D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002

Fax: (671) 648-3290

PECEEVELD

OFFICE OF PUPLICACION ABBUTY

PROCUREMBELLA TEALS

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Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF)	DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,)	SUPPLEMENTAL PROCUREMENT RECORD
Appellant.))	KLCOKD

COMES NOW, D. GRAHAM BOTHA, ESQ., and hereby submits the Supplemental Procurement Record in this matter on behalf of appellee, GUAM POWER AUTHORITY (GPA).

RESPECTFULLY SUBMITTED this 16th day of January, 2020.

D. GRAHAM BOTHA, ESQ. GPA General Counsel

SUPPLEMENTAL PROCUREMENT RECORD

OPA PA-19-010

Invitation for Multi-Step Bid No.: GPA-007-18

Renewable Energy Resource Phase III

SUPPLEMENTAL PROCUREMENT RECORD

TABLE OF CONTENTS OPA PA-19-010

- Tab 1: Denial of Procurement Protest letter issued to GlidePath Marianas dated January 7, 2020 issued via e-mail dated January 9, 2020 and acknowledged by Mr. Peter Rood with GlidePath dated January 10, 2020.
- Tab 2: Notice of Status of Conference issued by the Office of Public Accountability Appeals (OPA) received on December 20, 2019.
- Tab 3: Receipt of Procurement Record, Ref.: OPA PA-19-010, Binders 3, 4 and 5 delivered to the Law Office of Blair Sterling Johnson & Martinez, P.C. dated December 13, 2019
- Tab 4: Receipt of Procurement Record, Ref.: OPA PA-19-010, Binders 3, 4 and 5 delivered to the Law Office of Civille & Tang, PLLC dated December 13, 2019
- Tab 5: Receipt of Procurement Record, Ref.: OPA PA-19-010, Binders 1 thru 12 delivered to the Office of Public Accountability dated December 12, 2019
- Tab 6: Receipt of Procurement Record, Ref.: OPA PA-19-010, Binders 1, 2 and 6 thru 12 delivered to the Law Office of Blair Sterling Johnson & Martinez, P.C. dated December 12, 2019
- Tab 7: Receipt of Procurement Record, Ref.: OPA PA-19-010, Binders 1, 2 and 6 thru 12 delivered to the Law Office of Civille & Tang, PLLC dated December 12, 2019
- Tab 8: Motion to Extend Time to File Comments on Agency Report filed by Civille & Tang, PLLC received by the Guam Power Authority on December 06, 2019.
- Tab 9: Procurement Record Hearing Request filed by D. Graham Botha, ESQ, GPA General Counsel delivered to the Office of Accountability Appeals (OPA), Blair Sterling Johnson & Martinez and Civille & Tang, PLLC on November 29, 2019
- Tab 10: Conflicts Check filed by D. Graham Botha, ESQ, GPA General Counsel delivered to the Office of Accountability Appeals (OPA), Blair Sterling Johnson & Martinez and Civille & Tang, PLLC on November 29, 2019
- Tab 11: Entry of Appearance and Hearing Request filed by D. Graham Botha, ESQ, GPA General Counsel delivered to the Office of Accountability Appeals (OPA), Blair Sterling Johnson & Martinez and Civille & Tang, PLLC on November 29, 2019
- Tab 12: Declaration Regarding Court Action filed by D. Graham Botha, ESQ, GPA General Counsel delivered to the Office of Accountability Appeals (OPA), Blair Sterling Johnson & Martinez and Civille & Tang, PLLC on November 29, 2019
- Tab 13: Agency Report filed by D. Graham Botha, ESQ., GPA General Counsel delivered to the Office of Public Accountability Appeals (OPA), Blair Sterling Johnson & Martinez and Civille & Tang, PLLC on November 29, 2019
- Tab 14: Stipulated Motion to Continue Dates filed by Blair Sterling Johnson & Martinez received by Office of Public Accountability Appeals (OPA) dated November 21, 2019

Vince JR Barcinas

From:

Peter Rood prood@glidepath.net>

Sent:

Friday, January 10, 2020 5:13 PM

To:

Vince JR Barcinas

Cc:

Graham Botha; Jamie C. Pangelinan; Josephina F. Naputi; Reuben C Ulloa; Dawn KP

Fejeran; Melissa C Uncangco; Joshua D Walsh

Subject:

RE: DENIAL OF PROCUREMENT PROTEST (GlidePath Marianas Operations, Inc.)

Hafa Adai Vincent,

We acknowledge receipt. Have a good weekend.

Peter

Peter Rood C: 651.494.4939 prood@glidepath.net

From: Vince JR Barcinas <vbarcinas@gpagwa.com>

Sent: Thursday, January 9, 2020 18:24

To: Peter Rood cprood@glidepath.net>

Cc: Graham Botha <gbotha@gpagwa.com>; Jamie C. Pangelinan <jpangelinan@gpagwa.com>; Josephina F. Naputi <Jfnaputi@gpagwa.com>; Reuben C Ulioa <rulloa@gpagwa.com>; Dawn KP Fejeran <dfejeran1@gpagwa.com>; Melissa C Uncangco <muncangco@gpagwa.com>

Subject: DENIAL OF PROCUREMENT PROTEST (GlidePath Marianas Operations, Inc.)

Importance: High

Hafa Adai Peter,

Kindly acknowledge receipt of the Authority's Denial of Procurement Protest to Multi-Step Bid No.: GPA-007-18, Renewable Energy Resources Phase III.

Regards,

Vincent Ir. Barcinas
Buyer II
Guam Power Authority
Procurement Materials Management

Tel. No.: (671) 648-3054/5 Fax No.: (671) 648-3165

Email: vbarcinas@gpagwa.com

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Vince JR Barcinas

From:

Vince JR Barcinas

Sent:

Friday, January 10, 2020 10:24 AM

To:

'prood@glidepath.net'

Cc:

Graham Botha; Jamie C. Pangelinan; Josephina F. Naputi; Reuben C Ulloa; Dawn KP

Fejeran; Melissa C Uncangco

Subject:

DENIAL OF PROCUREMENT PROTEST (GlidePath Marianas Operations, Inc.)

Attachments:

DOC003

Importance:

High

Hafa Adai Peter,

Kindly acknowledge receipt of the Authority's Denial of Procurement Protest to Multi-Step Bid No.: GPA-007-18, Renewable Energy Resources Phase III.

Regards,

Vincent Jr. Barcinas Buyer II Guam Power Authority Procurement Materials Management

Tel. No.: (671) 648-3054/5 Fax No.: (671) 648-3165

Email: vbarcinas@gpagwa.com



ATURIDĀT ILEKTRESEDĀT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

Tel: (671) 648-3225; Fax: 648-3290

DENIAL OF PROCUREMENT PROTEST

January 7, 2020

VIA E-mail: prood@glidepath.net

Mr. Peter K. Rood Chief Development Officer GlidePath Marianas Operations, Inc. 709 Dandan Road Inarajan, Guam 96915

RE: Guam Power Authority's Response to GlidePath Marianas Operations, Inc.'s Protest dated November 13, 2019, for GPA-IFB-007-18, Renewable Energy Resources Phase III

Dear Mr. Rood:

I have reviewed your protest letter dated November 13, 2019, protesting the Guam Power Authority's (GPA) proposed award to ENGIE Solar ("ENGIE"). Your Protest is hereby denied for the following reasons:

1. You indicated in your letter that you believe that "to the extent that GPA has waived the 20.7MW cap that GlidePath and other offerors found in the IFB, GlidePath respectfully submits this second protest regarding the IFB." The ENGIE proposal meets the GPA bid requirement that "the MW rating of the ESS shall be equal to or great than the 145% of the MW rating of the PV charging system." GlidePath claims that GPA's technical requirements limit solar system capacity to 20.7MW DC. GPA's bid did not limit the capacity of the PV installation, but does restrict the delivery of energy at the interconnection point which is 30MW AC. Volume II- Technical Qualification Proposal Requirement, Section 1 Overview (pg 52 of 501) states: "1.

