.

Thank you,


Theresa G. Rojas

(Acting) GPA Counsel

*Theresa G. Rojas, Esq.**Legal Counsel**Guam Waterworks Authority**Ste 200, Gloria B. Nelson Public Service Building**688 Route 15**Mangilao, Guam 96913**Work (671) 300-6853*[tgrojas@guamwaterworks.org](mailto:tgrojas@guamwaterworks.org)

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 **OPA-PA-23-004\_Agency\_Report\_TGR\_FINAL.pdf**  
8006K

1 **THERESA G. ROJAS, ESQ.**  
2 Interim Counsel  
3 Guam Power Authority  
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9 *Attorney for Guam Power Authority*

10 **BEFORE THE OFFICE OF PUBLIC ACCOUNTABILITY**  
11 **PROCUREMENT APPEAL**

12 **In the Appeal of:**

13 **Appeal Case No. OPA-PA-23-004**

14 **DOOIK ENG., LTD.,**

15 **AGENCY REPORT**

16 Appellant.

17 **COMES NOW**, Appellee GUAM POWER AUTHORITY (“GPA”), by and through its  
18 Interim Counsel THERESA G. ROJAS, ESQ, and hereby submits its Agency Report in the form  
19 required under 2 G.A.R. Div. 4, Chapter 12, §12105:

20 (a) A copy of the protest:

- 21
- 22
  - 23 **▪ Dooik Engineering Co. Ltd. Bid Protest Letter:** See September 26, 2023, Agency  
24 Procurement Record BINDER 2 of 11, at p. 759 of 6970.<sup>1</sup>

25 (b) A copy of the bid or offer submitted by the Appellant

- 26
- 27 **▪ Dooik Engineering Co. Ltd. – Technical Proposal Package:** See September 26, 2023,  
28 Agency Procurement Record, BINDER 5 of 11, at p. 3077 of 6970.<sup>2</sup>
- 29
- 30

31 <sup>1</sup> Electronic File - pdf p. 772

32 <sup>2</sup> Electronic File - pdf p. 3090

and a copy of the bid or offer that is being considered for award

- **JBC/Orbis/GAI/JV – Technical Proposal Package:** *See* September 26, 2023, Agency Procurement Record, BINDER 3 of 11, at p. 1727 of 6970.<sup>3</sup>
- **Taiwan Electrical Mechanical Engineering Services, Inc. (TEMES) – Technical Proposal Package:** *Id.* BINDER 4 of 11, at p. 2441 of 6970.<sup>4</sup>
- **Marianas Energy Co. (MEC) – Technical Proposal Package:** *Id.* BINDER 6 of 11, at p. 3529 of 6970.<sup>5</sup>

or whose bid or offer is being protested, if any had been submitted prior to the protest:

- **N/A.**

(c) A copy of the solicitation, including the specification or portions thereof relevant to the protest:

- **Invitation for Multi-Step Bid No. GPA-023-23 BID PACKAGE & Amendments:** *Id.* BINDER 9 of 11, at p. 5117 of 6970.<sup>6</sup>

(d) A copy of the abstract of bids or offers or relevant or portions thereof relevant to the protest:

- **Abstract of Multi-Step IFB "PHASE II" dated September 18, 2023:** *Id.* BINDER 1 of 11 at p. 296 of 6970.<sup>7</sup>
- **Abstract of Multi-Step IFB "PHASE I" dated March 24, 2023:** *Id.* BINDER 2 of 11, at p. 936 of 6970.<sup>8</sup>

(e) Any other documents which are relevant to the protest, including the contract, if one has been awarded, pertinent amendments, and plans and drawings:

- **See Appellee September 26, 2023, Agency Procurement Record filing for pertinent amendments and plans which may be relevant to the protest. No contract has been awarded on this procurement.**

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<sup>3</sup> Electronic File - pdf p. 1740

<sup>4</sup> Electronic File - pdf p. 2454

<sup>5</sup> Electronic File - pdf p. 3542

<sup>6</sup> Electronic File - pdf p. 5130

<sup>7</sup> Electronic File - pdf p. 309

<sup>8</sup> Electronic File - pdf p. 949

- 1   ▪ See Yigo PMC GPA-023-23 Committee Scoresheets at EXHIBIT A.<sup>9</sup>

2           (f) The decision from which the Appeal is taken, if different than the decision submitted  
3           by Appellant:

- 4  
5   ▪ September 6, 2023, Agency Decision on the Protest: *Id.* BINDER 1 of 11, at p. 444 of  
6   6970.<sup>10</sup>

7           (g) A statement answering the allegation of the Appeal and setting forth findings, actions,  
8           and recommendations in the matter together with any additional evidence or  
9           information deemed necessary in determining the validity of the Appeal. The  
10          statement shall be fully responsive to the allegations of the Appeal:

- 11  
12  
13   ▪ Appellee GPA's Answer to Appeal: Appellee addresses Appellant's appeal with the  
14   following two responses.

