

### Office of the Attorney General Elizabeth Barrett-Anderson

Attorney General of Guam

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Attorneys for the Government of Guam

#### RECEIVED

OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEALS

DATE: 09.06.16

TIME: 4:20 DAM SPM BY:

FILE NO OPA-PA: 16-007, 16-011

## THE OFFICE OF PUBLIC ACCOUNTABILITY HAGÅTÑA, GUAM

In the Appeal of:	) CONSOLIDATED APPEALS NOS.
CORE TECH INTERNATIONAL CORP.,	OPA-PA-16-007 AND OPA-PA-16-011
Appellant,	)
and	DEPARTMENT OF PUBLIC WORKS
GUAM DEPARTMENT OF PUBLIC WORKS,	) AMENDED EXHIBIT LIST )
Purchasing Agency.	) ) )

Comes now, Department of Public Work ("DPW"), and through its undersigned counsel, herein files their Amended Exhibit List in the above-captioned matter by adding the additional exhibits as follows:

- Exhibit S

Public Law 32-120

- Exhibit T

Public Law 32-121

Exhibit U (1-3)

12-22-15 DPW letters to Contractors

Page 1 of 2
In the Appeal of: Core Tech International Corp
Department of Public Works Hearing Brief

Exhibit U1

Guam Educational Facilities Foundation

Exhibit U2

Core Tech International Corp.

Exhibit U3

Pernix Guam LLC

Exhibit V

Protest 1 letter

Dated this 6<sup>th</sup> day of September, 2016.

OFFICE OF THE ATTORNEY GENERAL Elizabeth Barrett-Anderson, Attorney General

By:

SHANNON TAITANO Assistant Attorney General

# EXHIBIT S

Public Law 32-120



RAY TENORIO Lieutenant Governor

Office of the Governor of Guam

FEB 1 3 2014

Honorable Judith T. Won Pat, Ed.D. Speaker I Mina' trentai Dos Na Liheslaturan Guåhan 155 Hesler Street Hagåtña, Guam 96910

Time. Received h

Dear Madame Speaker:

Transmitted herewith is Bill No. 225-32 (COR) "AN ACT TO ADD A NEW CHAPTER 58D TO TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE RENOVATION OR CONSTRUCTION OF A NEW SIMON SANCHEZ HIGH SCHOOL; AND TO AMEND AND RENUMBER §22425(q) OF ARTICLE 4, CHAPTER 22, DIVISION 2, TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE APPROPRIATION OF ADDITIONAL REAL PROPERTY TAX REVENUES FROM THE REVALUATION OF REAL PROPERTY TAXES; AND TO AMEND §53101 OF TITLE 17, GUAM CODE ANNOTATED, RELATIVE TO THE EARLY CHILDHOOD PROGRAM FUND" which I signed into law on February 10, 2014 as Public Law 32-120.

Senseramente,

EDDIE BAZA CALVO

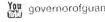
2014 FEB 14 PH 4: 49 N

Eddie Baza Calvo









### I MINA'TRENTAI DOS NA LIHESLATURAN GUÅHAN 2014 (SECOND) Regular Session

### CERTIFICATION OF PASSAGE OF AN ACT TO I MAGA'LAHEN GUÅHAN

This is to certify that Bill No. 225-32 (COR), "AN ACT TO ADD A NEW CHAPTER 58D TO TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE RENOVATION OR CONSTRUCTION OF A NEW SIMON SANCHEZ HIGH SCHOOL; AND TO AMEND AND RENUMBER § 22425(q) OF ARTICLE 4, CHAPTER 22, DIVISION 2, TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE APPROPRIATION OF ADDITIONAL REAL PROPERTY TAX REVENUES FROM THE REVALUATION OF REAL PROPERTY TAXES; AND TO AMEND § 53101 OF TITLE 17, GUAM CODE ANNOTATED, RELATIVE TO THE EARLY CHILDHOOD PROGRAM FUND," was on the 1st day of February, 2014, duly and regularly passed.

Judith T. Won Pat, Ed.D. Speaker Attested Tina Rose Muña Barnes Legislative Secretary This Act was received by I Maga'lahen Guåhan this \_\_\_\_\_ day of FEB 2014, at 10:50 o'clock P. .M. Assistant Staff Officer Maga'lahi's Office APPROVED: ÉDWARD-LB. CALVO I Maga'lahen Guåhan FEB 1 0 2014 Date:

Public Law No. \_\_\_\_32-120

### I MINA'TRENTAI DOS NA LIHESLATURAN GUÅHAN 2013 (FIRST) Regular Session

Bill No. 225-32 (COR)

As amended by the Author; and further amended on the Floor.

Introduced by:

Judith T. Won Pat, Ed.D
T. R. Muña Barnes
Aline A. Yamashita, Ph.D.
T. C. Ada
V. Anthony Ada
FRANK B. AGUON, JR.
B. J.F. Cruz
Chris M. Dueñas
Michael T. Limtiaco
Brant T. McCreadie
Tommy Morrison
Vicente (ben) C. Pangelinan
R. J. Respicio
Dennis G. Rodriguez, Jr.
Michael F. Q. San Nicolas

AN ACT TO ADD A NEW CHAPTER 58D TO TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE RENOVATION OR CONSTRUCTION OF A NEW SIMON SANCHEZ HIGH SCHOOL; AND TO AMEND AND RENUMBER § 22425(q) OF ARTICLE 4, CHAPTER 22, DIVISION 2, TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE APPROPRIATION OF ADDITIONAL REAL PROPERTY TAX REVENUES FROM THE REVALUATION OF REAL PROPERTY TAXES; AND TO AMEND § 53101 OF TITLE 17, GUAM CODE ANNOTATED, RELATIVE TO THE EARLY CHILDHOOD PROGRAM FUND.

1	BE IT ENACTED BY THE PEOPLE OF GUAM:	
2	Section 1. Title. This Act shall be cited and referred to as the "Ma Kåha	at.
3	Act of 2013."	,,,
4	Section 2. A new Chapter 58 D is hereby added to Title 5, Guam Code	
5	Annotated, to read as follows:	
6	"CHAPTER 58D	
7	MA KÅHAT ACT OF 2013	
8	§ 58D101. Title.	
9	§ 58D102. Legislative Findings and Policies.	
10	§ 58D103. Definitions.	
11	§ 58D104. Authorization to Enter Into Long-Term Leases.	
12	§ 58D105. Procurement.	
13	§ 58D106. Responsibilities of Contractor.	
14	§ 58D107. Assignments.	
15	§ 58D108. Use of Tax-Exempt Bonds for Financing.	
16	§ 58D109. Pledge of Additional Revenue from the Real Property	
17	Valuation.	
18	§58D110. Utilities and Routine Maintenance and Repair.	
19	§ 58D111. Maintenance Fund.	
20	§ 58D112. Contractual Safeguards.	
21	§ 58D113. Severability.	
22	§ 58D101. Title. This Act shall be known and shall be cited as "Ma	ı
23	Kåhat Act of 2013."	
24	§ 58D102. Legislative Findings and Policies. I Liheslaturan	n
25	Guåhan finds that Simon Sanchez High School faces the combined	
26	challenges of deteriorating conditions, out of date design, and overcrowding	
27	These combined deficiencies impair the quality of teaching and learning and	

contribute to health and safety problems for staff and students. It should be noted that it is critical for the Guam Department of Education to develop a comprehensive capital improvement plan to provide a roadmap for prioritizing facility improvements beyond Simon Sanchez.

