



Jerrick Hernandez <jhernandez@guamopa.com>

dooik, opa-pa-023-004 hearing documents

Marianne Woloschuk <mwoloschuk@gpagwa.com>

Mon, Dec 4, 2023 at 4:58 PM

To: "jhernandez@guamopa.com" <jhernandez@guamopa.com>

Cc: "service@camachotaitano.law" <service@camachotaitano.law>, "Rojas, Theresa Victoria Gumataotao" <tgrojas@guamwaterworks.org>

Dear. Mr. Hernandez,

Attached for electronic filing are GPA's hearing documents:

1. Admissions of Fact (2 pages)
2. Exhibit List (121 pages)
3. List of Issues (2 pages)
4. Witness List (1 pages)

Total: 126 pages

Acknowledging receipt of your email this morning directing the parties to "bring at least 2 hard copies of the exhibits to be used by the Public Auditor and the Witness during the hearing."

Thanks very much,

-Marianne

Marianne Woloschuk**Guam Power Authority**

Gloria B Nelson Public Service Building



#688 Route 15 Fadian

Mangilao, GU 96913

TEL: 671.648.3203

MailScanner has detected a possible fraud attempt from "gpagwa.com" claiming to be mwoloschuk@gpagwa.com

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5 attachments

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-  **23-12-04_Dooik, OPA PA-23-004 GPA Admissions of Fact.pdf**
19K
-  **23-12-04_Dooik, OPA PA-23-004 GPA Exhibit List w exhibits.pdf**
10791K
-  **23-12-04_Dooik, OPA PA-23-004 GPA List of Issues.pdf**
19K
-  **23-12-04_Dooik, OPA PA-23-004 GPA Witness List.pdf**
17K

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2 Legal Counsel
3 Guam Power Authority
4 Gloria B. Nelson Public Building
5 688 Route 15, Mangilao, GU 96913
6 Telephone: (671) 648-3203
7 Fax No. (671) 648-3290
8 Email: mwoloschuk@gpagwa.com

9 *Attorney for Guam Power Authority*

10 **BEFORE THE OFFICE OF PUBLIC ACCOUNTABILITY**
11 **PROCUREMENT APPEAL**

12 **In the Appeal of:**

12 **Appeal Case No. OPA-PA-23-004**

13 **DOOIK ENG., LTD.,**

13 **GPA'S EXHIBIT LIST**

14 Appellant.

15
16
17 The Guam Power Authority (GPA) GPA hereby submits its list of exhibits which it may
18 introduce at the hearing to be held herein.
19

20 Ex. No.	Date	Description	Page Nos.
21 A	03/31/23	Bidder Scoresheets (Exhibit A to Agency Report, filed Oct. 3, 2023)	A-01 to A-62
22 B	January 2023	Excerpts from bid specifications MS IFB GPA-023-23	143 to 146 of 6970
23 C	January 2023	Excerpts from bid specifications MS IFB GPA-023-23	276 to 291 of 6970
24 D	03/24/23	Excerpts from Dooik's proposal	3112 to 3139 of 6970
25 E	06/07/23	JCB/ORBIS/GAI Bid Protest	547 to 549 of 6970
26 F	08/30/23	Resolution of Protest (JCB/ORBIS/GAI)	474 of 6970
27 G	09/06/23	Notice of Lifting of Stay (JCB/ORBIS/GAI)	416 of 6970
28 H	09/08/23	Committee Memo re Protest Resolution of JCB/ORBIS/GAI	343 of 6970
29 "I"	2020 (filed OPA 09/27/23)	Excerpts from bid specifications MS IFB GPA-061-20	Supp'l Filing 46 to 48 of 200

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	DOOIKENG CO, LTD			
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	3	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	4	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		0
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	1	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	1	0
9	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	3	0
	Experience in evaluating plant water discharge	3	3	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	3	0
	Experience and expertise on performance tests for emissions	3	3	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	4	0
10	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	0
11	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	4 5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4 3	0
What is the quality of company's financial position?	3	3 3	0	
12	Insurance Policy	5		0
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	3	0
13	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	3	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	Mobilization Capability Checklist	10		0
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
15	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	PROPOSER Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

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6410
NO PASS

Francis I Cruz 3/21/2023
file by

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SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Vincent S. Napuh

Qualitative Proposal Scoring Information Final

DODIK

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Business Structure and Business Approach	8		0
1	Company Information for Bidder and its affiliates	2	3	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	3	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	3	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	3	0
	Power Plant Management, Operation and Maintenance	30		0
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	2	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	2	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	2	0
	Root-Cause Failure Analysis	21		0
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	3	0
	Generation Outage Planning	21		0
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
	Plant Engineering & Technical Services	24		0
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	0
	Unit Transfer, Preparation and Clean-up of Facility	20		0
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	2	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
	Procurement, Inventory Planning and Management	20		0
7	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management forDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Performance Management & Reporting	10		0
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	0
	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	2	0
	Experience in evaluating plant water discharge	3	2	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	2	0
	Experience and expertise on performance tests for emissions	3	1	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	0
	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	0
	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	3	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	4/05	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	3	0
	What is the quality of company's financial position?	3	3	0
	Insurance Policy	5		0
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
12	Other documentation providing details on your insurance policy, for GPA's review.	2	3	0
	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	Mobilization Capability Checklist	10		0
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	PROPOSER Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

917 (73)
 1500
 (61%)

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

OSCAR E
Working Test
FINAL
DOOK ENG'G CO. L.T.C.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
1	Business Structure and Business Approach	8		40	32
	Company Information for Bidder and its affiliates	2	4	8	
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8	
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8	
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4	
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4	
2	Power Plant Management, Operation and Maintenance	30		150	120
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	40	
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	40	
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	40	
3	Root-Cause Failure Analysis	21		105	63
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	21	
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	3	21	
	Brief description of successful implementation of remedies.	7	3	21	
4	Generation Outage Planning	21		105	63
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	21	
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	21	
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	21	
5	Plant Engineering & Technical Services	24		120	72
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	24	
6	Unit Transfer, Preparation and Clean-up of Facility	20		100	60
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	24	
	Supporting information showing successful experience with facility preparation.	6	3	18	
	Supporting information showing successful experience with facility clean-up.	6	3	18	
7	Procurement, Inventory Planning and Management	20		100	80
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20	
	Describe experience with emergency procurement for expedited repairs.	5	4	20	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		50
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	15
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	15
9	Environmental Compliance Review, Monitoring and Requirements	15		75
	Experience in reviewing and evaluating test data.	3	3	9
	Experience in evaluating plant water discharge	3	3	9
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	3	9
	Experience and expertise on performance tests for emissions	3	3	9
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	9
10	Federal and Regulatory Compliance	18		90
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	18
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	18
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	18
11	Financial Information Checklist	10		50
	Brief description of company's financial position and capability.	1	4	4
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	4	12
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4	12
What is the quality of company's financial position?	3	4	12	
12	Insurance Policy	5		25
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8
13	Client References	10		50
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	20
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	20
14	Mobilization Capability Checklist	10		50
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	40

**IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators**

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	30
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	24
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	15
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	24
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	30
	Please present a plan to minimize unplanned outages.	8	3	24
	Please present a plan to maintain or improve reliability.	8	3	24
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	24
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	32
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	20
	PROPONENT Qualifications Score	300		1500

245

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

1006 (-3)
67.06%

RATINGS GUIDE:	
5	Excellent and plentiful relevant qualifications and project experience. Very highest client references.
3	Average relevant qualifications and project experience. Average client references.
1	Poor relevant qualifications and few relevant projects. Fair Client references.
0	No substantial relevant experience.

66-8

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

FINAL
DOOK 3
J. OAZA
3.31.23 A.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8	-	0
	Company Information for Bidder and its affiliates	2	5/10	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	2	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	2	0
	Brief description of successful implementation of remedies.	7	3	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Performance Management & Reporting	10		0
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	3	0
	Experience in evaluating plant water discharge	3	3	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	3	0
	Experience and expertise on performance tests for emissions	3	3	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	0
	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	0
	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.3	0
	What is the quality of company's financial position?	3	4.3	0
	Insurance Policy	5		0
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	Mobilization Capability Checklist	10		0
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	PROPOSER Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

1098/1500
 (-3)
 = 69%

NO PASS

FINAL
PEC
J BAZA
3.31.23
4

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET
IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	3	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	3	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	4	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Performance Management & Reporting	10		0
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	0
	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	0	0
	Experience in evaluating plant water discharge	3	0	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	0	0
	Experience and expertise on performance tests for emissions	3	0	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	0	0
	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	0	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	0	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	0	0
	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	81	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	40	0
	What is the quality of company's financial position?	3	41	0
	Insurance Policy	5		0
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	Mobilization Capability Checklist	10		0
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	PROPONENT Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5	Excellent and plentiful relevant qualifications and project experience. Very highest client references.
3	Average relevant qualifications and project experience. Average client references.
1	Poor relevant qualifications and few relevant projects. Fair Client references.
0	No substantial relevant experience.

Handwritten calculations and notes:

$$\frac{932}{1500} = 62\% \text{ (circled)} - 30\%$$

NO PASS

60% (circled)

PER

4

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Vincent S. Naputi.

Qualitative Proposal Scoring Information

Final.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	3	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	3	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	3	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	4	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		0
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	0
9	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	0	0
	Experience in evaluating plant water discharge	3	0	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	0	0
	Experience and expertise on performance tests for emissions	3	0	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	0	0
10	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	0	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	0	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	0	0
11	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	1	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	0.25	0
	What is the quality of company's financial position?	3	1	0
12	Insurance Policy	5		0
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	3	0
13	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	Mobilization Capability Checklist	10		0
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	0
	PROPOSER Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

875 (3)
 1500
 58% ✓
 NO PASS

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Pacific ENERGY			
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	3	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	3	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	2	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	2	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	2	0
3	Root-Cause Failure Analysis	21	2	0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	2	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	2	0
	Brief description of successful implementation of remedies.	7	2	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	0
	Supporting information showing successful experience with facility preparation.	6	3	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		0
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	4	0
9	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	0	0
	Experience in evaluating plant water discharge	3	0	0
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	0	0
	Experience and expertise on performance tests for emissions	3	0	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		0
10	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	0	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	0	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	0	0
11 489	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	3	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	3/1	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	3/0	0
	What is the quality of company's financial position?	3	3/1	0
12	Insurance Policy	5		0
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	3	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	2	0
13	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	3	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	3	0
14	Mobilization Capability Checklist	10		0
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	1	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	1	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	1	0
	Please present a plan to minimize unplanned outages.	8	3	0
	Please present a plan to maintain or improve reliability.	8	3	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	PROPONENT Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

719 (-21)
1500
= 47.9%
NO PASS
46%

Francis F. Cruz
f l c
03/31/2023

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

OSCAR E
WORKING TOOL
FINAL
PACIFIC ENERGY CO

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
	Business Structure and Business Approach	8		40	32
1	Company Information for Bidder and its affiliates	2	4	8	
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8	
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8	
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4	
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4	
	Power Plant Management, Operation and Maintenance	30		150	120
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	40	
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	40	
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	40	
	Root-Cause Failure Analysis	21		105	63
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	21	
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	3	21	
	Brief description of successful implementation of remedies.	7	3	21	
	Generation Outage Planning	21		105	63
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	3	21	
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	3	21	
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	3	21	
	Plant Engineering & Technical Services	24		120	72
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	3	24	
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	3	24	
	Unit Transfer, Preparation and Clean-up of Facility	20		100	60
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	24	
	Supporting information showing successful experience with facility preparation.	6	3	18	
	Supporting information showing successful experience with facility clean-up.	6	3	18	
	Procurement, Inventory Planning and Management	20		100	80
7	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20	
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20	
	Describe experience with emergency procurement for expedited repairs.	5	4	20	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
8	Performance Management & Reporting	10		50	30
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	15	
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	15	
9	Environmental Compliance Review, Monitoring and Requirements	15		75	45
	Experience in reviewing and evaluating test data.	3	3	9	
	Experience in evaluating plant water discharge	3	3	9	
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	3	9	
	Experience and expertise on performance tests for emissions	3	3	9	
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	9	
10	Federal and Regulatory Compliance	18		90	54
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	18	
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	18	
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	18	
11	Financial Information Checklist	10		50	40
	Brief description of company's financial position and capability.	10	4	40	
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.				
	Did BIDDER provide complete and detailed financial records?	3	4	12	
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4	12	
	What is the quality of company's financial position?	3	4	12	
12	Insurance Policy	5		25	20
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12	
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8	
13	Client References	10		50	30
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	3	15	
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	3	15	
14	Mobilization Capability Checklist	10		50	30
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	3	30	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	3	30
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	3	24
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	3	15
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	3	24
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	3	30
	Please present a plan to minimize unplanned outages.	8	3	24
	Please present a plan to maintain or improve reliability.	8	3	24
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	3	24
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	3	24
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	3	15
	PROPONENT Qualifications Score	300		1500

23

973 (-30)
84.87%

62.25%

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

OSCAR E
WORKING TOOL
FINAL
MEC

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		40
	Company Information for Bidder and its affiliates	2	4	8
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4
2	Power Plant Management, Operation and Maintenance	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	50
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	50
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	50
3	Root-Cause Failure Analysis	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	35
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	5	35
	Brief description of successful implementation of remedies.	7	5	35
4	Generation Outage Planning	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	28
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	28
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	28
5	Plant Engineering & Technical Services	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	5	40
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	40
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	40
6	Unit Transfer, Preparation and Clean-up of Facility	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	4	32
	Supporting information showing successful experience with facility preparation.	6	4	24
	Supporting information showing successful experience with facility clean-up.	6	4	24
7	Procurement, Inventory Planning and Management	20		100
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20
	Describe experience with emergency procurement for expedited repairs.	5	4	20

32

105

84

120

80

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
8	Performance Management & Reporting	10		50	40
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	4	20	
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	4	20	
9	Environmental Compliance Review, Monitoring and Requirements	15		75	60
	Experience in reviewing and evaluating test data.	3	4	12	
	Experience in evaluating plant water discharge	3	4	12	
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	4	12	
	Experience and expertise on performance tests for emissions	3	4	12	
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	4	12	
10	Federal and Regulatory Compliance	18		90	72
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	24	
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	24	
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	24	
11	Financial Information Checklist	10		50	9
	Brief description of company's financial position and capability.	1	4	4	
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.				
	Did BIDDER provide complete and detailed financial records?	3	5	15	
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	15	
What is the quality of company's financial position?	3	5	15		
12	Insurance Policy	5		25	20
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12	
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8	
13	Client References	10		50	40
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	20	
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	20	
14	Mobilization Capability Checklist	10		50	40
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	40	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	40
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	32
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	5	25
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	5	40
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	5	50
	Please present a plan to minimize unplanned outages.	8	4	32
	Please present a plan to maintain or improve reliability.	8	4	32
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	32
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	32
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	20
	PROPONENT Qualifications Score	300		1500

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

1298
86.53%

RATINGS GUIDE:	
5	Excellent and plentiful relevant qualifications and project experience. Very highest client references.
3	Average relevant qualifications and project experience. Average client references.
1	Poor relevant qualifications and few relevant projects. Fair Client references.
0	No substantial relevant experience.