15   (1) GPA-061-20 And GPA-023-23 Are Not Identical Procurements. The two bids  
16   although largely similar have a starkly different scope and expectation for required  
17   personnel as GPA-023-23 informed bidders that it would rely heavily on the contractor  
18   to perform almost all of the operational and maintenance functions to run the plant. In its  
19   March 3, 2023, Amendment No. III<sup>11</sup> responding to a question from Bidder No. 6 GPA  
20   stated "Bidders shall assume that they will need to completely staff the plant, both in  
21   operations and maintenance and that no GPA staffing is available when establishing their  
22   bid prices."<sup>12</sup> Similar questions from other bidders, enquiring "how many GPA  
23   employees would be assigned to the plant" and whether "GPA" would provide "site staffs  
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31   <sup>9</sup> GPA Committee Scoresheets were inadvertently excluded from Appellee's September 26, 2023, Agency  
32   Procurement Record Filing but are included here as documents relevant to the resolution of the protest.

<sup>10</sup> Electronic File - pdf p. 457

<sup>11</sup> *Id.* BINDER 8 of 11, at p. 4716 of 6970.

<sup>12</sup> *Id.* BINDER 8 of 11, at p. 4727 of 6970.

1 for the plant” were also posed.<sup>13</sup> Appellee responded equally to all indicating that “No  
2 additional GPA site staff” and no commitment for any GPA employees to “staff” the  
3 Yigo Diesel plants could be provided.<sup>14</sup> These requirements were not included in GPA-  
4 061-20 and Appellant has not provided any evidence to establish that these factors were  
5 contained within Appellee’s earlier 2020 bid.  
6

7  
8 **(2) Technical Requirements for Bidder Personnel to Largely Support Plant Operations**  
9 **were Clear Factors to Determine Bidder’s Acceptable or Not Acceptable AND Were**  
10 **not Factors to Be Negotiated or Determined at Pricing.** As addressed by Appellee’s

11 September 6, 2023, Decision on Appellant’s protest, Appellant’s qualitative (or  
12 technical) proposal scored “Below Acceptable” as Appellant received a proposal score  
13 of 52.50%; a score nearly 20% below Appellee’s potentially acceptable score range of  
14 70%. The criteria for scoring, the scoring process, the percentage points and the overall  
15 percentage required for an acceptable and effectively unacceptable bid were provided to  
16 all bidders and were included within Appellee’s bid package within its Technical  
17 Proposal Workbook, referenced within the Bidder Instructions at Section 1.9(a)(2)(5) of  
18 the issued bid attached as Schedule C. Appellant acknowledged these criteria and  
19 provided it’s own copy within its proposal and included strict references within its  
20 “Scoring Workbook” in support of its proposal.<sup>15</sup> As illustrated, the scores were based  
21 on a range of compliance, regulatory, and proof of capability checklists which among  
22 several requirements required bidders to “describe” their “proposed staffing model” and  
23  
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32 <sup>13</sup> *Id.* BINDER 8 of 11, at p. 4733-4737 of 6970.

<sup>14</sup> *Id.* BINDER 8 of 11, at p. 4733-4737 of 6970.

<sup>15</sup> *Id.* BINDER 8 of 11, at p. 3003-3008 of 6970.

1 “staff optimization plans” for both bidder and GPA employees. As evidenced, these were  
2 not models to be introduced or discussions to be had at pricing. See **EXHIBIT A**.

3 GPA’s technical evaluation team, familiar with present plant requirements and needs,  
4 strictly reviewed and applied all criteria for scoring and the scoring mechanisms as set  
5 forth within the bid and Appellant has provided no basis to support that either bid scoring,  
6 the score criteria, or the overall process was conducted in error.<sup>16</sup> A copy of all bidder  
7 scores are attached here as **EXHIBIT A**.

8  
9  
10 **▪ N/A. No award has been made on this procurement.**

11 (h) A statement in substantially the same format as Appendix B to this Chapter,  
12 indicating whether the matter is the subject of a court proceeding;

13  
14 **▪ October 3, 2023, Declaration of Counsel: See attached **EXHIBIT B**.**

15  
16 **RESPECTFULLY SUMITTED THIS** 3<sup>rd</sup> day of October 2023.

17  
18 *Attorney for Guam Power Authority*

19  
20  
21 By: 

22 **THERESA G. ROJAS, ESQ.**  
23 *Interim Counsel*

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>DOOIKENG CO, LTD</b>			
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	3	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	4	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0



IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	1	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	1	0
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	3	0
	Experience in evaluating plant water discharge	3	3	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	3	0
	Experience and expertise on performance tests for emissions	3	3	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	4	0
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	0
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	<del>4</del> 5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	<del>4</del> 3	0
	What is the quality of company's financial position?	3	3 3	0
12	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	3	0
13	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	3	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
15	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
<b>5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.</b>	
<b>3 - Average relevant qualifications and project experience. Average client references.</b>	
<b>1 - Poor relevant qualifications and few relevant projects. Fair Client references.</b>	
<b>0 - No substantial relevant experience.</b>	

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NO PASS

Francis I Cruz  
file by 3/21/2023

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SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Vincent S. Napuh