. . . . .

I Liheslatura finds that after reviewing the summary of outstanding General and Limited Obligation debts as of March 1, 2013, that the debt ceiling assessed value is at One Billion One Hundred Thirty Nine Million Four Hundred Sixty Four Thousand Eight Hundred Fifty Three Dollars (\$1,139,464,853). It also states that the General Obligation Debt is Four Hundred Forty Six Million Four Hundred Seventy Three Thousand Eight Hundred Fifty Three Dollars (\$446,473,853); and the Limited Obligation Debt is Six Hundred Sixty Three Million Eight Hundred Ninety Six Thousand Eight Hundred Three Dollars (\$663,896,803), with an accumulated total of One Billion One Hundred Ten Million Three Hundred Seventy Thousand Six Hundred Fifty Six Dollars (\$1,110,370,656). Subtracting the debt ceiling limit less the General and Limited Obligation Debts leaves the amount for future debt obligation at Twenty Nine Million Ninety Four Thousand One Hundred Ninety Seven Dollars (\$29,094,197).

I Liheslatura further finds that the cost for the renovation or construction of a new Simon Sanchez High School would exceed Guam's debt ceiling obligation cap if a General Obligation Bond is pursued. To circumvent the debt ceiling cap, I Liheslatura finds that the construction of Okkodo High School, Astumbo Middle School, Liguan Elementary School, Adacao Elementary School, John F. Kennedy High School and the expansion of Okkodo High School validates the fundamental soundness of using a municipal lease as a vehicle to build new educational facilities. By utilizing municipal leasing to renovate or construct a new Simon Sanchez

High School, the remaining future debt obligation may be used to fund other priorities of the government.

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I Liheslatura further intends to authorize I Maga'lahen Guåhan to pledge or reserve the additional proceeds as a source of payment for a municipal lease financing, secured for the purposes stated herein, either to renovate or construct a new Simon Sanchez High School. To overcome the financing hurdles, I Liheslaturan Guåhan supports the government of Guam to enter into a contract for the financing, design, renovation or construction and long-term capital maintenance of Simon Sanchez High School with a private sector contractor who can provide long-term obtained through tax-exempt obligations or other financing competitive alternative financing based on long-term lease-backs to government of Guam. In order to facilitate system-wide improvements, I Liheslatura shall authorize the Guam Department of Education to develop a comprehensive capital improvement plan for prioritizing capital improvements to all Guam Department of Education schools. To facilitate the financing, design, renovation or construction and maintenance of an education facility envisioned by this Act, the government of Guam will be authorized to lease, for up to thirty (30) years, government of Guam property on which the facilities will be constructed to the contractor, who will design, renovate or construct a new education facility in accordance with specifications approved by Guam Department of Education. The education facility and land will be leased back to the government of Guam for a period not to exceed thirty (30) years or the initial ground lease to the contractor over which time the government of Guam will amortize, as lease payments to the contractor, the cost of the financing, design, renovation or construction

and related expenses of the education facility. The contractor will also be responsible for the capital maintenance of the education facility constructed under this Act, which costs shall be paid by the government of Guam, as provided for under this Act. At the expiration of the lease-back period, the government of Guam real property and the education facility that is renovated or constructed on the government of Guam real property will revert to the government of Guam with no further obligations to the Contractor. Definitions. For purposes of this Chapter and unless § 58D103.

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otherwise specified, the following words and phrases are defined to mean:

- Act means Chapter 58D of Title 5, Guam Code Annotated, known as the "Ma Kåhat Act of 2013."
- Comprehensive capital improvement plan means a plan that takes into consideration the physical condition of each school, along with attendance area population, enrollment patterns, and bussing logistics. It shall also include how each school meets the instructional needs of GDOE and prioritizes repairs of existing schools, and renovation and construction of new school facilities in order to deal with GDOE limited resources.
- Contract shall mean the various design, renovation or construction and financing agreements entered into by and between the education agency and the contractor following negotiations on the response to the Request for Proposal.
- Contractor shall mean the authorized entity which shall (d) be the signatory on the Contract and shall be fully responsible for carrying out the design, renovation or construction, financing and maintenance of the education facility. The contractor may cooperate

with another entity or entities in any manner the contractor deems appropriate to provide for the financing, design, renovation, construction or maintenance of the public school facilities envisioned by this Act.

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- (e) Education agency shall mean the Guam Department of Education.
- (f) Education facility as used in this Act, shall mean the renovation or construction of a new high school, and to include its athletic facilities to be located on the existing site of Simon Sanchez High School.
- (g) Lease shall mean a lease from an education agency to the contractor entered into at the time of the contract for the property.
- (h) Lease-back shall mean the lease from the contractor to the education agency.
- (i) Lease-back period shall mean the term of the lease from the contractor to the education agency.
- (j) Property shall mean any property on which an education facility is located.
- § 58D104. Authorization to Enter Into Long-Term Leases. For the purpose of facilitating the financing of the design, renovation or construction and maintenance of an education facility encompassed by this Act, the government of Guam or an education agency, as the case may be, is authorized to lease, if required, to the contractor sufficient government of Guam real property on which to renovate or construct a new education facility; *provided*, such property is in the inventory of the education agency or the government of Guam. The property may be the site of an existing education facility under the control of an education

agency, which existing facility may be renovated or demolished and rebuilt under the provisions of this Act. The education agency is also authorized to lease back from the contractor the property for a period mutually agreed upon between the education agency and the contractor as may be reasonably necessary to amortize over the lease-back period the costs associated with the financing, design, renovation or construction of the education facility. In no event shall the end of such lease-back period be later than the date thirty (30) years from the scheduled date of completion of the education facility. The lease-back may be structured as an annually renewable lease with provision for automatic renewals to the extent that pledged or reserved revenue under \$22425(q)(4) and (6) of Title 5, Guam Code Annotated, is available. The lease-back *shall not* be construed as a debt under any applicable debt limitation under the Guam Organic Act or Guam law.