The bidder's renewable resource project shall have a maximum export capacity 30MW_{ac}; this may be the combination of several generation units at one site." Section 2.3.1. Minimum and Maximum Project Capacity (pg 56 of 501) states: "there is no minimum nameplate project capacity that a Bidder may offer, however the maximum export capacity shall be 30MW."

GlidePath itself sought clarification on this issue on February 11, 2019, which was addressed in Amendment XVII (pg. 2 of 17) in which GlidePath asks "what is the maximum procurement under this bid, could GPA select two 30MW_{ac} projects at each site for a total procurement of 60MW_{ac}? The GPA response was "Yes."

GlidePath states that the GPA limit on the ESS size to 30MW at each project site together with the 145% requirement effectively caps the size of the PV system to 20.7MW_{ac}. The IFB states that the intent of the 145% requirement is to require the ESS charge and discharge be asymmetrical, with ESS discharge power required to be 30MW_{ac} at the point of connection and ESS charge power not to exceed 20.7MW. This requirement limits the maximum AC PV charging power on each site to 1/1.45 of the maximum AC export capacity. The "MW rating of the PV charging system" in ENGIE's proposal, is equal to the power rating of the DC/DC converters, and is capped at 20.7MW (i.e. 1/1.45 of 30MW AC), in full compliance with the IFB requirements.

Therefore, your protest is denied on these grounds. GPA reviewed the bid packages and provided a notice of intent to award to the lowest responsible and **responsive** bidder. A responsive bidder is a person who has submitted a bid which conforms in all material respects to the Invitation for Bids. 5 GCA §5201(g) and 2 GAR, Div. 4, Chap. 3, §3109(n)(2).

2. GPA has determined that ENGIE should be awarded the bid for Renewable Energy Resources Phase III, as they were deemed to be the lowest, responsive and responsible bidder.

The ENGIE bid was responsive to the IFB and complied with the specifications set forth in the IFB. Therefore, GPA hereby finds that there is no merit to the GlidePath Marianas Operations, Inc.'s claim that their bid was the lowest **responsive** bid, and the GlidePath Marianas Operations, Inc.'s bid was properly rejected due to high price.

GlidePath Marianas Operations, Inc. is hereby ON NOTICE that this is the Guam Power Authority's final decision concerning GlidePath Marianas Operations, Inc.'s November 13, 2019, protest for the above described IFB. You are hereby advised that GlidePath Marianas Operations, Inc. has the right to seek judicial review.

Sincerely,

OHN M. BENAVENTE, P.E.

General Manager

CIVILLE & TANG, PLLC



www.civilletang.com

Sender's Direct E-Mail: jdwalsh@civilleta.ng.com

November 13, 2019

This is a pre-award procurement protest of Guam Power Authority Solicitation Number GPA-IFB-007-18, and as such this correspondence serves as a continued statutory trigger for an Automatic Stay regarding-the continued procurement of GPA-IFB-007-18.

VIA HAND DELIVERY

John M. Benavente, P.E. General Manager GUAM POWER AUTHORITY 688 Route 15, Suite 100 Mangilao, Guam 96913-6203

Re: Protest 2, GPA-IFB-007-18, Renewable Energy Resources Phase III

Dear General Manager Benavente:

Our office represents GlidePath Marianas Operations Inc. ("GlidePath"). As you know, GlidePath was an offeror who submitted a bid pursuant to GPA-IFB-007-18 ("IFB") issued by the Guam Power Authority ("GPA"). The IFB sought proposals to provide GPA with the renewable energy contemplated by Phase III of its Renewable Energy Resource project. GPA ultimately selected ENGIE Solar ("ENGIE") for award, and after learning that ENGIE submitted a proposal to GPA that did not materially comply with the technical requirements of the IFB, GlidePath submitted a protest on October 9, 2019 ("Protest 1"). GPA denied the protest via correspondence received by GlidePath on October 31, 2019, and GlidePath is appealing that decision to the Office of Public Accountability.

GPA's denial of GlidePath's Protest 1 was built upon GPA's assertion that the IFB did not limit capacity to no more than 20.7MWp, despite IFB amendments setting requirements that ESS systems should be equal to or greater than 145% of the MW rating of the PV charging system and that the ESS be no larger than 30MW for each project site. To the extent that GPA has waived the 20.7 MWp cap that GlidePath and other offerors found in the IFB, GlidePath respectfully submits this second protest regarding the IFB. This protest is based upon the fact that the amendments, communications, and information provided to the bidders resulted in a flawed procurement where only one offeror—an offeror that ignored the plain language of the various pronouncements by GPA in the procurement record²—submitted a bid that met the

¹ This second protest is submitted to GPA out of an abundance of caution to assure administrative review of the key issues and flaws affecting this procurement.

² The aspects of the IFB that led to GlidePath's understanding of the 20.7MWp cap are contained in GlidePath's first protest. The essential facts are that on January 25, 2019, GPA issued Amendment XIII that required that the ESS should be equal to or greater than the 145% of the MW rating of the PV charging system. This 145% requirement was coupled to GPA's other requirement that the ESS be no larger than 30MW at each project site. Coupled together, these requirements meant that GPA wanted an ESS system that was both no larger than 30MW, but was also at least 145% greater that the mega-watt rating of the system. This meant that the system to be procured would be limited to a peak mega-watt capacity of 20.7 MWp, since 145% of a 20.7 MWp system would be no larger than the 30MW ESS maximum demanded by GPA in its IFB.

John M. Benavente, P.E. General Manager Guam Power Authority November 13, 2019 Page 2

contours of the system held within GPA's mind's eye.

GPA, by allowing ENGIE to submit a project for consideration that did not hold to the 20.7 MWp PV charging system parameters set by the IFB that all other offerors held to, means that GPA did not compare equivalent projects and, therefore, selection of ENGIE as the lowest bidder was in error because their proposal was materially different than the other bidders. This has resulted in a competitive bid process that was not competitive at all, i.e., the ENGIE projects have substantially more solar generation capacity than 20.7 MWp per project. This meant that ENGIE's proposal, as accepted by GPA, increased the projects' power production and allowed for the fixed project costs—the costs that form the basis of an offeror's price submission to GPA—to be distributed across more MWhs resulting in more gross revenue to ENGIE, and an ultimate lower cost per MWh to GPA. By moving forward with an award to ENGIE without first allowing the other offerors to competitively bid on providing a system that is not capped at 20.7 MW per project, GPA prejudices the people of Guam by ignoring what could be competing bids that offer GPA and its ratepayers substantial savings over ENGIE's price.

GPA should clarify its stance on the 20.7 MWp cap for all bidders, and allow all bidders to submit bids for consideration in conformance with that clarification. Providing such clarification will correct the error that has occurred here. We look forward to your prompt and expeditious resolution of this matter.

Sincerely,

Joshna D. Walsh

CIVILLE & TANG, PLLC



EXECUTIVE

OFFICE

www.civilletang.com

Sender's Direct E-Mail: jdwalsh@civilletang.com

November 13, 2019

This is a pre-award procurement protest of Guam Power Authority Solicitation Number GPA-IFB-007-18, and as such this correspondence serves as a continued statutory trigger for an Automatic Stay regarding the continued procurement of GPA-IFB-007-18.