Qualitative Proposal Scoring Information Final

DOOK

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Business Structure and Business Approach</b>	<b>8</b>		<b>0</b>
1	Company Information for Bidder and its affiliates	2	3	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	3	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	3	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	3	0
	<b>Power Plant Management, Operation and Maintenance</b>	<b>30</b>		<b>0</b>
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	2	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	2	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	2	0
	<b>Root-Cause Failure Analysis</b>	<b>21</b>		<b>0</b>
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	3	0
	<b>Generation Outage Planning</b>	<b>21</b>		<b>0</b>
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
	<b>Plant Engineering &amp; Technical Services</b>	<b>24</b>		<b>0</b>
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	0
	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	<b>20</b>		<b>0</b>
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	2	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
	<b>Procurement, Inventory Planning and Management</b>	<b>20</b>		<b>0</b>
7	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management forDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	2	0
	Experience in evaluating plant water discharge	3	2	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	2	0
	Experience and expertise on performance tests for emissions	3	1	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
10	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	3	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	4/05	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	3	0
	What is the quality of company's financial position?	3	3	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	3	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
13	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

917 (73)  
 1500  
 (61%)

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

OSCAR E  
Working Test  
FINAL  
DOOK ENG'G CO. LTD

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
1	<b>Business Structure and Business Approach</b>	8		40	32
	Company Information for Bidder and its affiliates	2	4	8	
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8	
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8	
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4	
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4	
2	<b>Power Plant Management, Operation and Maintenance</b>	30		150	120
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	40	
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	40	
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	40	
3	<b>Root-Cause Failure Analysis</b>	21		105	63
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	21	
	Experience and expertises on failure modes and effects analysis of supporting systems / balance of plant	7	3	21	
	Brief description of successful implementation of remedies.	7	3	21	
4	<b>Generation Outage Planning</b>	21		105	63
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	21	
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	21	
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	21	
5	<b>Plant Engineering &amp; Technical Services</b>	24		120	72
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	24	
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		100	60
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	24	
	Supporting information showing successful experience with facility preparation.	6	3	18	
	Supporting information showing successful experience with facility clean-up.	6	3	18	
7	<b>Procurement, Inventory Planning and Management</b>	20		100	80
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20	
	Describe experience with emergency procurement for expedited repairs.	5	4	20	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	10		50
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	15
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	15
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	15		75
	Experience in reviewing and evaluating test data.	3	3	9
	Experience in evaluating plant water discharge	3	3	9
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	3	9
	Experience and expertise on performance tests for emissions	3	3	9
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	9
10	<b>Federal and Regulatory Compliance</b>	18		90
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	18
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	18
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	18
11	<b>Financial Information Checklist</b>	10		50
	Brief description of company's financial position and capability.	1	4	4
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	4	12
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4	12
What is the quality of company's financial position?	3	4	12	
12	<b>Insurance Policy</b>	5		25
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8
13	<b>Client References</b>	10		50
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	20
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	20
14	<b>Mobilization Capability Checklist</b>	10		50
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	40

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	30
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	24
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	15
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	24
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	30
	Please present a plan to minimize unplanned outages.	8	3	24
	Please present a plan to maintain or improve reliability.	8	3	24
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	24
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	32
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	20
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>1500</b>

245

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

1006 (-3)  
67.06%

<b>RATINGS GUIDE:</b>	
<b>5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.</b>	
<b>3 - Average relevant qualifications and project experience. Average client references.</b>	
<b>1 - Poor relevant qualifications and few relevant projects. Fair Client references.</b>	
<b>0 - No substantial relevant experience.</b>	

66-8



SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

FINAL  
DOOK 3  
J. OAZA  
3.31.23 A.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8	-	0
	Company Information for Bidder and its affiliates	2	5/10	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	2	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	2	0
	Brief description of successful implementation of remedies.	7	3	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	3	0
	Experience in evaluating plant water discharge	3	3	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	3	0
	Experience and expertise on performance tests for emissions	3	3	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.3	0
	What is the quality of company's financial position?	3	4.3	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

1098/1500  
 (-3)  
 = 69%

NO PASS

FINAL  
PEC  
JBAZA  
3.31.23  
4

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET  
IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	3	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	3	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	4	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
9	Experience in reviewing and evaluating test data.	3	0	0
	Experience in evaluating plant water discharge	3	0	0
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	0	0
	Experience and expertise on performance tests for emissions	3	0	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	0	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
10	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	0	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	0	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	0	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
11	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	81	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	40	0
	What is the quality of company's financial position?	3	41	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
13	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

Handwritten calculations and notes:

$$\frac{932}{1500} = 62\% \text{ (circled)} - 30\%$$

932  
1500  
= 62% (circled) - 30%

NO PASS (circled)

60% (circled)

PER

4

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Vincent S. Naputi.