§ 58D105. Procurement. Subject to the approval of *I Liheslaturan Guåhan*, the government of Guam or an education agency *shall* solicit Requests for Proposals (RFP) through the Department of Public Works, in compliance with the Guam procurement law, for the development of the comprehensive capital improvement plan, the financing, design, renovation or construction of the education facility, together with insurance and maintenance of the education facility over the lease-back period, according to the needs of the education agency and consistent with this Chapter. The choice of the contractor *shall* be made by a selection committee comprised of the Superintendent of the Department of Education, serving as Chairman, and including the Director of the Department of Public Works or Deputy Director, the Director of the Department of Land Management or Deputy Director, the Administrator of the Guam Environmental Protection Agency

or Deputy Administrator, and the Administrator of the Guam Economic Development Authority or Deputy Administrator. The committee *shall* access the prior performance of the contractor on similar projects and may disqualify any Contractor that does not have a successful record of project completion on Guam.

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The selection of a contractor *shall* be based upon the proposal that delivers the best value for Guam in meeting the objectives of the education agency.

The RFP *shall* be issued within thirty (30) days of enactment of this Act for the renovation or construction of a new Simon Sanchez High School on the existing site, which may include demolition of such portions of the existing facility as necessary.

Responsibilities of Contractor. The contract shall § 58D106. require that the contractor will work with GDOE to develop the comprehensive capital improvement plan in connection with the design of a renovated or construction of a new Simon Sanchez High School. Further, the contractor shall be responsible for all costs, expenses and fees of any kind or nature, associated with the design, civil improvements, on-site and off-site infrastructure, construction, permits, and financing associated with the completion of an education facility, including the financing of furniture and equipment for the education facility, as, and to the extent, provided by the education agency in the Request for Proposals. The contract will also require that all major subcontracts be covered by a performance bond; and further, that there be a specific delivery date with liquidated damages for failure to deliver the school by the specified date. The contractor shall also be responsible for the capital maintenance of the schools during the lease-back period, but shall not be responsible for the capital maintenance of the furniture and equipment. The lease-back may provide that if sufficient funds are *not* appropriated or otherwise available for the payment of amounts due under the lease and any maintenance agreement, the education agency will have the obligation to vacate the education facility, and the contractor *shall* have the right of use and occupancy of the education facility for the remainder of the term of the lease, *unless* new mutually satisfactory terms are entered into. For this purpose, the lease may provide that its term shall be extended for a period *not to exceed* the shorter of ten (10) years beyond the original term of the lease-back or such period of time as is necessary to repay in full any financing arranged pursuant to § 58D108. The capital maintenance costs *shall* be paid by the education agency on a periodic basis as incurred by the contractor on terms to be agreed to in the contract for the education facility.

§ 58D107. Assignments. To facilitate the purposes of this Act and to provide security for the holders of any financing instruments issued pursuant to this Act, the contractor may assign, without the need of the consent of the education agency, the contract, the lease, and the lease-back to any underwriter, trustee, or other party as appropriate, to facilitate the issuance of the tax-exempt obligations, other financial instruments or alternative financing for the education facility.

§ 58D108. Use of Tax-Exempt Bonds for Financing. To minimize the financing cost to the education agency, financing utilized by the contractor to fund the design, renovation or construction of an education facility *shall* be through tax-exempt obligations or other financial instruments, provided, such financing is available at interest rates

determined by the education agency to be reasonable and competitive. Alternatively, the contractor may use an alternative method of financing, including, but *not* limited to, a short term debt, mortgage, loan, federally guaranteed loan or loan by an instrumentality of the United States of America, if such financing will better serve the needs of the people of Guam. Such alternative financing *shall* be approved by *I Liheslaturan Guåhan*. The purpose for the requirements of this Section is to assure the education agency pays the lowest possible interest rate so that the cost to the education agency of financing the design, renovation or construction of an education facility, amortized through the lease-back payments from the education agency to the contractor, will be lower than regular commercial rates.

Pledge of Additional Revenue from the Real Property § 58D109. Valuation. Rental payments under the lease and the lease-back may be secured by a pledge or other reservation of revenues received by the government of Guam pursuant to §22425(q)(4) and (6) Article 4, Chapter 22 Division 2, Title 5, Guam Code Annotated. Any amounts pledged as provided in this Section are hereby continuously appropriated for the purpose of making lease-back payments, but any amounts only reserved as provided in this Section, and not pledged, shall be subject to an annual appropriation for the purpose of making lease-back payments. Any such pledge or reservation authorized hereunder shall be valid and binding from the time the pledge or reservation is made, and shall be limited to the sum of Five Million Fifty One Thousand Nine Hundred Seventy Seven Dollars and Ninety Eight Cents (\$5,051,977.98) per year during the lease-back period, as outlined in §22425(q)(4) and (6) of Title 5, Guam Code Annotated, hereof. The revenues pledged or reserved and thereafter received by the government

of Guam or by any trustee, depository or custodian *shall* be deposited in a separate account and *shall* be immediately subject to such reservation or the lien of such pledge without any physical delivery thereof or further act, and such reservation or the lien of such pledge *shall* be valid and binding against all parties having claims of any kind in tort, contract or otherwise against the government of Guam or such trustee, depository or custodian, irrespective of whether the parties have notice thereof. The instrument by which such pledge or reservation is created need not be recorded.

§ 58D110. Utilities and Routine Maintenance and Repair. The education agency *shall* be responsible for the connection and payment of all utilities, including without limitation, power, water, sewer, telephone and cable, and all routine interior maintenance and repair and exterior groundskeeping and landscaping, and upkeep of the education facility.

§ 58D111. Maintenance Fund. The contract or a separate maintenance agreement with the contractor, and the lease-back, *shall* provide that all capital maintenance of the education facility be performed by the contractor as a separate cost, the terms of which, and the manner for establishing the amount of payment, *shall* be determined as a part of the contract; provided, however, that said documents may, at the discretion of the education agency, provide that capital maintenance with respect to equipment (including collateral equipment), onsite utilities, offsite utilities, access roads and other similar improvements need not be performed by the contractor.

§ 58D112. Contractual Safeguards. Prior to undertaking the work of renovating or constructing a new Simon Sanchez High School, the Guam Economic Development Authority, the Department of Public Works, the Guam Department of Education, and the developer or contractor *shall* 

1	negotiate and enter into a binding construction contract to renovate or
2	construct a new Simon Sanchez High School in accordance with the Guam
3	Building Code (21 G.C.A. Ch. 67), and any other applicable requirements.
4	The construction contract shall contain contractual obligations typically
5	found in government of Guam construction contracts, including, but not
6	limited to:
7	(a) warranties;
8	(b) liquidated damages;
9	(c) performance and payment bonds;
10	(d) indemnity;
11	(e) insurance;
12	(f) standard specifications;
13	(f) technical specifications;
14	(g) progress schedule;
15	(h) maintenance;
16	(i) compliance with Guam labor regulations;
17	(j) compliance with Guam prevailing wage rates for
18	employment of temporary alien workers (H2) on Guam;
19	(k) compliance with Public Law 29-98: restriction against
20	contractors employing convicted sex offenders to work at government
21	of Guam venues.
22	The contract shall be submitted for review and approval to all entities
23	charged by law with the duty to review and approve government contracts,
24	including the Office of the Attorney General.
25	§ 58D113. Severability. If any provision of this Act or its
26	application to any person or circumstance is found to be invalid or contrary
27	to law, such invalidity shall not affect other provisions or applications of this

Act which can be given effect without the invalid provisions or application, and to this end the provisions of this Act are severable."