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John M. Benavente, P.E. General Manager GUAM POWER AUTHORITY 688 Route 15, Suite 100 Mangilao, Guam 96913-6203

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John M. Benavente, P.E. General Manager Guam Power Authority November 13, 2019 Page 2

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Sincerely,

Joshna D. Walsh

Josephina F. Naputi

From:

Josephina F. Naputi

Sent:

Friday, December 20, 2019 2:36 PM

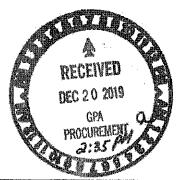
To:

Chilang F Unpingco

Subject:

Accepted: OPA's Notice of Status Conference re: GlidePath Marianas Operations Inc

Suite 401 DNA Building 238 Archbishop Flores St. Hagåtña, Guam 96910





FAX

Ret	238 Archbishop Flores Ste Hagatna, Quam Phone: (671) 477-7857 Email: r.marsjohnson@bs OPA-PA-19-010 Notice o	mlaw.com	THE STATE OF THE S	
	Hagatna, Guam Phone: (671) 477-7857		vienzi Precozekto diliberta in constanti	
	Mr. Richard L. Johnson, Mr, R. Marnil Johnson, I Blair Sterling Johnson & I Attorneys for Interested Pa	Esq. Martinez Martinez arty ENGIE Solar	Phone: Fax:	(671) 475-0390 x. 208 (671) 472-7951
CC:	Attorneys for Appellant G Operations Inc. 330 Hernan Cortez Avenu Hagatnu, Guam 96910 Phone: (671) 472-8868/9 Fax (671) 477-2511			
	Mr. Joshun D. Walsh, Es Mr. Joseph C. Razzano, Civille & Tang PLLC		Date:	December 19, 2019
To:	Mr. D. Graham Botha, I General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Phone: (671) 648-3203/30 Fax: (671) 648-3290	002	Pages:	3 (including cover page)
	Mr. John M. Benavente, General Manager Guam Power Authority P.O. Box 2977 Hagâtāa, Guam 96932 Fax: (671) 648-3165	P.E.	From:	Benjamin J.F. Cruz Guam Public Auditor Office of Public Accountability

Comments:

Please acknowledge receipt of this transmittal by re-sending this cover page along with your firm or agency's receipt stamp, date, and initials of receiver.

Thank you,

Jerrick Hernandez, Auditor

ihernandez@guamopa.com

This facsimile transmission and accompanying documents may contain confidential or privileged information. If you are not the intended recipient of this fax transmission, please call our office and notify us immediately. Do not distribute or disclose the contents to anyone. Thank you.



BEFORE THE PUBLIC AUDITOR PROCUREMENT APPEALS TERRITORY OF GUAM

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In the Appeal of

GlidePath Marianas Operations Inc.

Appellant.

Appeal No: OPA-PA-19-010

NOTICE OF STATUS CONFERENCE

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To: **Purchasing Agency:**

Guam Power Authority C/O D. Graham Botha, Esq.

General Counsel 13

688 Route 15, Suite 302 Mangilao, Guam, 96913

Phone: (671) 648-3203/3002

Fax: (671) 648-3290

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Appellant: GlidePath Marianas Operations Inc.

C/O Joshua D. Walsh, Esq. and Joseph C. Razzano, Esq.

Civille & Tang PLLC

330 Hernan Cortez Avenue Ste. 200

Hagatna, Guam 96910 Phone: (671) 472-8868/9

Fax (671) 477-2511

Interested Party:

20

21

22

23

ENGIE Solar

C/O Richard L. Johnson, Esq. and R. Marsil Johnson, Esq.

Blair Sterling Johnson & Martinez

238 Archbishop Flores Steet Suite 1008

Hagatna, Guam

Phone: (671) 477-7857

24

Email: r.marsjohnson@bsjmlaw.com

25 26

NOTICE IS HEREBY GIVEN, that a Status Conference shall be held before the Public Auditor at the Office of Public Accountability, Suite 907, 9th Floor, DNA Building, 238 Archbishop

Flores Street, Hagatna, Guam 96910 on Thursday, January 2, 2020 at 2:00 p.m. 27

28

In addition, the December 19, 2019 deadline for the Comments on the Agency Report is vacated until further notice.

Any persons requiring special accommodations, auxiliary aids or services to attend the Pre-Hearing Conference shall contact and submit their request to Jerrick Hernandez, Office of Public Accountability, Suite 401, DNA Building, 238 Archbishop Flores Street, Hagatna, Guam, 96910, at 475-0390 ext. 208.

SO ORDERED this 19th day of December 2019 by:

Benjamin J/F. Cruz

Public Auditor of Guam

Law Office of Blair Sterling Johnson & Martinez, P.C.

BINDER:

RECEIVED BY:

DATE:

3	Mellanne Ramuesen	12/13/19
4	Mellanne Rasmussen	12/13/19
5	Mellanne Rasmussen	12/13/19



DEC 1 3 2010

Hair Sterling Johnson & Martinez
A Professional Corporation

Law Office of Civille & Tang PLLC

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12	Chrir Rivera	12/12/19

Law Office of Blair Sterling Johnson & Martinez, P.C.

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Law Office of Civille & Tang PLLC

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8	Culy	12.12.19
9	CMlas	12.12.19
10	Chil-6	12.12.19
11	OW/K	12-12-10
12	Owld	12.12.19

CIVILLE & TANG, PLLC

SUITE 200, 330 HERNAN CÓRTEZ AVENUE HAGÁTÑA, GUAM 96910

TELEPHONE: (671)472-8868 FACSIMILE: (671)477-2511

Attorneys for Appellant GlidePath Marianas Operations, Inc. RECEIVED
OFFICE OF PUBLIC ACCOUNTS
PROCUREMENT APPEA

Dec 8, 2019

TIME 402 DAN XIMBY FALL

FILE NO OPA-PA: A-010

IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEAL

In the Appeal of

Docket No. OPA-PA-19-010

GlidePath Marianas Operations Inc.,

Apellant.

MOTION TO EXTEND TIME TO FILE COMMENTS ON AGENCY REPORT

MOTION

GlidePath Marianas Operations, Inc. ("GlidePath" or "Appellant") respectfully moves the Office of Public Accountability for an Order confirming that GlidePath's comments to the Guam Power Authority Agency Report filed on November 29, 2019, will not be due until after the procurement record kept in accordance with 5 GCA §5249 is provided to the Appellant, and a scheduling conference has been held to determine appropriate dates to adhere to as this procurement appeal moves forward. This Motion is supported by the following Memorandum In Support of Motion and the record already before the Office of Public Accountability.

MEMORANDUM IN SUPPORT OF MOTION

I. RELEVANT PROCEDURAL HISTORY

GlidePath filed its Notice of Appeal on November 13, 2019. On November 14, 2019, the Office of Public Accountability ("OPA") directed the General manager of the Guam Power Authority ("GPA") to provide copies of the procurement record kept in accordance with 5 GCA

§5249 to the Appellant and the OPA by Thursday, November 21, 2019. The Public Auditor also ordered that the Agency Report outlined in 2 GAR, Division 4, §12105 should be filed by November 29, 2019.

On November 21, 2019, the parties submit a joint stipulation seeking an order from the OPA allowing GPA until November 29, 2019, to produce the procurement record. The purpose of the extension of time was to: (1) allow GPA the additional time it needed to compile the voluminous procurement record, and (2) allow GlidePath and interested party ENGIE Solar ("ENGIE") time to work toward a mutually satisfactory resolution to ENGIE's November 15, 2019, motion seeking to prevent disclosure of its technical proposal as part of the procurement record.

On November 22, 2019, the OPA issued an email order extending the procurement record filing deadline to November 29, 2019, and setting the due date for GPA's Agency Report to Friday, December 6, 2019. On November 29, 2019, the parties submitted a further joint stipulation allowing GPA until December 12, 2019, to submit the procurement record as the parties continued their efforts to resolve the ENGIE's claimed need for confidentiality protection. On the same day that stipulation was filed, GPA went ahead and filed its agency report, as well as a request for a hearing on the matter of the Procurement Record. No actual record was produced.