Qualitative Proposal Scoring Information

Final.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	3	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	4	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	0
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	0	0
	Experience in evaluating plant water discharge	3	0	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	0	0
	Experience and expertise on performance tests for emissions	3	0	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	0	0
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	0	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	0	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	0	0
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	1	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	0.25	0
	What is the quality of company's financial position?	3	1	0
12	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	3	0
13	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0



IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

875 (3)  
 1500  
 58% ✓  
 NO PASS

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Pacific ENERGY</b>			
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	3	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	2	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	2	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	2	0
3	<b>Root-Cause Failure Analysis</b>	21	2	0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	2	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	2	0
	Brief description of successful implementation of remedies.	7	2	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	4	0
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	0	0
	Experience in evaluating plant water discharge	3	0	0
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	0	0
	Experience and expertise on performance tests for emissions	3	0	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		0
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	0	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	0	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	0	0
11 489	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	3	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	3/1	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	3/0	0
	What is the quality of company's financial position?	3	3/1	0
12	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	2	0
13	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	3	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	3	0
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	1	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	1	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	1	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

719 (-21)  
 1500  
 = 47.9%  
 NO PASS  
 (46%)

Francis F. Cruz  
 f. l. Cruz  
 03/31/2023

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

OSCAR E  
WORKING TOOL  
FINAL  
PACIFIC ENERGY CO

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
	<b>Business Structure and Business Approach</b>	<b>8</b>		<b>40</b>	<b>32</b>
1	Company Information for Bidder and its affiliates	2	4	8	
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8	
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8	
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4	
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4	
	<b>Power Plant Management, Operation and Maintenance</b>	<b>30</b>		<b>150</b>	<b>120</b>
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	40	
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	40	
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	40	
	<b>Root-Cause Failure Analysis</b>	<b>21</b>		<b>105</b>	<b>63</b>
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	21	
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	3	21	
	Brief description of successful implementation of remedies.	7	3	21	
	<b>Generation Outage Planning</b>	<b>21</b>		<b>105</b>	<b>63</b>
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	21	
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	21	
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	21	
	<b>Plant Engineering &amp; Technical Services</b>	<b>24</b>		<b>120</b>	<b>72</b>
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	24	
	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	<b>20</b>		<b>100</b>	<b>60</b>
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	24	
	Supporting information showing successful experience with facility preparation.	6	3	18	
	Supporting information showing successful experience with facility clean-up.	6	3	18	
	<b>Procurement, Inventory Planning and Management</b>	<b>20</b>		<b>100</b>	<b>80</b>
7	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20	
	Describe experience with emergency procurement for expedited repairs.	5	4	20	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
8	<b>Performance Management &amp; Reporting</b>	10		50	30
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	15	
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	15	
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	15		75	45
	Experience in reviewing and evaluating test data.	3	3	9	
	Experience in evaluating plant water discharge	3	3	9	
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	3	9	
	Experience and expertise on performance tests for emissions	3	3	9	
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	9	
10	<b>Federal and Regulatory Compliance</b>	18		90	54
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	18	
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	18	
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	18	
11	<b>Financial Information Checklist</b>	10		50	40
	Brief description of company's financial position and capability.	10	4	40	
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.				
	Did BIDDER provide complete and detailed financial records?	3	4	12	
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4	12	
	What is the quality of company's financial position?	3	4	12	
12	<b>Insurance Policy</b>	5		25	20
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12	
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8	
13	<b>Client References</b>	10		50	30
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	3	15	
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	3	15	
14	<b>Mobilization Capability Checklist</b>	10		50	30
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	3	30	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	30
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	24
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	15
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	24
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	30
	Please present a plan to minimize unplanned outages.	8	3	24
	Please present a plan to maintain or improve reliability.	8	3	24
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	24
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	24
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	15
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>1500</b>

23

973 - 30  
84.87%

62.25%

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Oscar E  
Working Tool  
Final  
MEC

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		40
	Company Information for Bidder and its affiliates	2	4	8
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4
2	<b>Power Plant Management, Operation and Maintenance</b>	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	50
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	50
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	50
3	<b>Root-Cause Failure Analysis</b>	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	35
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	5	35
	Brief description of successful implementation of remedies.	7	5	35
4	<b>Generation Outage Planning</b>	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	28
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	28
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	28
5	<b>Plant Engineering &amp; Technical Services</b>	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	5	40
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	40
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	40
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	4	32
	Supporting information showing successful experience with facility preparation.	6	4	24
	Supporting information showing successful experience with facility clean-up.	6	4	24
7	<b>Procurement, Inventory Planning and Management</b>	20		100
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20
	Describe experience with emergency procurement for expedited repairs.	5	4	20



IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>50</b>	40
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	4	20	
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	4	20	
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>75</b>	60
	Experience in reviewing and evaluating test data.	3	4	12	
	Experience in evaluating plant water discharge	3	4	12	
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	4	12	
	Experience and expertise on performance tests for emissions	3	4	12	
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	4	12	
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>90</b>	72
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	24	
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	24	
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	24	
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>50</b>	9
	Brief description of company's financial position and capability.	1	4	4	
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.				
	Did BIDDER provide complete and detailed financial records?	3	5	15	
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	15	
What is the quality of company's financial position?	3	5	15		
12	<b>Insurance Policy</b>	<b>5</b>		<b>25</b>	20
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12	
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8	
13	<b>Client References</b>	<b>10</b>		<b>50</b>	40
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	20	
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	20	
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>50</b>	40
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	40	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	40
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	32
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	5	25
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	5	40
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	5	50
	Please present a plan to minimize unplanned outages.	8	4	32
	Please present a plan to maintain or improve reliability.	8	4	32
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	32
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	32
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	20
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>1500</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

1298  
86.53%

<b>RATINGS GUIDE:</b>	
<b>5</b>	Excellent and plentiful relevant qualifications and project experience. Very highest client references.
<b>3</b>	Average relevant qualifications and project experience. Average client references.
<b>1</b>	Poor relevant qualifications and few relevant projects. Fair Client references.
<b>0</b>	No substantial relevant experience.