Section 3. §22425(g) of Article 4. Chapter 22. Division 2. Title 5. Guam

**Section 3.** §22425(q) of Article 4, Chapter 22, Division 2, Title 5, Guam Code Annotated, is hereby *amended* to read:

- "(q) Notwithstanding any other provision of law, any additional real property tax revenues received as a result of the most recent valuation of real property due to commence during the calendar years 2013 and 2014 is hereby continuously appropriated annually, *not to exceed* Eight Million Five Hundred Thousand Dollars (\$8,500,000), from the Territorial Educational Facilities Fund in the amounts and for purposes set forth in this Subsection:
  - (1) The sum of One Million One Hundred Fifty Eight Thousand Two Hundred Eighty Three Dollars (\$1,158,283), beginning in FY 2014, for the construction of the Student Services Center and Engineering Annex at the University of Guam, as a source of payment to the University of Guam Capital Improvements Fund for the purpose of paying rental payments due under the lease-leaseback agreements with the University of Guam Endowment Foundation for a term of forty (40) years;
  - (2) The sum of Two Hundred Seventy-eight Thousand Nine Hundred Twenty-one Dollars and Fifty-two Cents (\$278,921.52), beginning in FY 2014 for forty (40) years, for the construction or renovation of Building 100 and the DNA Laboratory at the Guam Community College;
  - (3) The sum of One Hundred Thirty-two Thousand Fifteen Dollars (\$132,015) to the Guam Public Library System to hire a Territorial Librarian at Ninety-three Thousand Three Hundred

Seventy-seven Dollars (\$93,377), and a Computer Analyst II at Thirty-eight Thousand Six Hundred Thirty-eight Dollars (\$38,638);

- (4) The sum of One Million Seven Hundred Seven Thousand Six Hundred Fifty-two Dollars (\$1,707,652) to the Guam Department of Education for the renovation or construction of a new Simon Sanchez High School.
- (\$1,200,000) for rental payments under the lease and the lease-back as described in Chapter 58D of Title 5, Guam Code Annotated.
- (6) other than the portions designated to be used for in Items (1), (2), (3), (4) and (5) of this Subsection, eighty percent (80%) of the remaining balance for rental payments due under the lease-leaseback agreement with GDOE secured for the renovation or construction of a new Simon Sanchez High School, to include its athletic facilities, and other Guam Department of Education public school facilities requiring new construction, rehabilitation or maintenance;
- (7) other than the portions designated to be used for in Items (1), (2), (3), (4) and (5) of this Subsection, 3.5% of the remaining balance for the Early Childhood Program Fund, as described in §53101 of Title 17, Guam Code Annotated;
- (8) other than the portions designated to be used for in Items (1), (2), (3), (4) and (5) of this Subsection, 3.5 % of the remaining balance for *I Famagu'on-ta*, Child Adolescent Services Division of the Guam Behavioral Health and Wellness Center, and Project *Karinu*. These funds *shall not* be subject to *I Maga'lahen Guåhan's* transfer authority.

1	(9) other than the portions designated to be used for in Items
2	(1), (2), (3) (4) and (5) of this Subsection, five percent (5%) of the
3	remaining balance to the Department of Revenue and Taxation for the
4	following:
5	(A) for maintenance support and sustainability of real
6	property data and system;
7	(B) for the five (5) year (quinquennial) property tax
8	revaluation as mandated by law;
9	(C) for enhancements, and technological
10	advancements related to software/hardware, and support staff
11	necessary to improve electronic services; and
12	(D) for other costs directly associated with improving
13	the efficiency of the real property tax system.
14	The Director of the Department of Revenue and Taxation shall
15	submit a report to I Maga'lahen Guåhan and I Liheslaturan Guåhan
16	on a monthly basis as to the expenditures of the funds following the
17	enactment of this Act, detailing all transactions;
18	(10) other than the portions designated to be used for in Items
19	(1), (2), (3), (4) and (5) of this Subsection, five percent (5%) of the
20	remaining balance shall be lock boxed for the procurement of a
21	unified financial management information system, as recommended
22	by consensus from the Department of Revenue and Taxation, the
23	Department of Administration, the General Services Agency, the
24	Office of Public Accountability, the Office of Technology, the
25	University of Guam, the Guam Community College, the Guam
26	Department of Education, and Guam Memorial Hospital Authority.
27	This amount shall be subject to legislative appropriation.

(11) Other than the portions designated to be used for in Items (1), (2) (3) (4) and (5) of this Subsection, three percent (3%) of the remaining balance *shall* be a source of funding for island-wide school bus shelters. The Director of the Department of Public Works *shall* submit a report to *I Maga'lahen Guåhan* and *I Liheslaturan Guåhan* on a monthly basis as to the expenditures of the funds following enactment of this Act, detailing all transactions."

**Section 4.** §53101 of Title 17, Guam Code Annotated, is hereby *amended* to read as follows:

"§ 53101. Early Childhood Program Fund. There is hereby created, separate and apart from all other funds of the government of Guam, a fund known as the "Early Childhood Program Fund." All monies received by or on behalf of the government of Guam pursuant to §22425(q)(7) of Title 5 GCA, *shall* be deposited in the Fund and used for early childhood programs at the University of Guam, the Guam Community College, or the Guam Department of Education. The Fund *shall not* be commingled with the General Fund or any other funds of the government of Guam, and it *shall* be maintained in a separate bank account. All monies in the Fund *shall* require legislative appropriation, and *shall not* be subject to any transfer authority of *I Maga'lahen Guåhan.*"

Section 5. Severability. If any provision of this Act or its application to any person or circumstance is found to be invalid or contrary to law, such invalidity shall not affect other provisions or applications of this Act which can be given effect without the invalid provisions or application, and to this end the provisions of this Act are severable."

# EXHIBIT T

Public Law 32-121

RAY TENORIO Lieutenant Governor

Office of the Governor of Guam

FEB 1 3 2014

Honorable Judith T. Won Pat, Ed.D. Speaker l Mina trentai Dos Na Liheslaturan Guåhan 155 Hesler Street Hagåtña, Guam 96910

Timp Placed wed b

Dear Madame Speaker:

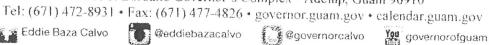
Transmitted herewith is Bill No. 226-32 (COR) "AN ACT TO ADD A NEW CHAPTER 58E TO TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE FINANCE, DESIGN, RENOVATION, REHABILITATION, CONSTRUCTION OR MAINTENANCE OF PUBLIC SCHOOLS" which I signed into law on February 10, 2014 as Public Law 32-121.