II. A REGULATORY DEADLINE HAS BEEN TRIGGERED AND GOOD CAUSE EXISTS TO MODIFY THAT DEADLINE.

Guam law sets certain dates for the occurrence of the parties' filings during the course of a procurement appeal. The Agency's procurement record is to be provided within five working days of the receipt of the Notice of Appeal. 2 GAR Div 4 §12104(c)(3). An Agency Report based upon that record and answering the Notice of Appeal is due within 10 working days of receipt of the Notice of Appeal. 2 GAR Div 4 §12104(c)(3). The Agency Report and the procurement record are inextricably linked, as the applicable regulations command that Agency Report include the procurement record,

which contains "...a copy of the bid or offer that is being considered for award or whose bid or offer is being protested...." 2 GAR Div 4 §12105(b). The Appellant and any interested party—here GlidePath and ENGIE—shall provide their comments on the Agency Report within ten (10) days after the Public Auditor's receipt of the report. Since GPA submitted its Agency Report on November 29, 2019, comments on that report would be due under the applicable regulatory clock on December 10, 2019.

The OPA has adopted a good cause standard when deciding to extend the time for appellants to file comments on an agency report, and has provided such extensions freely. See, e.g., In the Appeal of Eons Enterprises, Corp. OPA—PA—10—003, Order Re Appellant's Motion to Extend Time to File Comments on Agency Report (June 18, 2010). Good cause exists here to extend the deadline as the Appellant seeks.

Simply put, comments on an Agency Report are impossible to craft so long as GPA does not provide the Procurement Record. The Agency Report provided by GPA makes numerous references to the IFB, clarifications, and proposals received that make up the procurement record, but the Appellant does not have possession of that record. GlidePath would be severely prejudiced if compelled to furnish its comments on an Agency Report based upon a procurement record that remains in GPA's sole possession. Accordingly, GlidePath respectfully requests that the OPA issue an order confirming that GlidePath's comments to the GPA Agency report filed on November 29, 2019, will not be due until after the procurement record kept in accordance with 5 GCA §5249 is provided to the Appellant, and a scheduling conference has been held to determine appropriate dates to adhere to as this procurement appeal moves forward.

¹ Monday, December 9, 2019, is the feast day of Santa Marian Kamalen, and a Government of Guam observed holiday.

Given the compressed regulatory timelines that have been triggered by GPA's decision to submit an Agency Report without a Procurement Record, an expedited decision on this Motion is requested. Both counsel for GPA and interested party ENGIE have been informed, via email, of this Motion being filed, and have not expressed opposition to the extension that is being sought.

Respectfully submitted on December 6, 2019.

CIVILLE & TANG, PLLC

JOSHUA D. WALSH

Attorneys for Appellant

GlidePath Marianas Operations, Inc.

CERTIFICATE OF SERVICE

I, JOSHUA D. WALSH, do hereby certify as follows:

On December 6, 2019, via hand delivery, I caused to be served a true and correct copy of the MOTION TO EXTEND TIME TO FILE COMMENTS ON AGENCY REPORT upon the following:

D. Graham Botha
GPA General Counsel
Guam Power Authority
688 Route 15, Suite 302
Mangilao, GU 96913
Attorneys for Appellant Guam Power Authority
R. Marsil Johnson
Blair Sterling Johnson & Martinez, P.C.
238 Archbishop Flores St., Suite 1008
Hagatna, GU 96910
Attorneys for Appellant ENGIE Solar

Executed December 6, 2019, at Hagatña, Guam.

CIVILLE & TANG, PLLC

JOSHVA D. WALSH

Attorneys for Appellant

GlidePath Marianas Operations Inc.

Dawn KP Fejeran

From:

Jamie C. Pangelinan

Sent:

Tuesday, December 10, 2019 8:34 AM

To:

Vince JR Barcinas; Melissa C Uncangco

Cc:

Josephina F. Naputi; Dawn KP Fejeran

Subject:

FW: Civille & Tang for GlidePath re: Motion to Extend Time to File Comments on Agency

Report

Attachments:

Scanned from a Xerox Multifunction Printer.pdf; Scanned from a Xerox Multifunction

Printer.pdf

All,

Kindly see Civille & Tang, PIIC, request for extension until 12/12/19.

With Warm Regards,

JAMIE LYNN C. PANGELINAN

Supply Management Administrator

Guam Power Authority

Procurement/Materials Management

Tel: (671)648-3054/5 Fax: (671) 648-3165

Email: jpangelinan@gpagwa.com

From: Chilang F Unpingco <cfejeran@gpagwa.com>

Sent: Friday, December 06, 2019 5:06 PM

To: Melinda C. Mafnas <mcamacho@gpagwa.com>; Graham Botha <gbotha@gpagwa.com>; Beatrice Limtiaco

<tlimtiaco@gpagwa.com>; Jamie C. Pangelinan <jpangelinan@gpagwa.com>

Cc: John M Benavente <jbenavente@gpagwa.com>; Bernadette Lou Sablan <l.sablan@gpagwa.com> Subject: Civille & Tang for GlidePath re: Motion to Extend Time to File Comments on Agency Report

Forwarded for your info and proper handling.

Si Yu'os ma'åse', Chilang Fejeran Unpingco Administrative Officer GENERAL MANAGER'S EXECUTIVE OFFICE

Phone: (671) 648-3228/3225

Fax: (671) 648-3290



GUAM POWER AUTHORITY

ATURIDĀT ILEKTRESEDĀT GUAHAN P.O.BOX 2977 - AGANA, GUAM U.S.A. 96932 2977

PHYSICAL ADDRESS: Gloria B. Nelson Public Service Building 688 Route 15, Fadian Main Office Mangilao, Guam 96913 Disclaimer Notice: The information contained in this communication is intended solely for the use of the individual or entity to whom it is addressed and others authorized to receive it. It may contain confidential or legally privileged information. If you are not the intended recipient you are hereby notified that any disclosure, copying, distribution or taking any action in reliance on the contents of this information is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us immediately by responding to this email and then delete it from your system. Guam Power Authority is neither liable for the proper and complete transmission of the information contained in this communication nor for any delay in its receipt.

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002 Fax: (671) 648-3290

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF	DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,) PROCUREMENT RECORD HEARING REQUEST
Appellant.) HEARING NEGOLOT
)

COMES NOW, D. GRAHAM BOTHA, ESQ., and hereby submits the Procurement Record in this matter on behalf of appellee, GUAM POWER AUTHORITY (GPA). Pursuant to 2 GAR §12108(a), GPA hereby requests a hearing on the appeal stated above. Counsel requests that all further documents in this appeal be served upon GPA's counsel of record.

RESPECTFULLY SUBMITTED this 22nd day of November, 2019.

D. GRAHAM BOTHA, ESQ. GPA General Counsel

OFFICE OF PUBLIC ACCOUNTS BELLED PROCUREMENT APPEALS

DATE: 11/29/19

TIME: 245 CIAM EVEN BY: VINU D.

FILE NO CPA-PA: (9-01)

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002 Fax: (671) 648-3290

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF) DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,	PROCUREMENT RECORD
Appellant.) HEARING REQUEST
Maria Ma	}

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D. GRAHAM BOTHA, ESQ. GPA General Counsel

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Blair Sterling Johnson & Martinez
A Professional Corporation

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002

Fax: (671) 648-3290

Civille & Tang, PLLC RECEIVED

DATE: 11/29/19

BY: COCKET

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF) DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,) PROCUREMENT RECORD) HEARING REQUEST
Appellant.)

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RESPECTFULLY SUBMITTED this 22nd day of November, 2019.

D. GRAHAM BOTHA, ESQ GPA General Counsel



ATURIDÅT ILEKTRESEDÅT GUAHAN P.O BOX 2977 • AGANA, GUAM U.S.A., 96932-2977

Tel: (671) 648-3203/3002; Fax: (671) 648-3290

November 29, 2019

Mr. Benjamin J.F. Cruz Office of the Public Auditor 238 Archibishop Flores St, Ste 401 Hagatna, Guam 96910

RE: <u>GlidePath Marianas Operations, Inc. vs. GPA</u> – OPA-PA-19-010; Conflicts Check

Dear Mr. Cruz:

The requested information is listed below:

General Counsel: D. Graham Botha, Esq. Procurement Officer: Ms. Jamie Pangelinan Asst General Manager: Ms. Beatrice Limtiaco General Manager: Mr. John M. Benavente, P.E.