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

1
MEC FINAL
J. DAVIA
3/31/23

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	5	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	5	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	5	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	4	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	4	0
	Brief description of successful implementation of remedies.	7	4	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	4	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Performance Management & Reporting	10		0
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	4	0
	Experience in evaluating plant water discharge	3	4	0
9	Hazardous waste handling and disposal program review; monitoring and evaluation	3	5	0
	Experience and expertise on performance tests for emissions	3	5	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	5	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	0
	What is the quality of company's financial position?	3	5	0
	Insurance Policy	5		0
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	Mobilization Capability Checklist	10		0
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4 500	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4 500	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4 500	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	PROPOSER Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

1325 + 9

1500

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

88%

MAC

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Vincent S. Napaji

Qualitative Proposal Scoring Information

Final

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Business Structure and Business Approach	8		0
1	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
	Power Plant Management, Operation and Maintenance	30		0
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
	Root-Cause Failure Analysis	21		0
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	5	0
	Brief description of successful implementation of remedies.	7	4	0
	Generation Outage Planning	21		0
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
	Plant Engineering & Technical Services	24		0
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
	Unit Transfer, Preparation and Clean-up of Facility	20		0
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	4	0
	Procurement, Inventory Planning and Management	20		0
7	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Performance Management & Reporting	10		0
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	4	0
9	Experience in evaluating plant water discharge	3	4	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	4	0
	Experience and expertise on performance tests for emissions	3	4	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	Federal and Regulatory Compliance	18		0
10	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	5	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
11	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.5	0
	What is the quality of company's financial position?	3	5	0
	Insurance Policy	5		0
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	5	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	5	0
	Client References	10		0
13	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	Mobilization Capability Checklist	10		0
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	5	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
15	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	5	0
	Please present a plan to minimize unplanned outages.	8	6	0
	Please present a plan to maintain or improve reliability.	8	5	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	PROPONENT Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

1243
1500
89%

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<i>Marianas Energy Co.</i>			
	Business Structure and Business Approach	8		0
1	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	5	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
	Power Plant Management, Operation and Maintenance	30		0
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	5	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
	Root-Cause Failure Analysis	21		0
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	4	0
	Brief description of successful implementation of remedies.	7	4	0
	Generation Outage Planning	21		0
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
	Plant Engineering & Technical Services	24		0
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
	Unit Transfer, Preparation and Clean-up of Facility	20		0
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	5	0
	Supporting information showing successful experience with facility clean-up.	6	5	0
	Procurement, Inventory Planning and Management	20		0
7	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	5	0
	Describe experience with emergency procurement for expedited repairs.	5	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Performance Management & Reporting	10		0
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
	Environmental Compliance Review, Monitoring and Requirements	15		0
9	Experience in reviewing and evaluating test data.	3	5	0
	Experience in evaluating plant water discharge	3	5	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	5	0
	Experience and expertise on performance tests for emissions	3	5	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	Federal and Regulatory Compliance	18		0
10	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
	Financial Information Checklist	10		0
11	Brief description of company's financial position and capability.	1	5	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	0
	What is the quality of company's financial position?	3	5	0
	Insurance Policy	5		0
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	5	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	5	0
	Client References	10		0
13	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	5	0
	Mobilization Capability Checklist	10		0
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	5	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	5	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	5	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	5	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	5	0
	Please present a plan to minimize unplanned outages.	8	5	0
	Please present a plan to maintain or improve reliability.	8	5	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	5	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	5	0
	PROPOSER Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

1442

 1500
 = 96%

Francis I Cruz
 for L Cruz
 03/31/2023

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Oscar E
Working Tool
Final
TEMES INC.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Business Structure and Business Approach	8		40
1	Company Information for Bidder and its affiliates	2	4	8
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	8
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	8
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	4
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	4
	Power Plant Management, Operation and Maintenance	30		150
2	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	40
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	40
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	40
	Root-Cause Failure Analysis	21		105
3	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	4	28
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	4	28
	Brief description of successful implementation of remedies.	7	4	28
	Generation Outage Planning	21		105
4	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	28
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	28
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	28
	Plant Engineering & Technical Services	24		120
5	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	32
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	32
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	32
	Unit Transfer, Preparation and Clean-up of Facility	20		100
6	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	3	24
	Supporting information showing successful experience with facility preparation.	6	3	18
	Supporting information showing successful experience with facility clean-up.	6	3	18
	Procurement, Inventory Planning and Management	20		100
7	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	20
	Describe experience with procurement of OEM and non-OEM Support.	5	4	20
	Describe experience with emergency procurement for expedited repairs.	5	4	20

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score	
8	Performance Management & Reporting	10		50	30
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	3	15	
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	3	15	
9	Environmental Compliance Review, Monitoring and Requirements	15		75	60
	Experience in reviewing and evaluating test data.	3	4	12	
	Experience in evaluating plant water discharge	3	4	12	
	Hazardous waste handling and disposal program review, monitoring and evaluation	3	4	12	
	Experience and expertise on performance tests for emissions	3	4	12	
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	4	12	
10	Federal and Regulatory Compliance	18		90	72
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	24	
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	24	
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	24	
11	Financial Information Checklist	10		50	40
	Brief description of company's financial position and capability.	1	4	4	
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.				
	Did BIDDER provide complete and detailed financial records?	3	5	12	
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	12	
What is the quality of company's financial position?	3	5	12		
12	Insurance Policy	5		25	20
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	12	
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	8	
13	Client References	10		50	40
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	20	
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	20	
14	Mobilization Capability Checklist	10		50	40
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	40	

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	40
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	32
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	20
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	32
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	40
	Please present a plan to minimize unplanned outages.	8	4	32
	Please present a plan to maintain or improve reliability.	8	4	32
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	32
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	32
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	20
PROPOSER Qualifications Score		300		1500

31

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

1170 + 9
78%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

2
FINAL
ITEMS
J. BAZA
3.31.23

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	5	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	5	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	5	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	3	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	5	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	5	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and expertises on failure modes and effects analysis of supporting systems / balance of plant	7	5	0
	Brief description of successful implementation of remedies.	7	4	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	5	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	4.5	0
	Supporting information showing successful experience with facility preparation.	6	4.5	0
	Supporting information showing successful experience with facility clean-up.	6	4.5	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	4	0
	Describe experience with procurement of OEM and non-OEM Support.	5	4	0
	Describe experience with emergency procurement for expedited repairs.	5	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	Performance Management & Reporting	10		0
8	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	4	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	4	0
	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	5	0
9	Experience in evaluating plant water discharge	3	5	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	5	0
	Experience and expertise on performance tests for emissions	3	5	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	4	0
10	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	4	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	4	0
	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
11	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.5	0
	What is the quality of company's financial position?	3	4.5	0
	Insurance Policy	5		0
12	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
13	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
	Mobilization Capability Checklist	10		0
14	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	4	0
	PROPONENT Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

1302
1500
87%

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Vincent S. Nagali

Qualitative Proposal Scoring Information

Final.

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	4	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	4	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	4	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	4	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	3	0
	Experience and experties on failure modes and effects analysis of supporting systems / balance of plant	7	3	0
	Brief description of successful implementation of remedies.	7	3	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	4	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	4	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	4	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	4	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	4	0
	Supporting information showing successful experience with facility preparation.	6	4	0
	Supporting information showing successful experience with facility clean-up.	6	3	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and sDiesel Units Similar to Aggreko Units	5	3	0
	Describe experience with inventory control and management forDiesel Units Similar to Aggreko Units	5	3	0
	Describe experience with procurement of OEM and non-OEM Support.	5	3	0
	Describe experience with emergency procurement for expedited repairs.	5	3	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		0
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
9	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	4	0
	Experience in evaluating plant water discharge	3	4	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	3	0
	Experience and expertise on performance tests for emissions	3	4	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	3	0
10	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	3	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	3	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	3	0
11	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	4	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	5	0
What is the quality of company's financial position?	3	5	0	
12	Insurance Policy	5		0
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	4	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	4	0
13	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	4	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	Mobilization Capability Checklist	10		0
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	4	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	4	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	4	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	4	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	5	0
	PROPOSER Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5	Excellent and plentiful relevant qualifications and project experience. Very highest client references.
3	Average relevant qualifications and project experience. Average client references.
1	Poor relevant qualifications and few relevant projects. Fair Client references.
0	No substantial relevant experience.

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SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	<i>Taiwan Electrical and Mechanical Engineering Services, Inc.</i>			
1	Business Structure and Business Approach	8		0
	Company Information for Bidder and its affiliates	2	5	0
	Supporting information showing Business Structure (Company Literature, etc.)	2	5	0
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2	4	0
	A copy of Articles of Incorporation and By-Laws, or similar document	1	5	0
	Other relevant references concerning business organization (for BIDDER and affiliates)	1	5	0
2	Power Plant Management, Operation and Maintenance	30		0
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10	4	0
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10	4	0
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10	4	0
3	Root-Cause Failure Analysis	21		0
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7	5	0
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7	5	0
	Brief description of successful implementation of remedies.	7	5	0
4	Generation Outage Planning	21		0
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7	5	0
	List actual types of plant overhaul experience, from planning, execution up to completion.	7	5	0
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7	5	0
5	Plant Engineering & Technical Services	24		0
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8	4	0
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8	5	0
6	Unit Transfer, Preparation and Clean-up of Facility	20		0
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8	5	0
	Supporting information showing successful experience with facility preparation.	6	5	0
	Supporting information showing successful experience with facility clean-up.	6	5	0
7	Procurement, Inventory Planning and Management	20		0
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5	5	0
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5	5	0
	Describe experience with procurement of OEM and non-OEM Support.	5	5	0
	Describe experience with emergency procurement for expedited repairs.	5	5	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		0
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5	5	0
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5	5	0
9	Environmental Compliance Review, Monitoring and Requirements	15		0
	Experience in reviewing and evaluating test data.	3	5	0
	Experience in evaluating plant water discharge	3	5	0
	Hazardous waste handling and disposal program review; monitoring and evaluation	3	4	0
	Experience and expertise on performance tests for emissions	3	4	0
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3	5	0
10	Federal and Regulatory Compliance	18		0
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6	5	0
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6	5	0
	Supporting documents showing compliance with all federal regulations and applicable laws.	6	5	0
11	Financial Information Checklist	10		0
	Brief description of company's financial position and capability.	1	5	0
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	4.5	0
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	4.5	0
What is the quality of company's financial position?	3	4.5	0	
12	Insurance Policy	5		0
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3	5	0
	Other documentation providing details on your insurance policy, for GPA's review.	2	5	0
13	Client References	10		0
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5	5	0
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5	4	0
14	Mobilization Capability Checklist	10		0
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10	4	0

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		0
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10	5	0
	Describe your company's position on O&M procedure utilization and outage planning activities.	8	5	0
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5	4	0
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8	4	0
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10	4	0
	Please present a plan to minimize unplanned outages.	8	4	0
	Please present a plan to maintain or improve reliability.	8	5	0
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8	4	0
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8	5	0
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5	5	0
	PROPONENT Qualifications Score	300		0

THRESHOLDS:	
Minimum Score - Acceptable Proposal	-
Maximum Compliance Score	-
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

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Francis I Cruz
 for ECU
 03/21/2023

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

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Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		50
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	Environmental Compliance Review, Monitoring and Requirements	15		75
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review; monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	Federal and Regulatory Compliance	18		90
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	Financial Information Checklist	10		50
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	<i>5</i>	<i>15</i>
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	<i>5</i>	<i>15</i>
	What is the quality of company's financial position?	3	<i>5</i>	<i>15</i>
12	Insurance Policy	5		25
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	Client References	10		50
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	Mobilization Capability Checklist	10		50
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

Arroyo M. Suay 3/31/2023

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

TEMES

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		40
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	Power Plant Management, Operation and Maintenance	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	Root-Cause Failure Analysis	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	Generation Outage Planning	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	Plant Engineering & Technical Services	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	Unit Transfer, Preparation and Clean-up of Facility	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	Procurement, Inventory Planning and Management	20		100
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	PROPONENT Qualifications Score	300		1500

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

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Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		40
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	Power Plant Management, Operation and Maintenance	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	Root-Cause Failure Analysis	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	Generation Outage Planning	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	Plant Engineering & Technical Services	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	Unit Transfer, Preparation and Clean-up of Facility	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	Procurement, Inventory Planning and Management	20		100
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

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Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		50
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	Environmental Compliance Review, Monitoring and Requirements	15		75
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review, monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	Federal and Regulatory Compliance	18		90
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	Financial Information Checklist	10		50
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	<i>5</i>	<i>15</i>
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	<i>3</i>	<i>9</i>
What is the quality of company's financial position?	3	<i>3</i>	<i>9</i>	
12	Insurance Policy	5		25
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	Client References	10		50
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	Mobilization Capability Checklist	10		50
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

Arnold M. Sany
3/31/2023

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
15	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	PROPONENT Qualifications Score	300		1500

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

MEC

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		40
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	Power Plant Management, Operation and Maintenance	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	Root-Cause Failure Analysis	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	Generation Outage Planning	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	Plant Engineering & Technical Services	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	Unit Transfer, Preparation and Clean-up of Facility	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	Procurement, Inventory Planning and Management	20		100
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

MEC

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		50
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	Environmental Compliance Review, Monitoring and Requirements	15		75
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review; monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	Federal and Regulatory Compliance	18		90
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	Financial Information Checklist	10		50
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	<i>5</i>	<i>15</i>
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	<i>5</i>	<i>15</i>
	What is the quality of company's financial position?	3	<i>5</i>	<i>15</i>
12	Insurance Policy	5		25
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	Client References	10		50
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	Mobilization Capability Checklist	10		50
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

Andrew M. Saing
3/31/2023

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
15	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	PROPONENT Qualifications Score	300		1500

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

SCHEDULE C TECHNICAL PROPOSAL WORKSHEET

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Pacific Energy Corporation Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
1	Business Structure and Business Approach	8		40
	Company Information for Bidder and its affiliates	2		
	Supporting information showing Business Structure (Company Literature, etc.)	2		
	Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)	2		
	A copy of Articles of Incorporation and By-Laws, or similar document	1		
	Other relevant references concerning business organization (for BIDDER and affiliates)	1		
2	Power Plant Management, Operation and Maintenance	30		150
	Description and supporting information showing successful experience with the management and operation of Diesel Units Similar to Aggreko Units	10		
	Description and supporting information showing successful experience with routine and major maintenance of Diesel Units Similar to Aggreko Units	10		
	Illustration of past experience with meeting performance and/or operation & maintenance guarantees with contracts similar to GPA's.	10		
3	Root-Cause Failure Analysis	21		105
	Experience and expertise on failure modes and effects analysis with Diesel Units Similar to Aggreko Units	7		
	Experience and expertise on failure modes and effects analysis of supporting systems / balance of plant	7		
	Brief description of successful implementation of remedies.	7		
4	Generation Outage Planning	21		105
	List methods considered as "best practice" in industry, for outage planning or management of major capital improvement projects for Diesel Units Similar to Aggreko Units	7		
	List actual types of plant overhaul experience, from planning, execution up to completion.	7		
	Supporting information related to critical repairs, major maintenance work completed for Diesel Units Similar to Aggreko Units.	7		
5	Plant Engineering & Technical Services	24		120
	Supporting information showing successful previous experience providing Plant Engineering & Technical Services to Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful completion of critical projects for Diesel Units Similar to Aggreko Units.	8		
	Supporting information showing successful experience with Project Management, Field Installation & Acceptance Testing.	8		
6	Unit Transfer, Preparation and Clean-up of Facility	20		100
	List methods considered as "best practice" in industry, for transfer of Diesel Units from one location to another.	8		
	Supporting information showing successful experience with facility preparation.	6		
	Supporting information showing successful experience with facility clean-up.	6		
7	Procurement, Inventory Planning and Management	20		100
	Describe experience with procurement for materials and Diesel Units Similar to Aggreko Units	5		
	Describe experience with inventory control and management for Diesel Units Similar to Aggreko Units	5		
	Describe experience with procurement of OEM and non-OEM Support.	5		
	Describe experience with emergency procurement for expedited repairs.	5		