Senseramente,

2014 FEB 14 PM 4: 49 W

Ricardo J. Bordallo Governor's Complex • Adelup, Guam 96910





### I MINA'TRENTAI DOS NA LIHESLATURAN GUÅHAN 2014 (SECOND) Regular Session

### CERTIFICATION OF PASSAGE OF AN ACT TO I MAGA'LAHEN GUÂHAN

This is to certify that Bill No. 226-32 (COR), "AN ACT TO ADD A NEW CHAPTER 58E TO TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO FINANCE. DESIGN, RENOVATION, REHABILITATION. CONSTRUCTION OR MAINTENANCE OF PUBLIC SCHOOLS," was on

the 1st day of February, 2014, duly and regularly passed. Judith T. Won Pat, Ed.D. Speaker Attested: Tina Rose Muña Barnes Legislative Secretary This Act was received by I Maga'lahen Guåhan this \_\_\_\_\_ day of FEB 2014, at 10:50 o'clock 2 .M. Assistant Staff Officer Maga'lahi's Office APPROVED: EDWARD J.B. CALVO I Maga'lahen Guåhan FEB 1 0 2014 Date: Public Law No. 32-121

### I MINA'TRENTAI DOS NA LIHESLATURAN GUÂHAN 2013 (FIRST) Regular Session

Bill No. 226-32 (COR)

As amended by the Author; and further amended on the Floor.

Introduced by:

Judith T. Won Pat, Ed.D
Aline A. Yamashita, Ph.D.
T. R. Muña Barnes
Brant T. McCreadie
Dennis G. Rodriguez, Jr.
Tommy Morrison
Chris M. Dueñas
Michael T. Limtiaco
FRANK B. AGUON, JR.
R. J. Respicio
T. C. Ada
V. Anthony Ada
B. J.F. Cruz
Vicente (ben) C. Pangelinan
Michael F. Q. San Nicolas

AN ACT TO *ADD* A NEW CHAPTER 58E TO TITLE 5, GUAM CODE ANNOTATED, RELATIVE TO THE FINANCE, DESIGN, RENOVATION, REHABILITATION, CONSTRUCTION OR MAINTENANCE OF PUBLIC SCHOOLS.

### BE IT ENACTED BY THE PEOPLE OF GUAM:

- 2 Section 1. A new Chapter 58E is hereby added to Title 5, Guam Code
- 3 Annotated, to read as follows:

1

4 "CHAPTER 58E

1 THE FINANCE, DESIGN, RENOVATION, 2 REHABILITATION, CONSTRUCTION OR MAINTENANCE OF 3 PUBLIC SCHOOLS 4 § 58E100. Legislative Findings and Intent. 5 § 58E101. Definitions. 6 Authorization to Enter into Long-Term Leases. § 58E102. 7 § 58E103. Identification of Projects and Procurement. 8 Responsibilities of Developer/Contractor. § 58E104. 9 § 58E105. Contractual Safeguards. 10 § 58E106. Assignments. 11 § 58E107. Pledge of Revenues. 12 Use of Tax-Exempt Bond and Other Financing § 58E108. Instruments for Financing. 13 14 Utilities, Maintenance and Repair. § 58E109. 15 Severability. § 58E110. 16 Legislative Findings and Intent. § 58E100. I Liheslaturan Guåhan finds that Guam public school facilities face deficiencies in its 17 roofing, exterior, interior, structural, mechanical, electrical, plumbing, and 18 school grounds, which create a non-conducive environment that hinders 19 learning and the work and production of teachers and students. 20 I Liheslaturan Guåhan finds that the Guam Department of Education 21 is about \$90 Million behind on maintenance projects for the island's public 22 schools, according to a report commissioned by the Department of the 23 Interior in 2012, and recently submitted to the Guam Department of 24 Education in August 2013. 25 26 It is, therefore, the intent of I Liheslaturan Guåhan for the government of Guam to use one quarter of the business privilege tax to pay 27

for the interest payments of the lease and lease-back as a form of bridge financing until the maturity of the Business Privilege Tax bond series 2013C.

I Liheslatura finds that after reviewing the summary of outstanding General and Limited Obligation debts as of March 1, 2013, that the debt ceiling assessed value is at One Billion One Hundred Thirty Nine Million Four Hundred Sixty Four Thousand Eight Hundred Fifty Three Dollars (\$1,139,464,853). It also states that the General Obligation Debt is Four Hundred Forty Six Million Four Hundred Seventy Three Thousand Eight Hundred Fifty Three Dollars (\$446,473,853), and the Limited Obligation Debt is Six Hundred Sixty Three Million Eight Hundred Ninety Six Thousand Eight Hundred Three Dollars (\$663,896,803), with an accumulated total of One Billion One Hundred Ten Million Three Hundred Seventy Thousand Six Hundred Fifty Six Dollars (\$1,110,370,656). Subtracting the debt ceiling limit less the General and Limited Obligation Debts leaves the amount for future debt obligation at Twenty Nine Million Ninety Four Thousand One Hundred Ninety Seven Dollars (\$29,094,197).

I Liheslatura further finds that the cost to fund the rehabilitation of the public schools will certainly exceed the debt ceiling obligation if a general obligation bond is pursued. To circumvent Guam's debt ceiling cap, I Liheslatura finds that the construction of Okkodo High School, Astumbo Middle School, Liguan Elementary School, Adacao Elementary School, John F. Kennedy High School, and the expansion of Okkodo High School, has demonstrated the fundamental soundness of using municipal lease as a vehicle to build new educational facilities. By making the most of municipal leasing to rehabilitate and construct Guam public schools, the remaining

future debt obligation may be used to fund other priorities of the government.

§ 58E101. **Definitions.** For purposes of this Chapter and *unless* otherwise specified, the following words and phrases are defined to mean:

- (a) Comprehensive capital improvement plan means a plan that takes into consideration the physical condition of each school along with attendance area population, enrollment patterns, and bussing logistics. It shall also include how each school meets the instructional needs of GDOE, and prioritizes repairs of existing schools and renovation and construction of new school facilities in order to deal with GDOE limited resources.
- (b) Contract shall mean the design, renovation, rehabilitation, construction, and financing contract entered into by and between the education agency and the contractor chosen by the Guam Economic Development Agency and approved by I Liheslaturan Guåhan.
- (c) Contractor shall mean the authorized entity which shall be the signatory on the contract and shall be fully responsible for carrying out the design, renovation, rehabilitation, construction, financing, or maintenance of the education facility. The contractor may cooperate with another entity or entities in any manner the contractor deems appropriate to provide for the financing, design, renovation, rehabilitation, construction or maintenance of the public school facilities envisioned by this Act.
- (d) Education agency shall mean the Guam Department of Education.