CCU Board Members: Joseph Duenas, Simon Sanchez, Francis Santos, Michael

Limtiaco, Judith Guthertz

If you have any questions, please do not hesitate to contact me at the office.

Sincerely

ර Graham Botha, Esq.

General Counsel

Cc: Joshua Walsh, Esq. Mars Johnson, Esq.

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ATURIDÅT ILEKTRESEDÅT GUAHAN P.O BOX 2977 + AGANA, GUAM U.S.A., 96932 2977

Tel: (671) 648-3203/3002; Fax: (671) 648-3290

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CCU Board Members: Joseph Duenas, Simon Sanchez, Francis Santos, Michael

Limtiaco, Judith Guthertz

If you have any questions, please do not hesitate to contact me at the office.

Sincerely

ற Graham Botha, Esq.

General Counsel

Cc: Joshua Walsh, Esq. Mars Johnson, Esq.

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Blair Sterling Johnson & Martinez A Professional Corporation



ATURIDĀT ILEKTRESEDĀT GUAHAN P.O BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

Tel: (671) 648-3203/3002; Fax: (671) 648-3290

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CCU Board Members: Joseph Duenas, Simon Sanchez, Francis Santos, Michael

Limtiaco, Judith Guthertz

If you have any questions, please do not hesitate to contact me at the office.

Sincerely,

り Graham Botha, Esq. General Counsel

Cc: Joshua Walsh, Esq. Mars Johnson, Esq.

Civille & Tang, PLLC RECEIVED

DATE: 4/2-9/19

TIME: 3:06 PM

BY: BA

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002 Fax: (671) 648-3290

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF)	DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,)	
Appellant.))	ENTRY OF APPEARANCE AND HEARING REQUEST

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RESPECTFULLY SUBMITTED this 22nd day of November, 2019.

D. GRAHAM BOTHA, ESQ. GPA General Counsel

OFFICE OF PUBLIC ACCOUNTABILITY
PROCUREMENT APPEALS

DATE: 11/20/10

TIME 245 CIAM G/PM BY: VINCE 0.

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002 Fax: (671) 648-3290

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF)	DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,)	
Appellant.)	ENTRY OF APPEARANCE AND HEARING REQUEST

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RESPECTFULLY SUBMITTED this 22nd day of November, 2019.

D. GRAHAM BOTHA, ESQ. GPA General Counsel

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Blair Sterling Johnson & Martinez A Professional Corporation

Civille & Tang, PLLC

D. GRAHAM BOTHA, ESQ. **GPA General Counsel Guam Power Authority** 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002

Fax: (671) 648-3290

Attorney for the Guam Power Authority

RECEIVED DATE:

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF)	DOCKET NO. OPA-PA-19-010
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GlidePath Marianas Operations, Inc.,)	
)	ENTRY OF APPEARANCE AND
Appellant.)	HEARING REQUEST
	·)	

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RESPECTFULLY SUBMITTED this 22nd day of November, 2019.

D. GRAHAM BOTHA, ESQ. **GPA General Counsel**

D. GRAHAM BOTHA, ESQ. **GPA General Counsel Guam Power Authority** 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002 Fax: (671) 648-3290

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF)	DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,)	
Appellant.))	DECLARATION REGARDING COURT ACTION

Pursuant to 5 GCA Chapter 5, unless the court requests, expects, or otherwise expresses interest in a decision by the Public Auditor, the Office of the Public Auditor will not take action on any appeal where action concerning the protest or appeal has commenced in any court.

The undersigned party does hereby confirm that to the best of his or her knowledge, no case or action concerning the subject of this Appeal has been commenced in court. All parties are required to and the undersigned party agrees to notify the Office of the Public Auditor within 24 hours if court action commences regarding this Appeal or the underlying procurement action.

Submitted this 22nd day of November, 2019.

GUAM POWER AUTHORITY (GPA)

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General Manager

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002

Fax: (671) 648-3290

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF) DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,)
Appellant.) DECLARATION REGARDING) COURT ACTION

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Submitted this 22nd day of November, 2019.

GUAM POWER AUTHORITY (GPA)

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Blair Sterling Johnson & Martinez
A Professional Corporation

JBy:

JOHN M. BENAVENTE, P.E.

General Manager

Civille & Tang, PLLC RECEIVED

DATE: 11/29/19

TIME: 3:04 PM

BY:

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002

Fax: (671) 648-3290

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF)	DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,	<i>)</i>)	
Appellant.)))	DECLARATION REGARDING COURT ACTION

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Submitted this 22nd day of November, 2019.

GUAM POWER AUTHORITY (GPA)

∭By:

JOHNW. BENAVENTE, P.E.

General Manager

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002 Fax: (671) 648-3290

OFFICE OF PUBLIC ACCOUNTABILITY
FROCUMENTAPPEALS

DATE: 1/21/19

TIME: 245 GAM MEM BY: VINCE 1.

FUE NO OPA-PA: 19-010

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF) DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,	AGENCY REPORT
Appellant.	
	,

Appellee GUAM POWER AUTHORITY (GPA), by and through its attorney, D. GRAHAM BOTHA, ESQ., hereby submits its Agency Report in the form required under 2 G.A.R. §12105:

- (a) A copy of the protest: Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.
- (b) A copy of the bid or offer submitted by the Appellant and a copy of the bid or offer that is being considered for award or whose bid or offer is being protested, if any had been submitted prior to the protest: *Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.*
- (c) A copy of the solicitation, including the specification or portions thereof relevant to the protest: *Previously submitted to the Office of the Public Auditor* ("OPA") on November 29, 2019, by GPA.
- (d) A copy of the abstract of bids or offers or relevant or portions thereof relevant to the protest: *Previously submitted to the Office of the Public Auditor* ("OPA") on November 29, 2019, by GPA.
- (e) Any other documents which are relevant to the protest, including the contract, if one has been awarded, pertinent amendments, and plans and drawings: Previously submitted to the Office of the Public Auditor ("OPA") on November 29,



2019, by GPA.

- The decision from which the Appeal is taken, if different than the decision submitted by Appellant: Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.
- A statement answering the allegation of the Appeal and setting forth findings, actions, and recommendations in the matter together with any additional evidence or information deemed necessary in determining the validity of the Appeal. The statement shall be fully responsive to the allegations of the Appeal: Please see attached.
- (h) If the award was made after receipt of the protest, the report will include the determination required under 2 G.A.R. §9101(e): Not applicable.
- A statement in substantially the same format as Appendix B to this (i) Chapter, indicating whether the matter is the subject of a court proceeding: Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.

RESPECTFULLY SUBMITTED, this 29th day of Movember, 2019, by:

M BOTHA. ESQ.

GPA General Counsel

STATEMENT ANSWERING ALLEGATIONS OF APPEAL

(As required by 2 G.A.R. §12105(g))

I. <u>RELEVANT BACKGROUND</u>

A. GPA SOLICITS BIDS FOR IFB GPA-IFB-007-018, RENEWABLE ENERGY RESOURCES PHASE III

On November 28, 2017, Guam Power Authority ("GPA") issued Multi-Step Invitation for Bid, GPA-IFB-007-018, RENEWABLE ENERGY RESOURCES PHASE III, (Tab "71"). Multiple bidders expressed interest in the IFB from November 28, 2017 to June 3, 2019. Six companies submitted bids in response to the Multi-Step IFB, ENGIE, AES, KEPCO/Hanwha, Glidepath, X-Elio, and Global Sources. All bidders, except for Global Sources, submitted bids for both sites, Naval Base Guam and South Finegayan. Tabs 37-47. Phase I Bid Abstract, June 3, 2019. (Tab "48"). Prior to submission of the technical proposals, the bidders had an opportunity to submit questions regarding the IFB. GPA issued amendments II to XIX in response to these questions, and other amendments to clarify the IFB. Procurement Record, Tab "50-68".