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

1  
MEC FINAL  
J. DAVIA  
3/31/23

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	5	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	5	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	5	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	4	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	4	0
	Brief description of successful implementation of remedies.	7	4	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	4	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	4	0
	Experience in evaluating plant water discharge	3	4	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	5	0
	Experience and expertise on performance tests for emissions	3	5	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	5	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	0
	What is the quality of company's financial position?	3	5	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4 500	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4 500	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4 500	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

1325 + 9  
1500

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

88%

MAC

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Vincent S. Napaji

Qualitative Proposal Scoring Information

Final

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Business Structure and Business Approach</b>	<b>8</b>		<b>0</b>
1	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
	<b>Power Plant Management, Operation and Maintenance</b>	<b>30</b>		<b>0</b>
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
	<b>Root-Cause Failure Analysis</b>	<b>21</b>		<b>0</b>
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	5	0
	Brief description of successful implementation of remedies.	7	4	0
	<b>Generation Outage Planning</b>	<b>21</b>		<b>0</b>
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
	<b>Plant Engineering &amp; Technical Services</b>	<b>24</b>		<b>0</b>
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	<b>20</b>		<b>0</b>
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	4	0
	<b>Procurement, Inventory Planning and Management</b>	<b>20</b>		<b>0</b>
7	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	4	0
	Experience in evaluating plant water discharge	3	4	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	4	0
	Experience and expertise on performance tests for emissions	3	4	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	5	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.5	0
	What is the quality of company's financial position?	3	5	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	5	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	5	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	5	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
15	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	5	0
	Please present a plan to minimize unplanned outages.	8	6	0
	Please present a plan to maintain or improve reliability.	8	5	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
<b>5</b>	Excellent and plentiful relevant qualifications and project experience. Very highest client references.
<b>3</b>	Average relevant qualifications and project experience. Average client references.
<b>1</b>	Poor relevant qualifications and few relevant projects. Fair Client references.
<b>0</b>	No substantial relevant experience.

1243  
1500  
89%



SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<i>Marianas Energy Co.</i>			
	<b>Business Structure and Business Approach</b>	<b>8</b>		<b>0</b>
1	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	5	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
	<b>Power Plant Management, Operation and Maintenance</b>	<b>30</b>		<b>0</b>
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
	<b>Root-Cause Failure Analysis</b>	<b>21</b>		<b>0</b>
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	4	0
	Brief description of successful implementation of remedies.	7	4	0
	<b>Generation Outage Planning</b>	<b>21</b>		<b>0</b>
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
	<b>Plant Engineering &amp; Technical Services</b>	<b>24</b>		<b>0</b>
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	<b>20</b>		<b>0</b>
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	5	0
	Supporting information showing successful experience with facility clean-up.	6	5	0
	<b>Procurement, Inventory Planning and Management</b>	<b>20</b>		<b>0</b>
7	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	5	0
	Describe experience with emergency procurement for expedited repairs.	5	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	5	0
	Experience in evaluating plant water discharge	3	5	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	5	0
	Experience and expertise on performance tests for emissions	3	5	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	5	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	0
	What is the quality of company's financial position?	3	5	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	5	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	5	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	5	0
	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	5	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	5	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	5	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	5	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	5	0
	Please present a plan to minimize unplanned outages.	8	5	0
	Please present a plan to maintain or improve reliability.	8	5	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	5	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	5	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

1442  
 -----  
 1500  
 = 96%

Francis I Cruz  
 for L Cruz  
 03/31/2023

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Oscar E  
Working Tool  
Final  
TEMES INC.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Business Structure and Business Approach</b>	<b>8</b>		<b>40</b>
1	Company Information for Bidder and its affiliates	2	4	8
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4
	<b>Power Plant Management, Operation and Maintenance</b>	<b>30</b>		<b>150</b>
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	40
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	40
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	40
	<b>Root-Cause Failure Analysis</b>	<b>21</b>		<b>105</b>
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	4	28
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	4	28
	Brief description of successful implementation of remedies.	7	4	28
	<b>Generation Outage Planning</b>	<b>21</b>		<b>105</b>
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	28
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	28
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	28
	<b>Plant Engineering &amp; Technical Services</b>	<b>24</b>		<b>120</b>
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	32
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	32
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	32
	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	<b>20</b>		<b>100</b>
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	24
	Supporting information showing successful experience with facility preparation.	6	3	18
	Supporting information showing successful experience with facility clean-up.	6	3	18
	<b>Procurement, Inventory Planning and Management</b>	<b>20</b>		<b>100</b>
7	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20
	Describe experience with emergency procurement for expedited repairs.	5	4	20