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Pacific Energy Corporation

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
8	Performance Management & Reporting	10		50
	Describe experience reporting key performance indicators such as EAF and EFOR, following GADS definitions.	5		
	Describe experience tracking and reporting key performance indicators for Diesel Units Similar to Aggreko Units.	5		
9	Environmental Compliance Review, Monitoring and Requirements	15		75
	Experience in reviewing and evaluating test data.	3		
	Experience in evaluating plant water discharge	3		
	Hazardous waste handling and disposal program review; monitoring and evaluation	3		
	Experience and expertise on performance tests for emissions	3		
	Supporting documents showing knowledge and experience in complying with environmental regulations applicable to diesel run power plants on Guam	3		
10	Federal and Regulatory Compliance	18		90
	Supporting documents showing knowledge and experience in complying with federal regulations and other applicable laws on Guam, such as OPA 90, Guam Fire Code, and others.	6		
	Supporting documents showing experience and certifications necessary for regulatory reporting applicable on Guam, such as those required by USEPA, Guam EPA, etc.	6		
	Supporting documents showing compliance with all federal regulations and applicable laws.	6		
11	Financial Information Checklist	10		50
	Brief description of company's financial position and capability.	1		
	Documentation (such as balance sheet, income statement, financial statement, financial ratio) for the last five years showing company's financial position and capability, audited or reviewed by Certified Public Accountant(s) or other qualified auditing/reviewing firm.			
	Did BIDDER provide complete and detailed financial records?	3	1	3
	Were the financial records submitted audited by qualified auditing body or reviewed by qualified reviewing/auditing firm?	3	0	0
	What is the quality of company's financial position? <i>Unable to determine with limited information</i>	3	1	3
12	Insurance Policy	5		25
	Provide proof of compliance with GPA's Insurance Requirements, such as a copy of insurance policy similar to those required by GPA in this bid.	3		
	Other documentation providing details on your insurance policy, for GPA's review.	2		
13	Client References	10		50
	At least three (3) client references for similar or larger contracts (Client Name, Position, Company, description of contract with Bidder or affiliates).	5		
	At least three (3) letters from current and/or previous clients describing relationship with Bidder, and Bidder's contract performance, for contracts similar to GPA's.	5		
14	Mobilization Capability Checklist	10		50
	Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing.	10		

Arnold M. Sney
3/31/2023

IFB GPA-23-23 Performance Management Contract for the Guam Power Authority
Yigo Diesel Generators

Qualitative Proposal Scoring Information

Item	Bidder Checklist Items	Checklist Weight	Maximum Raw Rating Score	Maximum Weighted Score
	BIDDER Detailed Questions	78		390
	Describe your operational model for supporting O&M activities for GPA's Aggreko Temporary Power Units..	10		
	Describe your company's position on O&M procedure utilization and outage planning activities.	8		
	Describe your company's views on the best method of utilizing and balancing internal and external resources (GPA employees vs. contracting out).	5		
	Describe your proposed staffing model including staffing optimization plan, for both your employees and GPA employees. For bidder's proposed staffing, please include experience and qualifications of each staff to be assigned to this contract.	8		
15	Please present a proposed organization chart of the PMC organization and the areas of responsibilities for each position. Include the minimum skill level of each position provided by the PMC.	10		
	Please present a plan to minimize unplanned outages.	8		
	Please present a plan to maintain or improve reliability.	8		
	Describe additional resources the can be provided to assist GPA in critical repairs or major maintenance work.	8		
	Please present a plan for the transfer of Aggreko Units to other locations. The CONTRACTOR's role will mainly be to manage and coordinate all activities.	8		
	Please present your willingness, capability and desire to offer optional financing of GPA's Critical Repairs/Major Maintenance Activities, should GPA require such. Please specify limits and terms of financing available.	5		
	PROPONENT Qualifications Score	300		1500

THRESHOLDS:	
Minimum Score - Acceptable Proposal	1,050.00
Maximum Compliance Score	1,500.00
Minimum Percent Score - Acceptable Proposal	70.0%

RATINGS GUIDE:	
5 - Excellent and plentiful relevant qualifications and project experience. Very highest client references.	
3 - Average relevant qualifications and project experience. Average client references.	
1 - Poor relevant qualifications and few relevant projects. Fair Client references.	
0 - No substantial relevant experience.	

GPA-023-23 Performance Management Contract - Yigo Diesel Generators		12/31/2022	12/31/2021	12/31/2020	12/31/2019	12/31/2018
Return on Equity						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	0.49%	1.36%	0.89%	0.87%	1.48%
	Doo lk Eng Co	15.20%	-35.61%	-8.35%	10.71%	15.14%
	MEC	15.66%	59.20%	43.71%	87.35%	108.76%
Return on Assets						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	0.47%	1.32%	0.87%	0.81%	1.31%
	Doo lk Eng Co	6.08%	-14.97%	5.75%	-9.96%	6.27%
	MEC	6.55%	17.06%	6.42%	40.09%	75.89%
Profit Margin						
	Pacific Energy Corporation	36.35%	8.48%	20.47%	6.09%	#DIV/0!
	TEMES	8.93%	19.39%	14.07%	13.68%	11.00%
	Doo lk Eng Co	5.43%	-18.93%	7.13%	-7.95%	4.72%
	MEC	5.57%	23.46%	6.25%	17.81%	31.83%
Operating Margin						
	Pacific Energy Corporation	36.35%	8.48%	20.47%	87.05%	#DIV/0!
	TEMES	76.23%	62.92%	54.49%	53.89%	85.05%
	Doo lk Eng Co	22.57%	7.29%	20.20%	81.97%	35.25%
	MEC	7.42%	14.75%	14.47%	37.79%	40.13%
Current Ratio						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	2823.43%	2797.65%	3608.48%	3940.28%	2718.26%
	Doo lk Eng Co	207.39%	231.22%	179.99%	219.86%	220.12%
	MEC	214.47%	189.22%	121.31%	227.98%	313.26%
Quick Ratio						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	5664.99%	2793.98%	3607.08%	3936.90%	2716.49%
	Doo lk Eng Co	174.54%	175.47%	219.16%	284.61%	220.12%
	MEC	160.24%	160.36%	152.64%	72.52%	174.92%
Debt to Equity Ratio						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	0.00%	0.00%	0.00%	0.00%	9.03%
	Doo lk Eng Co	83.48%	102.42%	81.78%	70.11%	75.26%
	MEC	47.94%	108.63%	121.40%	0.00%	0.00%
Current liabilities Ratio						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	3.07%	3.25%	2.51%	2.30%	3.37%
	Doo lk Eng Co	116.23%	98.23%	116.23%	98.23%	101.72%
	MEC	65.62%	118.00%	65.62%	118.00%	43.31%
Assets Turnover						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	5.31%	6.83%	6.16%	6.14%	12.07%
	Doo lk Eng Co	111.96%	79.08%	111.96%	79.08%	132.92%
	MEC	117.55%	72.71%	117.55%	72.71%	238.42%
Total Capital Turnover						
	Pacific Energy Corporation	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	TEMES	5.47%	7.06%	6.32%	6.29%	13.59%
	Doo lk Eng Co	279.68%	188.09%	279.68%	188.09%	320.78%
	MEC	281.23%	252.35%	281.23%	252.35%	341.68%

GPA-023-23 Performance Management Contract - Yigo Diesel Generators		12/31/2022	12/31/2021	12/31/2020	12/31/2019	12/31/2018
Return on Equity						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		0.49%	1.36%	0.89%	0.87%	1.48%
Doo lk Eng Co		15.20%	-35.61%	-8.35%	10.71%	15.14%
MEC		15.66%	59.20%	43.71%	87.35%	108.76%
Return on Assets						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		0.47%	1.32%	0.87%	0.81%	1.31%
Doo lk Eng Co		6.08%	-14.97%	5.75%	-9.96%	6.27%
MEC		6.55%	17.06%	6.42%	40.09%	75.89%
Profit Margin						
Pacific Energy Corporation		36.35%	8.48%	20.47%	6.09%	#DIV/0!
TEMES		8.93%	19.39%	14.07%	13.68%	11.00%
Doo lk Eng Co		5.43%	-18.93%	7.13%	-7.95%	4.72%
MEC		5.57%	23.46%	6.25%	17.81%	31.83%
Operating Margin						
Pacific Energy Corporation		36.35%	8.48%	20.47%	87.05%	#DIV/0!
TEMES		76.23%	62.92%	54.49%	53.89%	85.05%
Doo lk Eng Co		22.57%	7.29%	20.20%	81.97%	35.25%
MEC		7.42%	14.75%	14.47%	37.79%	40.13%
Current Ratio						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		2823.43%	2797.65%	3608.48%	3940.28%	2718.26%
Doo lk Eng Co		207.39%	231.22%	179.99%	219.86%	220.12%
MEC		214.47%	189.22%	121.31%	227.98%	313.26%
Quick Ratio						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		5664.99%	2793.98%	3607.08%	3936.90%	2716.49%
Doo lk Eng Co		174.54%	175.47%	219.16%	284.61%	220.12%
MEC		160.24%	160.36%	152.64%	72.52%	174.92%
Debt to Equity Ratio						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		0.00%	0.00%	0.00%	0.00%	9.03%
Doo lk Eng Co		83.48%	102.42%	81.78%	70.11%	75.26%
MEC		47.94%	108.63%	121.40%	0.00%	0.00%
Current liabilities Ratio						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		3.07%	3.25%	2.51%	2.30%	3.37%
Doo lk Eng Co		116.23%	98.23%	116.23%	98.23%	101.72%
MEC		65.62%	118.00%	65.62%	118.00%	43.31%
Assets Turnover						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		5.31%	6.83%	6.16%	6.14%	12.07%
Doo lk Eng Co		111.96%	79.08%	111.96%	79.08%	132.92%
MEC		117.55%	72.71%	117.55%	72.71%	238.42%
Total Capital Turnover						
Pacific Energy Corporation		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
TEMES		5.47%	7.06%	6.32%	6.29%	13.59%
Doo lk Eng Co		279.68%	188.09%	279.68%	188.09%	320.78%
MEC		281.23%	252.35%	281.23%	252.35%	341.68%

3.6 Engineering and Technical Services

The CONTRACTOR shall provide engineering and technical services for the following:

- Regular O&M activities
- Critical Repairs to ensure proper and optimum operation of the Yigo Diesel Generators, including structural integrity, compliance with all required environmental and safety regulations, such as the Fire Code and Environmental Permits;
- Major Maintenance Activities, including Overhaul;
- Contracting experienced and qualified technicians for the completion of work related to transformers, generators, SCRs, mechanical repairs. The current contractor has contracted Cummins for mechanical repairs; GPA will allow PMC to contract with Cummins or any other contractor that meets the requirements and technical qualifications or certifications needed to adequately perform the tasks.

3.7 Contractor Staffing

The organization shall be composed of CONTRACTOR Management and possibly GPA Yigo Diesel Staff.

The CONTRACTOR shall provide appropriate staffing levels of CONTRACTOR employees to provide overall management, resident technical expertise for operation and maintenance of the units, procurement & inventory control, engineering, and administrative support as necessary. The Technical Scoring will evaluate the CONTRACTOR's proposed staffing level.

3.8 GPA Staffing

GPA may assign GPA employees to operate and maintain the Yigo Diesel Generators. If GPA assigns employees for operations of the Yigo Diesel Generators, the CONTRACTOR shall manage the GPA employees and ensure that the personnel receive appropriate training,

certification and experience to be able to operate and maintain the unit with above-average competence and abilities.

3.9 CONTRACTOR Staffing Responsibilities

The CONTRACTOR has the responsibility to ensure adequate staffing, and shall manage and adjust for optimal operation and maintenance of the Yigo Diesel Generators. The CONTRACTOR shall regularly report on the adequacy of staffing levels. If there are vacancies required to be filled, CONTRACTOR shall advise GPA of the vacancies and advise the date for the vacancies to be filled.

The CONTRACTOR shall, at all times, operate the power plant with adequate staffing. The CONTRACTOR will manage and approve the scheduling of vacation, holiday and other leave time to as the CONTRACTOR may determine necessary to ensure the safe and efficient management, operation, maintenance and repair of the Yigo Diesel Generators. The CONTRACTOR shall not unreasonably deny employee requests for authorized absence. The CONTRACTOR's disapproval of GPA employee requests for authorized absence shall be based solely upon scheduling needs to ensure the safe and efficient repair, management, operation, and maintenance of the Yigo Diesel Generators.

a. Maintenance/Service Planner

The CONTRACTOR shall ensure that the CONTRACTOR staffing pattern includes maintenance planner to manage and maintain the maintenance management system and ensure that maintenance activities are adequately scheduled and completed

b. Purchasing/Procurement Personnel

The CONTRACTOR shall ensure that the CONTRACTOR staffing pattern includes purchasing/procurement personnel manage and maintain required inventories.

c. Safety Compliance Personnel

The CONTRACTOR will provide their own safety equipment and test procedures for areas such as air quality monitoring. This is specifically referring to the confined / enclosed space issues as defined by OSHA/GOSHA. The CONTRACTOR will not rely on GPA for these type of services unless in the case of an emergency. However, all safety equipment and test procedures shall be reviewed and approved by GPA Safety Division.

The CONTRACTOR shall allow GPA Safety Division Safety Officers to conduct periodic scheduled and unscheduled facilities inspections to detect potential hazards so that proper remediation activities can be implemented. GPA Safety Division Safety Officers shall document and forward all inspection results through GPA and the CONTRACTOR chain of command.

d. Occupational Safety and Health / Equipment Clearance System

The CONTRACTOR shall design the training program in a manner that will instruct employees in the safe and healthful performance of their work. The CONTRACTOR shall tailor this training and evaluation to the employee's job requirements and level of responsibility. The CONTRACTOR shall keep all Occupational Safety and Health training records for the contract duration.

This training shall adhere to the OSHA/GOSHA mandated training program particular to the employees' job and environment, operating practices and procedures with a practical understanding of prevention strategies.