On June 3, 2019, the sealed technical proposals of the six bidders were opened in the presence of company representatives. The representatives were provided a copy of the Abstract of Bids which lists the technical proposals for the six bidders. The Bid Abstract- Phase I, is contained in the procurement record at Tab "48." Each of the six bidders submitted technical proposals for either one site or two sites.

On August 12, 2019, the evaluation committee met and recommended that five of the six

bidders be deemed qualified under the Phase I technical evaluation, and one of the six bidders be deemed not qualified under the Phase I technical evaluation to proceed to Phase II – price proposals. Five bidders with twelve project sites were qualified, ENGIE, AES, KEPCO/Hanwha, GlidePath, and X-Elio. (Tab "22"). One bidder was not qualified in the Phase I technical proposal, Global Sourcing USA, Inc. (Tab "21").

Amendment No. XXIII and letters were sent to the qualified bidders on August 14, 2018 (Tab "22"). Phase I letters were sent to the non-qualified bidders on August 14, 2018 (Tab "21"). Amendment XX to XXIII and clarifications were sent to Phase II bidders. (Tabs "20-35"). On September 10, 2019, the sealed price proposals for the five bidders and ten project sites were opened in the presence of company representatives. (Tab "38"). The price proposal evaluation was completed and determined that the lowest responsive bidder for Naval Base Guam and South Finegayan was ENGIE. (Tab "12"). The evaluation committee recommended award of Naval Base Guam (NBG) and South Finegayan (SF) sites based on the technical price proposals submitted. (Tab "12"). The Phase II – Bid Abstract and evaluation committee memo reflect the NBG site price of \$110.90/MWH and the SF site price of \$108.90/MWh; AES prices for NGB of \$169.00/MWh and SF of \$158.90/MWh; GlidePath prices for NGB of \$196.00/MWh and SF of \$176.00/MWh and GlidePath (Alternate) prices for NGB of \$176.00/MWh and SF of \$176.00/MWh. The alternate bid reflected the GlidePath demand that it be awarded both sites.

GlidePath filed a protest with GPA which resulted in a Stay of Procurement, and a Lift of Stay when the protest was denied by GPA. (Tab "5"). GlidePath filed an appeal to the OPA on

November 13, 2019, and GPA filed a Stay of Procurement on November 15, 2019 (Tab "2 & 4").

II. DISCUSSION

A. THE ENGIE BIDS WERE RESPONSIVE, AND THE AWARDS FOR RENEWABLE ENERGY RESOURCE PHASE III WERE PROPERLY AWARDED TO ENGIE FOR THE NAVAL BASE GUAM AND SOUTH FINEGAYAN SITES AS ENGIE MET THE SPECIFICATIONS IN THE MULTI-STEP IFB.

Procurement law requires that GPA award to the lowest responsible and **responsive** bidders. A responsive bidder is a person who has submitted a bid which conforms in all material respects to the Invitation for Bid. 5 GCA §5201(g) and 2 GAR, Div. 4, Chap. 3, §3109(n)(2). Further, any bidder's offering which does not meet the acceptability requirements shall be rejected as non-responsive. 2 GAR, Div. 4, Chap. 3, §3109(n)(3)(c).

Five bidders submitted technical price proposals for ten sites which were opened by GPA on September 10, 2019. The evaluation committee recommended award of the two lowest site proposals each consisting of a renewable energy and battery project. The committee evaluation memo and the Bid Abstract – Phase II clearly sets forth the prices of the bidders, including ENGIE, GlidePath and AES. Based on the bid abstract, the two proposals submitted by ENGIE, NGB and SF, based on price are the #1 bidder for both sites, at a first-year price of \$110.90/MWh for NGB and \$108.90/MWh for SF. This compares with the AES price of \$169.00/MWh for NGB and \$158.90 for SF, and the GlidePath (Alternate) price of \$176.00/MWh for NGB and \$176.00/MWh for SF.

GlidePath states that "ENGIE's projects have included more solar generation capacity than allowed by the technical requirement of the IFB. Based on the significantly higher

Guaranteed Net Annual Generation ("GNAG") included, the ENGIE Priced Proposals when compared to the proposal submitted by GlidePath and all the other bidders, GlidePath's technical experts are concerned that ENGIE may not have followed all of GPA's technical requirements." The ENGIE proposal meets the GPA bid requirement that "the MW rating of the ESS shall be equal to or greater than the 145% of the MW rating of the PV charging system." GlidePath claims that GPA's technical requirements limit solar system capacity to 20.7MW_{DC} GPA's bid did not limit the capacity of the PV installation, but does restrict the delivery of energy at the interconnection point which is 30MW_{ac}. Volume II- Technical Qualification Proposal Requirement, Section 1 Overview (pg 52 of 501) states: "1. The bidder's renewable resource project shall have a maximum export capacity of 30MW_{ac}; this may be a combination of several generation units at one site." Section 2.3.1. Minimum and Maximum Project Capacity (pg 56 of 501) states "there is no minimum nameplate project capacity that a Bidder may offer, however the maximum export capacity shall be 30MW."

GlidePath itself sought clarification on this issue on February 11, 2019, which was addressed in Amendment XVII (pg. 2 of 17) in which GlidePath asks "what is the maximum procurement under this bid, could GPA select two 30MW_{ac} projects at each site for a total procurement of 60MW_{ac}? The GPA response was "Yes."

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ESS charge power not to exceed 20.7MW. This requirement limits the maximum AC PV charging power on each site to 1/1.45 of the maximum AC export capacity. The "MW rating of the PV charging system" in ENGIE's proposal, is equal to the power rating of the DC/DC converters, and is capped at 20.7MW (i.e. 1/1.45 of 30MW AC), in full compliance with the IFB requirements. Clarifications were provided in Amendment XVII for both GlidePath and ENGIE regarding the increased delivery period.

GlidePath also claims that "except for the ENGIE proposals, all bidders are, in fact, within a similar Guaranteed Net Annual Energy ("GNAG") range." For the Naval Base location, the percentage difference between ENGIE and KEPCO is 28.5%, and between KEPCO and X-Elio is 34%. For South Finegayan, the difference between ENGIE and AES is 16.5%, which is close to the gap between GlidePath and AES. There clearly appears be significant variation between the GNAG values among the bidders. In addition, there is no direct correlation between the GNAG and tariff, i.e. a higher GNAG does not necessarily correspond to a lower tariff: X-Elio offered a 25% lower GNAG than AES, but at virtually the same tariff (\$170 vs. \$169).

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in the Invitation for bids." 5 GCA \$5211(e) and 2 GAR, Div 4, Chap 3, \$3109(n)(1).

Procurement law requires that GPA award to the lowest responsible and **responsive** bidders. A responsive bidder is a person who has submitted a bid which conforms in all material respects to the Invitation for Bid. 5 GCA §5201(g) and 2 GAR, Div. 4, Chap. 3, §3109(n)(2). GPA properly awarded two renewable energy sites at Naval Base Guam and South Finegayan to ENGIE as the lowest responsible and responsive bidder. The price proposal evaluation and bid abstract clearly demonstrate that the ENGIE bid for the two sites was the lowest bid for each site for renewable energy. The bids were evaluated and awarded based on the Multi-Step bid specifications and evaluation criteria.

CONCLUSION

GPA requests that the appeal of GlidePath Marianas Operations, Inc. be dismissed, and that the Public Auditor award all legal and equitable remedies that GPA may be entitled to as a result.

RESPECTFULLY SUBMITTED this 29th day of November, 2019, by:

6. GRAHAM BOTHA, ESQ.

GPA General Counsel

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002 Fax: (671) 648-3290

MTR 2:50P.