(e) Education facility as used in this Act shall mean public elementary and secondary schools on Guam, to include its athletic fields and playgrounds, excluding the five leased schools under the education agency.

- (f) Lease shall mean a lease from an education agency to the contractor entered into at the time of the contract for the property.
- (g) Lease-back shall mean the lease from the contractor to the education agency of the rehabilitated, renovated or newly constructed education facility.
- (h) Lease-back period shall mean the term of the lease from the contractor to the education agency.
- (i) Property shall mean any property on which an education facility is located.

§ 58E102. Authorization to Enter into Long-term Leases. For the purpose of facilitating the financing, design, construction and rehabilitation and maintenance of an education facility encompassed by this Act, the government of Guam or an education agency, as the case may be, is authorized to lease, if required, to the contractor sufficient government of Guam real property on which to rehabilitate an education facility; provided, such property is in the inventory of the education agency or the government of Guam. The property may be the site of an existing education facility under the control of an education agency, which existing facility may be rehabilitated under the provisions of this Act.

The education agency is also authorized to lease back from the contractor the property for a period mutually agreed upon between the education agency and the contractor as may be reasonably necessary to amortize over the lease-back period the costs associated with the design,

renovation, rehabilitation, construction or maintenance of the education facility. In no event shall the end of such lease-back period be later than the date thirty (30) years from the scheduled date of completion of the education facility. The lease-back may be structured as an annually renewable lease with a provision for automatic renewals to the extent that pledged revenue under § 58E107 is available. The lease-back *shall not* be construed as a debt under any applicable debt limitation under the Guam Organic Act or Guam law.

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§ 58E103. Identification of Projects and Procurement. Under the Superintendent of Education's direction, the education agency shall utilize the Program Study, and the report generated by the Department of Interior (DOI)-funded assessment report by the Army Corps of Engineers, to identify and prioritize potential projects to be completed. The list of projects shall be included in a Request for Proposals developed by the education agency. Upon receipt of the Program Study, the Superintendent of Education shall solicit Requests for Proposals (RFP) through the Department of Public Works, in compliance with the Guam Procurement Law, for the financing, design, construction and rehabilitation of the education facility, according to the needs of the education agency and consistent with this Chapter. The choice of the contractor shall be made by a selection committee comprised of the Superintendent of the Department of Education, serving as Chairman, and including the Director of the Department of Public Works or Deputy Director, the Director of the Department of Land Management or Deputy Director, the Administrator of the Guam Environmental Protection Agency or Deputy Administrator, and the Administrator of the Guam Economic Development Authority or Deputy Administrator. The committee shall assess the prior performance of the contractor on similar projects, and shall

be free to disqualify any contractor that *does not* have a successful record of project completion on Guam.

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The selection of a contractor *shall* be based upon the proposal that delivers the best value for Guam in meeting the objectives of the education agency.

The RFP *shall* be issued within thirty (30) days after the receipt of the Program Study for the design, renovation, rehabilitation, construction or maintenance of the education facility.

§ 58E104. Responsibilities of Developer/Contractor. The contract shall require that the contractor be responsible for all costs, expenses and fees of any kind or nature, associated with the rehabilitation, design, civil improvements, on-site and off-site infrastructure, construction, permits, and financing associated with the completion of an education facility, including the financing of furniture and equipment for the education facility, as and to the extent provided by the education agency in the Request for Proposals. The lease-back may provide that if sufficient funds are not appropriated or otherwise available for the payment of amounts due under the lease, the education agency will have the obligation to vacate the education facility, and the contractor shall have the right of use and occupancy of the education facility for the remainder of the term of the lease, unless new mutually satisfactory terms are entered into. For this purpose, the lease may provide that its term shall be extended for a period not to exceed the shorter of ten (10) years beyond the original term of the lease-back, or such period of time as is necessary to repay in full any financing arranged pursuant to § 58E108 of this Chapter. The capital maintenance costs shall be paid by the education agency.

§ 58E105. Contractual Safeguards. Prior to undertaking the work of rehabilitating educational facilities, the Guam Economic Development Authority, the Department of Public Works, the Guam Department of Education, and the developer or contractor, *shall* negotiate and enter into a binding construction contract to build or refurbish the educational facility in accordance with the Guam Building Code (21 G.C.A. Ch. 67), and any other applicable requirements. The construction contract *shall* contain contractual obligations typically found in government of Guam construction contracts, including, but *not* limited to:

(a) warranties;
(b) liquidated damages;
(c) performance and payment bonds;

(d) indemnity;

- (e) insurance;
- (f) standard specifications;
- (g) technical specifications;
- (h) progress schedule;
- (i) maintenance;
- (j) compliance with Guam labor regulations;
- (k) compliance with Guam prevailing wage rates for employment of temporary alien workers (H2) on Guam;
- (l) compliance with Public Law 29-98: restriction against contractors employing convicted sex offenders to work at government of Guam venues.

The contract must be submitted for review and approval to all entities charged by law with the duty to review and approve government contracts, including the Office of the Attorney General.

§ 58E106. Assignments. To facilitate the purpose of this Act and provide security for the holders of any financing instruments issued pursuant to this Act, the contractor may assign, without the need of the consent of the education agency, the contract, the lease and lease-back to any underwriter, trustee or other party as appropriate to facilitate the contractor financing.

#### §58E107. Pledge of Revenues.

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- (a) Rental payments under the lease and the lease-back may be secured by a pledge or other reservation of revenues collected by the government of Guam from the following:
  - Taxes collected under the Business Privilege Tax (1)Law (namely, 11 GCA Chapter 25, excluding the alcoholic beverage taxes, liquid fuel taxes, automotive surcharges, tobacco taxes and real property taxes). The business privilege tax pledged or reserved shall only apply to the unpledged portion of the business privilege tax (currently one percentage point of the current four percent business privilege tax rate) so as not to violate the government's covenants to bondholders of the Series A, Series B and Series C Limited Obligation bonds authorized through Public Law 31-76, Public Law 31-196 and Public Law 31-276. The sum of approximately One Million Eight Hundred Eighty-Two Thousand Eighty-Two Dollars (\$1,882,082) shall fund interest in Fiscal Year 2015, and the sum of approximately Two Million Five Hundred Sixty Four Thousand One Hundred Sixty-Five Dollars (\$2,564,165) shall fund interest payment annually for Fiscal Years 2016 through 2018.