The CONTRACTOR shall ensure that all employees, upon assignment to positions involving potential exposures to hazardous or toxic substances, including asbestos exposure equal to or exceeding the permissible exposure limits (PEL) undergo proper medical examination and are entered into a medical surveillance program as required by GOSHA.

The CONTRACTOR shall ensure that all employees assigned to positions involving potential exposures to hazardous or toxic substances are issued and are required to wear equipment and/or devices such as:

- Welding or wire mesh gloves;
- Respirators;
- Hard hats;
- Goggles;
- Foot protection;
- Face shields;
- Rubber gloves and coveralls;
- Safety glasses.

e. Utilization of Contractors/Consultants and/or Staff Augmentation

The CONTRACTOR may, at any time, in consultation with GPA, have CONTRACTOR employees or consultants perform functions, duties, and responsibilities at the Yigo Diesel Generators as CONTRACTOR determines in accordance with the scope of this contract. Reimbursement for salaries and benefits shall be based on the rates approved by GPA. Reimbursement shall only be for the period the CONTRACTOR hired Employees/Consultants are employed and performing work up to the termination date of their employment/contract with CONTRACTOR.

3.10 Resource Allocation of GPA Generation Personnel

GPA may supply plant operations personnel on a case-by-case basis consistent with GPA's mission and availability of staff and skill sets.

3.11 Resource Allocation of GPA Central Maintenance Personnel

GPA may provide reasonable support from the Central Maintenance Section to the CONTRACTOR under the direct authorization of the Manager of Generation.

2. Please confirm which kind of repair activity among the listed services to be rendered for the defect should be considered, if there is unexpected major defect in the main equipment during O/H, such as critical repair, major maintenance projects or O&M work with budget? Page 276 of 6970

ANSWER:

- All items listed in Section 3.0 of the bid documents and Section 2.2 of the Form of Contract shall be included in the bid price **except** for the overhauls and the relocation costs. The overhaul of the units shall be reimbursed as established in the bid documents. Relocation costs, if requested from the PMC shall also be reimbursed separately.
- Unforeseen major maintenance, as agreed upon by both GPA and the PMC is not included in the O&M Budget and will be negotiated at a later date based on quotations/bids received by the PMC.

QUESTION:

9. **Page 67:**

3.6 Engineering and Technical Services

The CONTRACTOR shall provide engineering and technical services for the following: Contracting experienced and qualified technicians for the completion of work related to transformers, generators, SCRs, mechanical repairs. The current contractor has contracted Cummins for mechanical repairs; GPA will allow PMC to contract with Cummins or any other contractor that meets the requirements and technical qualifications or certifications needed to adequately perform the tasks.

Please confirm who the current contractor is.

ANSWER:

The current contractor is EICS. GPA Central Maintenance and WSD shops also support maintenance activities.

QUESTION:

10. **Page 67:**

3.8 GPA Staffing

CONTRACTOR shall manage the GPA employees and ensure that the personnel receive appropriate training, - with above-average competence and abilities.

1. We request GPA to ensure that GPA employees also have the technical knowledge and experiences to handle the works when they start the works.
2. Please clarify how many GPA employees will be considered to make staffing in the bid price.

ANSWER:

Bidders shall assume that they will need to completely staff the plant, both in operations and maintenance and that no GPA staffing is available when establishing their bid prices. Should GPA employees be assigned to the plant, GPA will ensure the appropriate individual have the experience and skills necessary.

QUESTION:

11. **Page 72:**

3.15 Environmental Compliance

1. Can you provide the current updated Title V Permit?

2. Please provide Air Emission limitation and GPA current measurement records and Urea consumption. Page 277 of 6970

ANSWER:

- Kindly refer to **INCLUSIONS #3 and #8** above.
 - Paragraph 11.A. The actual emissions from the entire facility shall not exceed the Prevention of Significant deterioration (PSD) limit of 250 tons per year of NO_x and 250 tons per year of CO, based on a 12-month rolling average. The permittee shall monitor, track and submit to Guam EPA on a weekly basis, the current emissions from the facility. The weekly emissions report shall be sent electronically to Guam EPA to the following address: AirPermits@epa.guam.gov.
 - Paragraph 11.B. Once the SCRS have been installed, each generator at the Facility shall not emit air pollutants in amounts higher than 0.42 grams per brake horsepower hour (g/BHP hr) of NO_x and 0.40 g/BHP hr of CO at any time during operation except during periods of startups and shutdowns.
 - Paragraph 11.C. At all times, the permittee shall ensure the generators engines' NO_x concentration shall not exceed 156 ppmvd at 15 percent O₂ as measured by the portable analyzer specified in Condition 16.A. of this permit.
 - Paragraph 13. The Permittee shall not cause or permit the continuous emission of visible air pollutants with a density equal to or darker than twenty per cent (20%) opacity from the steam generation boilers or the emission of visible air pollutants of a density darker than sixty per cent (60%) opacity for a period aggregate of more than three (3) minutes in any sixty (60) minute period [GAPCSR Section 1303; SIP Section 10.1].
 - Measurement records and Urea consumption is recorded by Generation.

QUESTION:

12. Page 74:

3.19 Overhauls

The CONTRACTOR shall issue competitive bids for the overhaul of at least 15 units at a licensed service center during the 3-year base period of the contract.

Page 90:

5.3 Proposed Overhaul Budget

The CONTRACTOR shall propose an Overhaul Budget, to cover all expenses related to the overhaul of up to fifteen (15) units over the 3-year base period.

1. Please clarify how many units will be considered for O/H to make bid price, at least 15 units or up to 15 units.
2. Based on 3.19, the overhaul should be done at a licensed service center. Please clarify what "a licensed service center" is. Should the overhaul be performed at site by licensed service company or at a designated licensed service center?

ANSWER:

- The overhaul shall not be priced as part of the bid. Please reference Section 3.19. A minimum of 15 units shall be overhauled during the 3-year base period.
- The overhauls shall be performed at a licensed service center, a service company who is certified to overhaul units of this make and model. Proof of certification to overhaul the Yigo Diesel units shall be provided by the PMC before commencement.

QUESTION:**13. Page 75:**

3.22 Management of Waste Oil

The CONTRACTOR shall dispose of waste oil in a safe manner consistent with GPA agreements,-

Please explain what the GPA agreements are.

ANSWER:

- **GPA does not have a separate contractor that directly handles the waste oil from Yigo Diesel.** The requirements for disposal shall be provided upon contract award. **It will be the contractor's responsibility to properly handle the waste oil disposal as it is stated in the IFB excerpt below.**
- Reference Section 3.22 Management of Waste Oil on the GPA-023-23:
3.22 Management of Waste Oil
The CONTRACTOR shall dispose of waste oil in a safe manner consistent with GPA agreements, local and federal environmental regulations and industry best practices. The CONTRACTOR shall train, assign, and manage normal shift personnel to this duty.

QUESTION:**14. Page 82:**

3.37 Inventory Management

Page 92:

5.7 Payment Milestones and Schedule Reimbursement of Inventory purchases (stock items; items issued out of warehouse will be charged against O&M budget.

Please provide the current spare part list with equipment serial numbers and the records of carry-in and out for the spare parts inventory in the Plant.

ANSWER:

Kindly refer to **INCLUSIONS #9, #10 and #11** above.

QUESTION:**15. Page 83:**

d. Account for the Location of Specialized Tools & Assets

Should additional tools or equipment be required, the CONTRACTOR may first request – GPA sites. However, GPA is not obligated to supply such tools or equipment if they are needed for other GPA projects-

Page 84:

g. Guam Power Authority Inventory Responsibilities GPA shall inventory all tools, equipment and vehicles, and develop a master inventory listing prior to the arrival of the CONTRACTOR

We have to add the expenses for the special tools which are not in Yigo Plants to the bid price.

Please provide the current GPA lists for the special tools.

ANSWER:

Kindly refer to **INCLUSIONS #12** above.

QUESTION:**16. Page 90:**

5.0 Contract Terms and Contract Fees

5.1 Proposed Annual Management Fees

A portion of the CONTRACTOR's compensation may be in the form of Annual Management Fees.

- Office Space (if not available on-site)

Please confirm whether the office for administration and maintenance is available or not on site.

ANSWER:

There are various containers utilized for office space and shop activities. The contractor may configure these spaces and utilize them to meet its needs.

QUESTION:**17. Page 91:**

5.4 Annual Management Fee Reduction for each GPA Full-Time-Employee assigned to Yigo Diesel Generators

Please confirm whether the outage may be added to the EFOR or not, if any accident happens in the Plant due to GPA FTE mistake, negligence or etc.

ANSWER:

The PMC is responsible for utilizing best operation and maintenance practices, training and management techniques to accomplish key performance indicators for the Yigo Diesel Generators. Additionally, if provided, GPA must assign only qualified employees to the plant. Therefore, all forced outages will be added to the EFOR.

QUESTION:**18. Page 91:**

5.6 Contract Period

The total contract period including maximum extension years shall be ten (10) years.

Page 104:

5.3 Notice of Extension.

The notification will include the number of years GPA intends to extend the contract, not to exceed five years.

Please confirm the total contract period including maximum extension years.

ANSWER:

- In accordance with Section 5.6 (Contract Terms and Contract Fees), GPA intends for this contract to be a three-year base contract with the option to extend for two additional 1-year periods for a total of 5 years. Additionally, if in the best interest of GPA and upon mutual agreement, GPA and the CONTRACTOR may negotiate to further extend the contract for up to 5 more years for a maximum of 10 years.
- Kindly refer to **CHANGES #4** above.

QUESTION:**19. Page 148:****7.3 HEAT RATE AND EFFICIENCY**

The Peaking Units are currently required by the Guam PUC to have a maximum Gross Heat Rate of 11,500 BTU/KWH.

Page 151:**8.3 Heat Rate and Efficiency Performance**

As discussed in Section 7.0, GPA and the CONTRACTOR shall establish a baseline heat rate based on the actual heat rate for the twelve months prior to the contract commencement.

Page 164:**4.0 Station Performance Heat Rate**

Description of equipment heat rate results: Aggreko Inc., conducted performance testing of the plant on March 2016.

10,307 BTU/KWH based on the measured fuel quality

1. Please confirm that GPA and Contractor shall establish a baseline heat rate based on the actual heat rate for the twelve months prior to the contract commencement.
2. Please confirm whether the Yigo Plant is peaking units. And what was the operation load of the Plant during performance testing on March 2016.

ANSWER:

- A baseline heat rate shall be established based on the actual heat rate for the previous 12 months prior to contract commencement.
- The diesel plant is utilized for peaking, but may be dispatched to cover capacity shortfalls of generation when baseload units are out of service.
- The performance test was conducted at 100% load.

QUESTION:**20. Page 152:****8.3 Heat Rate and Efficiency Performance**

If the improvements are consistent and sustained through at least twelve months, or if the improvements involve significant cost savings or increase in efficiency or availability, then GPA may provide incentives to the CONTRACTOR.

We know it seems to be impossible to maintain improvements of efficiency and availability consistent and sustained for more than 12 months. And the mean values of efficiency and availability for 12 months are to be used in calculation of penalty.

We request the mean value of improvements for efficiency and availability during 12 months will be used for incentives as well as penalty.

ANSWER:

EAF bonuses and penalties shall be applied as specified in Section 8 – Incentives & Penalties

QUESTION:**21. Page 156:****5.3 General History**

Only the history of repair and maintenance between 2016 and March 2020 is listed. Page 281 of 6970
Please provide the detailed history of operation and maintenance from 2016 up to now for familiarization of the plant.

ANSWER:

- Schedule A, Section 1.3 provides the repair and maintenance activities of the units since 2016 and Section 4.2 provide the current status of the units.
- Kindly refer to **INCLUSIONS #1** above.

QUESTION:

22. Page 161:

2.16 Support Structures and Facilities

Approximately 11 personnel are assigned to the Central maintenance group, and approximately 12 are assigned to the Central dispatch center. One person is assigned to the warehouse operation. Under the previous contractor, there were 26 personnel under the contractor who are responsible for maintenance, engineering, parts inventory storage.

Please provide the current GPA organization of site and headquarter for managing the plant.

ANSWER:

Currently there are 3 plant operators stationed at the Yigo Diesel plant. The plant also has contractor support for maintenance and operations.

QUESTION:

23. Page 165:

Current Unit Status

Based on this IFB, 20 units of total 39 units are not available now. And we found out only 16 units are available during site tour.

1. Please update how many units are currently available.
2. GPA's more detailed explanation or bidder's due diligence for current unit status will be surely needed to make bid price.
3. Is it possible to do the normalization work for the unavailable units out of O&M budget, such as critical repair or major O&M work?
4. Please confirm whether the purchase orders have been issued in case of "waiting for materials".
5. What are the meanings of "engine" and "RTS" in the "status" column?

ANSWER:

- There are currently 15 units available.
- Overhaul costs associated with units out of service are not a part of the O&M Budget. Additionally, unforeseen major maintenance and repair activities, as agreed upon by both GPA and the PMC are not included in the O&M Budget and will be negotiated at a later date based on quotations/bids received by the PMC.
- Supply and stock of materials shall be the responsibility of the PMC.
- RTS means return to service and engine is the unit engine.

QUESTION:

24. **Page 167**

4.3 Engine Hours

1. Please provide the relevant period for the engine hours of each units.
2. There are some discrepancy between Aggreko's engine hours and these engine hours, especially G 10 and G 31. Please explain about the discrepancy.

ANSWER:

The engine hours are from initial installation or replacement.

G1	18,001	G2	14,803	G3	16,432	G4	17,257	G5	19,236
G6	22,675	G7	19,539	G8	15,626	G9	13,139	G10	12,682
G11	15,908	G12	15,086	G13	26,353	G14	20,537	G15	18,939
G16	20,118	G17	16,581	G18	19,418	G19	21,209	G20	15,665
G21	18,407	G22	23,084	G23	27,614	G24	8,392	G25	25,603
G26	18,836	G27	21,271	G28	23,364	G29	13,634	G30	24,946
G31	11,970	G32	14,979	G33	26,614	G34	16,604	G35	12,366
G36	20,294	G37	22,721	G38	16,292	G39	16,518		

QUESTION:

25. **Page 168**

GPA CURRENT STAFF:

3 Operators

Please provide the GPA site staffs for the plant except 3 operators, if any.

ANSWER:

No additional GPA site staff, but contractor staff are present to perform unit maintenance.

QUESTION:

26. **General**

Please confirm if the clarifications and the amendments of Multi-Step Bid (GPA-061-20) will be applicable for this bid.

ANSWER:

Only clarifications and amendments provided under GPA-023-23 are applicable to this bid.

Bidder No. 3 inquiry dated 02/08/2023:

QUESTION:

1. Regarding bid bond/security to be submitted with the Technical Proposal, is the amount fixed at US\$150,000.00 or 15% of the total bid price of the three (3) year contract? If the participating bidder's sealed bid is either rejected at First Step (technical) or Second Step (price), how long would it take to return or release the bid bond?

ANSWER:

- The bid guarantee requirement is a fixed amount of \$150,000.00.
- The bid guarantee will be held until an official award has been made.