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>50</b>	30
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	15	
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	15	
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>75</b>	60
	Experience in reviewing and evaluating test data.	3	4	12	
	Experience in evaluating plant water discharge	3	4	12	
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	4	12	
	Experience and expertise on performance tests for emissions	3	4	12	
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	4	12	
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>90</b>	72
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	24	
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	24	
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	24	
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>50</b>	40
	Brief description of company's financial position and capability.	1	4	4	
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.				
	Did BIDDER provide complete and detailed financial records?	3	5	12	
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	12	
What is the quality of company's financial position?	3	5	12		
12	<b>Insurance Policy</b>	<b>5</b>		<b>25</b>	20
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12	
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8	
13	<b>Client References</b>	<b>10</b>		<b>50</b>	40
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	20	
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	20	
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>50</b>	40
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	40	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	40
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	32
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	20
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	32
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	40
	Please present a plan to minimize unplanned outages.	8	4	32
	Please present a plan to maintain or improve reliability.	8	4	32
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	32
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	32
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	20
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>1500</b>

31

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

1170 + 9  
78%

<b>RATINGS GUIDE:</b>	
<b>5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.</b>	
<b>3 - Average relevant qualifications and project experience. Average client references.</b>	
<b>1 - Poor relevant qualifications and few relevant projects. Fair Client references.</b>	
<b>0 - No substantial relevant experience.</b>	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

2  
FINAL  
ITEMS  
J. BAZA  
3.31.23

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	5	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	5	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	5	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and expertises on failure modes and effects analysis of supporting systems / balance of plant	7	5	0
	Brief description of successful implementation of remedies.	7	4	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	4.5	0
	Supporting information showing successful experience with facility preparation.	6	4.5	0
	Supporting information showing successful experience with facility clean-up.	6	4.5	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	4	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	4	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	5	0
9	Experience in evaluating plant water discharge	3	5	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	5	0
	Experience and expertise on performance tests for emissions	3	5	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.5	0
	What is the quality of company's financial position?	3	4.5	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0



IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

1302  
1500  
87%

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Vincent S. Nagali

Qualitative Proposal Scoring Information

Final.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	3	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	4	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management forDiesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	4	0
9	Experience in evaluating plant water discharge	3	4	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	3	0
	Experience and expertise on performance tests for emissions	3	4	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	0
	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
10	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	0
	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	4	0
11	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	0
	What is the quality of company's financial position?	3	5	0
	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	<b>Client References</b>	<b>10</b>		<b>0</b>
13	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	5	0
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
<b>5</b>	Excellent and plentiful relevant qualifications and project experience. Very highest client references.
<b>3</b>	Average relevant qualifications and project experience. Average client references.
<b>1</b>	Poor relevant qualifications and few relevant projects. Fair Client references.
<b>0</b>	No substantial relevant experience.

1155  
 -----  
 1500  
 (77%)

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<i>Taiwan Electrical and Mechanical Engineering Services, INC.</i>			
1	<b>Business Structure and Business Approach</b>	8		0
	Company Information for Bidder and its affiliates	2	5	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	5	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
2	<b>Power Plant Management, Operation and Maintenance</b>	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	0
3	<b>Root-Cause Failure Analysis</b>	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	5	0
	Brief description of successful implementation of remedies.	7	5	0
4	<b>Generation Outage Planning</b>	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
5	<b>Plant Engineering &amp; Technical Services</b>	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	5	0
	Supporting information showing successful experience with facility clean-up.	6	5	0
7	<b>Procurement, Inventory Planning and Management</b>	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	5	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	5	0
	Describe experience with procurement of OEM and non-OEM Support.	5	5	0
	Describe experience with emergency procurement for expedited repairs.	5	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>0</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>0</b>
	Experience in reviewing and evaluating test data.	3	5	0
	Experience in evaluating plant water discharge	3	5	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	4	0
	Experience and expertise on performance tests for emissions	3	4	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>0</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	5	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>0</b>
	Brief description of company's financial position and capability.	1	5	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.5	0
What is the quality of company's financial position?	3	4.5	0	
12	<b>Insurance Policy</b>	<b>5</b>		<b>0</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	5	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	5	0
13	<b>Client References</b>	<b>10</b>		<b>0</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	5	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>0</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>0</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	5	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	5	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	5	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	5	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	5	0
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>0</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

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Francis I Cruz  
 for ECU  
 03/21/2023

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

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**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>50</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>75</b>
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review; monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>90</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>50</b>
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	5	15
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	15
	What is the quality of company's financial position?	3	5	15
12	<b>Insurance Policy</b>	<b>5</b>		<b>25</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	<b>Client References</b>	<b>10</b>		<b>50</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>50</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

*Arnon M. Sung 3/31/2023*



SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

TEMES

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	<b>8</b>		<b>40</b>
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	<b>Power Plant Management, Operation and Maintenance</b>	<b>30</b>		<b>150</b>
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	<b>Root-Cause Failure Analysis</b>	<b>21</b>		<b>105</b>
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	<b>Generation Outage Planning</b>	<b>21</b>		<b>105</b>
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	<b>Plant Engineering &amp; Technical Services</b>	<b>24</b>		<b>120</b>
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	<b>20</b>		<b>100</b>
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	<b>Procurement, Inventory Planning and Management</b>	<b>20</b>		<b>100</b>
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>1500</b>