1	(2) The sum of One Million Two Hundred Thousand
2	Dollars (\$1,200,000) from the revenues received pursuant to
3	§22425(q)(5) of Article 4, Chapter 22 Division 2, Title 5, Guam
4	Code Annotated will be available annually beginning in Fiscal
5	Year 2016; and
6	(3) The sum of Four Million Eight Hundred Thousand
7	Dollars (\$4,800,000) from the maturity of Business Privilege
8	Tax Bond Series 2013C shall be available annually beginning
9	in Fiscal Year 2019.
10	(b) Revenues pledged or reserved shall be remitted in the
11	following manner:
12	(1) The Business Privilege Tax shall only pay for the
13	interest payments of the lease and the lease-back pending the
14	maturity of the Business Privilege Tax Bond Series 2013C in
15	Fiscal Year 2019, and said interest payments shall cease.
16	(2) Revenues received pursuant to §22425 (q)(5) of
17	Article 4, Chapter 22 Division 2, Title 5, Guam Code
18	Annotated, upon availability; and
19	(3) Upon the maturity of the Business Privilege Tax
20	Bond Series 2013C.
21	Any amounts pledged as provided in this Section are hereby
22	continuously appropriated for the purpose of making lease-back payments,
23	but any amounts only reserved as provided in this Section, and not pledged,
24	shall be subject to annual appropriation for the purpose of making lease-back
25	payments. The revenues pledged or reserved and thereafter received by the
26	government of Guam or by any trustee, depository or custodian shall be
27	deposited in a separate account and shall be immediately subject to such

reservation or the lien of such pledge without any physical delivery thereof or further act, and such reservation or the lien of such pledge *shall* be valid and binding against all parties having claims of any kind in tort, contract or otherwise against the government of Guam or such trustee, depository or custodian, irrespective of whether the parties have notice thereof. The instrument by which such pledge or reservation is created need not be recorded.

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Use of Tax-Exempt Bond, Taxable Bond and Other § 58E108. Financing Instruments for Financing. To minimize the financing cost to the education agency, financing utilized by the contractor to fund the design, renovation, rehabilitation, construction or maintenance of an education facility shall be through tax-exempt obligations, taxable bond obligation, or other financial instruments, provided, such financing is available at interest rates determined by the education agency to be reasonable and competitive. Alternatively, the contractor may use an alternative method of financing, including, but not limited to, a short term debt, mortgage, loan, federally guaranteed loan or loan by an instrumentality of the United States of America if such financing will better serve the needs of the people of Guam. Such alternative financing shall be approved by I Liheslaturan Guåhan. The purpose for the requirements of this Section is to assure the education agency pays the lowest possible interest rate so that the cost to the education agency of financing the design and construction of an education facility, amortized through the lease-back payments from the education agency to the contractor, will be lower than regular commercial rates.

§ 58E109. Utilities, Maintenance and Repair. The education agency shall be responsible for the connection and payment of all utilities,

including without limitation, power, water, sewer, telephone, and cable, and all maintenance and repair and exterior groundskeeping and landscaping, and upkeep of the education facility.

§ 58E110. Severability. If any provision of this Act or its application to any person or circumstance is found to be invalid or contrary to law, such invalidity *shall not* affect other provisions or applications of this Act which can be given effect without the invalid provisions or application, and to this end the provisions of this Act are severable."

# EXHIBIT U (1-3)

12-22-15 DPW Letters to Contractors

## EXHIBIT U1

Guam Educational Facilities Foundation



The Honorable
EDDIE BAZA CALVO
Governor

The Honorable
RAY TENORIO
Lt. Governor



ENN LEON GUERRERO
Director
FELIX C. BENAVENTE
Deputy Director

December 22, 2015

Guam Educational Facilities Foundation, Inc.

118 Biridan Pulattat Dededo, Guam 96929

Attn: Sean K. Easter Vice President

Subject:

Lease Financing for Design, Renovation, Rehabilitation, Construction and Maintenance of Public Schools (Beginning with Simon Sanchez High School)

Project No. 730-5-1055-L-YIG

Dear Mr. Easter

The Simon Sanchez-RFP selection/evaluation committee has completed their evaluation of the proposals submitted in response to the advertised RFP. We are pleased to inform you that, Guam Educational Facilities Foundation, Inc., has been selected as the No. 1 ranking offeror. Your proposal has been determined to meet the needs of the Government of Guam to the best degree. Therefore, as the No. 1 ranking offeror, your corporation will be participating further in the Request For Proposal process, Contract Negotiations.

Thank you very much for the impressive RFP submittal. The time and effort your company and staff expended is sincerely appreciated.

GLENN LEON GUERRERO

Director

Mah and A Mary

12-2-15

(3) Tel (671) 646 200

# EXHIBIT U2

Core Tech International Corp.





Veronia Ignocio

December 22, 2015

Core Tech International Corp.
388 South Marine Corps Dr. Suite 400
Tamuning, Guam 96913

Attn: Conchita Bathan

Chief Executive Officer

Subject:

Lease Financing for Design, Renovation, Rehabilitation, Construction and Maintenance of Public Schools (Beginning with Simon Sanchez High School)

Project No. 730-5-1055-L-YIG

Dear Ms. Bathan

Thank you very much for your participation with your firm's Request For Proposal submittal. The time and effort your company and staff expended is sincerely appreciated.

Upon the completion of the evaluation of the submittal, we wish to inform you of the ranking of your firm as No. 2, by the selection/evaluation committee. Although your Proposal will not be subject for contract negotiations at this time, please be advised that DPW wishes to retain your proposal as the initial evaluation may not exclude your proposal from further consideration.

Department of Public Works appreciates your interest with our Capital Improvement Projects and looks forward to your participation and future opportunities to work with your firm.

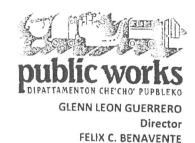
GLENN LEON GUERRERO

Director

### EXHIBIT U3

Pernix Guam LLC





**Deputy Director** 

December 22, 2015

PERNIX GUAM, LLC P.O.Box 23068 Barrigada, Guam 96921

Attn: Louis C. DeMaria Vice President

Subject:

Lease Financing for Design, Renovation, Rehabilitation, Construction and Maintenance of Public Schools (Beginning with Simon Sanchez High School)

Project No. 730-5-1055-L-YIG

Dear Mr. DeMaria

Thank you very much for your participation with your firm's Request For Proposal submittal. The time and effort your company and staff expended is sincerely appreciated.

Upon the completion of the evaluation of the submittal, we wish to inform you of the ranking of your firm as No. 3, by the selection/evaluation committee. Although your Proposal will not be subject for contract negotiations at this time, please be advised that DPW wishes to retain your proposal as the initial evaluation may not exclude your proposal from further consideration.

Department of Public Works appreciates your interest with our Capital Improvement Projects and looks forward to your participation and future opportunities to work with your firm.