QUESTION:

2. Regarding the capacity guarantee, will the basis be the total 40MW with thirty-nine (39) gensets or minimum of 15 gensets which are supposed to be for overhaul? Will the bidder be afforded the liberty to select the gensets for overhaul based on condition or will GPA prescribe specific gensets?

ANSWER:

The minimum capacity guarantee is based on the total plant nominal capacity of 40 MW. The contractor shall ensure overhauls are scheduled such that the minimum capacity is met. The contractor shall prioritize and recommend the 15 gensets for overhaul and obtain GPA approval.

QUESTION:

3. Regarding the Selective Catalyst Reduction (SCR), what will be the impact to the Contractor if several SCR fail during the contract implementation? Should they be considered for replacement depending on the condition at the time of inspection?

ANSWER:

Yes, the PMC shall submit their recommendation to GPA for approval should SCRs fail or if failure is imminent. The Guam Power Authority is relying on the expertise of the PMC to submit recommendations for repair/replacement based on the most cost effective and best solutions for the plant

QUESTION:

4. Regarding Diesel Exhaust Fluid (DEF), will the supply be included in the scope of the Contractor? Consumption of 2.67Gal/MWh is an estimate and will vary depending on the condition. Related to this, we would like to inquire on the condition of the ceramic bricks on the SCRs as this will impact costing as well.

ANSWER:

GPA will reimburse the PMC for all direct costs of consumables used by the plant. The PMC shall pass through these costs to GPA.

QUESTION:

5. Regarding the fuel consumption and heat rate, does the 15% allowance from 11,500Btu/kWh consider additional starts and stops, and operation at ambient temperature beyond 32°C? Over the years, it is expected that the specific fuel consumption (SFC) is worse now due to different factors such as engine degradation, SCR ceramic bricks clogging which increase the back pressure affecting the engine performance and the parasite loads.

ANSWER:

As specified in the bid, the PUC requires a maximum Gross Heat Rate of 11,500 BTU/KWH. Each unit shall be required to meet or perform better than the Gross Heat Rate required by GPA.

QUESTION:

6. Further on heat rate, IFB requires to report this parameter on a per generation unit basis, however, this cannot be accurately done due to unavailability of fuel meter on each engine. Hence, it is more feasible to measure the SFC as a power plant package in whole.

ANSWER:

The Gross Heat Rate shall be calculated based on the total plant output and fuel consumption.

Bidder No. 2 inquiry dated 02/09/2023:

QUESTION:

1. A. General Question:

Due to the complexity of the power plant and wide scope, we request a two (2) weeks extension to provide GPA with the best possible bid price.

1. On pages 57 to 59 of 197 it states the following insurance requirements:
 - a. General Liability: \$2,000,000 aggregate & \$2,000,000 per occurrence
 - b. Commercial Auto Liability: \$1,000,000
 - c. Excess Liability: \$10,000,000 aggregate & \$10,000,000 per occurrence
 - d. Professional Liability: \$1,000,000 each claim

Question:

Local insurance agencies have a limit of \$1,000,000 insurance policies. Any insurance that exceeds this amount typically requires off-island insurance carriers to assist with the coverage and this leads to exponentially high premiums. To help bidders reduce the cost to GPA, we would like to request that Excess Liability be reduced to \$1,000,000 aggregate and \$1,000,000 per occurrence

ANSWER:

- Kindly refer to Amendment No.: II, extending the cut-off date for receipt of bid documents to now read March 9, 2023 at 4:00 P.M.
- Kindly refer to **CHANGES #3** above.

QUESTION:

2. On page 103 of 197 it states that the following must be submitted:

- a. 6) Audited financial information of (Name of Contractor)'s firm and all subcontractors that will be used in the Performance Management of Yigo Diesel Generators.

Question:

Audited financials can take up to six (6) months to prepare which is longer than the bid preparation time. If a bidder does not have audited financials can the bidder submit unaudited financials certified by the bidder's officer

ANSWER:

- Yes.

QUESTION:

3. On page 74 of 197 it states

The CONTRACTOR is allowed a 5% administrative fee for management and oversight of the overhaul projects.

Question:

Current U.S. Federal Prime Rate as of Jan 15, 2023 is seven and a half percent (7.5%) and is expected to rise throughout 2023. Due to the rising cost of capital, could GPA consider raising the administrative fee to 7.5%

ANSWER:

- The administrative fee shall remain at 5%.

QUESTION:

4. On page 81 of 197 under Section 3.36 “Guam Power Authority Procurement Responsibilities” it states: “GPA will provide procurement and delivery services of fuel to the CONTRACTOR for the Yigo Diesel Generators...”

Question:

Section 3.36 does not indicate procurement of Diesel Fuel and Lubricant oil or any other consumables.

What are the list of consumables that is used by the Yigo Power Plant?

ANSWER:

The list of consumables are as follows:

Diesel Exhaust Fluid (DEF)
Oil lube 15W/40 CH-4 LT
Filter Oil Fleetguard
Air Filter Fleetguard
Filter Door/Panel Fleetguard
Coolant HD Nitrite (free)
Seperator Fuel Water Fleetguar
Secondary Fuel Filter
Filter Water Fleet Guard
Filter Air Baldwin
Filter- Fuel
Air Breather Spin-on Filter
Filter OCV Crankcase Breather
Filter- Air- Cummins
Filter Fuel Baldwin
Filter Oil Baldwin
Filter Air Baldwin

QUESTION:

5. On Page 7 of 38 of GPA-022-22 Supply of Diesel Exhaust Fluid/UREA for Yigo Diesel Power Plant, it states: “Estimated minimum consumption per year = 365 days x 200 MWH x 10.12 liters = 738,760 liters”

On page 6 of 28 of bid GPA-006-23 of Supply Engine Lube Oil for Yigo Diesel Generator Sets, it states: “Estimated consumption per year – Engine Lube Oil 144,000 Liters (689 drums)”

Will the procurement of the above consumables be the responsibility of the bidder and be included in the O&M costs?

If bidder, then will GPA reimburse the bidder for all amounts consumed?

If GPA, then will GPA also monitor levels and ordering schedules accordingly?

ANSWER:

- GPA will reimburse the PMC for all direct costs of consumables used by the plant. The PMC shall pass through these costs to GPA.

QUESTION:

6. On page 67 of 197 under Section 3.8 "GPA Staffing"

Question:

- a. How many GPA employees will be assigned to Yigo Diesel?
- b. What will be their committed working hours?
- c. What will be their work scope?
- d. Will GPA be assisting with operation or maintenance or both?
- e. Will GPA allow training budget to be included/reimbursed for local skills development?

ANSWER:

For this bid, GPA is not committing any staff to Yigo Diesel. Bidders shall include staff for operations and maintenance in their costs. Reimbursement for training is only for training of GPA staff and not the contractor's staff.

QUESTION:

7. On page 71 of 197 under Section 3.13 "Operation of Yigo Diesel Generators"

Question:

Please specify the operation mode of Yigo Units. Will it be peaking hours only or 24 hours?

ANSWER:

The Yigo units will be dispatched as required to meet system demand. Normally, the units will operate during peaking hours only. However, the dispatching requirements will increase during outages of other units or when system demand requires these units.

QUESTION:

8. On page 82 of 197 under Section 3.37 Inventory Management

Question:

- a. Please provide Yigo Diesel newest Inventory List for reference and estimation purposes.
- b. Please provide newest regular and special tools list for reference.

ANSWER:

- Kindly refer to **INCLUSIONS #9 and #11** above.
- Kindly refer to **INCLUSIONS #12** above.

QUESTION:

9. On page 164 of 197 under Section 4.0 Station Performance, it states Aggreko conducted performance testing of the plant on March 2016.

Question:

- a. Do the Yigo Diesel Units have performance or efficiency monitoring device?
- b. Did Yigo Diesel Units conduct annual performance test every year after March 2016? If so, please provide the performance test reports for reference.
- c. Does the PMC need to conduct annual performance test by third-party? If so, please specify.

ANSWER:

There are no performance or efficiency monitoring devices and no performance tests have been conducted since the plant was turned over to GPA.

QUESTION:

10. Please provide maintenance records of each units in the past 3 years after turn over from Aggreko

ANSWER:

- Kindly refer to **INCLUSIONS #1** above.

QUESTION:

11. Please provide existing emission permit document with SPCC plan

ANSWER:

Kindly refer to **INCLUSIONS #2** above.

QUESTION:

12. If the environmental regulation change in the future and the improvement or modification of existing facilities required, the costs shall charge to client and shall not calculate into approved annual O&M or Overhaul budget.

ANSWER:

Any improvements or modifications associated with changes to environmental permit requirements shall not be charged against the PMC's O&M budget.

QUESTION:

13. Please provide the information how many units that Cummins has carried out the maintenance and overhaul at past years (at least 3 years), and how long it was takes for one unit overhaul.

ANSWER:

No units have been overhauled or replaced in the last 3 years

QUESTION:

14. Page 67, [3.6 Engineering and Technical Services], it states Contracting experienced and qualified technicians for the completion of work related to transformers, generators, SCRs, mechanical repairs. The current contractor has contracted Cummins for mechanical repairs; GPA will allow PMC to contract with Cummins or any other contractor that meets the requirements and technical qualifications or certifications needed to adequately perform the tasks.

Question:

Kindly provide the O&M historical records when previous contractor was operating; the units' availability was 100% while this PMC bid issued on 2020, but current unit status, now have 21 units are unavailable, (21/39 = 54% unavailable rate) which is very high.

ANSWER:

There are no records available from the previous contractor.

QUESTION:

15. Is there an existing PMS program that will be turned over to the incoming contractor?

ANSWER:
No.

QUESTION:

16. Are the operational records per gen set unit to be turned over to incoming O&M contractor?

ANSWER:

All available records will be turned over to the PMC.

QUESTION:

17. Is there an existing centralized monitoring station at site during O&M?

ANSWER:

One office container is dedicated to operations.

QUESTION:

18. The packages are Cummins 16 cylinder water cooled engines which require treated water to cool cylinder heads to prevent mineral buildup (which cracks the heads). Please confirm that the cost of water treatment (treated to comply with OEM water specifications) is to be by GPA or can be reimbursed by GPA.

ANSWER:

Water usage charges shall be paid by GPA. The PMC is required to ensure efficient water usage as part of operations.

QUESTION:

19. Page 75 status contractor shall dispose of waste oil. Please confirm that the cost of waste oil disposal is reimbursable/chargeable to GPA.

ANSWER:

Disposal of waste oil is the responsibility of the PMC and shall be included in the O&M budget.

QUESTION:

20. Page 81 states fuel analysis will be conducted by GPA through its contractors. In the event of suspected fuel quality issues, Contractor would like the right to use its own third party to analyze the fuel to ensure it is in compliance with OEM fuel specifications.

ANSWER:

GPA is responsible for fuel supply and delivery as well as fuel quality. If the PMC has any issues with fuel quality, the PMC must coordinate with GPA in accordance with 3.36 Functional and Technical Requirements. The contractor cannot use its own third party for fuel supply.

QUESTION:

21. Page 82 states Contractor is responsible for inventory management of all spare parts. Will Contractor be provided with inventory management records and existing software, or is contractor required to provide their own inventory management software?

ANSWER:

The PMC must establish its own inventory management procedures and may obtain software as part of its implementation.

QUESTION:

1. Page 6 Section 1.0: States that The BIDDER whose total price proposal (Fixed Management Fee and O&M Spending Budget) for the five contract years yields the lowest total cost to GPA shall be awarded the CONTRACTOR Contract.

Page 14 Section 1.9.b.4: States that The basis of award shall be the three-year total bid of the Annual Management Fee and O&M Budget as specified in the Bid Form.

Page 16 Section 1.14: States The BIDDER whose total price proposal (Annual Management Fee and O&M Spending Budget) for the three contract years yields the lowest total cost to GPA shall be awarded the CONTRACTOR Contract.

Kindly clarify which term is correct?

ANSWER:

- The basis of award shall be the BIDDER whose total price proposal (Annual Management Fee and O&M Spending Budget) for the three contract years yields the lowest total cost to GPA.
- Kindly refer to **CHANGES #1** above.

QUESTION:

2. Page 90 Section 5.3 states that The CONTRACTOR shall propose an Overhaul Budget, to cover all expenses related to the overhaul of up to fifteen (15) units over the 3-year base period.

We kindly require for the following information, related to providing pricing for the contract term:

- a) Run hours per engine in 2020, 2021 and 2022
- b) Produced kWh per engine for 2020, 2021 and 2022
- c) Availability per engine for 2020, 2021 and 2022
- d) Reliability per engine for 2020, 2021 and 2022
- e) Heat rate test per engine for 2020, 2021 and 2022
- f) Last major overhaul per engine, date and run hours
- g) Last top overhaul per engine, date and run hours
- h) Last turbo overhaul per engine, date and run hours

ANSWER:

- Available information regarding each unit is provided in Schedule A and a maintenance record from 2016-2020 is provided in the file, "Genset Maintenance records - 2016-2020" in EXCEL. None of the units have been overhauled. Unit replacements are listed in Schedule A.
- Kindly refer to **INCLUSIONS #14** above.

QUESTION:

3. Page 150 Table 2: Minimum Equivalent Availability Performance Guarantees.

Contract Year Total Unit Availability

- Year 1 75% = 6570 run hours per engine (8760-6570=2190)
- Year 2 85% = 7446 run hours per engine (8760-7446=1314)
- Year 3 95% = 8322 run hours per engine (8760-8322=438)
- Year 4 95%
- Year 5 95%

This gives very little time for maintenance of engines. Kindly advise load forecast for Yigo for year 2023, 2024, 2025, 2026 and 2027.

ANSWER:

No load forecast will be provided at this time. Bidders are advised to plan and prioritize maintenance activities around plant availability requirements.

QUESTION:

4. Page 156 Section 1.3, bullet #11: In 2018, four generators were replaced.

Kindly clarify which engines.

ANSWER:

GPA has no records from the previous contractor of what units were replaced.

QUESTION:

5. Page 164 Section 4.0: State that Description of equipment heat rate results: Aggreko Inc., conducted performance testing of the plant on March 2016.

We kindly request for heat rate results for the years 2020, 2021 and 2022.

ANSWER:

No tests have been conducted since the plant was turned over to GPA.

QUESTION:

6. Page 165:

- The current status of the engines needs to be updated. There are units that show 'Available' status but no indication of capacity (Deration?). Does this mean 100% availability for the units?

ANSWER:

- Yes, if no deration is indicated, the unit capacity is considered 100% available.
- Kindly refer to **INCLUSIONS #13** above.

QUESTION:

7. Page 165:

- Only 17,670 Kw are available which are only 45%
- What is being done to get the other engines back in operation?
- It is indicated that 'waiting for parts' for several engines.
- What have been ordered and what is ETA.

ANSWER:

- GPA maintenance staff with contractor support have been working on restoring units as parts are made available. Those units requiring major repairs or parts have been identified in the listing. There are no parts currently pending delivery.

QUESTION:

8. Page 165: G-9, G27, G-28, G-32 and G-35 – All due for Major Overhaul.

- What about the other units?
- Are there units due for Major Overhaul due to its total service hours?