<b>THRESHOLDS:</b>	
<b>Minimum Score - Acceptable Proposal</b>	1,050.00
<b>Maximum Compliance Score</b>	1,500.00
<b>Minimum Percent Score - Acceptable Proposal</b>	70.0%

<b>RATINGS GUIDE:</b>	
<b>5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.</b>	
<b>3 - Average relevant qualifications and project experience. Average client references.</b>	
<b>1 - Poor relevant qualifications and few relevant projects. Fair Client references.</b>	
<b>0 - No substantial relevant experience.</b>	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

Qualitative Proposal Scoring Information

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Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		40
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	<b>Power Plant Management, Operation and Maintenance</b>	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	<b>Root-Cause Failure Analysis</b>	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	<b>Generation Outage Planning</b>	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	<b>Plant Engineering &amp; Technical Services</b>	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	<b>Procurement, Inventory Planning and Management</b>	20		100
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

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Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>50</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>75</b>
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review, monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>90</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>50</b>
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	<i>5</i>	<i>15</i>
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	<i>3</i>	<i>9</i>
	What is the quality of company's financial position?	3	<i>3</i>	<i>9</i>
12	<b>Insurance Policy</b>	<b>5</b>		<b>25</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	<b>Client References</b>	<b>10</b>		<b>50</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>50</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

*Arnold M. Sany*  
*3/31/2023*

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	<b>PROPOSER Qualifications Score</b>	<b>300</b>		<b>1500</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
<b>5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.</b>	
<b>3 - Average relevant qualifications and project experience. Average client references.</b>	
<b>1 - Poor relevant qualifications and few relevant projects. Fair Client references.</b>	
<b>0 - No substantial relevant experience.</b>	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

MEC

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		40
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	<b>Power Plant Management, Operation and Maintenance</b>	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	<b>Root-Cause Failure Analysis</b>	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	<b>Generation Outage Planning</b>	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	<b>Plant Engineering &amp; Technical Services</b>	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	<b>Procurement, Inventory Planning and Management</b>	20		100
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

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**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>50</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>75</b>
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review; monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>90</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>50</b>
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	<i>5</i>	<i>15</i>
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	<i>5</i>	<i>15</i>
	What is the quality of company's financial position?	3	<i>5</i>	<i>15</i>
12	<b>Insurance Policy</b>	<b>5</b>		<b>25</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	<b>Client References</b>	<b>10</b>		<b>50</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>50</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

*Andrew M. Saing*  
*3/31/2023*

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>1500</b>

<b>THRESHOLDS:</b>	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

<b>RATINGS GUIDE:</b>	
<b>5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.</b>	
<b>3 - Average relevant qualifications and project experience. Average client references.</b>	
<b>1 - Poor relevant qualifications and few relevant projects. Fair Client references.</b>	
<b>0 - No substantial relevant experience.</b>	



SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

*Pacific Energy Corporation* Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	<b>Business Structure and Business Approach</b>	8		40
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	<b>Power Plant Management, Operation and Maintenance</b>	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	<b>Root-Cause Failure Analysis</b>	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	<b>Generation Outage Planning</b>	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	<b>Plant Engineering &amp; Technical Services</b>	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	<b>Unit Transfer, Preparation and Clean-up of Facility</b>	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	<b>Procurement, Inventory Planning and Management</b>	20		100
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

*Pacific Energy Corporation*

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	<b>Performance Management &amp; Reporting</b>	<b>10</b>		<b>50</b>
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	<b>Environmental Compliance Review, Monitoring and Requirements</b>	<b>15</b>		<b>75</b>
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review; monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	<b>Federal and Regulatory Compliance</b>	<b>18</b>		<b>90</b>
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	<b>Financial Information Checklist</b>	<b>10</b>		<b>50</b>
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	1	3
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	0	0
	What is the quality of company's financial position? <i>Unable to determine with limited information</i>	3	1	3
12	<b>Insurance Policy</b>	<b>5</b>		<b>25</b>
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	<b>Client References</b>	<b>10</b>		<b>50</b>
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	<b>Mobilization Capability Checklist</b>	<b>10</b>		<b>50</b>
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

*Arnold M. Sney*  
*3/31/2023*

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority  
Yigo Diesel Generators

**Qualitative Proposal Scoring Information**

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<b>BIDDER Detailed Questions</b>	<b>78</b>		<b>390</b>
	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
15	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	<b>PROPONENT Qualifications Score</b>	<b>300</b>		<b>1500</b>

<b>THRESHOLDS:</b>	
<b>Minimum Score - Acceptable Proposal</b>	1,050.00
<b>Maximum Compliance Score</b>	1,500.00
<b>Minimum Percent Score - Acceptable Proposal</b>	70.0%