GLENN LEON GUERRERO

Director

### EXHIBIT V

Protest 1 Letter

### CIVILLE & TANG, PLLC

www.civilletang.com

Sender's Direct E-Mail: jtang@civilletang.com

January 7, 2016

#### **VIA HAND DELIVERY**

4:15 PM. C8

Mr. Glenn Leon Guerrero Director GUAM DEPARTMENT OF PUBLIC WORKS 542 North Marine Corp Drive Tamuning, Guam 96913

Re: PROTEST OF RFP FOR PROJECT NO. 730-5-1055-L-YIG

Dear Mr. Leon Guerrero:

Core Tech International Corp. ("Core Tech") hereby gives notice that it protests the method of procurement in the Request for Proposal process for the Lease Financing for Design, Renovation, Rehabilitation, Construction and Maintenance for Public Schools (Beginning with Simon Sanchez High School), Project No. 730-5-1055-L-YIG (the "RFP"). A copy of the RFP is marked and attached hereto as <a href="Exhibit 1">Exhibit 1</a>. This protest is made pursuant to 2 GAR Div. 4 §9101. Core Tech received the notice of ranking letter from Department of Public Works ("DPW") on December 24, 2015.

The Department of Public Works was authorized to solicit Requests for Proposals by the Ma Kåhat Act of 2013, Public Law 32-120, which enacted 5 GCA Chapter 58D. Pursuant to the Ma Kåhat Act of 2013, DPW was required to issue an RFP in compliance with the Ma Kåhat Act of 2013 and Guam procurement law. DPW was required to base its selection on "the proposal that delivers the best value for Guam in meeting the objectives of the education agency (emphasis added)." See 5 GCA §58D105.

Despite the requirement to consider value, DPW excluded the cost of construction and/or development fees from the Evaluation Criteria in its Request for Proposal. See Section 5.3 of the RFP. DPW further admitted that it would not consider cost in its answers to Core Tech's Requests for Information. Specifically, in Addendum 6, Core Tech asked whether there would be an amendment to include the cost as part of proposal evaluation. DPW responded: "No, cost will have no evaluation factor." See Addendum 6 marked and attached hereto as Exhibit 2.

Mr. Glenn Leon Guerrero January 7, 2016 Page 2

Likewise, in *Addendum* 7 to the RFP, DPW confirmed that it would not consider the cost estimate for Simon Sanchez High School as an evaluation criterion. *See* **Addendum** 7 marked and attached hereto as **Exhibit 3**. The question and answer regarding cost appear as Question 6 on page 5 of Addendum 7 and are as follows:

In your response to question on Section 4.0.1, it was stated that "cost will have not evaluation factor" please confirm that government will not evaluate the cost estimate for Simon Sanchez HS even if it is still required to be submitted in our proposal.

Answer: Confirmed.

In *Addendum 7* at page 3, Section 5.3, "Evaluation, Rating and Selection", the evaluation form setting forth the evaluation criteria was amended, and did not provide for any evaluation based on estimated costs for Simon Sanchez High School.

The Legislature directed that the selection of a proposal be based on the "best value" incorporating a procurement method -- the "best value" method -- which requires the consideration of technical and price factors to determine the offer of the greatest value to the government. See, e.g., Rochester City Lines, Co. v. City of Rochester, 868 N.W.2d 655, 658 (Minn. 2015) ("Best-value bidding, as described by the FTA, is a procedure by which the award of a government contract depends on 'which proposal represents the 'best value' [based] on an analysis of the tradeoff of qualitative technical factors and price or cost factors.' U.S. Dep't of Transp., Third-Party Contracting Guidance, FTA Circular 4220.1F, VI-10 (Nov. 1, 2008, rev. Mar. 18, 2013) (hereinafter "FTA Guidance"); see also Sayer v. Minn. Dep't of Transp., 790 N.W.2d 151, 156 (Minn.2010) (recognizing that the 'best-value process differs from the lowest responsible bid process in that it allows public agencies to consider factors other than cost when awarding contracts').").

The consideration of "best value" requires the procuring agency to review the cost or price of the offer. Under federal regulations, the cost or price must be considered in a "best value" procurement in conducting the "trade off" between price and qualitative technical factors.

The FAR notes that "[t]he objective of source selection is to select the proposal that represents the best value." 48 C.F.R. § 15.302. In determining which proposal represents the best value, the government must compare the relative costs and benefits of the competing proposals, including both price and non-price factors, in a best-value tradeoff analysis:

This process permits tradeoffs among cost or price and noncost factors and allows the Government to accept other than the lowest priced proposal. The perceived benefits of the Mr. Glenn Leon Guerrero January 7, 2016 Page 3

higher priced proposal shall merit the additional cost, and the rationale for tradeoffs must be documented in the file in accordance with 15,406.

Id. § 15.101–1(c). The FAR sets forth specific requirements for a best-value tradeoff analysis, see id. § 15.101–1, and sets forth a different set of requirements for a lowest-price technically acceptable procurement, see id. § 15.101–2.

Firstline Transportation Security, Inc. v. United States, 100 Fed. Cl. 359, 374 (Fed. Cl. 2011).

The term "best value" is also articulated in the Guam Procurement Regulations pertaining to the selection of contracts. Title 2 GAR § 3119(c)(1) directs that:

The objective when selecting a contract type is to obtain the best value in needed supplies, services, or construction in the time required and at the lowest cost or price to the territory. In order to achieve this objective, the Procurement Officer, before choosing a contract type, should review those elements of the procurement which directly affect the cost, time, risk, and profit incentives bearing on the performance. (emphasis added).

Among the factors to be considered in selecting any type of contract are:

- (A) the type and complexity of the supply, service, or construction item being procured;
- (B) the difficulty of estimating performance costs such as the inability of the territory to develop definitive specifications, to identify the risks to the contractor inherent in the nature of the work to be performed, or otherwise to establish clearly the requirements of the contract;
- (C) the administrative costs to both parties;
- (D) the degree to which the territory must provide technical coordination during the performance of the contract;
- (E) the effect of the choice of the type of contract on the amount of competition to be expected;

Mr. Glenn Leon Guerrero January 7, 2016 Page 4

- (F) the stability of material of commodity market prices or wage levels;
- (G) the urgency of the requirement; and
- (H) the length of contract performance.

#### 2 GAR § 3119(c)(1).

Based on the foregoing, DPW was required by Guam law to make a determination of "best value" which requires consideration of cost. Without considering cost as a factor in the evaluation, it would be impossible to assess which proposal provides the Government with "best value." A determination of "best value" without trading off cost and other technical factors would open the door to awards of contracts without considering the prices offered by other offerors in conjunction with other criteria. It would allow awards based purely on technical criteria without taking into consideration the cost to the government. 5 GCA §58D105 and Guam Procurement Law did not authorize a cost blind evaluation methodology.

Because DPW failed to consider the cost of construction and/or development fees as one of the factors in evaluating the proposals, it violated Guam Procurement Law and the mandate in 5 GCA §58D105 that the evaluation be based on the "best value" to the Government. Any award based on this flawed evaluation criteria would be invalid and the RFP should be revised to comply with Guam law and resolicited.

Core Tech International Corp. can be reached at the following address:

Core Tech International Corp.
388 South Marine Corps Dr. Suite 400
Tamuning, GU 96913

Please do not hesitate to contact me at 671-472-8868 if you have further questions or comments.

Sincerely

Joyce C.H. Tang