- o Please kindly clarify how to attain 75% First Contract Year availability, when most of the units are unavailable or derated. Page 291 of 6970

ANSWER:

- Most, if not all the units are due for overhaul. Units identified in the listing on Page 165 are down hard and need extensive repair or replacement.
- 75% EAF shall be measured at the end of the first contract year. By this time, GPA is confident that the PMC will use its expertise and resources to ensure availability requirements are met.

QUESTION:

9. Kindly requesting to extend bid package submission date by one (1) month?

ANSWER:

Kindly refer to Amendment No.: II, extending the cut-off date for receipt of bid documents to now read March 9, 2023 at 4:00 P.M.

NOTE: Schedule C – Technical Proposal Worksheet and Schedule D – Bid Form in excel form is made available and may be downloaded on the Guam Power Authority website <https://go.opengovguam.com/bids/available/gpa>.

All other Terms and Conditions in the bid package shall remain unchanged and in full force.

John J. E. Kim

Digitally signed by John J. E.
Kim
Date: 2023.03.03 13:34:25
+10'00'

JOHN E. KIM
General Manager (A)

JK

A member of
HSD engine



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1. Business Structure and Business Approach

1.1 Company Information for Bidder and its affiliates

Dooik Eng Co., Ltd is an authorized technical service shop and part sales agent of HSD Engine Co., Ltd.(ex. Doosan).

HSD Engine was established in the beginning of 2000 by the unification of major Diesel Engine Business Divisions of Hanjung and Samsung Heavy Industries Co., Ltd. by the government's industrial reorganization policy in Korea. After that, Daewoo Shipbuilding & Marine Engineering Co., Ltd. became one of the major shareholders. Since being established, HSD has become one of the world-leading manufacturers of marine diesel engines and supplier of stationary diesel power plants.

Dooik Eng Co., Ltd managed by President Mr. Sug Bog Moon has provided total service for the operation of diesel power plants in terms of management of power generation record and planning, control and education of operators, preventive maintenance planning, diagnosis of inferior equipment, and technical support for renovation in addition to control and supply of parts inventory, control of budget and execution of payment.

Dooik Eng Co., Ltd has service experience in operation, maintenance, troubleshooting and engineering for the slow, medium and high speed diesel engines and associated auxiliary system of not only stationary diesel power plants, but also marine diesel propulsion plants that have systems similar to stationary diesel power plants - the main difference being that marine diesel propulsion plants have propellers instead of generators in stationary diesel power plant.

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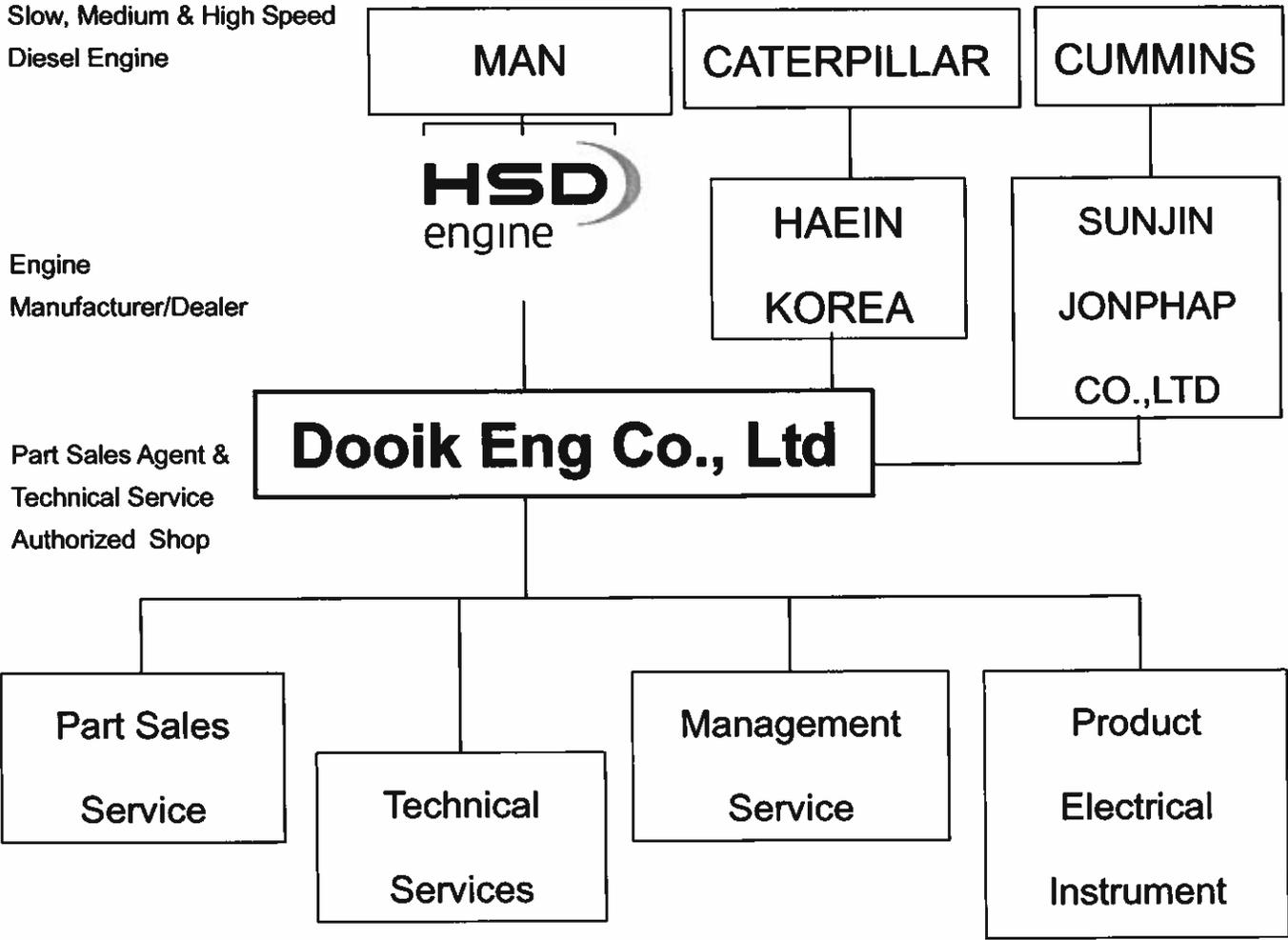
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1.0 Business Structure and business Approach

1.2 Supporting information showing business structure (Company Literature, etc)



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1.0 Business Structure and business Approach

1.2 Supporting information showing business structure (company Literature, etc)

● Attachment : 1.2.1 Dook – Company Instruction.

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Doo Ik Eng CO.,LTD.

COMPANY INSTRUCTION

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 DOO IK ENG CO.,LTD.

1 COMPANY INFORMATION

NAME : Doo Ik Eng Co.,Ltd.

ESTABLISHED : 2004.06.15

DOO IK ENG, CEO Mr. S.B.Moon originated from general manager working at Doosan Engine Co.,Ltd.

Doosan Engine was reborn with the aim of enhancing competitiveness in Korea's core industries, the engine business of Doosan heavy Industries & Construction (Former Hanjung) launched in 1983 and that of Samsung heavy Industries, launched in 1994 were merged.

In the merging process, Daewoo Shipbuilding & Marine Engineering joined this new company as a major shareholder.

On January 1, 2000, Doosan Engine was officially set up under the banner of Doosan.

Therefore we, DOO IK ENG profess ourself to be member of Doosan Engine.

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Contents

01. COMPANY INFORMATION
02. HISTORY
03. ORGANIZATION
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06. ISO 9001 : 2015 CERTIFICATES
07. REFERENCE LIST

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 DOO IK ENG CO. LTD.

1 COMPANY INFORMATION

ADDRESS

3th Floor, U-CHANG Building, 34, Haeyangro,
Yeongdo -gu, Busan, Korea

TEL

051)466-9492 / 051)467-8587

FAX

051)467-8586

E-MAIL

dooikeng@shipspare.net

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1 COMPANY INFORMATION

CEO PROFILE

NAME : SUG BOG MOON

◆ Education :

- Graduated from Korea Maritime University in Korea Majored in Mechanical Engineering

◆ Experience :

- Assigned at President and CEO for Dooik Eng Co., Ltd. from 2005 up to now.
- Assigned at Doosan project management team and managed O&M service project of diesel power plant from 2001 up to 2005.
- Assigned at Doosan(Hanjung) Part Sales team and managed Part ales service of Low Speed diesel Engine from 1998 up to 2001.
- Performed warranty and maintenance service to the customers in engine after sales service department of Hanjung (HSD) from 1995 to 1998.
- Performed operation and maintenance in vessel equipped with low speed diesel engine and steam turbine as an chief engineer from March 1975 to 1998.

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 DOOIK ENG CO.,LTD.

2 HISTORY

- **2004. 06 ESTABLISHED DOOIK ENG CO.,LTD.**
- **2004. 06 REGISTERED DOOSAN ENGINE PART SALES AGENT & A/S AUTHORIZED SHOP**
- **2005. 01 DSEC REGISTERED**
- **2006. 06 DOOSAN ENGINE REGISTERD**
- **2009. 09 ACQUIRED ISO 9001 & 2008 CERTIFICATION**
- **2010. 05 HYUNDAI HEAVY INDUSTIRES CO.,LTD, REGISTERED**
- **2011. 01 DSME (DAEWOO SHIPBUILDING & MARINE ENGINEERING CO.,LTD.) REGISTERD**
- **2011. 01 DSSC REGISTERED**

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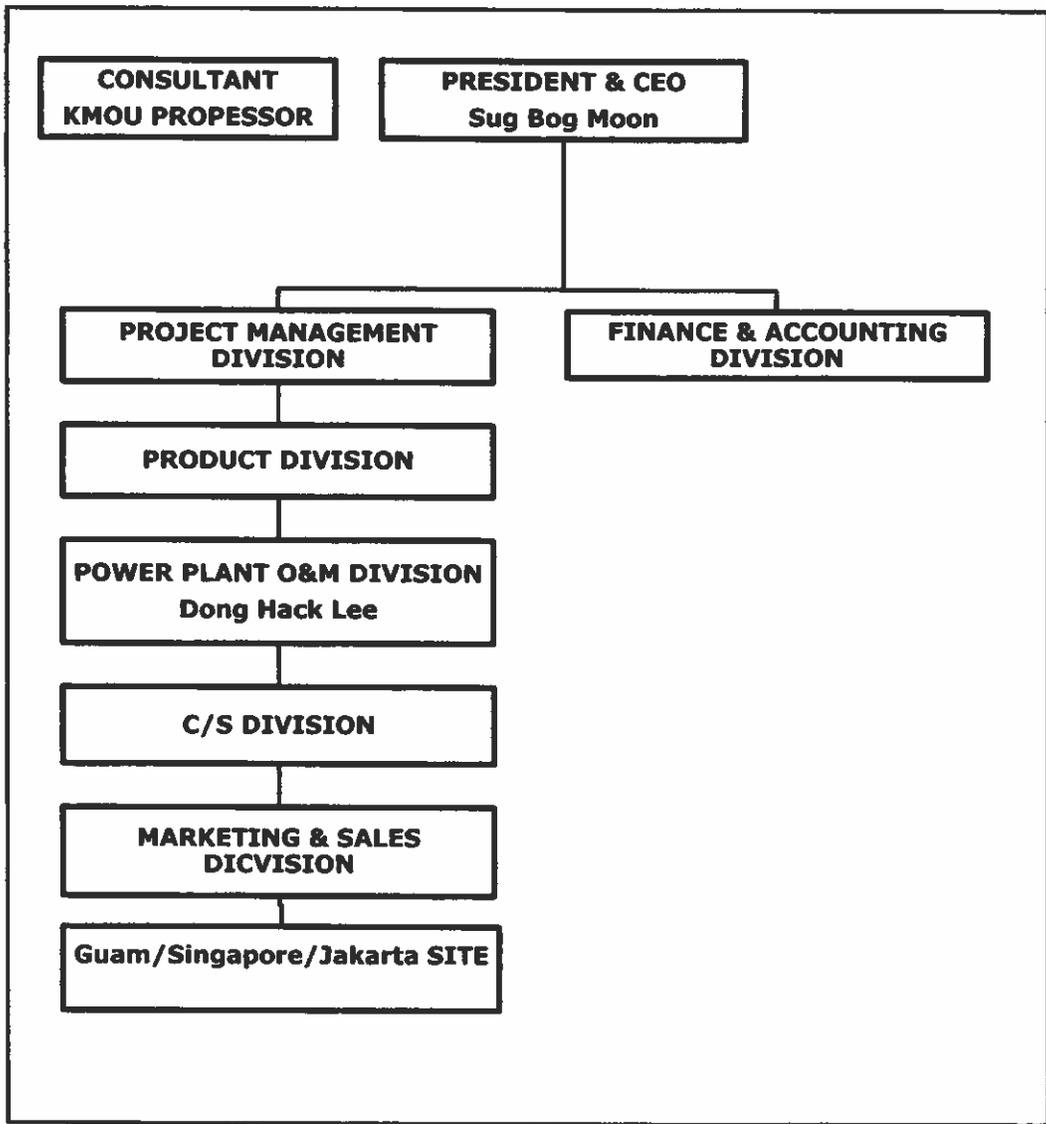
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3 ORGANIGATION



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4 BUSINESS

Part Sales

GENUINE Parts

- sale & quality assurance

Sale of parts

- with engine delivery & while ship is at sea

Best Speed

- Respond within 1 day
- Deliver quickly via the global network

Best Quality

- Supply GENUINE parts through a quality assurance system

Best Price

- Supply parts at the most reasonable price

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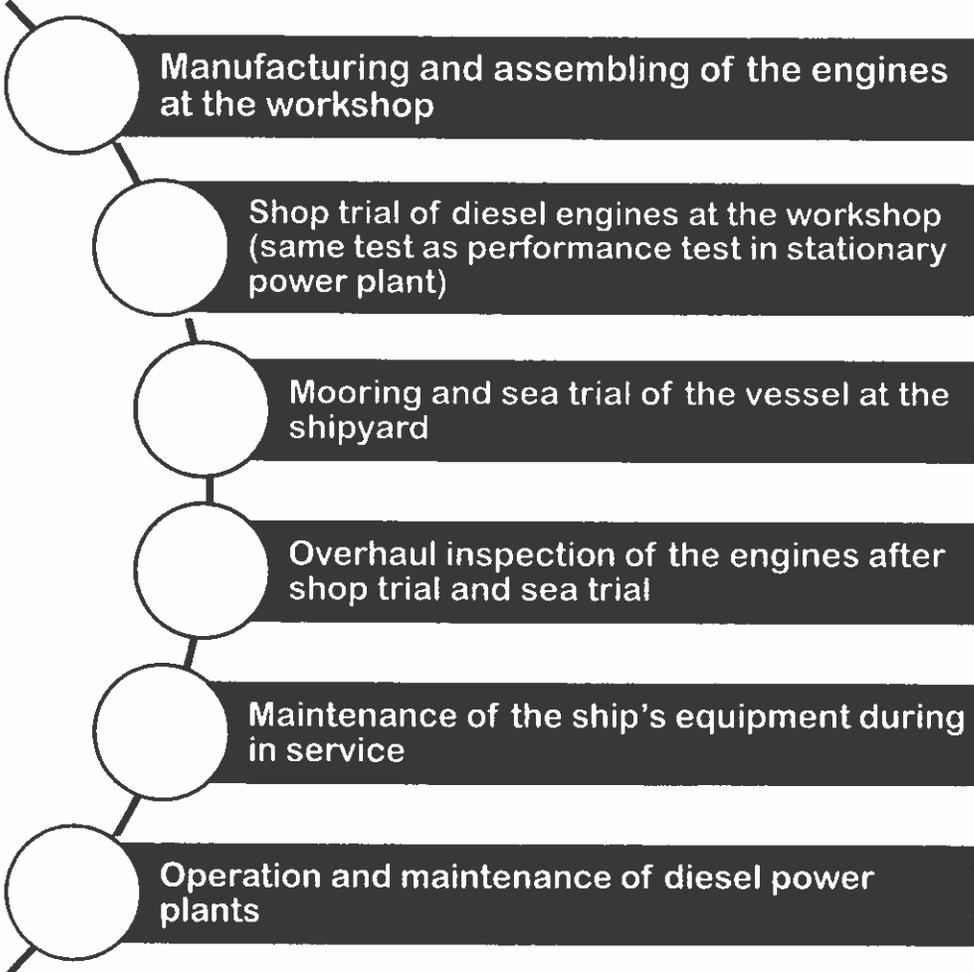


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4 BUSINESS

Technical Service



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 DOOIK ENG CO.,LTD.

