PACIFIC DATA SYSTEMS
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BEFORE THE
OFFICE OF PUBLIC ACCOUNTABILITY
PROCUREMENT PETITION

IN THE PETITION OF TELEGUAM HOLDINGS LLC Appellant	DOCKET NO: OPA-PA-12-016 COMMENTS ON AGENCY REPORT BY INTERESTED PARTY PACIFIC DATA SYSTEMS

Pacific Data Systems (PDS), an interested party in this matter, hereby makes these comments to the Agency Report filed by GSA in OPA-PA-12-016.

PDS agrees with the Agency Report made by GSA. GSA explains that it re-evaluated the award for Bid Form 2 and 3 in GSA-064-11 after it was determined by GSA that GTA submitted a telephone (Cisco SPA501G) that did not meet IFB specifications or GTA's own representations. GSA liberally conducted a re-evaluation using other telephone models that GTA submitted that it determined did meet the IFB specifications. After this re-evaluation, using the evaluation formula for Bid Form 2 and 3, it was further determined by GSA that the offer from PDS was the lowest bid for Bid Form 2 and 3 and thus GSA made the revised award for these items to PDS.

Though the GSA Agency Report does not go into detail regarding the re-evaluation done by GSA, PDS has prepared an analysis of the re-evaluation of Bid Form 2 and 3 for GTA. This analysis is attached as Exhibit A. The PDS analysis clearly shows that the PDS offer scored the lowest at 1,612.45 while the GTA offer scored 1,748.05. These scores contradict the scores noted in the GTA appeal due to the fact that GTA continues to run its evaluation using the telephone model and associated bid prices that were rejected as non-compliant. GTA cannot, as proposed in page 9 of its appeal, make model substitutions after bid opening.

As an interested party in this appeal, PDS would like to make note for the record that PDS believes that GSA should have also rejected the GTA protest for GTA's inappropriate modification of Bid Form 3 and the inclusion of additional telephone models beyond what was specified by GSA for this Bid Form. The inclusion of additional, alternative telephone options was in contradiction to specific instructions to bidders by GSA. GSA rightfully should have denied the GTA protest for this additional reason.

RESPECTFULLY SUBMITTED this 5th day of November 2012.

PACIFIC DATA SYSTEMS

JOHN DAY
President

Exhibit A: PDS Analysis of GTA Bid Form 2 & 3 Evaluation.

EXHIBIT A: GSA 064-11 Analysis

GTA Bid Form 2 and 3 Submission/Evaluation

GTA Bid Form 3				Evaluation of Telephone Compliance with IFB			
GTA Model Numbers	**Description of GTA Telephone Offers**	**GTA Monthly Lease to Purchase**	**GTA Purchase Price**	BF 3.1 Single line Analog Phone	BF 3.2 Single line Digital Phone with Digital Display	BF 3.3 4 line Digital Phone with Digital Display	BF 3.4 6 line Digital Phone with Digital Display
Aastra 9116LP	Single line Analog Phone with call hold	$1.85	$61.20	Yes	No	No	No
Cisco SPA501G	up to 8 line with Digital Display, HandsFree	$3.52	$116.64	No	No	No	No
Cisco SPA504G	4 line with digital display, Hand Free telephone	$4.93	$163.30	No	Yes	Yes	No
Cisco SPA508G	up to 8 line with Digital Display, HandsFree	$5.87	$194.40	No	Yes	Yes	Yes
Cisco SPA500S	Cisco Attendant Console	$2.35	$77.79	No	No	No	No
Aastra 53i	up to 9 line Digital Display, Handsfree	$4.96	$164.34	No	Yes	Yes	Yes
Aastra 55i	up to 9 line Digital Display, Handsfree	$5.65	$187.14	No	Yes	Yes	Yes
Aastra 670i	Aastra Attendant Console	$4.13	$136.80	No	No	No	No
Plantronics CS50	Wireless Headset	$6.70	$221.94	No	No	No	No

Contrary to GTA's description for this BF item, this phone (Cisco SPA501G) was determined by GSA not to have a digital display and was rejected by GSA as non-compliant.

These phones represent the lowest priced compliant models for each of the BF 3 items that were recommended by GTA and are used in the BF 2/3 evaluation formula below.

Bid Form/Item	BF Item Description	One time Costs	Monthly Cost		Multiplier	Score
2.1	POTS	0	27.21		24	653.04
2.2	Digital VoIP	0	16.00		24	384.00

Bid Form/Item	BF Item Description	Purchase	Monthly Lease	GTA Model		
3.1	Single line Analog Phone	61.20	1.85	Aastra 9116LP		
3.2	Single Line Digital Phone	163.30	4.93	Cisco SPA504G		
3.3	4 Line Digital Phone	163.30	4.93	Cisco SPA504G		
3.4	8 Line Digital Phone	164.34	4.96	Aastra 53i		
	Averages for Purchase and Monthly Lease	138.035		Averages times multiplier	5	690.175
			4.1675		5	20.838
				GTA Evaluation Score *		**1,748.05**
				PDS Evaluation Score *		**1,612.45**

PDS Evaluation of GTA Bid Form 2 and 3 based on GSA Evaluation formula and use of compliant phones submitted by GTA.

Reference GTA Appeal at pg 10

* *The lowest score represents the lowest bidder for Bid Forms 2 & 3*

Prepared by Pacific Data Systems