Attorney for the Guam Power Authority

Blair Sterling Johnson & Martinez

4 Professional Corporation

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF) DOCKET NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,	AGENCY REPORT
Appellant.)
)

Appellee GUAM POWER AUTHORITY (GPA), by and through its attorney, D. GRAHAM BOTHA, ESQ., hereby submits its Agency Report in the form required under 2 G.A.R. §12105:

- (a) A copy of the protest: Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.
- (b) A copy of the bid or offer submitted by the Appellant and a copy of the bid or offer that is being considered for award or whose bid or offer is being protested, if any had been submitted prior to the protest: *Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.*
- (c) A copy of the solicitation, including the specification or portions thereof relevant to the protest: *Previously submitted to the Office of the Public Auditor* ("OPA") on November 29, 2019, by GPA.
- (d) A copy of the abstract of bids or offers or relevant or portions thereof relevant to the protest: *Previously submitted to the Office of the Public Auditor* ("OPA") on November 29, 2019, by GPA.
- (e) Any other documents which are relevant to the protest, including the contract, if one has been awarded, pertinent amendments, and plans and drawings: Previously submitted to the Office of the Public Auditor ("OPA") on November 29,

2019, by GPA.

- (f) The decision from which the Appeal is taken, if different than the decision submitted by Appellant: *Previously submitted to the Office of the Public Auditor* ("OPA") on November 29, 2019, by GPA.
- (g) A statement answering the allegation of the Appeal and setting forth findings, actions, and recommendations in the matter together with any additional evidence or information deemed necessary in determining the validity of the Appeal. The statement shall be fully responsive to the allegations of the Appeal: *Please see attached.*
- (h) If the award was made after receipt of the protest, the report will include the determination required under 2 G.A.R. §9101(e): **Not applicable.**
- (i) A statement in substantially the same format as Appendix B to this Chapter, indicating whether the matter is the subject of a court proceeding: *Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.*

RESPECTFULLY SUBMITTED this 29th day of November, 2019, by:

GRAHAM BOTHA, ESQ.

GPA General Counsel

STATEMENT ANSWERING ALLEGATIONS OF APPEAL

(As required by 2 G.A.R. §12105(g))

I. <u>RELEVANT BACKGROUND</u>

A. GPA SOLICITS BIDS FOR IFB GPA-IFB-007-018, RENEWABLE ENERGY RESOURCES PHASE III

On November 28, 2017, Guam Power Authority ("GPA") issued Multi-Step Invitation for Bid, GPA-IFB-007-018, RENEWABLE ENERGY RESOURCES PHASE III, (Tab "71"). Multiple bidders expressed interest in the IFB from November 28, 2017 to June 3, 2019. Six companies submitted bids in response to the Multi-Step IFB, ENGIE, AES, KEPCO/Hanwha, Glidepath, X-Elio, and Global Sources. All bidders, except for Global Sources, submitted bids for both sites, Naval Base Guam and South Finegayan. Tabs 37-47. Phase I Bid Abstract, June 3, 2019. (Tab "48"). Prior to submission of the technical proposals, the bidders had an opportunity to submit questions regarding the IFB. GPA issued amendments II to XIX in response to these questions, and other amendments to clarify the IFB. Procurement Record, Tab "50-68".

On June 3, 2019, the sealed technical proposals of the six bidders were opened in the presence of company representatives. The representatives were provided a copy of the Abstract of Bids which lists the technical proposals for the six bidders. The Bid Abstract- Phase I, is contained in the procurement record at Tab "48." Each of the six bidders submitted technical proposals for either one site or two sites.

On August 12, 2019, the evaluation committee met and recommended that five of the six

bidders be deemed qualified under the Phase I technical evaluation, and one of the six bidders be deemed not qualified under the Phase I technical evaluation to proceed to Phase II – price proposals. Five bidders with twelve project sites were qualified, ENGIE, AES, KEPCO/Hanwha, GlidePath, and X-Elio. (Tab "22"). One bidder was not qualified in the Phase I technical proposal, Global Sourcing USA, Inc. (Tab "21").

Amendment No. XXIII and letters were sent to the qualified bidders on August 14, 2018 (Tab "22"). Phase I letters were sent to the non-qualified bidders on August 14, 2018 (Tab "21"). Amendment XX to XXIII and clarifications were sent to Phase II bidders. (Tabs "20-35"). On September 10, 2019, the sealed price proposals for the five bidders and ten project sites were opened in the presence of company representatives. (Tab "38"). The price proposal evaluation was completed and determined that the lowest responsive bidder for Naval Base Guam and South Finegayan was ENGIE. (Tab "12"). The evaluation committee recommended award of Naval Base Guam (NBG) and South Finegayan (SF) sites based on the technical price proposals submitted. (Tab "12"). The Phase II – Bid Abstract and evaluation committee memo reflect the NBG site price of \$110.90/MWH and the SF site price of \$108.90/MWh; AES prices for NGB of \$169.00/MWh and SF of \$158.90/MWh; GlidePath prices for NGB of \$196.00/MWh and SF of \$176.00/MWh and GlidePath (Alternate) prices for NGB of \$176.00/MWh and SF of \$176.00/MWh. The alternate bid reflected the GlidePath demand that it be awarded both sites.

GlidePath filed a protest with GPA which resulted in a Stay of Procurement, and a Lift of Stay when the protest was denied by GPA. (Tab "5"). GlidePath filed an appeal to the OPA on

November 13, 2019, and GPA filed a Stay of Procurement on November 15, 2019 (Tab "2 & 4").

II. DISCUSSION

A. THE ENGIE BIDS WERE RESPONSIVE, AND THE AWARDS FOR RENEWABLE ENERGY RESOURCE PHASE III WERE PROPERLY AWARDED TO ENGIE FOR THE NAVAL BASE GUAM AND SOUTH FINEGAYAN SITES AS ENGIE MET THE SPECIFICATIONS IN THE MULTI-STEP IFB.

Procurement law requires that GPA award to the lowest responsible and **responsive** bidders. A responsive bidder is a person who has submitted a bid which conforms in all material respects to the Invitation for Bid. 5 GCA \$5201(g) and 2 GAR, Div. 4, Chap. 3, \$3109(n)(2). Further, any bidder's offering which does not meet the acceptability requirements shall be rejected as non-responsive. 2 GAR, Div. 4, Chap. 3, \$3109(n)(3)(c).

Five bidders submitted technical price proposals for ten sites which were opened by GPA on September 10, 2019. The evaluation committee recommended award of the two lowest site proposals each consisting of a renewable energy and battery project. The committee evaluation memo and the Bid Abstract – Phase II clearly sets forth the prices of the bidders, including ENGIE, GlidePath and AES. Based on the bid abstract, the two proposals submitted by ENGIE, NGB and SF, based on price are the #1 bidder for both sites, at a first-year price of \$110.90/MWh for NGB and \$108.90/MWh for SF. This compares with the AES price of \$169.00/MWh for NGB and \$158.90 for SF, and the GlidePath (Alternate) price of \$176.00/MWh for NGB and \$176.00/MWh for SF.

GlidePath states that "ENGIE's projects have included more solar generation capacity than allowed by the technical requirement of the IFB. Based on the significantly higher

Guaranteed Net Annual Generation ("GNAG") included, the ENGIE Priced Proposals when compared to the proposal submitted by GlidePath and all the other bidders, GlidePath's technical experts are concerned that ENGIE may not have followed all of GPA's technical requirements." The ENGIE proposal meets the GPA bid requirement that "the MW rating of the ESS shall be equal to or greater than the 145% of the MW rating of the PV charging system." GlidePath claims that GPA's technical requirements limit solar system capacity to 20.7MW_{DC} GPA's bid did not limit the capacity of the PV installation, but does restrict the delivery of energy at the interconnection point which is 30MW_{ac}. Volume II- Technical Qualification Proposal Requirement, Section 1 Overview (pg 52 of 501) states: "1. The bidder's renewable resource project shall have a maximum export capacity of 30MW_{ac}; this may be a combination of several generation units at one site." Section 2.3.1. Minimum and Maximum Project Capacity (pg 56 of 501) states "there is no minimum nameplate project capacity that a Bidder may offer, however the maximum export capacity shall be 30MW."