4 BUSINESS

Management Service

- Dooik can easily, quickly and fully access all technical and engineering data of diesel engine and power plant.
- Dooik has the full maintenance history of all systems and equipments of Cabras No. 3 & 4 generating units since commercial operation of these units.
- Dooik can provide adequate management services for the operation & maintenance of power plant with the historical background.

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4 BUSINESS

Management Service

- Dooik and Doosan have full engineering data for all components and associated system of the diesel engine and have sufficient service experience for troubleshooting regarding various types of failures on diesel engines.
- Based on technical support by technical licensor MAN Diesel A/S, with engine manufacturer Doosan and Dooik's own service experience, Dooik can contribute to improve the facilities and system for the improved performance of the plant using its full engineering technological capabilities.

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 DOOIK ENG CO. LTD.

4 BUSINESS

Product Division

- ▣ Temperature Sensor (Low / High)
- ▣ Thermocouple
- ▣ Thermometer (Low / High)
- ▣ Pressure Gauge
- ▣ Temperature Gauge
- ▣ Pressure Transmitter & Switch,
PT/PS Panel Board
- ▣ Level Transmitter & Switch
- ▣ Level Gauges
- ▣ High Voltage Junction Boxes

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5 CLIENT LIST

- GPA(Guam,U.S.A)
- DOOSAN ENGINE (Korea)
- KEPCO(Korea)
- KOREA GAS CORP(Korea)
- DMIL(India)
- ELCOM (Papua New Guinea)
- PPC(Greece)
- EEA(Eritrea)
- SEMPHIL(Philippine)
- FUJAIRAH DESAL & POWER PJT(UAE)
- DSME(Korea)
- DSEC(Korea)
- DSSC(China)
- PACIFIC INTERATIONAL LINE(Singapore)
- AMERICAN PRESIDENTLINES(Singapore)
- SEWATAMA(Indonesia)
- KARI DPP(Korea)

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5 CLIENT LIST

- HI AIR KOREA
- SAM GONG SA
- GC TECH
- KMTC

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HSD Engine Co., Ltd
67, Gongdan-ro, Seongsan gu,
Changwon si, Gyeongsangnam do, Korea
www.hsdengine.com

CERTIFICATION

for Spare Parts Sales Agency

Certification No. : PTC2023010

DOOIK ENG CO., LTD.

THE THIRD FLOOR, SE HWA ENTERPRISE, 31, HAEYANG-RO, YEONGDO-GU,
BUSAN, KOREA

This is to certify that the above mentioned company has been authorized by
HSD Engine Co., Ltd. as the agency conducting spare parts sales for engines
built by HSD pursuant to the relevant rules and regulations.

Validity : 1st February 2023 ~ 31st July 2023

Issued Place : Changwon, Republic of Korea

1st February 2023

Sookil Kim / General Manager
Part Sales & Technical Service Team II



HSD Engine Co., Ltd.

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KOREAN REGISTER

Certificate of Approval



Certificate No. : **A 0924**

DOO IK ENG CO., LTD.

Head Office :3F, 31, Haeyang-ro, Yeongdo-gu, Busan, Korea

KR hereby certifies that the Quality Management System of the above organization has been audited and found to be in compliance with the requirements of the Management System standard and scope of certification detailed below.

MANAGEMENT SYSTEM STANDARD
KS Q ISO 9001:2015 ISO 9001:2015

SCOPE OF CERTIFICATION
Manufacture, Repair, Sales and Service of
Metal Parts(Gauges, etc) for Ship Engine

Locations : **Head Office**
Auditor : **KIM Mujung**
Date of Issue : **2021.12.14**

Subject to the continued satisfactory operation of the organization's Quality Management System, this certificate is valid to **2024.12.13**



KAB-QC-08



KOREAN REGISTER

MEMBER OF INTERNATIONAL ASSOCIATION OF CLASSIFICATION SOCIETIES

KOREAN REGISTER

38/504

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6 TYPE APPROVAL CERT'

6-2.TYPE APPROVAL CERT'

● ABS



● DNV GL



● KR



● LR



● BV



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 DOOKENG CO. LTD.

7 REFERENCE LIST

No	Client	Project Name	Capacity	Remarks
1	Southern Province Cement Co., Ltd.	Gizan Cement.PJT	7.3MW x 8 Units	Part/Equipment Supply.
2	KEPCO (Korea)	Buck-Cheju DPP	5.0MW x 8 Units	Part/Equipment Supply.
3	Korea Gas Corp.	Pyungtack LNG.PJT	6.2MW x 1 Unit	Part/Equipment Supply.
4	KEPCO (Korea)	Nam-Cheju DPP PJT	10MW x 4 Units	Part/Equipment Supply.
5	EDF (France)	EDF DPP PJT	45MW x 2 Units	Part/Equipment Supply.
6	GPA (Guam, U.S.A)	Cabras DPP PJT	40MW x 2 Units	Part/Equipment Supply, Technical Service
7	PPC (Greece)	DPP PJT	11.6MW x 3 Units	Part/Equipment Supply. Turn-Key
8	DMIL (India)	DMIL DPP PJT	12.8MW x 3 Units	Part/Equipment Supply.
9	ELCOM (PNG)	Kanudi DPP PJT	12.3MW x 2 Units	Part/Equipment Supply.

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 DOOIK ENG CO.,LTD.

7 REFERENCE LIST

No	Client	Project Name	Capacity	Remarks
10	EEA (Eritrea)	Hirgigo:DPP PJT	22MW x 4 Units	Part/Equipment Supply.
11	KEPCO (Korea)	Yongkwang #3,4 N.P.P	6.5MW x 5Units	Part/Equipment Supply.
12	KEPCO (Korea)	WOLSUNG #2 N.P.P	6.5MW x 2 Units	Part/Equipment Supply.
13	KEPCO (Korea)	Uljin #3,4 N.P.P	7.0MW x 5 Units	Part/Equipment Supply.
14	KEPCO (Korea)	Wolsung #3,4 N.P.P	6.5MW x 4 Units	Part/Equipment Supply.
15	KEPCO (Korea)	Youngkwang #3,4 N.P.P	3.3MW x 4 Units	Part/Equipment Supply.
16	KEPCO (Korea)	Youngkwang #5,6 N.P.P	7.2MW x 4 Units	Part/Equipment Supply.
17	KEPCO (Korea)	Uljin #5,6 N.P.P	7.6MW x 5 Units	Part/Equipment Supply.
18	SEMPHIL (Philippines)	Samsung Electric	4.3MW x 1 Unit	Part/Equipment Supply.

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7 REFERENCE LIST

No	Client	Project Name	Capacity	Remarks
19	SEMPHIL (Philippines)	Samsung Electric	4.3MW x 1 Unit	Part/Equipment Supply.
20	KARI DPP (Korea)	Korea Aerospace Institute	3.6MW x 2 Units	Part/Equipment Supply.
21	Desal. & Power PJT. (UAE)	UAE Offset Group	5.5MW x 1 Unit	Part/Equipment Supply.
22	PPC (Greece)	DPP PJT	16.5MW x1 Units	Part/Equipment Supply.
23	KOMIPO(Korea)	BUKJEJU DPP	40.0MW x 2 Unit	Part/Equipment Supply.
24	PPC (Greece)	PJT	11.2MW x 1 Unit	Part/Equipment Supply.
25	PPC (Greece)	PJT	14.4MW X 2 Unit	Part/Equipment Supply.
26	SEWATAMA (Indonesia)	Trisaktipjt	1.8mwx11 UNIT	Part/Equipment Supply.



(주)선진종합을 커민스판매서비스코리아(주)의 종합서비스대리점으로 인증함.

This company has met Cummins Dealer Certification standards for Full Service Dealer at the designated levels in dealer agreement.

대리점구분 종합서비스대리점 (Full Service Dealer)
상호 (주)선진종합
소재지 부산광역시 영도구 대평로41번길 3
대표자 송치관
책임지역 부산광역시 전역
인증기간 2023.01.01 ~ 2024.12.31

인증번호 CSSK23-04

발행일 2023. 1. 1

커민스판매서비스코리아(주)

대표이사 **박이경**

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1.0 Business Structure and Business Approach

1.3 Supporting information showing Nature of Services provided (for bidder and its affiliates)

1.3.1. Technical Service

Dooik has accumulated service experience for operation, maintenance and troubleshooting for a variety of engines with associated equipment delivered via:

- Manufacturing and assembling of the engines at the workshop;
- Shop trial of diesel engines at the workshop (same test as performance test in stationary power plant);
- Mooring and sea trial of the vessel at the shipyard;
- Overhaul inspection of the engines after shop trial and sea trial;
- Maintenance of the ship's equipment during in service and
- Operation and maintenance of diesel power plants.

1.3.2. Management Services

Dooik has been providing full operation and maintenance services, including management for the diesel engines and power plant.

Merit for Dooik's service

- Dooik can easily, quickly and fully access all technical and engineering data of diesel engine and power plant.
- Dooik has full engineering data for all components and associated system of the diesel engine and have sufficient service experience for troubleshooting regarding various types of failures on diesel engines.

A member of
HSD engine



DOOIK ENG CO.,LTD
(주) 두익이엔지



DOOIKENG T:+82-51-466-9492 F:+82-51-467-8586 E-MAIL:dookeng@shippare.net DOOIKENG T:+82-51-466-9492 F:+82-51-467-8586 E-MAIL:dookeng@shippare.net
31, Haeyang-ro, Yeongdo-gu, Busan, Korea / 31, Haeyang-ro, Yeongdo-gu, Busan, Korea / 31, Haeyang-ro, Yeongdo-gu, Busan, Korea

- Based on technical support by technical licensor MAN Diesel A/S, with engine manufacturer HSD, CATERPILLAR, CUMMINS and Dooik's own service experience, Dooik can contribute to GPA's desire to improve the facilities and system for the improved performance of the plant using its full engineering technological capabilities.

1.3.3. Engine Parts

We are setting new standards for customer value with our '3B' (Best Speed, Best Quality, Best Price) policy and global network.

Our policy is to put the client first by delivering top quality parts and materials, at the best price and best quality, in the shortest amount of time. Timely parts replacement and engine maintenance are critical for optimal engine performance, and we are committed to ensuring the engines we build are always operating at their best. To this end, we use our global network to sell and deliver GENUINE parts to clients wherever and whenever they are needed.

Our Role



- - GENUINE parts sale & quality assurance
- - Sale of parts with engine delivery
- - Sale of parts while ship is at sea
- - Best Speed : Best Speed : Respond within 1 day; Deliver quickly via the global network
- - Best Quality : Supply GENUINE parts through a quality assurance system
- - Best Price : Supply parts at the most reasonable price

A member of
HSD engine



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31, Haeyang-ro, Yeongdo-gu, Busan, Korea / 31, Haeyang-ro, Yeongdo-gu, Busan, Korea / 31, Haeyang-ro, Yeongdo-gu, Busan, Korea

1.0 Business Structure and Business Approach

1.4 A copy of Articles of Incorporation and By-Laws, or similar forms

Attachment : 1.4.1 Dooik – Article of Corporation

F. RANDALL CUNLIFFE
JEFFREY A. COOK

LAW OFFICES

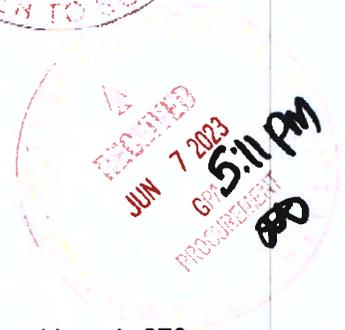
Cunliffe & Cook

TELEPHONE (671) 472-1824
TELEFAX (671) 472-2422
E-MAIL cclaw@teleguam.net

Suite 200
210 Archbishop Flores Street
Hagåtña, Guam 96910

June 7, 2023

~~XXXXXXXXXXXX~~



PROTEST OF BID AWARD

John M. Benavente, P.E., General Manager
GUAM POWER AUTHORITY
P.O. Box 2977
Hagatna, GU 96932-2977

RE: PROTEST OF MULTI-STEP BID NO. GPA-023-23

Dear Mr. Benavente:

I am writing as counsel for JBC/ORBIS/GAI Joint Venture ("JV") whose address is 276 W. Harmon Industrial, Tamuning, Guam 96913. I am filing this protest on behalf of JV regarding the above referenced bid.

On May 29, 2023, the JV's representative, Mr. Myung Hee Lee, received your letter dated May 23, 2023 advising the JV its bid was deemed non-responsive. The reason given was JV did not provide certain information required on the ownership and interest disclosure affidavit.

JV did submit three affidavits for the three members of the JV. It would seem the ownership and interest disclosure affidavit form was not designed for a three member joint venture. As a result, the JV members believed they provided sufficient information on the three combined affidavits to satisfy the requirement for this information. Based on your letter advising that it was non-responsive regarding the affidavits, JV realized it made a mistake in filling out these affidavits. Copies of the submitted affidavits are attached.

JV's position is GPA's determination that JV's bid was non-responsive at this stage of the multi-step bid process does not make JV's bid unacceptable. JV should be given the opportunity to correct errors in these affidavits. The errors do not affect JV's technical submission. Nor do they prejudice other bidders if corrected.

JV files this protest pursuant to 5 G.C.A. §5425. The ownership form should not be a measure of acceptability that cannot be corrected. The acceptability evaluation is only to determine that a bidder's offering is acceptable as set forth in the IFB. If nonconformity is immaterial, a bid is responsive. Responsiveness only applies to material nonconformities.