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<b>GPA-023-23 Performance Management Contract - Yigo Diesel Generators</b>						
		12/31/2022	12/31/2021	12/31/2020	12/31/2019	12/31/2018
<b>Return on Equity</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	0.49%	1.36%	0.89%	0.87%	1.48%
	Doo lk Eng Co	15.20%	-35.61%	-8.35%	10.71%	15.14%
	MEC	15.66%	59.20%	43.71%	87.35%	108.76%
<b>Return on Assets</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	0.47%	1.32%	0.87%	0.81%	1.31%
	Doo lk Eng Co	6.08%	-14.97%	5.75%	-9.96%	6.27%
	MEC	6.55%	17.06%	6.42%	40.09%	75.89%
<b>Profit Margin</b>						
	Pacific Energy Corporation	36.35%	8.48%	20.47%	6.09%	#DIV/0!
	TEMES	8.93%	19.39%	14.07%	13.68%	11.00%
	Doo lk Eng Co	5.43%	-18.93%	7.13%	-7.95%	4.72%
	MEC	5.57%	23.46%	6.25%	17.81%	31.83%
<b>Operating Margin</b>						
	Pacific Energy Corporation	36.35%	8.48%	20.47%	87.05%	#DIV/0!
	TEMES	76.23%	62.92%	54.49%	53.89%	85.05%
	Doo lk Eng Co	22.57%	7.29%	20.20%	81.97%	35.25%
	MEC	7.42%	14.75%	14.47%	37.79%	40.13%
<b>Current Ratio</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	2823.43%	2797.65%	3608.48%	3940.28%	2718.26%
	Doo lk Eng Co	207.39%	231.22%	179.99%	219.86%	220.12%
	MEC	214.47%	189.22%	121.31%	227.98%	313.26%
<b>Quick Ratio</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	5664.99%	2793.98%	3607.08%	3936.90%	2716.49%
	Doo lk Eng Co	174.54%	175.47%	219.16%	284.61%	220.12%
	MEC	160.24%	160.36%	152.64%	72.52%	174.92%
<b>Debt to Equity Ratio</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	0.00%	0.00%	0.00%	0.00%	9.03%
	Doo lk Eng Co	83.48%	102.42%	81.78%	70.11%	75.26%
	MEC	47.94%	108.63%	121.40%	0.00%	0.00%
<b>Current liabilities Ratio</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	3.07%	3.25%	2.51%	2.30%	3.37%
	Doo lk Eng Co	116.23%	98.23%	116.23%	98.23%	101.72%
	MEC	65.62%	118.00%	65.62%	118.00%	43.31%
<b>Assets Turnover</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	5.31%	6.83%	6.16%	6.14%	12.07%
	Doo lk Eng Co	111.96%	79.08%	111.96%	79.08%	132.92%
	MEC	117.55%	72.71%	117.55%	72.71%	238.42%
<b>Total Capital Turnover</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	5.47%	7.06%	6.32%	6.29%	13.59%
	Doo lk Eng Co	279.68%	188.09%	279.68%	188.09%	320.78%
	MEC	281.23%	252.35%	281.23%	252.35%	341.68%

<b>GPA-023-23 Performance Management Contract - Yigo Diesel Generators</b>						
		12/31/2022	12/31/2021	12/31/2020	12/31/2019	12/31/2018
<b>Return on Equity</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	0.49%	1.36%	0.89%	0.87%	1.48%
	Doo lk Eng Co	15.20%	-35.61%	-8.35%	10.71%	15.14%
	MEC	15.66%	59.20%	43.71%	87.35%	108.76%
<b>Return on Assets</b>						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
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<b>Assets Turnover</b>						
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1 **THERESA G. ROJAS, ESQ.**  
Interim Counsel  
2 Guam Power Authority  
3 Gloria B. Nelson Public Building  
688 Route 15, Mangilao, GU 96913  
4 Telephone: (671) 300-6848  
5 Fax No. (671) 648-3290  
6 Email: [tgrojas@guamwaterworks.org](mailto:tgrojas@guamwaterworks.org)

7 *Attorney for Guam Power Authority*

8  
9 **BEFORE THE OFFICE OF PUBLIC ACCOUNTABILITY**  
10 **PROCUREMENT APPEAL**

11 **In the Appeal of:**

} **Appeal Case No. OPA-PA-23-004**

12  
13 **DOOIK ENG., LTD.,**

} **DECLARATION OF COUNSEL**

14  
15 Appellant.  
16

17  
18 Pursuant to 5 GCA Chapter 5, unless the court requests, expects, or otherwise expresses  
19 interest in a decision by the Public Auditor, the Office of the Public Auditor will not take action  
20 on any appeal where action concerning the protest or appeal has commenced in any court.

21 The undersigned counsel does hereby confirm that to the best of her knowledge, no case  
22 or action concerning the subject of this Appeal has been commenced in court. All parties are  
23 required to and the undersigned party agrees to notify the Office of the Public Auditor within 24  
24 hours if court action commences regarding this Appeal or the underlying procurement action.  
25

26  
27 **RESPECTFULLY SUMMITTED THIS 3<sup>rd</sup> day of October 2023.**

28  
29  
30 *Attorney for Guam Power Authority*

31  
32 By: \_\_\_\_\_

  
**THERESA G. ROJAS, ESQ.**  
*Interim Counsel*