GlidePath itself sought clarification on this issue on February 11, 2019, which was addressed in Amendment XVII (pg. 2 of 17) in which GlidePath asks "what is the maximum procurement under this bid, could GPA select two 30MW_{ac} projects at each site for a total procurement of 60MW_{ac}? The GPA response was "Yes."

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GlidePath also claims that "except for the ENGIE proposals, all bidders are, in fact, within a similar Guaranteed Net Annual Energy ("GNAG") range." For the Naval Base location, the percentage difference between ENGIE and KEPCO is 28.5%, and between KEPCO and X-Elio is 34%. For South Finegayan, the difference between ENGIE and AES is 16.5%, which is close to the gap between GlidePath and AES. There clearly appears be significant variation between the GNAG values among the bidders. In addition, there is no direct correlation between the GNAG and tariff, i.e. a higher GNAG does not necessarily correspond to a lower tariff: X-Elio offered a 25% lower GNAG than AES, but at virtually the same tariff (\$170 vs. \$169).

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CONCLUSION

GPA requests that the appeal of GlidePath Marianas Operations, Inc. be dismissed, and that the Public Auditor award all legal and equitable remedies that GPA may be entitled to as a result.

RESPECTFULLY SUBMITTED this 29th day of November, 2019, by:

b. GRAHAM BOTHA, ESQ.

GPA General Counsel

Civille & Tang, PLLC RECEIVED

D. GRAHAM BOTHA, ESQ. GPA General Counsel Guam Power Authority 688 Route 15, Suite 302 Mangilao, Guam, 96913 Tel: (671) 648-3203/3002

Fax: (671) 648-3290

DATE: 11/29/19
TIME: 3:07 91
BY: 4

Attorney for the Guam Power Authority

OFFICE OF THE PUBLIC AUDITOR PROCUREMENT APPEALS

IN THE APPEAL OF) DOCKET	NO. OPA-PA-19-010
GlidePath Marianas Operations, Inc.,) AGENCY	/ REPORT
Appellant.)	
)	

Appellee GUAM POWER AUTHORITY (GPA), by and through its attorney, D. GRAHAM BOTHA, ESQ., hereby submits its Agency Report in the form required under 2 G.A.R. §12105:

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- A statement in substantially the same format as Appendix B to this Chapter, indicating whether the matter is the subject of a court proceeding: Previously submitted to the Office of the Public Auditor ("OPA") on November 29, 2019, by GPA.

RESPECTFULLY SUBMITTED, this 29th day of November, 2019, by:

RĂHAM BOTHA, ESQ.

GPA General Counsel

STATEMENT ANSWERING ALLEGATIONS OF APPEAL

(As required by 2 G.A.R. §12105(g))

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in the Invitation for bids." 5 GCA §5211(e) and 2 GAR, Div 4, Chap 3, §3109(n)(1).

Procurement law requires that GPA award to the lowest responsible and **responsive** bidders. A responsive bidder is a person who has submitted a bid which conforms in all material respects to the Invitation for Bid. 5 GCA §5201(g) and 2 GAR, Div. 4, Chap. 3, §3109(n)(2). GPA properly awarded two renewable energy sites at Naval Base Guam and South Finegayan to ENGIE as the lowest responsible and responsive bidder. The price proposal evaluation and bid abstract clearly demonstrate that the ENGIE bid for the two sites was the lowest bid for each site for renewable energy. The bids were evaluated and awarded based on the Multi-Step bid specifications and evaluation criteria.

CONCLUSION

GPA requests that the appeal of GlidePath Marianas Operations, Inc. be dismissed, and that the Public Auditor award all legal and equitable remedies that GPA may be entitled to as a result.

RESPECTFULLY SUBMITTED this 29th day of November, 2019, by:

b. GRAHAM BOTHA, ESQ.

GPA General Counsel

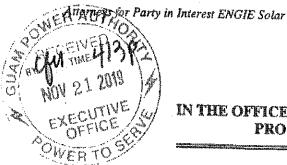
RICHARD L. JOHNSON R. MARSIL JOHNSON BLAIR STERLING JOHNSON & MARTINEZ A PROFESSIONAL CORPORATION

238 ARCHBISHOP FLORES ST STE 1008 HAGATNA GU BOB 10-5205 TELEPHONE 18711 477-7857 H. 21.19

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IN THE OFFICE OF PUBLIC ACCOUNTABILITY PROCUREMENT APPEAL

In the Appeal of

GlidePath Marianas Operations, Inc.

Docket No. OPA-PA-19-010

STIPULATED

MOTION TO CONTINUE DATES

Appellant.

Interested Party ENGIE Solar ("ENGIE"), Agency Guam Power Authority ("GPA"), and Appellant GlidePath Marianas Operations, Inc. ("GlidePath"), hereby move on a stipulated and agreed basis for an order to provide GPA additional time to submit the procurement record in this case as was ordered by the OPA on November 14, 2019.

In support of the Stipulated Motion, ENGIE, GPA and GlidePath jointly state as follows:

- 1. On November 13, 2019, GlidePath filed a Notice of Appeal with the Office of Public Accountability, appealing GPA's denial of a procurement protest it filed on October 9, 2019 related to GPA-IFB-007-18, Renewable Energy Resources Phase III (the "IFB").
- 2. On November 14, 2019, the Office of Public Accountability (the "OPA") issued its Notice of Receipt of Appeal OPA-PA-19-010 wherein it ordered GPA, as proscribed in 5 G.C.A. §5249 and 2 G.A.R. § 12104(3), to submit a complete copy of the procurement record

by November 21, 2019. The OPA also ordered GPA, pursuant to 2 G.A.R. § 12105, to submit a copy of the Agency Report by November 29, 2019.

- 3. On November 15, 2019, ENGIE filed an Entry of Appearance and Request for Notice asking to be served with all papers and pleadings filed in OPA PA-19-010.
- 4. On November 15, 2019 ENGIE also filed a Motion for Stay in GPA's Production of the Full Agency Report and to Preserve Confidentiality.
- 5. On November 18, 2019, counsels for ENGIE and GPA discussed (1) GPA's concern that it would need additional time to provide all necessary copies of the procurement record and (2) ENGIE's Motion for Stay in GPA's Production of the Full Agency Report and to Preserve Confidentiality. ENGIE's counsel relayed the agency's concern to Glidepath's counsel, who discussed the concern with GPA counsel on November 20, 2019.
- 6. GPA has informed ENGIE that each copy of the procurement record for OPA-PA-19-010 require twenty three-inch binders. GPA will be required to print seven copies of the procurement record. In total, GPA will need to print enough paper to fill one hundred and twenty three-inch binders to produce the procurement record. GPA believes that allowing the agency to submit the procurement record by November 29, 2019 would provide it with enough time to submit the procurement record.
- 7. The parties also intend to confer in good faith about whether an agreement whereby disclosure of information from ENGIE's submissions to GPA marked as confidential or proprietary can be avoided or limited.
- 8. The parties agree to enter into this stipulation without prejudice to any position any party may raise in the future regarding the appropriateness, content, or legal conformance of the procurement record kept in GPA-IFB-007-18, Renewable Energy Resources Phase III.

Based on the foregoing, ENGIE, GPA, and GlidePath respectfully request that the OPA enter an order:

- Allowing GPA until November 29, 2019 to submit the procurement record in this case as proscribed in 5 G.C.A. §5249 and 2 G.A.R. § 12104(3);
- Establishing further dates in this procurement appeal as determined by b. the OPA to be appropriate given the delayed submission of the procurement record. SO STIPULATED:

INTERESTED PARTY:

BLAIR STERLING JOHNSON & MARTINEZ A PROFESSIONAL CORPORATION

R. MARSIL JOHNSON

Attorneys for Interested Party ENGIE Solar

APPELLEE:

THE GUAM POWER AUTHORITY A PUBLIC CORPORATION

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APPELLANT:

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