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John M. Benavente, P.E., General Manager
GUAM POWER AUTHORITY
June 7, 2023
Page 2

"Deviations may be waived..." or corrected, "provided they do not go to substance of bid or work injustice to other bidders. A substantial deviation is defined as one which affects either the price, quantity, or quality of the article offered" Southern Foods Group, LP v. State Department of Education, 974 P.2d 1033 (HI, 1999).

2 GAR §3109(r) pertains to multi-step bids. Subsection (t)(4) provides evaluation as either acceptable, potentially acceptable, or unacceptable. The letter that GPA sent JV only mentioned that JV's bid was nonresponsive but did not state it was unacceptable. It is JV's position in this protest that the mistake in the filling out of the ownership affidavits is not material and that JV's bid should be considered potentially acceptable and allowed to be corrected by submitting properly filled out ownership affidavits.

2 GAR §3109(m), pertains to mistakes in bids. At this point in the bidding process, no financial information has been revealed since Step 2 of the multi-step bid process has not commenced. Therefore, the mistake in the filling out of the ownership affidavit should be considered a mistake that is correctable and would therefore make the JV's bid responsive. Minor mistakes include unsubstantial matters of form that do not prejudice other bidders. 2 GAR §3109(m)(4)(B). As an example, in Frontier Systems Integrators, LLC, B-2988723 (G.A.O. 2/28/2007), it was determined that a solicitation requirement for three questionnaires pertaining to bidder past performance was not a material requirement since it did not affect the price, quantity, quality, or delivery of the services. Minor mistakes are immaterial and can be corrected after bid opening, especially before an award such as in this case. The Procurement Officer shall waive or allow the bidder to correct minor mistakes. 2 GAR §3109(m)(4)(B).

In Blount, Inc. v. United States of America, 22 Cl. Ct. 221(1990), the court stated "a bid which contains a material nonconformity must be rejected as nonresponsive. Material terms and conditions of a solicitation involve price, quality, quantity, and delivery." Clearly the mistake that JV made in filling out the ownership affidavit does not affect these material terms nor does it in any way prejudice other bidders if it is allowed to be corrected.

A bidder's failure to submit certain pre-award information with its bid that pertain to the bidder's ability to perform the work solicited does not make the bidder's bid nonresponsive. While JV's mistake in the ownership affidavit needs to be corrected, it does not affect the material terms of its bid and more importantly, at this step in the multi-step bid process, the technical terms of its bid. Additionally, GPA should not use responsibility related factors at this stage of the two-step process where it is only supposed to be evaluating acceptability of a proposal from JV. Bidder qualification information such as the ownership affidavit only concerns bidder responsibility and is not pertinent to the bidder's responsiveness to the bid. Thus, as noted herein, at this stage in the multi-step bid process, GPA should have determined that JV's bid was potentially acceptable and given it the opportunity to correct the ownership affidavits.

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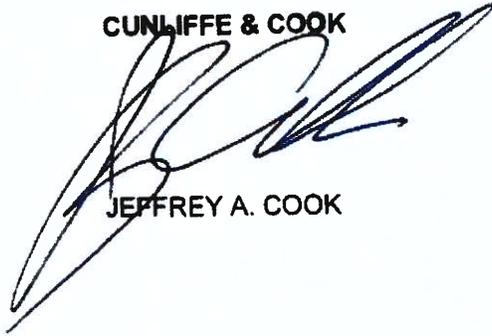
John M. Benavente, P.E., General Manager
GUAM POWER AUTHORITY
June 7, 2023
Page 3

In conclusion, for the reasons stated herein, GPA should permit JV to submit corrected ownership affidavits and accept JV's bid at the first stage of the multi-step bid process and proceed with the second stage of the multi-step process including consideration of JV's bid. If GPA does not remedy this matter as a result of this protest, JV will appeal the decision to the OPA.

Thank you for your attention to the matters herein.

Sincerely,

CUNLIFFE & COOK

A handwritten signature in blue ink, appearing to read 'Jeffrey A. Cook', is written over the printed name below.

JEFFREY A. COOK

JAC: kca JAC Letters 2023
June 2023 G-0066 11
Cc: Mr. M. Lee



GUAM POWER AUTHORITY

Page 474 of 6970

ATURIDÁT ILEKTRESEDÁT GUÅHAN
P.O.BOX 2977 • HAGÁTÑA, GUAM U.S.A. 96932-2977

August 30, 2023

Jeffrey A. Cook, Esq.
Law Offices of Cunliffe & Cook
Suite 200
210 Archbishop Flores Street
Hagatna, Guam 96910
(Telephone) 671-472-1824
cclaw@teleguam.net

VIA EMAIL TRANSMISSION

Re: Resolution of Protest by Mutual Agreement on JBC/ORBIS/GAI (“Joint Venture”) Protest of Multi-Step Bid No. GPA-023-23

Mr. Cook:

Following the receipt of your June 7, 2023, protest on the above-referenced bid, and your phone conversation with GPA’s acting counsel, please accept this acknowledgement that the above-referenced protest on behalf of the Joint Venture is hereby mutually resolved.

This resolution is permitted pursuant to Guam’s procurement rules at 5 G.C.A. §5425(b) and at 5 G.C.A. §5233 (a) which states that the Disclosures of Ownership, Financial, and Conflicts of Interests required are to affect bidder *responsibility* and may be obtained prior to award.

As discussed, GPA agrees to permit the Joint Venture to move forward with the committee’s technical evaluation (which has not been performed) and for the submitted Disclosures of Ownership, Financial, and Conflicts of Interests to be accepted subject to further review.

Lastly, a second protest is still under review so the issued “stay” for this procurement remains in effect. Once resolved, our procurement office will issue a letter sharing additional information and instructions for all bidders. At that time, GPA will then advise that the procurement stay has been lifted and that the procurement process may proceed.

If you have any questions, please feel free to contact me at jbenavente@gpagwa.com.

Sincerely,

for John M. Benavente P.E.
GPA General Manager

cc: Beatrice P. Limtiaco, GPA Assistant General Manager of Administration
Theresa G. Rojas, Esq., GPA Acting Counsel

EXHIBIT F



GUAM POWER AUTHORITY

ATURIDÁT ILEKTRESEDÁT GUÁHAN
P.O.BOX 2977 • HAGÁTÑA, GUAM U.S.A. 96932-2977

September 06, 2023

Dooik Eng. Co., Ltd.
31, Haeyang-ro, Yeongdo-gu
Busan, Korea

ATTENTION: Sugbog Moon
President

SUBJECT: "Stay of Procurement" dated June 08, 2023 for Invitation for
for Bid No.: MS GPA-023-23 for Performance Management
Contractor (PMC) Yigo Diesel Generators

Dear Mr. Moon:

Pursuant to the protest letter submitted by Law Office of Cunliffe & Cook on behalf of JBC/ORBIS/GAI Joint Venture received June 07, 2023, you are hereby advised that the Guam Power Authority declares their protest to be with merit.

Therefore, the referenced "Stay of Procurement" has been lifted. The Authority will proceed with the completion of evaluation for Step 1 of this Multi-Step Bid.

This is my final determination. However, you have the right to seek judicial review within the confines of the law.

If you should have any questions, please feel free to contact the undersigned.

Respectfully,

A handwritten signature in black ink, appearing to read 'John M. Benavente'.

JOHN M. BENAVENTE, P.E.

General Manager

EXHIBIT G



GUAM POWER AUTHORITY
ATURIDAT ILEKTRESEDAT GUAHAN
P O BOX 2977, HAGATNA, GUAM 96932-2977

Amendment I

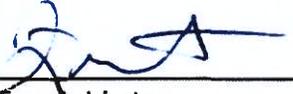
TO: Supply Management Administrator
FROM: IFB GPA-023-23 Bid Evaluation Committee
DATE: September 8, 2023
SUBJECT:

- Committee Recommendation Memorandum in Reference To: Resolution of Protest by Mutual Agreement on JBC/ORBIS/GAI ("Joint Venture") Protest of Multi-Step Bid No. GPA-023-23
- Reference to Amendment VIII – Bid Milestone

The Committee has completed Step One of the Multi-Step Bid No. GPA-023-23 on September 8, 2023 for the Technical Proposal Evaluation of the PERFORMANCE MANAGEMENT CONTRACT (PMC) YIGO DIESEL GENERATORS with the following bidder:

- Bidder 5: JBC/ORBIS/GAI

and determined that the technical proposals from the bidder above is **Acceptable**. The Committee therefore recommends that GPA proceed with Step Two – Evaluation of Priced Proposal for this bidder.

 _____ Lenora Sanz Controller	 _____ Juliana M.F. Gaza Engineer III	 _____ Oscar Evangelista Engineer III
 _____ Vincent (Ben) Naputi DPO/Maintenance Worker II	 _____ Francis Iriarte Engineer Supervisor	
 _____ Jennifer G. Sablan, P.E. AGMO		

Approved Disapproved



for John M. Benavente, P.E.
General Manager

9/13/2023

Date

Attachment(s)

GPA Score Card

The CONTRACTOR will prepare and submit to GPA a three-year Yigo Diesel Generators budget beginning with the next fiscal year by March 31 of each contract year, in accordance with and following the schedule for GPA's Budget Approval Process.

GPA shall authorize the proposed O&M spending budgets for each contract year by the CONTRACTOR. GPA reserves the right to negotiate bid amounts prior to contract commencement. The negotiated amounts shall establish the maximum spending limit for O&M expenses. GPA shall review and negotiate the next fiscal year budget with the CONTRACTOR by June 30 of each contract year.

GPA will make timely reimbursements to the CONTRACTOR for the expenses incurred by the CONTRACTOR in conjunction with the CONTRACTOR's O&M procurement responsibilities. The CONTRACTOR shall include certifications, receipts, and proof of payment and delivery on site of materials and services to be entitled for reimbursable compensation. The CONTRACTOR shall invoice GPA for these expenses no more than once monthly. Cost-plus reimbursement shall not be allowed. There shall be no additional costs or fees for reimbursement of O&M expenses.

3.5 Guarantees, Incentives and Penalties

The CONTRACTOR shall be guided by the Guarantees as discussed in Section 7 of this document. To ensure optimum performance as well as efficient operation and maintenance of the Yigo Diesel Generators, GPA shall apply incentives and penalties as discussed in Section 8 of this document.

3.6 Engineering and Technical Services

The CONTRACTOR shall provide engineering and technical services for the following:

- Regular O&M activities
- Critical Repairs to ensure proper and optimum operation of the Yigo Diesel Generators, including structural integrity, compliance with all required environmental and safety regulations, such as the Fire Code and Environmental Permits;
- Major Maintenance Activities, including Overhaul;
- Contracting experienced and qualified technicians for the completion of work related to transformers, generators, SCRs, mechanical repairs. The current contractor has contracted Cummins for mechanical repairs; GPA will allow PMC to contract with Cummins or any other contractor that meets the requirements and technical qualifications or certifications needed to adequately perform the tasks.

3.7 Contractor Staffing

The organization shall be composed of CONTRACTOR Management and GPA Yigo Diesel Generators Staff.

The CONTRACTOR shall provide appropriate staffing levels of CONTRACTOR employees to provide overall management, resident technical expertise for operation and maintenance of the units, procurement & inventory control, engineering, and

administrative support as necessary. The Technical Scoring will evaluate the CONTRACTOR's proposed staffing level.

3.8 GPA Staffing

The CONTRACTOR shall manage the GPA employees assigned to operate and maintain the Yigo Diesel Generators, and ensure that the personnel receive appropriate training, certification and experience to be able to operate and maintain the unit with above-average competence and abilities.

The CONTRACTOR shall complete all the requirements stated in Schedule J of this bid, and abide by GPA's Rules and Regulations with regards to the management of staff.

3.9 CONTRACTOR Staffing Responsibilities

The CONTRACTOR has the responsibility to ensure adequate staffing, and shall manage and adjust for optimal operation and maintenance of the Yigo Diesel Generators. The CONTRACTOR shall regularly report on the adequacy of staffing levels. If there are vacancies required to be filled, CONTRACTOR shall advise GPA of the vacancies and advise the date for the vacancies to be filled.

The CONTRACTOR shall, at all times, operate the power plant with adequate staffing. The CONTRACTOR will manage and approve the scheduling of vacation, holiday and other leave time to as the CONTRACTOR may determine necessary to ensure the safe and efficient management, operation, maintenance and repair of the Yigo Diesel Generators. The CONTRACTOR shall not unreasonably deny employee requests for authorized absence. The CONTRACTOR's disapproval of GPA employee requests for authorized absence shall be based solely upon scheduling needs to ensure the safe and efficient repair, management, operation, and maintenance of the Yigo Diesel Generators.

a. Maintenance/Service Planner

The CONTRACTOR shall ensure that the CONTRACTOR staffing pattern includes maintenance planner to manage and maintain the maintenance management system and ensure that maintenance activities are adequately scheduled and completed

b. Purchasing/Procurement Personnel

The CONTRACTOR shall ensure that the CONTRACTOR staffing pattern includes purchasing/procurement personnel manage and maintain required inventories.

c. Safety Compliance Personnel

The CONTRACTOR will provide their own safety equipment and test procedures for areas such as air quality monitoring. This is specifically referring to the confined / enclosed space issues as defined by OSHA/GOSHA. The CONTRACTOR will not rely on GPA for these type of services unless in the case of an emergency. However,

all safety equipment and test procedures shall be reviewed and approved by GPA Safety Division.

The CONTRACTOR shall allow GPA Safety Division Inspectors to conduct periodic scheduled and unscheduled facilities inspections to detect potential hazards so that proper remediation activities can be implemented. GPA Safety Division Inspectors shall document and forward all inspection results through GPA and the CONTRACTOR chain of command.

d. Occupational Safety and Health / Equipment Clearance System

The CONTRACTOR shall design the training program in a manner that will instruct employees in the safe and healthful performance of their work. The CONTRACTOR shall tailor this training and evaluation to the employee's job requirements and level of responsibility. The CONTRACTOR shall keep all Occupational Safety and Health training records for the contract duration.

This training shall adhere to the OSHA/GOSHA mandated training program particular to the employees' job and environment, operating practices and procedures with a practical understanding of prevention strategies.

The CONTRACTOR shall ensure that all employees, upon assignment to positions involving potential exposures to hazardous or toxic substances, including asbestos exposure equal to or exceeding the permissible exposure limits (PEL) undergo proper medical examination and are entered into a medical surveillance program as required by GOSHA.

The CONTRACTOR shall ensure that all employees assigned to positions involving potential exposures to hazardous or toxic substances are issued and are required to wear equipment and/or devices such as:

- Welding or wire mesh gloves;
- Respirators;
- Hard hats;
- Goggles;
- Foot protection;
- Face shields;
- Rubber gloves and coveralls;
- Safety glasses.

e. Utilization of Contractors/Consultants and/or Staff Augmentation

The CONTRACTOR may, at any time, in consultation with GPA, have CONTRACTOR employees or consultants perform functions, duties, and responsibilities at the Yigo Diesel Generators as CONTRACTOR determines in accordance with the scope of this contract. Reimbursement for salaries and benefits shall be based on the rates approved by GPA. Reimbursement shall only be for the period the CONTRACTOR hired Employees/Consultants are employed and performing work up to the termination date of their employment/contract with CONTRACTOR.